

## Commercial Proposal for DCRA

#### **COMMERCIAL PROPOSAL**

Submitted by: VS
Frog Cellsat Limited

**Kind Attention:** Lt. Col Baljeet Singh Cheema Jt. Advisor-2 (QoS-I), TRAI

### 1. Company Profile

Frog Cellsat Ltd is a leading telecom infrastructure and network services company with decades of experience in providing cutting-edge solutions across mobile and broadband domains. The company has a strong track record in the planning, deployment, and maintenance of digital connectivity infrastructure including IBS, DAS, OFC, and RF systems. As a committed and quality-driven organization, Frog Cellsat is well-positioned to act as a Digital Connectivity Rating Agency (DCRA) under TRAI's framework.

### 2. Scope of Services as DCRA

As per TRAI's Rating of Properties for Digital Connectivity Regulations, 2024, Frog Cellsat Ltd proposes to undertake the following services as a DCRA:

- Assessment of digital connectivity infrastructure across Category A and B properties
- Issuance of objective, transparent ratings based on defined parameters
- Feedback and guidance to Property Managers for digital infrastructure improvement
- Submission of reports to TRAI and stakeholders
- Ensuring compliance with regulatory mandates
- Maintenance of evaluation records and digital documentation
- Stakeholder coordination and on-site verification activities

### 3. Compliance with TRAI Regulations

Frog Cellsat Ltd affirms its complete compliance with the guidelines, responsibilities, and operating procedures outlined in the Manual and TRAI regulations including registration, assessment methodology, scoring framework, reporting obligations, and user experience considerations.

### 4. Technical & Operational Capabilities

Our team of certified professionals, engineers, and project managers are experienced in:

- Digital connectivity
- In-building infrastructure assessments
- Passive and active network testing
- Usage of spectrum analyzers, signal testers, QoS and QoE measurement tools
- Regulatory documentation and report generation

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### 5. Commercial Offer

S.No	Classification	Category or Group	Type of Property	Built up Area in sq.ft./ length in km	Per Sq Ft. /Per KM Rate excluding GST (INR)
1	Residential	A	Apartments, independent houses, gated communities or societies, etc.	50,000 - 100,000 sq.ft.	1.8
				>100,000 - 500,000 sq.ft.	1.65
				>500,000 - 1000,000 sq.ft.	1.5
				>1000,000 sq.ft.	1.35
2	Government Properties	A	All properties of the Central Government, the State Government, Courts, Public Sector Undertakings, Local Bodies, Heritage Sites, etc.	50,000 - 100,000 sq.ft.	1.8
				>100,000 - 500,000 sq.ft.	1.65
				>500,000 - 1000,000 sq.ft.	1.5
				>1000,000 sq.ft.	1.35
3	Commercial Establishments	A	Commercial office complex, shopping malls, industrial estates, SEZs, multi-modal logistic parks, convention centres, etc.	50,000 - 100,000 sq.ft.	1.95
				>100,000 - 500,000 sq.ft.	1.8
				>500,000 - 1000,000 sq.ft.	1.65
				>1000,000 sq.ft.	1.5
4	Other private or public areas	В	Airport, Bus Station, Railway Station, Hospitals,Hotels,Educational Institutions, etc.	50,000 - 100,000 sq.ft.	1.95
				>100,000 - 500,000 sq.ft.	1.8
				>500,000 - 1000,000 sq.ft.	1.65
				>1000,000 sq.ft.	1.5
5	Stadiums or Sport Arenas or spaces of frequent gathering	В	Stadiums or permanent spaces of gathering with seating capacity of more than 5000 persons	50,000 - 100,000 sq.ft.	2.1
				>100,000 - 500,000 sq.ft.	1.95
				>500,000 - 1000,000 sq.ft.	1.8
				>1000,000 sq.ft.	1.65
6	Transport corridors	В	Expressways, Highways, Railways routes, etc.	100-500 km	600
				>500-1000 km	540
				>1000 km	480

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### 6. Terms & Conditions

### **TERMS AND CONDITIONS**

Validity: 45 days from the date of quotation

**Currency:** All prices are in INR

**Taxes:** Above Prices do not include any Taxes and all Taxes will be extra on actuals.

**Permissions:** Access will be arranged by TRAI

Payment Terms: 100% advance

**Delivery Terms:** 1 week to position team / resources after receipt of confirmed PO

Note: Any additional visits, re-evaluation, or appeal process support will be charged separately on

actuals.

**PO Address:** Frog Cellsat Limited,

C-23, Phase-2, Sector-80, Noida - 201305, New Delhi NCR, INDIA

Tel: +91-120-4859650

We look forward to the opportunity to contribute towards enabling high-quality digital connectivity across properties in India.

Sincerely,

**Authorized Signatory** 



Frog Cellsat Limited