

**TELECOM REGULATORY AUTHORITY OF INDIA**  
**FINANCIAL ANALYSIS DIVISION**

FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENCE FEE & SPECTRUM CHARGES IN RESPECT OF THE TELECOM SERVICE PROVIDERS FOR THE QTR ENDING March, 2008 (Rs. in Crore)

Statement of AGR, Licence Fee and Spectrum Charges\*

For the quarter ending March, 2008 of F.Y. 2007-08

Table No. 1

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>RELIANCE GROUP</b>							
Reliance Communication Ltd.	A. P.	UASL	257.04	207.34	81%	20.73	3.90
	Bihar	UASL	134.00	112.42	84%	6.75	2.24
	Chennai	UASL	0.00	0.00	0%	0.00	0.00
	Delhi	UASL	274.38	212.22	77%	21.22	3.42
	Gujarat	UASL	165.12	131.45	80%	13.14	2.26
	Harayana	UASL	51.45	40.28	78%	3.22	0.80
	H. P.	UASL	12.89	10.32	80%	0.62	0.17
	J & K	UASL	0.42	0.21	50%	0.01	0.00
	Karnataka	UASL	193.47	149.08	77%	14.90	2.55
	Kerala	UASL	203.27	117.85	58%	9.42	2.24
	Kolkata	UASL	123.86	100.30	81%	10.03	1.56
	M. P.	UASL	137.55	115.41	84%	9.23	2.17
	Maharashtra	UASL	214.83	163.99	76%	16.39	2.92
	Mumbai	UASL	324.28	250.24	77%	25.02	4.22
	Orissa	UASL	38.83	31.35	81%	1.88	0.59
	Punjab	UASL	63.49	46.69	74%	3.73	0.87
	Rajasthan	UASL	104.57	83.10	79%	6.64	1.63
	Tamilnadu	UASL	265.43	182.66	69%	18.26	3.45
	U. P. (E)	UASL	178.14	147.54	83%	11.80	2.86
	U. P. (W)	UASL	129.08	101.60	79%	8.12	2.02
	W. Bengal	UASL	60.03	49.76	83%	3.98	0.96
All India	NLD	580.38	301.38	52%	18.08	0.00	
All India	ILD	423.78	54.52	13%	3.27	0.00	
Reliance Telecom Ltd.	Assam	Mobile	71.12	54.79	77%	2.74	1.64
	Bihar	Mobile	102.44	87.57	85%	4.38	3.50
	H. P.	Mobile	22.97	17.48	76%	0.87	0.52
	M. P.	Mobile	65.22	49.91	77%	2.99	1.50
	North East	Mobile	25.97	19.77	76%	0.99	0.59
	Orissa	Mobile	51.29	39.75	78%	1.99	1.19
	W. Bengal	Mobile	31.11	26.88	86%	1.61	0.81
Reliable Internet Service Ltd.	Kolkata	Mobile	12.35	8.89	72%	0.89	0.27
<b>Grand Total of RELIANCE GROUP</b>			<b>4318.74</b>	<b>2914.76</b>	<b>67%</b>	<b>242.92</b>	<b>50.85</b>

Table No. 2

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>AIRCEL GROUP</b>							
<b>Aircel Ltd.</b>	<b>TN &amp; Pondi.</b>	Mobile	353.82	254.58	72%	20.37	11.97
<b>Aircel Cellular Ltd.</b>	<b>Chennai</b>	Mobile	166.84	113.88	68%	11.39	5.47
<b>Dishnet Wireless Ltd. (Aircel)</b>	<b>Assam</b>	UASL	73.33	66.81	91%	4.01	2.47
	<b>Bihar</b>	UASL	19.49	16.38	84%	0.98	0.41
	<b>H. P.</b>	UASL	1.52	1.30	85%	0.08	0.03
	<b>J &amp; K</b>	UASL	18.77	16.84	90%	1.01	0.42
	<b>North East</b>	UASL	45.47	41.01	90%	2.46	1.11
	<b>Orissa</b>	UASL	19.90	17.72	89%	1.06	0.44
	<b>West Bengal</b>	UASL	17.20	14.93	87%	1.19	0.40
	<b>All India</b>	<b>NLD</b>	1.00	0.84	84%	0.05	0.00
	<b>All India</b>	<b>ILD</b>	0.00	0.00	0%	0.00	0.00
	<b>All India</b>	<b>ISP</b>	7.20	0.36	5%	0.02	0.00
<b>Grand Total of AIRCEL GROUP</b>			<b>724.55</b>	<b>544.64</b>	<b>75%</b>	<b>42.62</b>	<b>22.72</b>

Table No. 3

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BHARTI GROUP</b>							
<b>Bharti Airtel Ltd.</b>	<b>A. P.</b>	UASL	661.00	552.00	84%	44.00	27.00
	<b>Assam</b>	UASL	90.00	76.00	84%	5.00	3.00
	<b>Bihar</b>	UASL	342.00	304.00	89%	18.00	15.00
	<b>Chennai</b>	UASL	0.00	0.00	0%	0.00	0.00
	<b>Delhi</b>	UASL	832.00	635.00	76%	64.00	27.00
	<b>Gujarat</b>	UASL	235.00	176.00	75%	18.00	7.00
	<b>Haryana</b>	UASL	89.00	67.00	75%	5.00	2.00
	<b>H. P.</b>	UASL	75.00	62.00	83%	3.00	2.00
	<b>J &amp; K</b>	UASL	126.00	105.00	83%	6.00	4.00
	<b>Karnataka</b>	UASL	873.00	714.00	82%	57.00	33.00
	<b>Kerala</b>	UASL	197.00	128.00	65%	10.00	5.00
	<b>Kolkata</b>	UASL	200.00	157.00	79%	16.00	8.00
	<b>M. P.</b>	UASL	258.00	215.00	83%	17.00	7.00
	<b>Maharashtra</b>	UASL	384.00	297.00	77%	30.00	13.00
	<b>Mumbai</b>	UASL	394.00	292.00	74%	29.00	18.00
	<b>Orissa</b>	UASL	154.00	136.00	88%	8.00	7.00
	<b>Punjab</b>	UASL	357.00	289.00	81%	17.00	14.00
	<b>Tamil Nadu</b>	UASL	659.00	515.00	78%	52.00	27.00
	<b>U. P. (E)</b>	UASL	281.00	232.00	83%	19.00	9.00
	<b>U. P. (W)</b>	UASL	136.00	107.00	79%	9.00	4.00
	<b>West Bengal</b>	UASL	148.00	120.00	81%	10.00	5.00
	<b>All India</b>	<b>NLD</b>	820.00	520.00	63%	31.00	0.00
	<b>All India</b>	<b>ILD</b>	624.00	151.00	24%	9.00	0.00
<b>All India</b>	<b>V-SAT</b>	10.00	10.00	100%	1.00	0.00	
<b>Bharti Hexacom Ltd.</b>	<b>North East</b>	<b>Mobile</b>	58.00	48.00	83%	2.00	1.00
<b>Bharti Broadband Ltd.</b>	<b>Rajasthan</b>	UASL	375.00	302.00	81%	18.00	12.00
<b>All India</b>	<b>V-SAT</b>	3.00	3.00	100%	0.00	0.00	
<b>Grand Total of BHARTI GROUP</b>			<b>8381.00</b>	<b>6213.00</b>	<b>74%</b>	<b>498.00</b>	<b>250.00</b>

Table No. 4

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>VODAFONE ESSAR GROUP *</b>							
Vodafone Essar Mobile Services Ltd	Delhi	Mobile	509.10	388.66	76%	38.87	21.18
Vodafone Essar Ltd.	Mumbai	Mobile	627.54	468.97	75%	46.90	25.56
Vodafone Essar Cellular Ltd	Kerala	Mobile	183.53	148.89	81%	2.33	5.51
	Mah. & Goa	Mobile	274.42	205.92	75%	16.47	8.03
	Tamil Nadu	Mobile	231.81	184.73	80%	14.78	7.20
Vodafone Essar East Ltd.	Kolkata	Mobile	202.81	156.75	77%	15.67	7.52
Vodafone Essar South Ltd.	A. P.	Mobile	254.72	204.68	80%	20.47	8.08
	Chennai	Mobile	139.63	104.25	75%	10.42	5.00
	Karnataka	Mobile	303.55	227.93	75%	22.79	11.28
	Punjab	Mobile	152.23	118.55	78%	9.48	4.50
	U. P. (W)	UASL	220.03	186.29	85%	14.90	6.89
	West Bengal	Mobile	193.51	162.78	84%	13.02	5.86
	All India	NLD	138.54	69.35	50%	4.16	0.00
	All India	ILD	73.80	17.00	23%	1.02	0.00
Vodafone Essar Digilink Ltd	Haryana	Mobile	107.04	82.37	77%	4.94	3.04
	Rajasthan	Mobile	212.76	173.16	81%	10.39	6.40
	U. P. (E)	Mobile	317.56	263.90	83%	15.83	14.12
Vodafone Essar Gujarat Ltd.	Gujarat	Mobile	538.85	454.53	84%	36.36	22.50
<b>Grand Total of VODAFONE ESSAR GROUP</b>			<b>4681.44</b>	<b>3618.72</b>	<b>77%</b>	<b>298.83</b>	<b>162.67</b>

\* Previously Hutchison Essar Group

Table No. 5

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>IDEA GROUP</b>							
Idea Cellular Ltd.	A. P.	Mobile	292.09	239.17	82%	19.13	14.01
	Delhi	Mobile	206.83	147.31	71%	14.73	9.33
	Gujarat	Mobile	205.10	156.54	76%	12.52	7.21
	Maharashtra	Mobile	431.78	354.28	82%	28.34	18.83
	All India	NLD	113.71	40.33	35%	2.42	0.00
Idea Telecommunications Ltd.	H. P.	Mobile	5.64	3.66	65%	0.22	0.10
	Rajasthan	Mobile	55.62	40.40	73%	3.23	1.50
	U. P. (E)	Mobile	59.38	42.75	72%	3.42	1.90
Idea Mobile Communications Ltd.	Haryana	Mobile	95.24	63.39	67%	3.80	2.55
	Kerala	Mobile	208.66	166.14	80%	9.97	9.15
	U. P. (W)	Mobile	237.71	172.03	72%	10.32	9.24
BTA Cellcom Ltd.	M. P.	Mobile	239.09	205.64	86%	12.34	10.64
<b>Grand Total of IDEA GROUP</b>			<b>2150.84</b>	<b>1631.65</b>	<b>76%</b>	<b>120.45</b>	<b>84.45</b>

Table No. 6

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>MTNL</b>							
MTNL	Delhi **	Basic+WLL	518.67	424.25	82%	42.42	0.13
	Mumbai	Basic+WLL	645.31	485.56	75%	48.56	0.32
	Delhi	Mobile	106.37	92.81	87%	9.28	4.17
	Mumbai	Mobile	126.12	83.35	66%	8.34	4.83
	Delhi	ISP	40.05	2.31	6%	0.14	0.00
	Mumbai	ISP	48.34	26.96	56%	1.62	0.00
<b>Grand Total of MTNL</b>			<b>1484.86</b>	<b>1115.25</b>	<b>75%</b>	<b>110.35</b>	<b>9.45</b>

\*\* In Delhi - Revenue including Corporate Office.

Table No. 7

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>TATA GROUP</b>							
Tata Teleservices Ltd.	A. P.	UASL	257.84	187.59	73%	18.76	3.60
	Bihar	UASL	70.56	46.39	66%	2.78	1.21
	Chennai	UASL	52.37	34.80	66%	3.48	0.69
	Delhi	UASL	259.33	184.80	71%	18.48	14.70
	Gujarat	UASL	101.25	71.40	71%	7.14	5.03
	Haryana	UASL	57.76	40.95	71%	3.28	1.02
	H. P.	UASL	8.70	5.83	67%	0.35	0.50
	Karnataka	UASL	154.28	109.72	71%	10.97	2.09
	Kerala	UASL	71.35	35.05	49%	2.80	0.98
	Kolkata	UASL	75.21	53.18	71%	5.32	1.41
	M. P.	UASL	50.51	37.06	73%	2.96	2.42
	Orissa	UASL	33.37	22.46	67%	1.35	0.56
	Punjab	UASL	71.52	46.96	66%	3.76	3.72
	Rajasthan	UASL	83.19	61.13	73%	4.89	4.44
	Tamil Nadu	UASL	67.16	40.39	60%	4.04	0.87
	U. P. (E)	UASL	65.25	48.06	74%	3.85	1.05
	U. P. (W)	UASL	89.21	65.06	73%	5.20	1.57
West Bengal	UASL	34.87	23.57	68%	1.89	0.66	
Tata Teleservices (Maharashtra) Ltd.	Maharashtra	UASL	197.95	148.97	75%	14.90	3.70
	Mumbai	UASL	255.60	199.91	78%	19.99	6.18
<b>Grand Total of TATA GROUP</b>			<b>2057.30</b>	<b>1463.29</b>	<b>71%</b>	<b>136.18</b>	<b>56.42</b>

Table No. 8

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>SHYAM (Rainbow)</b>							
Shyam Telelink(Rainbow)	Rajasthan	UASL	28.65	15.59	54%	1.25	0.15
<b>Grand Total of SHYAM (Rainbow)</b>			<b>28.65</b>	<b>15.59</b>	<b>54%</b>	<b>1.25</b>	<b>0.15</b>

Table No. 9

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BPL</b>							
BPL Mobile Communications Ltd.	Mumbai	Mobile	158.02	120.66	76%	12.07	6.49
<b>Grand Total of BPL</b>			<b>158.02</b>	<b>120.66</b>	<b>76%</b>	<b>12.07</b>	<b>6.49</b>

Table No. 10

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>VSNL GROUP</b>							
VSNL ( From Qtr. 4 onwards under Tata Communications Ltd.)	All India	NLD	190.70	133.79	70%	7.79	0.00
	All India	ILD	94.08	279.35	297%	16.63	0.00
	All India	ISP	111.05	5.06	5%	0.30	0.00
VSNL Broadband	All India	IP - II	10.72	9.54	89%	0.57	0.00
<b>Grand Total of VSNL GROUP (Note)</b>			<b>406.55</b>	<b>427.74</b>	<b>105%</b>	<b>25.30</b>	<b>0.00</b>

Note: Some adjustments made by the company in IV th Quarter

Table No. 11

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>SPICE GROUP</b>							
Spice Communication	Punjab	Mobile	190.06	134.30	71%	8.06	5.84
Spice Communication	Karnataka	Mobile	110.18	87.61	80%	7.01	2.98
<b>Grand Total of SPICE GROUP</b>			<b>300.24</b>	<b>221.91</b>	<b>74%</b>	<b>15.07</b>	<b>8.82</b>

Table No. 12

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>HFCL INFOTEL</b>							
HFCL Infotel Ltd.	Punjab	UASL	51.75	40.57	78%	3.25	0.29
<b>Grand Total of HFCL</b>			<b>51.75</b>	<b>40.57</b>	<b>78%</b>	<b>3.25</b>	<b>0.29</b>

Table No. 13

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BSNL</b>							
	Andhra Pradesh	Basic	490.64	433.30	88%	41.31	0.12
		Mobile	213.65	202.34	95%	20.23	8.24
	Assam	Basic	64.82	58.42	90%	3.87	0.03
		Mobile	48.30	40.73	84%	2.44	1.77
	Bihar	Basic	144.76	123.81	86%	8.18	0.14
		Mobile	114.51	114.33	100%	6.86	6.59
	Kolkatta	Basic	315.29	289.21	92%	23.10	0.02
		Mobile	63.60	44.46	70%	4.45	1.81
	Chennai	Basic	186.13	129.45	70%	11.86	0.02
		Mobile	104.11	81.60	78%	8.16	2.73
	Gujarat	Basic	531.63	459.11	86%	44.12	0.22
		Mobile	168.01	165.33	98%	24.80	6.86
	Haryana	Basic	184.99	169.89	92%	13.24	0.13
		Mobile	56.70	49.23	87%	3.94	2.09
	Himachal Pradesh	Basic	78.98	69.47	88%	4.71	0.07
		Mobile	40.18	38.53	96%	2.31	1.25
	J & K Telecom	Basic	84.09	79.67	95%	5.43	0.12
		Mobile	162.85	157.26	97%	7.77	5.50
	Karnataka	Basic	478.66	426.56	89%	40.57	0.23
		Mobile	157.39	151.67	96%	15.17	8.27
	Kerala	Basic	625.95	576.67	92%	45.71	0.53
		Mobile	188.50	182.26	97%	14.58	7.93
	M. P.	Basic	202.20	100.99	50%	8.07	0.24
		Mobile	154.04	148.04	96%	11.84	6.05
	Maharashtra	Basic	651.68	549.18	84%	51.65	0.19
		Mobile	259.35	206.64	80%	20.66	9.92
	N. E.	Basic	58.36	53.85	92%	3.49	0.06
		Mobile	52.97	49.12	93%	2.95	2.09
	Orissa	Basic	105.88	98.83	93%	6.33	0.11
		Mobile	159.85	150.70	94%	9.04	4.34
	Punjab	Basic	324.12	298.73	92%	23.36	0.15
		Mobile	161.10	144.92	90%	11.59	4.05
	Rajasthan	Basic	667.89	600.36	90%	47.48	0.22
		Mobile	252.05	74.61	30%	5.97	3.25
	Tamil Nadu	Basic	464.13	388.27	84%	36.84	0.33
		Mobile	228.49	165.48	72%	16.55	7.94
	U. P. (E)	Basic	228.49	209.26	92%	16.34	0.08
		Mobile	257.25	239.39	93%	19.15	10.41
	U. P. (W)	Basic	293.87	272.14	93%	21.27	0.10
		Mobile	171.54	161.24	94%	12.90	6.59
	West Bengal Telecom	Basic	166.11	149.16	90%	11.84	0.11
		Mobile	112.07	102.67	92%	8.21	3.34
	All India	NLD	775.10	775.10	100%	46.51	0.00
	All India	ILD	187.48	187.48	100%	11.25	0.00
	All India	ISP	309.15	131.61	43%	7.90	0.00
	All India	V-SAT	0.92	0.92	100%	0.06	0.00
<b>Grand Total of BSNL</b>			<b>10747.79</b>	<b>9302.01</b>	<b>87%</b>	<b>764.05</b>	<b>114.24</b>

Table No. 14

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>AT &amp; T GROUP</b>							
AT & T Global Network Services India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	90.90	80.93	89%	4.85	0.00
<b>Grand Total of AT &amp; T GROUP</b>			<b>90.90</b>	<b>80.93</b>	<b>89%</b>	<b>4.85</b>	<b>0.00</b>

Table No. 15

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BT GROUP</b>							
BT Telecom India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	0.00	0.00	0%	0.00	0.00
BT Global Communications India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	28.69	28.69	100%	1.72	0.00
<b>Grand Total of BT GROUP</b>			<b>28.69</b>	<b>28.69</b>	<b>100%</b>	<b>1.72</b>	<b>0.00</b>

Table No. 16

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>Rail Tel Corporation of India Ltd.</b>							
Rail Tel Corporation of India Ltd.	All India	IP-II	38.58	38.58	100%	2.31	0.00
	All India	NLD	1.16	1.16	100%	0.07	0.16
<b>Grand Total of Rail Tel Corporation of India Ltd.</b>			<b>39.74</b>	<b>39.74</b>	<b>100%</b>	<b>2.38</b>	<b>0.00</b>

Table No. 17

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
Tulip IT Services Ltd	All India	ISP	0.28	0.00	0%	0.00	0.00
	All India	NLD	28.37	17.72	62%	1.06	0.00
<b>Grand Total of Tulip IT Services Ltd</b>			<b>28.65</b>	<b>17.72</b>	<b>62%</b>	<b>1.06</b>	<b>0.00</b>

Table No. 18

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
Sify Communications Ltd.	All India	NLD	32.50	32.50	100%	1.95	0.00
	All India	ILD	2.00	2.00	100%	0.12	0.00
Sify Technologies Ltd.	All India	ISP	44.85	5.83	13%	0.35	0.00
<b>Grand Total of Sify</b>			<b>79.35</b>	<b>40.33</b>	<b>51%</b>	<b>2.16</b>	<b>0.00</b>

Table No. 19

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>HCL Infinet Ltd.</b>							
HCL Infinet Ltd.	All India	NLD	7.06	7.06	100%	0.42	0.00
	All India	ISP	3.54	0.31	9%	0.02	0.00
<b>Grand Total of HCL Infinet Ltd.</b>			<b>10.60</b>	<b>7.36</b>	<b>69%</b>	<b>0.44</b>	<b>0.00</b>