

**TELECOM REGULATORY AUTHORITY OF
INDIA**

FINANCIAL ANALYSIS DIVISION

**FINANCIAL DATA PERTAINING TO GROSS
REVENUE, ADJUSTED GROSS REVENUE,
LICENCE FEE & SPECTRUM CHARGES IN
RESPECT OF ALL THE TELECOM SERVICE
PROVIDERS FOR THE QTR ENDING Sept, 2007
(Rs. in Crore)**

Statement of AGR, Licence Fee and Spectrum Charges*
For the quarter ending Sept, 2007 of F.Y. 2007-08

Table No. 1

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
RELIANCE GROUP							
Reliance Communication Ltd.	A. P.	UASL	236.14	190.00	80%	19.00	3.79
	Bihar	UASL	100.55	79.96	80%	4.79	1.66
	Chennai	UASL	15.20	10.97	72%	1.09	0.00
	Delhi	UASL	257.93	201.78	78%	20.17	3.96
	Gujarat	UASL	155.26	114.80	74%	11.48	2.60
	Harayana	UASL	42.88	28.99	68%	2.31	0.72
	H. P.	UASL	9.89	7.14	72%	0.42	0.10
	J & K	UASL	0.77	0.76	99%	0.04	0.00
	Karnataka	UASL	174.43	133.41	76%	13.34	2.62
	Kerala	UASL	178.24	89.62	50%	7.16	2.06
	Kolkata	UASL	106.08	87.49	82%	8.74	1.68
	M. P.	UASL	109.84	88.52	81%	7.08	2.10
	Maharashtra	UASL	197.54	155.21	79%	15.52	3.41
	Mumbai	UASL	296.17	235.15	79%	23.51	4.41
	Orissa	UASL	30.19	24.42	81%	1.46	0.58
	Punjab	UASL	64.66	48.20	75%	3.85	0.99
	Rajasthan	UASL	99.23	77.11	78%	6.16	1.84
	Tamilnadu	UASL	224.02	168.58	75%	16.85	2.57
	U. P. (E)	UASL	137.03	107.80	79%	8.62	2.40
	U. P. (W)	UASL	109.57	81.68	75%	6.53	1.83
W. Bengal	UASL	43.63	36.02	83%	2.88	0.82	
	All India	NLD	546.42	276.13	51%	16.56	0.00
	All India	ILD	488.22	224.64	46%	13.47	0.00
Reliance Telecom Ltd.	Assam	Mobile	54.93	45.43	83%	2.27	1.51
	Bihar	Mobile	85.10	75.83	89%	3.79	2.99
	H. P.	Mobile	15.97	13.21	83%	0.66	0.35
	M. P.	Mobile	58.64	48.97	84%	2.93	1.82
	North East	Mobile	23.76	18.48	78%	0.92	0.50
	Orissa	Mobile	37.28	30.63	82%	1.53	0.96
	W. Bengal	Mobile	28.63	24.29	85%	1.45	0.85
Reliable Internet Service Ltd.	Kolkata	Mobile	12.74	8.43	66%	0.84	0.40
Grand Total of RELIANCE GROUP			3940.94	2733.65	69%	225.42	49.52

Table No. 2

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
AIRCEL GROUP							
Aircel Ltd.	TN & Pondi.	Mobile	306.42	246.57	80%	19.72	11.58
Aircel Cellular Ltd.	Chennai	Mobile	149.10	106.34	71%	10.63	5.10
Dishnet Wireless Ltd. (Aircel)	Assam	UASL	53.90	47.10	87%	2.82	1.74
	Bihar	UASL	7.20	6.36	88%	0.38	0.15
	H. P.	UASL	1.16	1.05	91%	0.06	0.02
	J &K	UASL	11.96	10.38	87%	0.62	0.25
	North East	UASL	37.70	34.78	92%	2.08	0.93
	Orissa	UASL	16.64	14.42	87%	0.86	0.36
	West Bengal	UASL	9.79	8.51	87%	0.68	0.22
	All India	NLD	0.45	0.45	100%	0.03	0.00
	All India	ILD	0.00	0.00	0%	0.00	0.00
	All India	ISP	5.09	0.24	5%	0.01	0.00
Grand Total of AIRCEL GROUP			599.41	476.20	79%	37.89	20.35

Table No. 3

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BHARTI GROUP							
Bharti Airtel Ltd.	A. P.	UASL	519.67	436.66	84%	34.93	21.17
	Assam	UASL	75.21	64.50	86%	3.87	2.38
	Bihar	UASL	263.87	234.75	89%	14.08	11.50
	Chennai	UASL	208.03	159.51	77%	0.00	8.69
	Delhi	UASL	741.14	560.15	76%	56.01	23.76
	Gujarat	UASL	178.31	139.55	78%	13.95	5.68
	Haryana	UASL	83.08	64.67	78%	5.17	2.29
	H. P.	UASL	72.69	59.81	82%	2.99	2.21
	J & K	UASL	110.61	92.94	84%	5.57	3.49
	Karnataka	UASL	716.28	593.49	83%	47.47	26.63
	Kerala	UASL	159.71	107.95	68%	8.63	4.00
	Kolkata	UASL	168.43	131.64	78%	13.12	6.48
	M. P.	UASL	212.44	177.65	84%	14.21	5.34
	Maharashtra	UASL	309.44	249.73	81%	24.97	10.80
	Mumbai	UASL	341.61	265.40	78%	26.54	17.14
	Orissa	UASL	120.14	106.69	89%	6.40	5.22
	Punjab	UASL	320.47	260.72	81%	15.64	12.38
	Tamil Nadu	UASL	575.54	454.05	79%	45.40	9.07
	U. P. (E)	UASL	207.47	166.98	80%	13.35	6.39
	U. P. (W)	UASL	132.13	108.25	82%	8.66	4.18
West Bengal	UASL	114.47	92.05	80%	7.36	2.66	
	All India	NLD	635.90	426.73	67%	25.60	0.00
	All India	ILD	498.39	204.96	41%	12.29	0.00
	All India	V-SAT	7.73	7.73	100%	0.46	0.27
Bharti Hexacom Ltd.	North East	Mobile	42.57	35.61	84%	1.78	0.89
	Rajasthan	UASL	254.43	199.92	79%	11.99	15.51
Bharti Broadband Ltd.	All India	V-SAT	2.83	2.83	100%	0.17	0.10
Grand Total of BHARTI GROUP			7072.59	5404.92	76%	420.61	208.23

Table No. 4

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
VODAFONE ESSAR GROUP *							
Vodafone Essar Mobile Services Ltd	Delhi	Mobile	438.24	337.89	77%	33.78	18.41
Vodafone Essar Ltd.	Mumbai	Mobile	529.79	406.37	77%	40.63	22.25
Vodafone Essar Cellular Ltd	Kerala	Mobile	129.67	105.69	82%	6.34	3.91
	Mah. & Goa	Mobile	172.54	134.49	78%	10.75	5.24
	Tamil Nadu	Mobile	150.70	121.15	80%	9.69	4.72
Vodafone Essar East Ltd.	Kolkata	Mobile	177.84	141.03	79%	14.10	6.76
Vodafone Essar South Ltd.	A. P.	Mobile	200.77	160.63	80%	16.06	6.34
	Chennai	Mobile	115.28	88.09	76%	8.80	3.52
	Karnataka	Mobile	253.89	180.73	71%	18.07	7.22
	Punjab	Mobile	130.85	105.86	81%	8.46	4.02
	U. P. (W)	UASL	171.15	145.88	85%	11.67	5.39
	West Bengal	Mobile	151.23	128.13	85%	10.25	3.45
	All India	NLD	93.26	46.93	50%	2.81	0.00
	All India	ILD	1.23	1.23	100%	0.07	0.00
Vodafone Essar Digilink Ltd	Haryana	Mobile	80.66	63.27	78%	3.79	2.34
	Rajasthan	Mobile	170.48	144.20	85%	8.65	5.33
	U. P. (E)	Mobile	324.70	285.01	88%	17.10	15.24
Vodafone Essar Gujarat Ltd.	Gujarat	Mobile	437.60	373.74	85%	17.00	16.50
Grand Total of VODAFONE ESSAR GROUP			3729.88	2970.32	80%	238.02	130.64
* Previously Hutchison Essar Group							

Table No. 5

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
IDEA GROUP							
Idea Cellular Ltd.	A. P.	Mobile	224.98	182.63	81%	14.61	8.88
	Delhi	Mobile	191.41	146.77	77%	14.67	6.89
	Gujarat	Mobile	163.89	128.27	78%	10.26	3.41
	Maharashtra	Mobile	338.29	278.79	82%	22.30	14.25
	All India	NLD	69.17	26.05	38%	1.56	0.00
Idea Telecommunications Ltd.	H. P.	Mobile	3.30	2.40	73%	0.14	0.07
	Rajasthan	Mobile	40.49	30.37	75%	2.42	1.59
	U. P. (E)	Mobile	40.77	30.93	76%	2.47	1.48
Idea Mobile Communications Ltd.	Haryana	Mobile	72.46	50.91	70%	3.05	2.07
	Kerala	Mobile	171.86	141.60	82%	8.49	7.99
	U. P. (W)	Mobile	182.69	137.42	75%	8.24	7.15
BTA Cellcom Ltd.	M. P.	Mobile	174.76	150.21	86%	9.01	6.95
Grand Total of IDEA GROUP			1674.07	1306.35	78%	97.22	60.73

Table No. 6

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
MTNL							
MTNL	Delhi **	Basic+W LL	556.22	418.84	75%	41.88	0.11
	Mumbai	Basic+W LL	625.15	465.97	75%	46.59	0.24
	Delhi	Mobile	92.64	69.38	75%	6.93	3.53
	Mumbai	Mobile	142.09	97.96	69%	9.79	4.99
	Delhi	ISP	26.91	2.01	7%	0.12	0.00
	Mumbai	ISP	30.80	20.50	67%	1.23	0.00
Grand Total of MTNL			1473.81	1074.66	73%	106.54	8.87

** In Delhi - Revenue including Corporate Office.

Table No. 7

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
TATA GROUP							
Tata Teleservices Ltd.	A. P.	UASL	219.63	152.84	70%	15.28	3.27
	Bihar	UASL	58.59	38.97	67%	2.07	0.74
	Chennai	UASL	49.32	32.50	66%	3.25	0.12
	Delhi	UASL	239.02	172.12	72%	17.21	4.81
	Gujarat	UASL	95.80	65.38	68%	6.53	1.13
	Haryana	UASL	45.52	32.16	71%	2.57	0.57
	H. P.	UASL	9.21	6.41	70%	0.39	0.11
	Karnataka	UASL	140.97	96.15	68%	9.61	1.75
	Kerala	UASL	68.13	35.44	52%	2.83	0.49
	Kolkata	UASL	68.63	48.32	70%	4.58	1.00
	M. P.	UASL	39.39	28.25	72%	2.21	0.46
	Orissa	UASL	26.43	18.33	69%	1.09	0.28
	Punjab	UASL	70.83	46.79	66%	3.74	0.83
	Rajasthan	UASL	67.50	48.46	72%	3.87	0.73
	Tamil Nadu	UASL	67.01	43.82	65%	4.38	0.53
	U. P. (E)	UASL	52.56	37.34	71%	2.98	0.45
	U. P. (W)	UASL	65.15	43.94	67%	3.65	1.17
West Bengal	UASL	30.43	21.34	70%	1.61	0.29	
Tata Teleservices (Maharashtra) Ltd.	Maharashtra	UASL	169.73	130.45	77%	13.04	2.19
	Mumbai	UASL	244.93	196.89	80%	19.95	6.84
Grand Total of TATA GROUP			1828.78	1295.90	71%	120.84	27.76

Table No. 8

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
SHYAM (Rainbow)							
Shyam Telelink(Rainbow)	Rajasthan	UASL	31.27	20.40	65%	1.63	0.23
Grand Total of SHYAM (Rainbow)			31.27	20.40	65%	1.63	0.23

Table No. 9

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BPL							
BPL Mobile Communications Ltd.	Mumbai	Mobile	152.4	116.15	76%	11.62	6.23
Grand Total of BPL			152.40	116.15	76%	11.62	6.23

Table No. 10

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
VSNL GROUP							
VSNL	All India	NLD	171.89	118.34	69%	7.04	0.00
	All India	ILD	624.60	213.65	34%	12.72	0.00
	All India	ISP	163.14	5.70	3%	0.34	0.00
VSNL Broadband	All India	IP - II	8.75	7.78	89%	0.46	0.00
Grand Total of VSNL GROUP			968.38	345.47	36%	20.56	0.00

Table No. 11

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
SPICE GROUP							
Spice Communication	Punjab	Mobile	176.37	133.09	75%	7.92	5.53
Spice Communication	Karnataka	Mobile	95.67	76.04	79%	6.08	2.58
Grand Total of SPICE GROUP			272.04	209.13	77%	14.00	8.11

Table No. 12

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
HFCL INFOTEL							
HFCL Infotel Ltd.	Punjab	UASL	50.81	28.28	56%	2.26	0.22
Grand Total of HFCL			50.81	28.28	56%	2.26	0.22

Table No. 13

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BSNL							
	Andhra Pradesh	Basic	399.17	382.80	96%	36.34	0.11
		Mobile	184.85	179.38	97%	17.93	7.62
	Assam	Basic	83.40	78.53	94%	5.18	0.03
		Mobile	68.76	68.76	100%	3.64	2.53
	Bihar	Basic	152.62	138.15	91%	9.03	0.04
		Mobile	108.16	108.16	100%	4.55	2.07
	Kolkatta	Basic	247.62	223.84	90%	17.72	0.00
		Mobile	47.58	45.51	96%	4.55	0.00
	Chennai	Basic	207.26	192.09	93%	18.17	0.02
		Mobile	75.07	68.84	92%	6.88	2.13
	Gujarat	Basic	558.52	504.94	90%	48.77	0.19
		Mobile	211.83	211.83	100%	21.18	14.75
	Haryana	Basic	187.25	181.56	97%	14.48	0.08
		Mobile	52.22	52.22	100%	3.89	4.85
	Himachal Pradesh	Basic	64.79	61.17	96%	2.11	1.14
		Mobile	36.87	35.30	100%	4.34	0.07
	J & K Telecom	Basic	65.51	65.51	100%	4.34	0.07
		Mobile	64.80	61.20	94%	3.67	2.92
	Karnataka	Basic	437.34	412.25	94%	39.22	0.14
		Mobile	185.47	181.87	98%	18.18	0.00
	Kerala	Basic	581.82	566.92	97%	46.76	0.30
		Mobile	175.31	170.23	97%	14.00	8.10
	M. P.	Basic	240.16	220.80	92%	17.50	0.21
		Mobile	115.56	115.56	100%	9.24	3.74
	Maharashtra	Basic	733.98	645.73	88%	61.44	0.23
		Mobile	204.71	190.76	93%	19.07	9.72
	N. E.	Basic	71.27	68.14	96%	4.36	3.23
		Mobile	59.59	57.94	97%	3.50	5.66
	Orissa	Basic	97.64	90.85	93%	5.85	0.86
		Mobile	37.51	33.84	90%	5.07	1.09
	Punjab	Basic	269.36	256.42	95%	20.45	0.07
		Mobile	84.86	75.81	89%	6.08	2.46
	Rajasthan	Basic	263.86	246.64	93%	19.67	0.18
		Mobile	165.94	165.94	100%	13.27	7.05
	Tamil Nadu	Basic	421.42	395.79	94%	37.67	0.29
		Mobile	204.35	177.10	87%	17.71	7.52
	U. P. (E)	Basic	216.91	180.07	83%	14.36	0.05
		Mobile	280.82	235.17	84%	18.81	9.73
	U. P. (W)	Basic	223.31	215.29	96%	17.17	11.56
		Mobile	112.53	112.53	100%	11.51	4.26
	West Bengal Telecom	Basic	172.33	157.07	91%	13.07	0.10
		Mobile	104.07	103.08	99%	8.82	3.17
	All India	NLD	758.41	754.43	99%	43.02	0.00
	All India	ILD	112.12	111.54	99%	5.99	0.00
	All India	ISP	91.33	72.91	80%	4.65	0.00
	All India	V-SAT	4.02	4.02	100%	0.02	0.00
Grand Total of BSNL			9242.28	8678.49	94%	723.23	118.34

Table No. 14

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
AT & T GROUP							
AT & T Global Network Services India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	68.98	61.40	89%	3.68	0.00
Grand Total of AT & T GROUP			68.98	61.40	89%	3.68	0.00

Table No. 15

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
BT GROUP							
BT Telecom India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	0.00	0.00	0%	0.00	0.00
BT Global Communications India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	27.41	27.25	99%	1.63	0.00
Grand Total of BT GROUP			27.41	27.25	99%	1.63	0.00

Table No. 16

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
Rail Tel Corporation of India Ltd.							
Rail Tel Corporation of India Ltd.	All India	IP-II	38.22	38.22	100%	2.29	0.00
	All India	NLD	0.45	0.45	100%	0.03	0.00
Grand Total of Rail Tel Corp. of India Ltd.			38.67	38.67	100%	2.32	0.00

Table No. 17

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
Tulip IT Services Ltd	All India	ISP	0.27	0.00	0%	0.00	0.00
	All India	NLD	26.98	24.03	89%	1.44	0.00
Grand Total of Tulip IT Services Ltd			27.25	24.03	89%	1.44	0.00

Table No. 18

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
Sify Communications Ltd.	All India	NLD	28.96	28.96	100%	1.73	0.00
	All India	ILD	1.93	1.93	100%	0.11	0.00
Sify Technologies Ltd.	All India	ISP	44.52	5.35	12%	0.32	0.00
Grand Total of Sify			75.41	36.24	48%	2.16	0.00

Table No. 19

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
HCL Infinet Ltd.							
HCL Infinet Ltd.	All India	NLD	6.61	6.61	100%	0.39	0.00
	All India	ISP	3.30	0.22	7%	0.01	0.00
Grand Total of HCL Infinet Ltd.			9.91	6.83	69%	0.40	0.00