



# The Indian Telecom Services

## Performance Indicators

October – December, 2019



Telecom Regulatory Authority of India  
Government of India





## Telecom Regulatory Authority of India

(IS/ISO 9001-2008 Certified Organisation)

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## Performance Indicators

October – December, 2019

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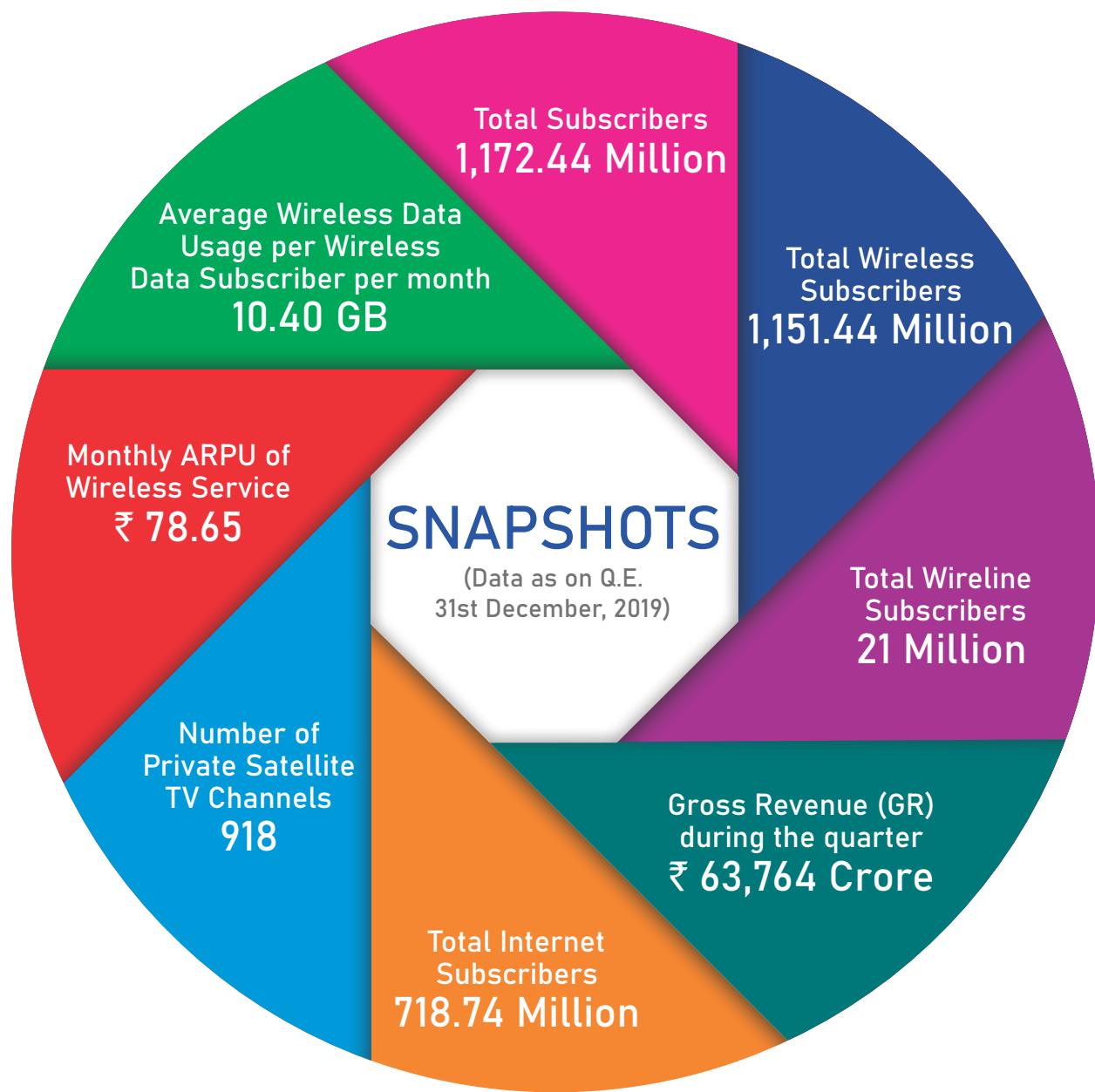
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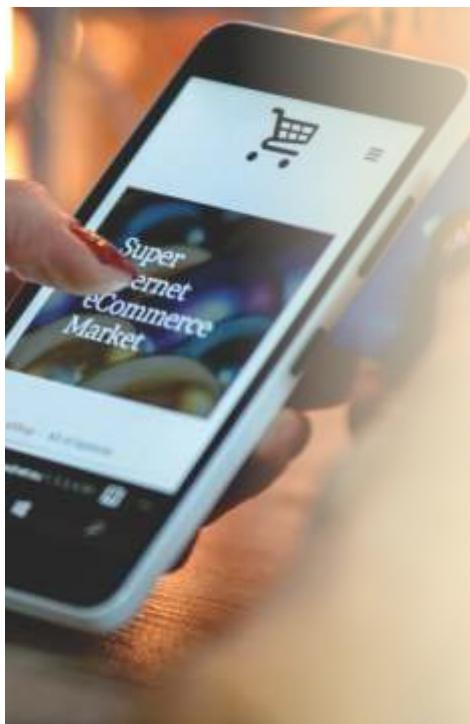
The Information and Statistics contained in this report are derived from a variety of sources, but are mainly reliant on data obtained from Service Providers. This report does not constitute any commercial or other advice. No warranty, representation or undertaking of any kind, expressed or implied, is given in relation to the information and statistics contained in this report.



### TELECOM SUBSCRIBERS (WIRELESS+WIRELINE)

Total Subscribers	1,172.44 Million
% change over the previous quarter	-1.91%
Urban Subscribers	662.45 Million
Rural Subscribers	509.99 Million
Market Share of Private Operators	88.55%
Market Share of PSU Operators	11.45%
Tele-density	88.56
Urban Tele-density	156.26
Rural Tele-density	56.67





WIRELESS SUBSCRIBERS	
Total Wireless Subscribers	1,151.44 Million
% change over the previous quarter	-1.90%
Urban Subscribers	643.97 Million
Rural Subscribers	507.46 Million
Market Share of Private Operators	89.45%
Market Share of PSU Operators	10.55%
Tele-density	86.98
Urban Tele-density	151.90
Rural Tele-density	56.39
Total Wireless Data Usage during the quarter	21,402 Million GB
Number of Public Mobile Radio Trunk Services (PMRTS)	59,089
Number of Very Small Aperture Terminals (VSAT)	2,98,464



WIRELINE SUBSCRIBERS	
Total Wireline Subscribers	21 Million
% change over the previous quarter	-2.26%
Urban Subscribers	18.47 Million
Rural Subscribers	2.53 Million
Market Share of Private Operators	39.53%
Market Share of PSU Operators	60.47%
Tele-density	1.59
Urban Tele-density	4.36
Rural Tele-density	0.28
No. of Village Public Telephones (VPTs)	68,784
No. of Public Call Offices (PCOs)	1,93,794



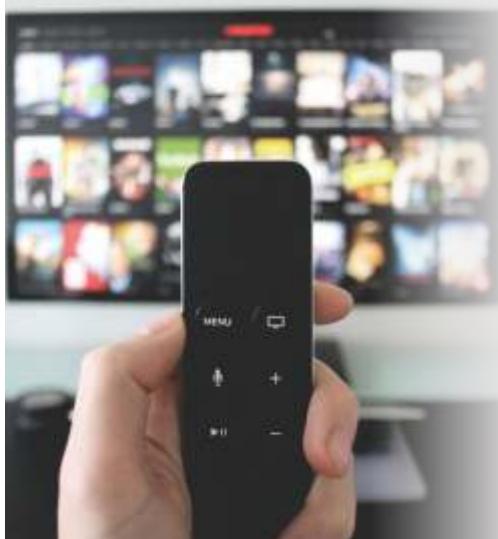
TELECOM FINANCIAL DATA	
Gross Revenue (GR) during the quarter	₹63,764 Crore
% change in GR over the previous quarter	6.29%
Adjusted Gross Revenue (AGR) during the quarter	₹40,877 Crore
% change in AGR over the previous quarter	9.48%
Share of Public Sector Undertakings in Access AGR	8%
Monthly Average Revenue Per User (ARPU) for Access Services	₹85.07

## INTERNET/BROADBAND SUBSCRIBERS

Total Internet Subscribers	718.74 Million
% change over the previous quarter	4.53%
Narrowband Subscribers	56.806 Million
Broadband Subscribers	661.938 Million
Wired Internet Subscribers	22.386 Million
Wireless Internet Subscribers	696.36 Million
Urban Internet Subscribers	450.31 Million
Rural Internet Subscribers	268.43 Million
Total Internet Subscribers per 100 population	54.29
Urban Internet Subscribers per 100 population	106.22
Rural Internet Subscribers per 100 population	29.83



## BROADCASTING & CABLE SERVICES



Number of private Satellite TV Channels permitted by the Ministry of I&B for uplinking only/downlinking only/both uplinking and downlinking	918
Number of Pay TV Channels as reported by Broadcasters	332
Number of private FM Radio Stations (excluding All India Radio)	368
Number of total active Subscribers with Pay DTH Operators	69.98 Million
Number of Operational Community Radio Stations	278
Number of Pay DTH Operators	4

## REVENUE & USAGE PARAMETERS



Monthly ARPU of Wireless Services (GSM including LTE)	78.65*
Minutes of Usage (MOU) per Subscriber per month - Wireless Services (GSM including LTE)	712 Minutes
Total Outgoing Minutes of Usage for Internet Telephony	181.34 Million



## WIRELESS DATA USAGE

Average Wireless Data Usage per Wireless Data Subscriber per month	10.40 GB
Average revenue realization per Subscriber per GB Wireless Data during the quarter	8.45

\* For ARPU explanation please refer to footnote on Page 50

# Executive Summary

- The number of telephone subscribers in India decreased from 1,195.24 million at the end of Sept-19 to 1,172.44 million at the end of Dec-19, registering a growth rate of -1.91% over the previous quarter. This reflects Year-On-Year (Y-O-Y)

growth rate of -2.12% over the same quarter of the last year. The overall Tele-density<sup>1</sup> in India decreased from 90.52 as in QE Sep-19 to 88.56 as in QE Dec-19.

## Trends in Telephone Subscribers and Tele-density in India



- Telephone subscribers in Urban areas decreased from 677.95 million at the end of Sep-19 to 662.45 million at the end of

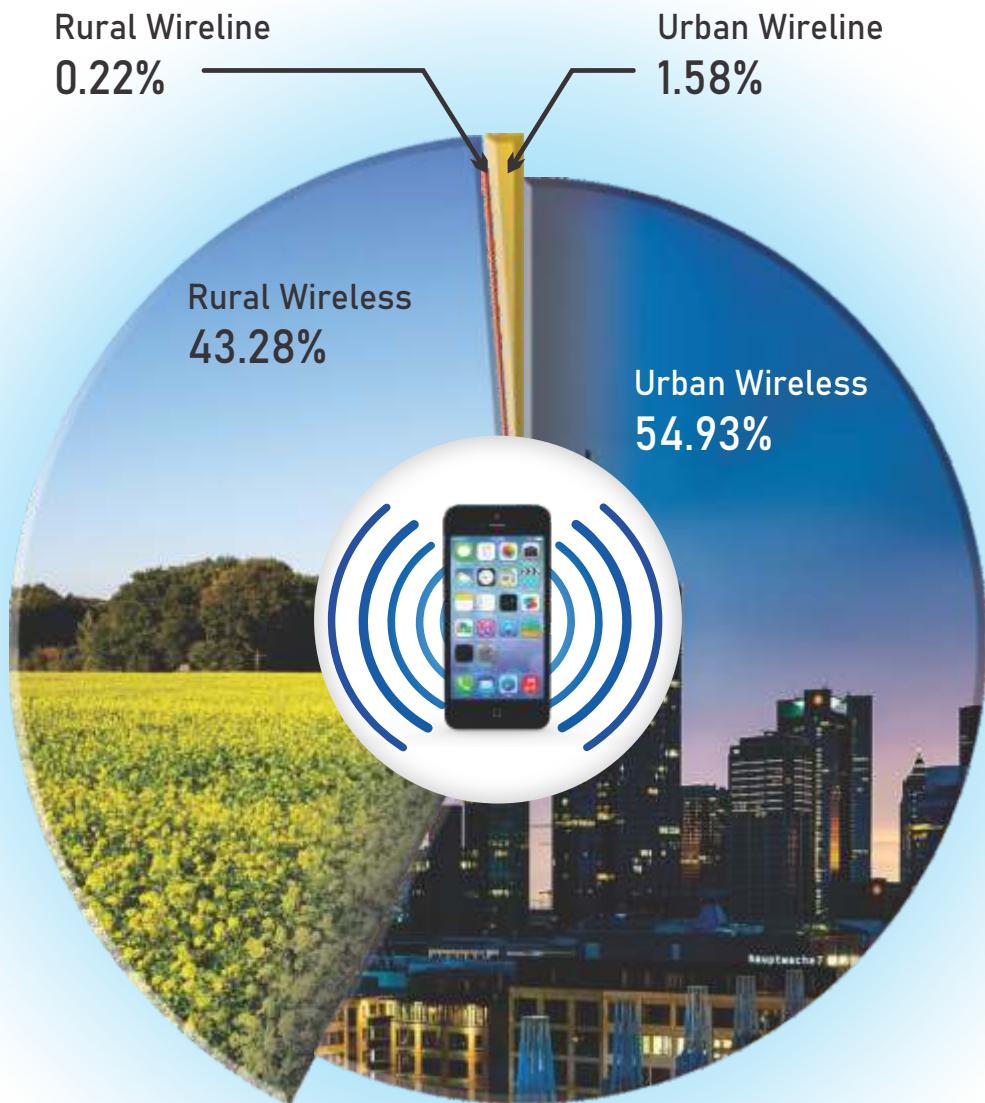
Dec-19 and Urban Tele-density also declined from 160.63 to 156.26 during the same period.

<sup>1</sup> Tele-density – Number of telephone connections (fixed lines and mobile phone subscribers) per 100 inhabitants within a geographical area.

(Source-ITU)

- 3. Rural telephone subscribers decreased from 517.29 million at the end of Sep-19 to 509.99 million at the end of Dec-19 and Rural Tele-density also decreased from 57.59 at the end of Sep-19 to 56.67 at the end of Dec-19 during the same period.
- 4. Out of the total subscriptions, the share of Rural subscriptions increased from 43.28% at the end of Sep-19 to 43.50% at the end of Dec-19.

## Composition of Telephone Subscribers

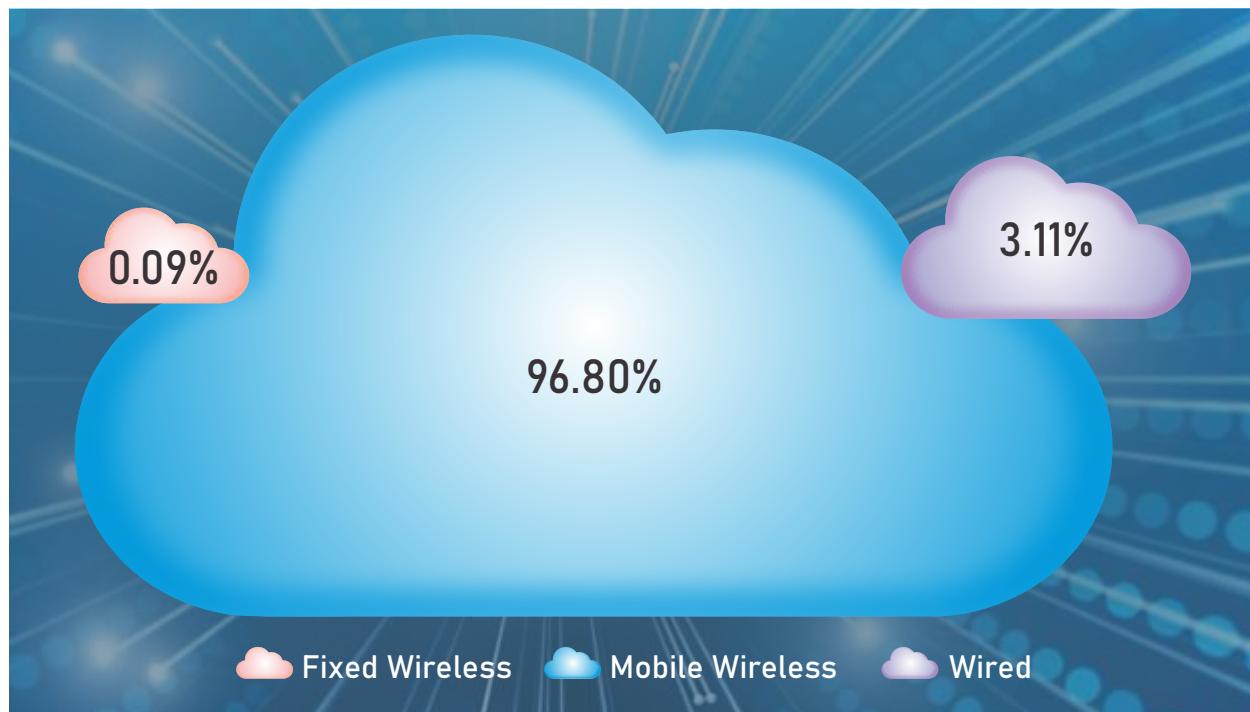


- 5. With a net addition of -22.31 million subscribers during the quarter, the total wireless subscriber base decreased from 1,173.75 million at the end of Sep-19 to 1,151.44 million at the end of Dec-19, registering a growth rate of -1.90% over the previous quarter. Wireless subscriptions decreased Y-O-Y at the rate of 2.09% during the quarter.
- 6. Wireless Tele-density declined from 88.90 at the end of Sep-19 to 86.98 at the end of Dec-19 with a quarterly growth rate of -2.16%.
- 7. Wireline subscribers decreased from 21.49 million at the end of Sep-19 to 21 million at the end of Dec-19 with a quarterly growth rate of -2.26% and on a Y-O-Y basis, wireline subscriptions also declined by 3.95% in Q4 Dec-19.
- 8. Wireline Tele-density decreased from 1.63 at the end of Sep-19 to 1.59 at the end of Dec-19.

9. Total number of Internet<sup>2</sup> subscribers increased from 687.62 million at the end of Sept-19 to 718.74 million at the end of Dec-19, registering a quarterly growth rate of 4.53%. Out of 718.74 million

internet subscribers, the number of Wired Internet subscribers are 22.39 million and the number of Wireless Internet subscribers are 696.36 million.

## Composition of Internet Subscriptions



10. The Internet subscriber base comprised Broadband<sup>3</sup> Internet subscriber base of 661.94 million and Narrowband<sup>4</sup> Internet subscriber base of 56.81 million.
11. The broadband Internet subscriber base increased by 5.84% from 625.42 million at the end of Sep-19 to 661.94 million at the end of Dec-19. However, the narrowband Internet subscriber base declined by 8.67% from 62.20 million at the end of Sep-19 to 56.81 million at the end of Dec-19.
12. Monthly Average Revenue per User (ARPU)<sup>5</sup> for wireless services increased by 5.74%, from 74.38 in QE Sep-19 to 78.65 in QE Dec-19. On a Y-O-Y basis, monthly ARPU for wireless services increased by 12.15% in this quarter.
13. Pre-paid ARPU per month increased from 67 in QE Sep-19 to 70 in QE Dec-19 and Post-paid ARPU per month also increased from 247 in QE Sep-19 to 262 in QE Dec-19.
14. On an all India basis, the overall average Minutes of Usage (MOU)<sup>6</sup> per subscriber per month for wireless services increased by 10.71% from 691 for QE Sep-19 to 712 in QE Dec-19.
15. Pre-paid MOU per subscriber per month increased from 694 in QE Sep-19 to 716 in QE Dec-19. Post-paid MOU per subscriber per month also increased from 617 in QE Sep-19 to 632 in QE Dec-19.

<sup>2</sup> Internet : Interconnected global networks that use the internet protocol.

<sup>3</sup> Broadband : Internet access with a minimum capacity of greater or equal to 512 Kbit/s in one or both directions.

<sup>4</sup> Narrowband : Internet access with a capacity of less than 512 Kbit/s in one or both directions.

(Source-ITU)

<sup>5</sup> ARPU per month is calculated by dividing net subscribers' revenue by the average number of subscribers.

<sup>6</sup> MOU per subscriber per month is calculated by dividing the total minutes of usage (incoming & outgoing) by the average number of subscribers.

16. Gross Revenue<sup>7</sup> (GR) and Adjusted Gross Revenue<sup>8</sup> (AGR) of the Telecom Services Sector for the Q.E. Dec-19 has been ₹63,764 Crore and ₹40,877 Crore respectively. GR and AGR increased by 6.29% and 9.48% respectively in Q.E. Dec-19 as compared to the previous quarter.
17. The Y-O-Y growth in GR and AGR in Q.E. Dec-19 over the same quarter of the last year has been 8.09% and 13.38% respectively.
18. Pass-through<sup>9</sup> charges increased from ₹22,654 Crore in QE Sep-19 to ₹22,887 Crore in QE Dec-19 with a quarterly growth rate of 1.03%. The Y-O-Y growth rate of -0.22% has been recorded in pass-through charges for QE Dec-19.
19. The Licence Fee<sup>10</sup> increased from ₹2,989 Crore for QE Sep-19 to ₹3,270 Crore for QE Dec-19. The quarterly and the Y-O-Y growth rates of licence fee are 9.41% and 13.15% respectively in this quarter.
20. Access services contributed 74.18% to the total Adjusted Gross Revenue of telecom services. In Access services, Gross Revenue (GR), Adjusted Gross Revenue (AGR), Licence Fee and Spectrum Usage Charges (SUC)<sup>11</sup> increased by 5.47%, 8.60%, 8.51% and 12.58% respectively in QE Dec-19. However, Pass Through Charges declined quarterly by 0.18% during the same period.

## Composition of Adjusted Gross Revenue in Access Services



<sup>7</sup> 1. Gross Revenue is inclusive of installation charges, late fees, sale proceeds of handsets (or any other terminal equipment etc.), revenue on account of interest, dividend, value added services, supplementary services, access or interconnection charges, roaming charges, revenue from permissible sharing of infrastructure and any other miscellaneous revenue, without any set-off for related items of expense etc.

<sup>8</sup> Adjusted Gross Revenue: The following shall be excluded from the Gross Revenue to arrive at the AGR:

- I. PSTN related call charges (Access Charges) actually paid to other eligible/entitled telecommunication service providers within India;
- II. Roaming revenues actually passed on to other eligible/entitled telecommunication service providers; and
- III. Service Tax on provision of Service and Sales Tax actually paid to the Government if gross revenue was included as a component of Sales Tax and Service Tax

<sup>9</sup> Pass through charges mean the charges excluded from gross revenue to arrive at adjusted gross revenue for the purpose of levying licence fee.

<sup>10</sup> Licence Fee means a fee payable by Licencee at prescribed intervals and rates for the period of the Licence.

<sup>11</sup> Spectrum Usage Charges are payable by the licencees providing mobile access services, as a percentage of their Adjusted Gross Revenue (AGR).

21. Monthly Average Revenue per User (ARPU) for Access Services based on AGR, increased from 78.17 in QE Sep-19 to 85.07 in QE Dec-19.

### Parameters showing improvement in QoS

- ▶ Fault incidences : Mean Time To Repair (MTTR).
- ▶ Response time to the customer for Assistance : %age of calls answered by the operators (Voice-to-Voice) within 90 seconds.
- ▶ Termination/Closure of service : %age of requests for termination / closure of service complied within 7 days.

22. The performance of wireline service providers in terms of QoS during the quarter vis-à-vis that in the previous quarter is given below :

### Parameters showing deterioration in QoS

- ▶ Fault incidences : No. of faults per 100 subs/month.
- ▶ Response time to the customer for Assistance
- ▶ Accessibility of call centre/ customer care.

23. The performance of Cellular Mobile service providers in terms of Quality of Service (QoS) during the quarter

### Parameters showing improvement in QoS

- ▶ BS Accumulated down-time (not available for service)
- ▶ Worst affected BSs due to down-time
- ▶ SDCCH/ Paging Channel Congestion/ RRC Congestion
- ▶ Metering and billing credibility – post-paid
- ▶ Period of applying credit/ waiver/ adjustment to customer's account from the date of resolution of complaints

### Parameters showing deterioration in QoS

- ▶ Network QoS DCR Spatial Distribution Measure [Network\_QSD (90,90)]
- ▶ Network QoS DCR Temporal Distribution Measure [Network\_QTD (97,90)]
- ▶ Accessibility of call centre/ customer care
- ▶ %age of calls answered by the operators (Voice-to-Voice) within 90 sec

24. A total number of 918 private satellite TV channels have been permitted by the Ministry of Information and Broadcasting (MIB) for uplinking only/downlinking only/both uplinking and downlinking, as on 31st December, 2019.
25. As per the reporting to TRAI done by broadcasters in pursuance of the Tariff Order (Broadcasting & Cable) dated 3rd March 2017, there are 332 pay channels as on 31st December, 2019, which include 234 SD (Standard Definition) Pay TV channels and 98 HD (High Definition) Pay TV channels.
26. Since its introduction in the year 2003, DTH (Direct-to-Home) service has displayed a phenomenal growth. During the QE 31st December, 2019, there were 4 Pay DTH service providers in the country.
27. Pay DTH has attained a total active subscriber base of around 69.98 million in QE 31st December, 2019. This is in addition to the subscribers of DTH Free Dish (Free DTH services of Doordarshan).
28. Apart from the radio stations operated by All India Radio (the public broadcaster), as on 31st December, 2019, there are 368 operational private FM Radio Stations in 105 cities of 33 broadcasters as compared to 367 private FM Radio Stations in 104 cities of 33 broadcasters in the previous quarter.
29. The reported advertisement revenue for the QE 31st December, 2019 in respect of 367 private FM Radio Stations is ₹509.28 crore as against ₹466.70 crore in respect of 366 private FM Radio Stations for the previous quarter.
30. As per data received from MIB, as on 31st December, 2019, 278 Community Radio Stations are operational in the country.



# Trends at a Glance

## A. Access Services (Wireline + Wireless)

	QE Dec 2018	QE Mar 2019	QE Jun 2019	QE Sep 2019	QE Dec 2019	%age change over Dec-2018	%age change over Mar-2019	%age change over Jun-2019	%age change over Sep-2019
						(12 months)	(9 months)	(6 months)	(3 months)
<b>1) Subscriber Base (in million)</b>									
Wireline	21.87	21.70	21.17	21.49	21.00	-3.95%	-3.19%	-0.78%	-2.26%
Wireless	1176.00	1161.81	1165.46	1173.75	1151.44	-2.09%	-0.89%	-1.20%	-1.90%
<b>Total</b>	<b>1197.87</b>	<b>1183.51</b>	<b>1186.63</b>	<b>1195.24</b>	<b>1172.44</b>	<b>-2.12%</b>	<b>-0.94%</b>	<b>-1.20%</b>	<b>-1.91%</b>
Rural	531.59	514.35	511.05	517.29	509.99	-4.06%	-0.85%	-0.21%	-1.41%
Urban	666.28	669.16	675.58	677.95	662.45	-0.57%	-1.00%	-1.94%	-2.29%
<b>2) Tele-density</b>									
Wireline	1.67	1.65	1.61	1.63	1.59	-4.96%	-3.95%	-1.30%	-2.52%
Wireless	89.78	88.46	88.50	88.90	86.98	-3.12%	-1.67%	-1.72%	-2.16%
<b>Total</b>	<b>91.45</b>	<b>90.11</b>	<b>90.11</b>	<b>90.52</b>	<b>88.56</b>	<b>-3.15%</b>	<b>-1.72%</b>	<b>-1.71%</b>	<b>-2.17%</b>
Rural	59.50	57.47	56.99	57.59	56.67	-4.76%	-1.38%	-0.57%	-1.59%
Urban	159.98	159.96	160.78	160.63	156.26	-2.33%	-2.31%	-2.81%	-2.72%
<b>3) Service Provider-wise Subscriber Base (in Million) (Wireless + Wireline)</b>									
Bharti Airtel	344.30	329.36	324.65	329.88	331.61	-3.69%	0.68%	2.14%	0.52%
Vodafone Idea	419.03	395.17	383.77	372.86	333.01	-20.53%	-15.73%	-13.23%	-10.69%
Reliance Jio	280.12	306.72	331.26	356.08	371.07	32.47%	20.98%	12.02%	4.21%
BSNL	125.81	126.91	126.86	127.19	127.70	1.50%	0.62%	0.66%	0.40%
MTNL	6.74	6.70	6.63	6.57	6.50	-3.57%	-2.95%	-1.95%	-1.13%
Tata Tele.	20.86	17.68	12.56	1.82	1.79	-91.43%	-89.89%	-85.76%	-1.59%
Reliance Com.	0.78	0.75	0.68	0.63	0.57	-26.56%	-23.73%	-16.49%	-9.18%
Quadrant	0.23	0.22	0.22	0.21	0.20	-12.89%	-10.81%	-9.68%	-5.37%
<b>Total</b>	<b>1197.87</b>	<b>1183.51</b>	<b>1186.63</b>	<b>1195.24</b>	<b>1172.44</b>	<b>-2.12%</b>	<b>-0.94%</b>	<b>-1.20%</b>	<b>-1.91%</b>

## B. Internet Services

	QE Dec 2018	QE Mar 2019	QE Jun 2019	QE Sep 2019	QE Dec 2019	%age change over Dec-2018	%age change over Mar-2019	%age change over Jun-2019	%age change over Sep-2019
						(12 months)	(9 months)	(6 months)	(3 months)
<b>1) Subscriber Base (in million)</b>									
A. Wired Internet Subscribers	21.42	21.68	21.67	22.26	22.39	4.49%	3.26%	3.33%	0.58%
B. Wireless Internet Subscribers	582.79	615.05	643.64	665.37	696.36	19.49%	13.22%	8.19%	4.66%
i. Mobile Wireless (Mobile & Dongle)	582.35	613.75	643.09	664.79	695.74	19.47%	13.36%	8.19%	4.66%
ii. Fixed Wireless (Wi-Fi, Wi-Max, Point-to-Point Radio & VSAT)	0.44	1.31	0.55	0.58	0.62	41.37%	-52.74%	11.38%	6.26%
Total Internet Subscribers	604.21	636.73	665.31	687.62	718.74	18.95%	12.88%	8.03%	4.53%
2) No. of Internet Subs per 100 Population	46.13	48.48	50.52	52.08	54.29	17.70%	11.99%	7.46%	4.25%

## C. Usage and Revenue for Wireless Services

Traffic(MOU) (Minutes of Usage/Subscriber/month)	667	692	701	691	712	6.68%	2.91%	1.57%	3.11%
ARPU (Rs./sub/month)	70	71	74	74	79	12.14%	10.16%	5.86%	5.74%

## D. Telecom Financial Data

	QE Dec 2018	QE Mar 2019	QE Jun 2019	QE Sep 2019	QE Dec 2019	%age change over Dec-2018	%age change over Mar-2019	%age change over Jun-2019	%age change over Sep-2019
						(12 months)	(9 months)	(6 months)	(3 months)
<b>1. Telecom Sector</b>									
i) Gross Revenue (₹ in Crores)	58990.60	58414.36	61534.81	59992.13	63764.14	8.09%	9.16%	3.62%	6.29%
ii) Adjusted Gross Revenue (₹ in Crores)	36054.13	35932.44	39123.92	37338.49	40877.46	13.38%	13.76%	4.48%	9.48%
<b>2. Access Services</b>									
Adjusted Gross Revenue (₹ in Crores)	26070.72	26095.71	28650.28	27921.03	30323.29	16.31%	16.20%	5.84%	8.60%
ARPU per month (AGR/Average Subscribers/3)	72.82	72.49	80.66	78.17	85.07	-13.04%	-12.65%	-21.50%	-18.99%



# INTRODUCTION

This Report presents the Key Parameters and growth trends of the Telecom Services in India for the quarter ending 31st December, 2019. It provides a broad perspective to serve as a reference document for various stakeholders, research agencies and analysts.

Chapter-1 depicts the growth pattern, in terms of the Subscriber base and Tele-density of Wireline, Wireless, Internet and Value Added Services (VAS) as well as Wireless Data Usage.

Chapter-2 covers the key revenue and usage parameters.

Chapter-3 gives the financial and accounting data.

Chapter-4 covers performance of various telecom service providers in terms of QoS.

Chapter-5 gives information relating to Cable TV, DTH & Radio Broadcast services.

2. The Report has been prepared based on the information furnished by the Service Providers. It is also available on TRAI's website ([www.trai.gov.in](http://www.trai.gov.in) under the link <http://www.trai.gov.in/release-publication/reports/performance-indicators-reports>).

For suggestions or clarifications pertaining to this report, Pr. Advisor (F&EA), TRAI may be contacted on Tel. +91-11-23221856, Fax. +91-11-23235249 and e-mail: [skmishra.trai@nic.in](mailto:skmishra.trai@nic.in).



Chapter 1 :

# S U B S C R I P T I O N D A T A



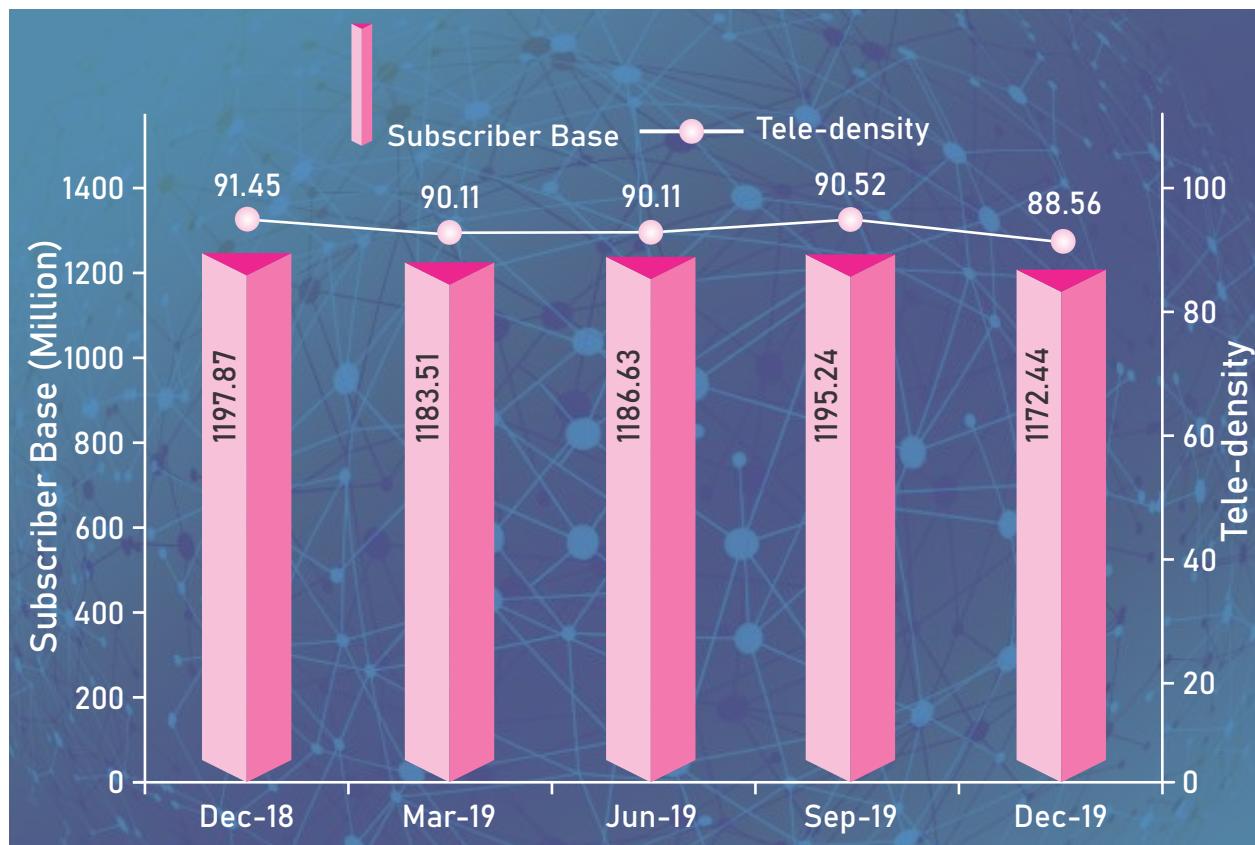
In this report, Tele-density is based on the population projections from the Census data published by the Office of Registrar General & Census Commissioner of India.

# Section A : Access Services - An Overview

1.1 The number of telephone subscribers in India decreased from 1,195.24 million at the end of Sep-19 to 1,172.44 million at the end of Dec-19, registering a growth rate of -1.91% over the previous quarter. This reflects Y-O-Y growth rate of

-2.12% over the same quarter of the last year. The overall Tele-density in India decreased from 90.52 as on 30th Sep, 2019 to 88.56 as on 31st December, 2019 with a quarterly growth rate of -2.17%.

**Chart 1.1: Trends in Telephone Subscribers and Tele-density in India**



**Table 1.1: Subscriber Base & Tele-density - Rural & Urban**

Quarter ending	Subscriber Base (million)		Tele-density	
	Rural	Urban	Rural	Urban
Dec-18	531.59	666.28	59.50	159.98
Mar-19	514.35	669.16	57.47	159.96
Jun-19	511.05	675.58	56.99	160.78
Sep-19	517.29	677.95	57.59	160.63
Dec-19	509.99	662.45	56.67	156.26

**1.2** Telephone subscriptions in Urban areas decreased from 677.95 million at the end of Sep-19 to 662.45 million at the end of Dec-19.

**1.3** Rural telephone subscriptions decreased from 517.29 million at the end of Sep-19 to 509.99 million at the end of Dec-19.

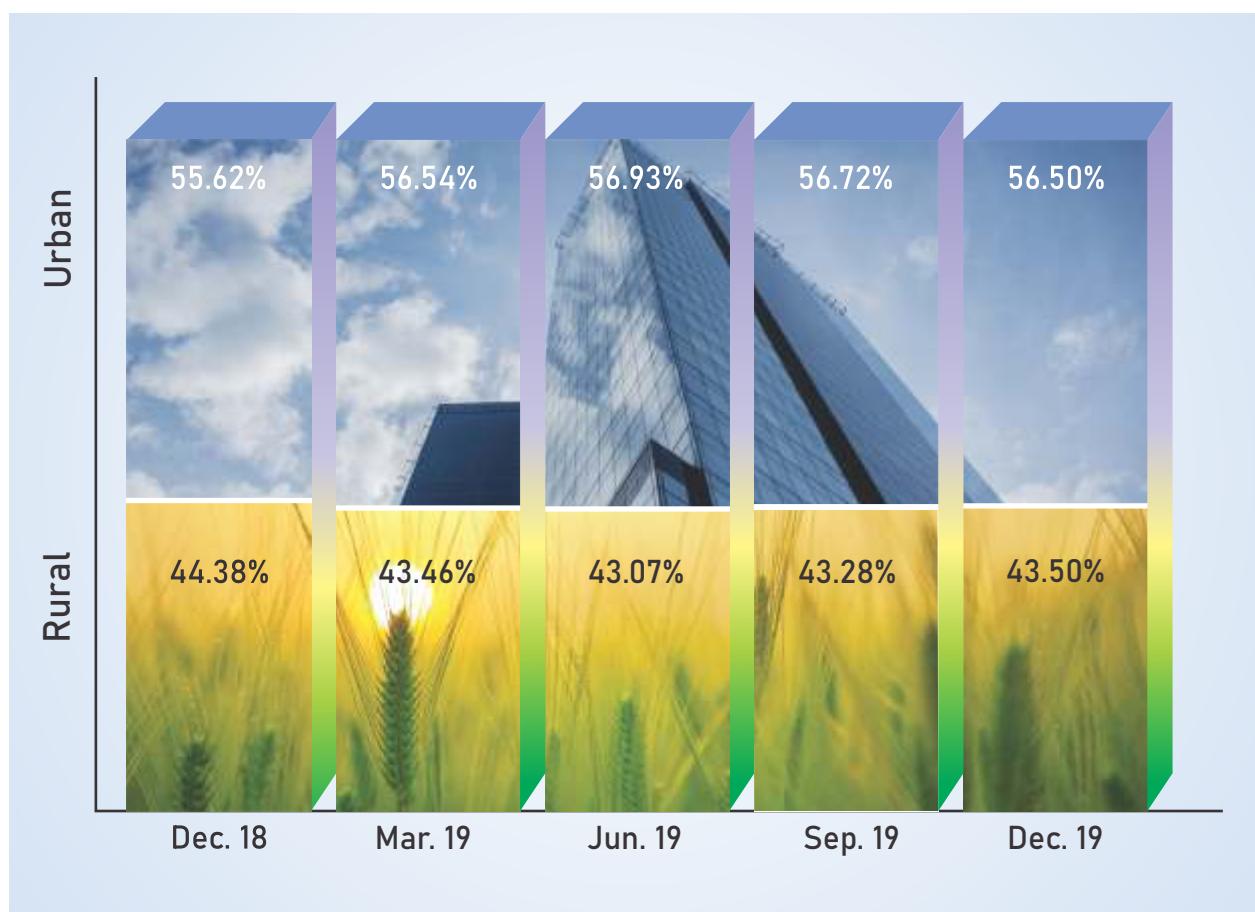
**1.4** The Y-O-Y growth rates of Urban and Rural telephone subscriptions from Dec-18 to Dec-19 are -0.57% and -4.06% respectively.

of Dec-19 and Urban Tele-density also declined from 160.63 to 156.26 at the end of the quarter.

and Rural Tele-density also decreased from 57.59 at the end of Sep-19 to 56.67 at the end of Dec-19.

The Y-O-Y growth rates of Urban and Rural Tele-density from Dec-18 to Dec-19 are -2.33% and -4.76% respectively.

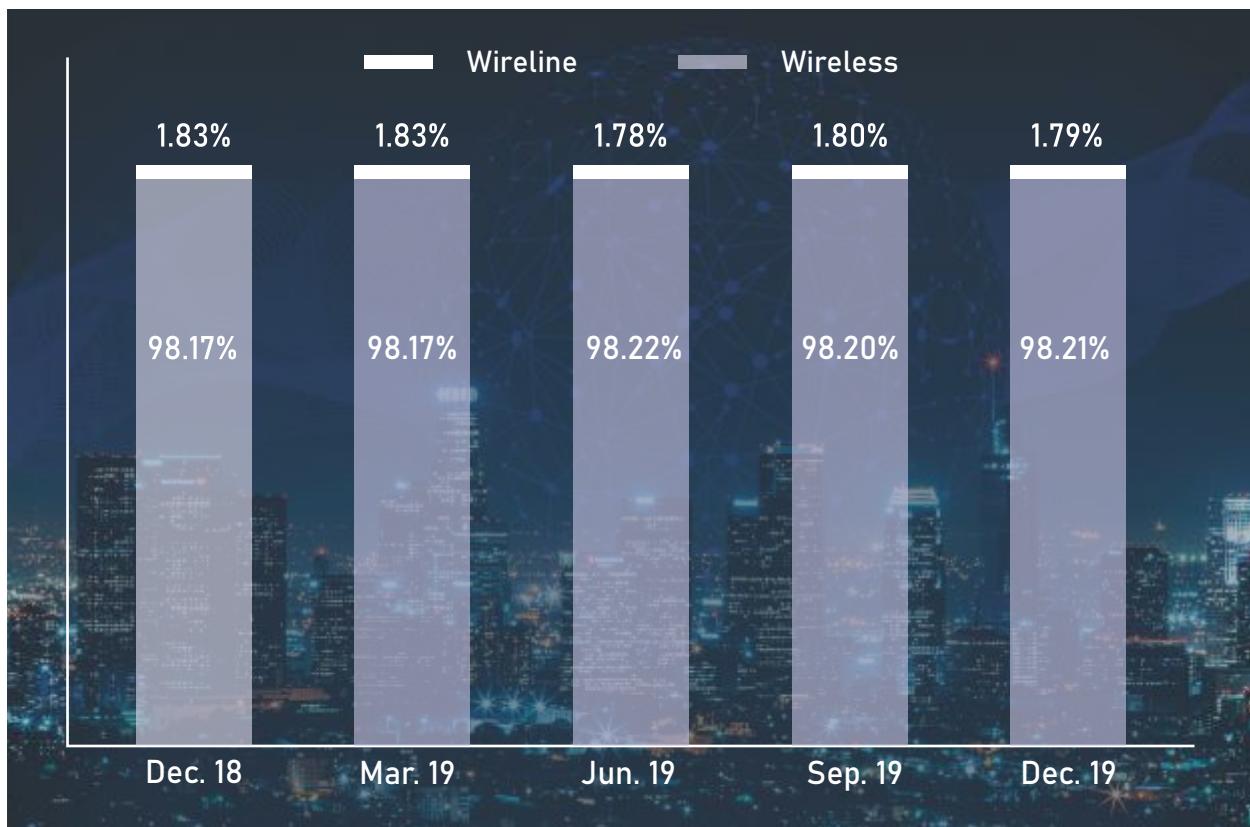
## Chart 1.2: Market Share - Rural & Urban Subscribers



**1.5** Share of subscriptions of rural areas in the total telephone subscriptions

increased from 43.28% at the end of Sep-19 to 43.50% at the end of Dec-19.

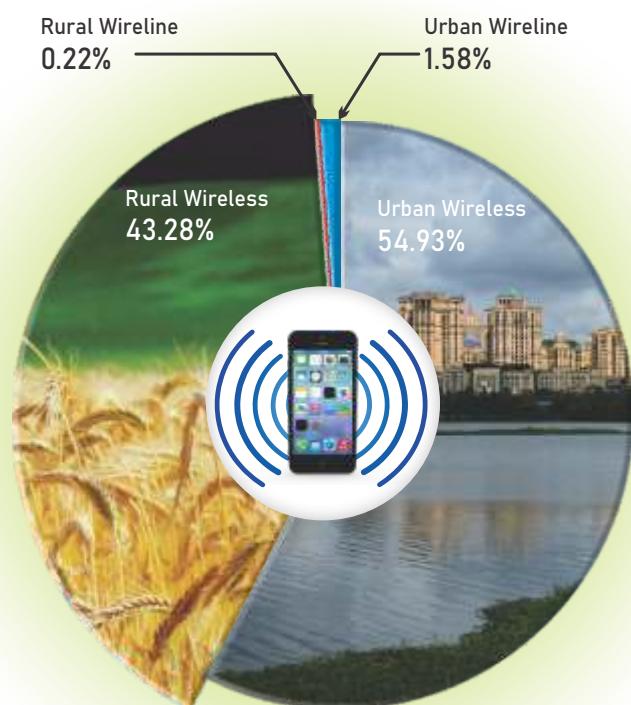
### Chart 1.3: Composition of Access Subscriptions - Wireline & Wireless



1.6 Share of wireline subscriptions in the total telephone subscriptions decreased

from 1.80% at the end of Sep-19 to 1.79% at the end of Dec-19.

### Chart 1.4: Composition of Rural-Urban Telephone Subscriptions at the end of the quarter



**Table 1.2: Service Area-wise Access (Wireless + Wireline) Subscriber Base**

Service Area	Subscribers (million)			
	Sep-19	Dec-19	Net Additions	Rate of Growth (%)
Andhra Pradesh	88.97	88.38	-0.59	-0.67%
Assam	24.15	23.72	-0.43	-1.79%
Bihar	85.42	84.50	-0.92	-1.08%
Delhi	57.01	56.22	-0.79	-1.39%
Gujarat	69.95	68.64	-1.31	-1.88%
Haryana	28.52	28.07	-0.45	-1.58%
Himachal Pradesh	10.87	10.70	-0.17	-1.59%
Jammu & Kashmir	11.45	10.45	-1.00	-8.74%
Karnataka	71.26	69.51	-1.75	-2.45%
Kerala	46.71	45.23	-1.49	-3.18%
Madhya Pradesh	76.36	75.74	-0.62	-0.81%
Maharashtra	95.13	94.01	-1.11	-1.17%
Mumbai	41.88	41.17	-0.71	-1.69%
North East	12.40	12.21	-0.19	-1.50%
Odisha	33.10	33.23	0.13	0.39%
Punjab	40.82	39.83	-0.99	-2.42%
Rajasthan	66.20	65.84	-0.35	-0.53%
T.N. (incl. Chennai)	84.88	83.87	-1.01	-1.19%
U.P. (E)	100.77	96.12	-4.65	-4.62%
U.P. (W)	65.39	63.22	-2.18	-3.33%
Kolkata	27.09	26.32	-0.77	-2.85%
West Bengal	56.91	55.46	-1.45	-2.55%
All India	1,195.24	1,172.44	-22.80	-1.91%

1.7 All service areas except Odisha registered a decline in their subscriber base during the quarter ending Dec-19. J&K

service area had the maximum decline of 8.74%. However, Odisha service area registered a growth rate of 0.39% during the quarter.

**Table 1.3: Service Area-wise Rural-Urban Subscribers at QE Dec-19**

Service Area	Number of Subscribers (in million)			
	Total	Rural	Urban	% of Rural Subscribers
Andhra Pradesh	88.38	41.77	46.61	47.26%
Assam	23.72	13.64	10.08	57.52%
Bihar	84.50	52.80	31.71	62.48%
Delhi	56.22	1.57	54.64	2.80%
Gujarat	68.64	26.80	41.84	39.04%
Haryana	28.07	12.71	15.35	45.30%
Himachal Pradesh	10.70	7.02	3.68	65.58%
Jammu & Kashmir	10.45	4.55	5.90	43.57%
Karnataka	69.51	27.50	42.01	39.56%
Kerala	45.23	20.84	24.38	46.09%
Madhya Pradesh	75.74	33.79	41.95	44.61%
Maharashtra	94.01	43.14	50.87	45.89%
Mumbai	41.17	1.83	39.33	4.46%
North East	12.21	5.82	6.39	47.70%
Odisha	33.23	21.73	11.49	65.41%
Punjab	39.83	13.57	26.26	34.07%
Rajasthan	65.84	34.86	30.98	52.95%
T.N. (incl. Chennai)	83.87	26.55	57.33	31.65%
U.P. (E)	96.12	54.24	41.88	56.43%
U.P. (W)	63.22	28.76	34.45	45.50%
Kolkata	26.32	1.95	24.37	7.41%
West Bengal	55.46	34.53	20.93	62.26%
All India	1,172.44	509.99	662.45	43.50%

**1.8** Only seven service areas have more than 50% share of rural subscribers in their total number of subscribers. Himachal

Pradesh service area has the maximum share of rural subscribers (65.58%) in its total telephone subscribers.

## Chart 1.5: Trend of Net Addition/Decline in Telephone Subscriptions



**1.9** The net addition in telephone subscriptions is -22.80 million during QE

Dec-19 as compared to the net addition of 8.61 million subscribers during QE Sep-19.

**Table 1.4 : Service Area-wise Tele-density**

Service Area/ States	As on 30th September, 2019			As on 31st December, 2019		
	Rural Tele-density	Urban Tele-density	Total Tele-density	Rural Tele-density	Urban Tele-density	Total Tele-density
Andhra Pradesh	63.86	185.83	98.10	63.94	182.67	97.28
Assam	44.46	205.05	71.64	48.63	175.49	70.18
Bihar	43.97	157.10	59.72	42.77	158.71	58.92
Delhi	-	-	242.13	-	-	237.11
Gujarat	73.03	149.17	105.78	71.03	146.45	103.54
Haryana	73.31	140.60	98.85	70.97	139.27	96.99
Himachal Pradesh	113.77	403.32	149.16	109.51	411.44	146.53
J&K	53.33	178.58	89.19	49.62	159.81	81.22
Karnataka	68.74	174.22	110.97	71.38	162.78	108.05

Service Area/ States	As on 30th September, 2019			As on 31st December, 2019		
	Rural Tele-density	Urban Tele-density	Total Tele-density	Rural Tele-density	Urban Tele-density	Total Tele-density
Kerala	79.55	272.99	128.25	76.38	265.70	124.02
Madhya Pradesh	43.64	138.61	70.28	43.12	137.04	69.50
Maharashtra (incl. Mumbai)*	71.02	144.50	107.64	70.38	141.53	105.91
North East	45.98	199.10	85.72	54.32	169.34	84.24
Odisha	59.67	147.55	75.86	60.99	142.36	76.02
Punjab	80.79	182.07	127.22	78.10	177.56	123.83
Rajasthan	58.86	173.08	86.68	60.18	165.96	85.95
Tamil Nadu (incl. Chennai)	89.62	133.22	117.21	100.40	124.46	115.68
Uttar Pradesh (incl. UPE & UPW)	49.22	133.55	68.91	44.76	134.95	65.84
West Bengal (incl. Kolkata)*	54.57	163.50	86.09	52.51	160.07	83.64
All India	57.59	160.63	90.52	56.67	156.26	88.56

\*Population data/projections are available state-wise only.

#### Notes:

1. Tele-density figures are derived from the subscriber data provided by the operators and the population projections for Urban and Rural areas of the country, published by the Office of the Registrar General & Census Commissioner, India.
2. Delhi Service area, apart from the State of Delhi, includes wireless subscribers of the areas served by the local exchanges of Ghaziabad & Noida (in UP) and Gurgaon & Faridabad (in Haryana).
3. Data/information for Andhra Pradesh includes Telengana, Madhya Pradesh includes Chhattisgarh, Bihar includes Jharkhand, Maharashtra includes Goa, Uttar Pradesh includes Uttarakhand, West Bengal includes Sikkim and North-East includes Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland & Tripura States.

**1.10** Himachal Pradesh service area has the highest Rural Tele-density of 109.51 followed by Tamil Nadu service area (100.40).

Bihar service area has the lowest Rural Tele-density of 42.77 followed by Madhya Pradesh service area with a rural tele-density of 43.12 in QE Dec-19.

**Table 1.5 : State/UT-wise Subscriber Base  
(Wireline + Wireless)**

Sl. No.	States/UT	Total Telephone Subscriptions (million)		
		Total	Rural	Urban
1	Andhra Pradesh	45.06	24.64	20.43
2	Arunachal Pradesh	1.41	0.77	0.64
3	Assam	23.71	13.64	10.07
4	Bihar	61.77	41.33	20.44
5	Chhattisgarh	20.20	9.76	10.43
6	Goa	3.06	1.21	1.85
7	Gujarat	67.80	26.57	41.22
8	Haryana	33.80	12.79	21.01
9	Himachal Pradesh	10.70	7.02	3.68
10	Jammu & Kashmir	10.45	4.55	5.89
11	Jharkhand	22.49	11.46	11.03
12	Karnataka	69.51	27.50	42.02
13	Kerala	45.07	20.76	24.31
14	Madhya Pradesh	55.22	24.02	31.20
15	Maharashtra Incl. Mumbai	132.25	43.77	88.48
16	Manipur	2.25	0.89	1.37
17	Meghalaya	2.47	1.35	1.13
18	Mizoram	1.29	0.49	0.79
19	Nagaland	1.62	0.81	0.81
20	Odisha	33.22	21.73	11.49
21	Punjab	37.65	13.50	24.15
22	Rajasthan	65.81	34.86	30.94
23	Sikkim	0.68	0.38	0.30
24	Tamil Nadu (incl. Chennai)	82.63	26.19	56.43
25	Telangana	43.07	17.13	25.93
26	Tripura	3.17	1.52	1.65
27	Uttar Pradesh (UPE + UPW)	155.14	76.72	78.42
28	Uttarakhand	13.11	6.32	6.80
29	West Bengal Incl. Kolkata	80.66	35.92	44.74
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	0.39	0.18	0.21
2	Chandigarh	2.09	0.07	2.03
3	Dadar & Nagar Haweli	0.45	0.17	0.27
4	Daman & Diu	0.30	0.05	0.25
5	Delhi	42.60	1.47	41.13
6	Lakshadweep	0.09	0.08	0.003
7	Puduchery	1.25	0.35	0.90
	<b>Total</b>	<b>1172.44</b>	<b>509.99</b>	<b>662.45</b>

**Table 1.6 : State/UT-wise total Tele-density**

Sl. No.	States/UT	Total Tele-density		
		Total	Rural	Urban
1	Andhra Pradesh	49.60	63.94	181.70
2	Arunachal Pradesh	103.32	100.39	107.03
3	Assam	70.15	48.63	175.31
4	Bihar	57.10	42.72	178.72
5	Chhattisgarh	74.76	48.83	148.64
6	Goa	141.50	164.40	129.68
7	Gujarat	103.63	71.28	146.47
8	Haryana	116.81	71.40	190.60
9	Himachal Pradesh	146.48	109.51	411.11
10	Jammu & Kashmir	81.18	49.62	159.67
11	Jharkhand	63.87	42.98	129.14
12	Karnataka	108.06	71.38	162.80
13	Kerala	123.88	76.25	265.51
14	Madhya Pradesh	67.37	41.16	132.22
15	Maharashtra Incl. Mumbai	105.40	69.29	142.00
16	Manipur	83.66	43.78	204.02
17	Meghalaya	85.82	59.64	180.87
18	Mizoram	116.48	102.38	127.43
19	Nagaland	65.45	39.73	187.96
20	Odisha	76.00	60.99	142.27
21	Punjab	125.24	78.66	187.23
22	Rajasthan	85.90	60.18	165.75
23	Sikkim	101.11	67.25	280.89
24	Tamil Nadu (incl. Chennai)	117.08	101.20	126.28
25	Tripura	79.68	48.18	199.62
26	Uttar Pradesh (UPE + UPW)	67.20	43.16	147.60
27	Uttarakhand	118.04	82.26	198.16
28	West Bengal Incl. Kolkata	83.58	52.37	160.23
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	65.92	55.67	78.29
2	Chandigarh	99.37	31.83	106.99
3	Dadar & Nagar Haweli	92.41	130.33	78.00
4	Daman & Diu	78.00	16.08	333.04
5	Delhi	179.67	194.41	179.18
6	Lakshadweep	102.70	132.37	12.50
7	Puduchery	64.80	63.39	65.38
	<b>Total</b>	<b>88.56</b>	<b>56.67</b>	<b>156.26</b>

\*Data of Telengana is included in A.P. State as the separate projected population data of Telengana is not available.

**Table 1.7 : Service Provider-wise Growth/Decline in Subscriber Base**

Service Provider	Subscriber Base (millions)			Rate of Growth (%)	Market Share in QE Sep-19 (%)	Market Share in QE Dec-19 (%)
	Sep-19	Dec-19	Net Additions			
Reliance Jio	356.08	371.07	14.99	4.21%	29.79%	31.65%
Vodafone Idea Ltd	372.86	333.01	-39.85	-10.69%	31.20%	28.40%
Bharti Airtel	329.88	331.61	1.73	0.52%	27.60%	28.28%
BSNL	127.19	127.70	0.51	0.40%	10.64%	10.89%
MTNL	6.57	6.50	-0.07	-1.13%	0.55%	0.55%
Tata Teleservices	1.82	1.79	-0.03	-1.59%	0.15%	0.15%
Reliance Com.	0.63	0.57	-0.06	-9.18%	0.05%	0.05%
Quadrant	0.21	0.20	-0.011	-5.37%	0.02%	0.02%
<b>Total</b>	<b>1,195.24</b>	<b>1,172.44</b>	<b>-22.80</b>	<b>-1.91%</b>	<b>100%</b>	<b>100%</b>

Note: 1. M/s Bharti Airtel Ltd has reported wireless subscribers including the subscribers of M/s Tata Teleservices Ltd. However, DoT has not yet approved the merger of these two.  
 2. M/s BSNL includes number of subscribers of its Virtual Network Operator (VNO).

**1.11** M/s Reliance Jio Infocomm Ltd has become the market leader with 31.65% in the access segment in terms of number of

subscribers with 371.07 million subscribers at the end of Dec-19 followed by M/s Vodafone Idea Ltd with 333.01 million subscribers.

**1.12** In terms of net additions, Reliance Jio Infocomm Ltd became the biggest gainer

with a net addition of 14.99 million telephone subscribers during the QE Dec-19.

**Table 1.8 : Market Share of the Service providers in the total Rural Subscriber Base**

Service Provider	No. of Total Subscribers (in millions)	No. of Rural Subscribers (in millions)	Percentage of Rural Subscribers	Market Share of Rural Subscribers (%)
Reliance Jio	371.07	152.14	41.00	29.83
Vodafone Idea Ltd	333.01	172.44	51.78	33.81
Bharti Airtel	331.61	145.48	43.87	28.53
BSNL	127.70	39.79	31.16	7.80
MTNL	6.50	0.05	0.70	0.01
Tata Teleservices	1.79	0.05	2.62	0.01
Reliance Com.	0.57	0.001	0.18	0.00
Quadrant	0.20	0.04	19.49	0.01
<b>Total</b>	<b>1,172.44</b>	<b>509.99</b>	<b>43.50</b>	<b>100</b>

**1.13** M/s Vodafone Idea Ltd is the telecom service provider with the highest proportion of rural telephone subscribers (51.78%)

followed by Bharti Airtel (43.87%) in their total telephone subscribers at the end of Dec-19.

## Section B : Wireless Services

**Table 1.9: List of Cellular Mobile (GSM, LTE & CDMA) Service Providers currently providing services**  
**[As on 31st December, 2019]**

Sl.No.	Service Provider	Licenced Service Areas
1	Bharti Airtel Ltd	All India
2	Reliance Communications Ltd / Reliance Telecom Ltd	All India (except Assam & NE) / Kolkata, MP, WB, HP, Bihar, Odisha, Assam & NE
3	Vodafone Idea Ltd	All India
4	Tata Teleservices	All India except Assam, NE & J&K
5	BSNL	All India (except Delhi & Mumbai)
6	MTNL	Delhi & Mumbai
7	Reliance Jio Infocom Ltd	All India

Source : DoT website

**UL Access Services Licencees Virtual Network Operators (VNOs) who are providing services**  
**[As on 31st December, 2019]**

1	AdPay Mobile Payment India Pvt. Ltd	Tamil Nadu including Chennai
2	Surftelecom Pvt. Ltd (Formerly Plintron India Pvt. Ltd.)	All India

Source : As reported by telecom service providers

**1.14** Number of total Wireless (2G + 3G + 4G) subscribers decreased from 1,173.75 million at the end of Sep-19 to 1,151.44 million

at the end of Dec-19, thereby showing a quarterly negative growth rate of 1.90%. During the quarter, net loss of 22.31 million wireless subscribers has been recorded.

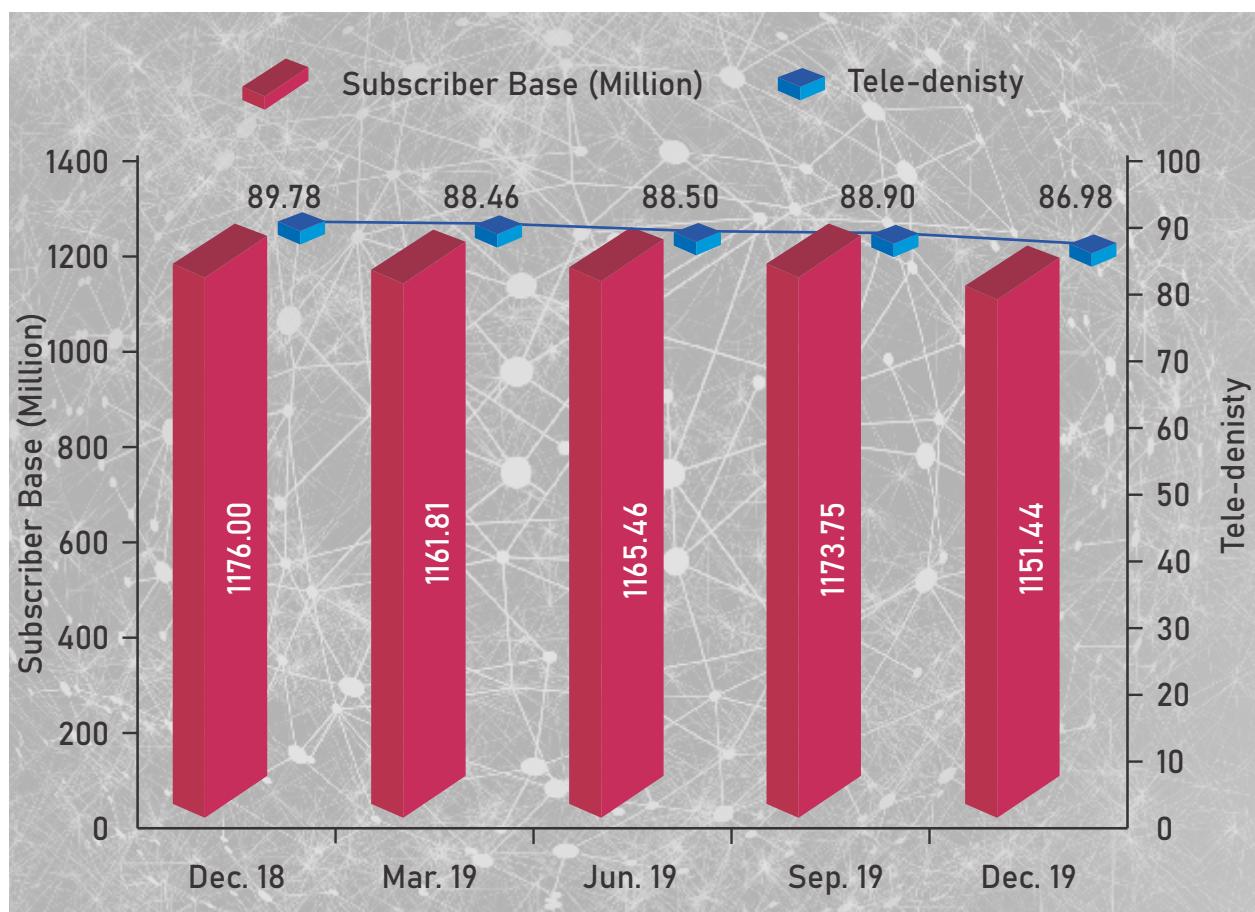
**1.15** The total wireless subscriber base recorded a Y-O-Y negative growth rate of

2.09% in Q4 Dec-19 over the same quarter in the previous year.

**1.16** Wireless Tele-density in the country decreased from 88.90 at the end of Sep-19 to

86.98 at the end of Dec-19.

## Chart 1.6: Wireless Subscriber Base and Tele-density



**Table 1.10: Wireless Subscriber Base & Tele-density - Rural & Urban**

Quarter ending	Subscriber Base (million)		Tele-density	
	Rural	Urban	Rural	Urban
Dec-18	528.48	647.52	59.15	155.48
Mar-19	511.32	650.49	57.13	155.49
Jun-19	508.19	657.27	56.68	156.42
Sep-19	514.56	659.18	57.28	156.18
Dec-19	507.46	643.97	56.39	151.90

1.17 Number of Rural Wireless subscribers decreased from 514.56 million at the end of Sep-19 to 507.46 million at the end of Dec-19, and the number of urban wireless subscribers also decreased from

659.18 million to 643.97 million during the quarter. Quarterly Growth rates of Rural and Urban wireless subscriptions are -1.38% and -2.31% respectively during Q4 Dec-19.

1.18 The share of rural wireless subscriptions increased from 43.84% to

44.07% in the total wireless subscriptions in this quarter.

## Chart 1.7: Wireless Market Share - Rural & Urban

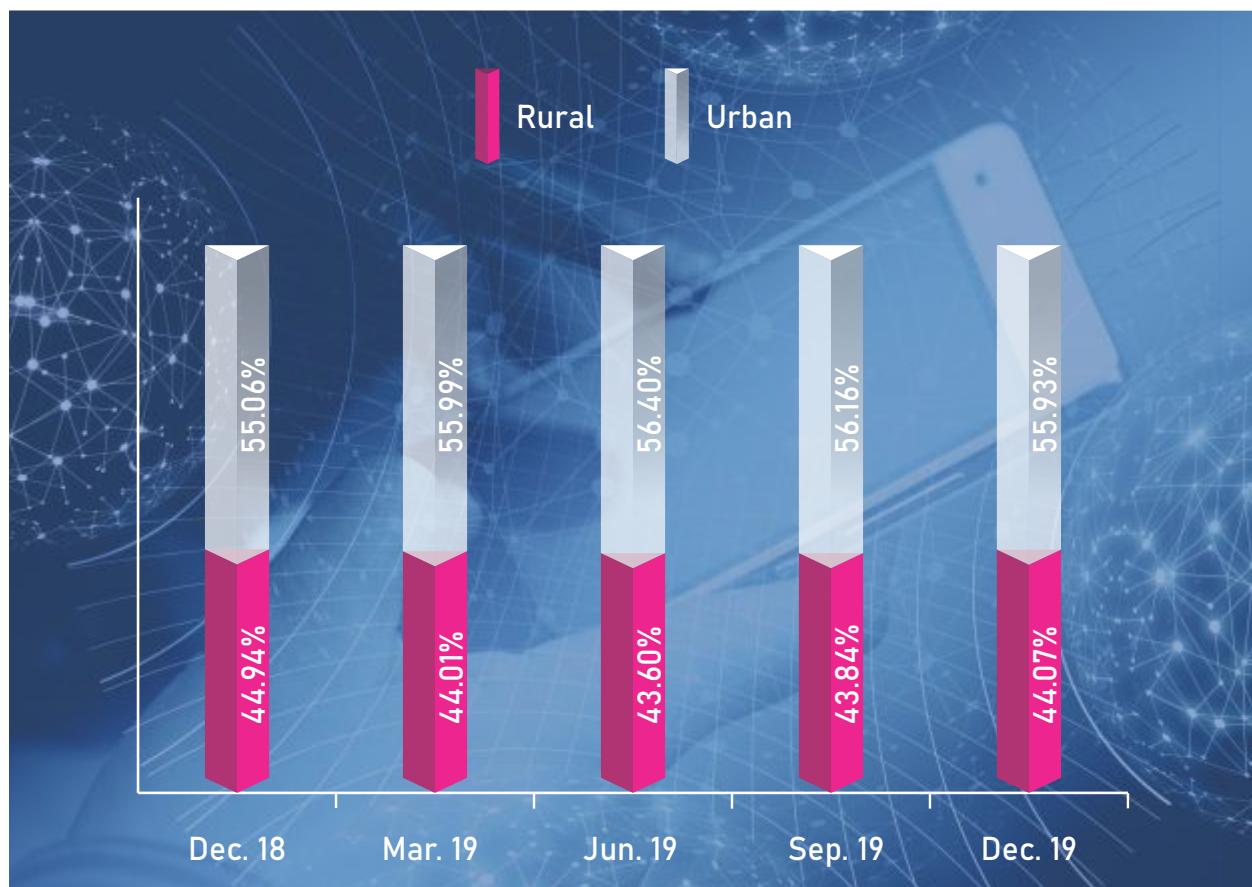


Table 1.11: Growth in Wireless Subscriber Base

Service Provider	Subscriber Base (millions)			Rate of Growth (%)	Market Share Sep-19 (%)	Market Share Dec-19 (%)
	Sep-19	Dec-19	Net Additions			
Reliance Jio	355.22	370.02	14.79	4.16%	30.26%	32.14%
Vodafone Idea Ltd	372.49	332.61	(39.87)	-10.70%	31.73%	28.89%
Bharti Airtel*	325.57	327.30	1.73	0.53%	27.74%	28.43%
Tata Teleservices*	-	-	-	-	0.00%	0.00%
Reliance Com.	0.02	0.02	0.00	0.06%	0.002%	0.002%
BSNL	117.06	118.12	1.06	0.90%	9.97%	10.26%
MTNL	3.39	3.38	(0.02)	-0.50%	0.29%	0.29%
Total	1,173.75	1,151.44	(22.31)	-1.90%	100.00%	100.00%

\* M/s Bharti Airtel Ltd has reported wireless subscribers by including the subscribers of M/s Tata Teleservices Ltd for QE December, 2019. However, DoT has not yet approved the merger of these two.

**1.19** M/s RJIL Limited becomes the market leader with a wireless subscriber base of 370.02 million which translates into a market share of 32.14% w.r.t the total

wireless subscriber base. M/s Vodafone Idea is at the 2nd position with a total subscriber base of 332.61 million and a market share of 28.89%. M/s RJIL has reported the highest net additions of 14.79 Million.

**1.20** In terms of net additions during QE Dec-19, except for M/s Vodafone and MTNL,

all service providers have registered positive growth in their wireless subscribers.

**Table 1.12: Service Area-wise Wireless Subscriber Base**

Service Area	Subscriber Base (in million)			
	Sep-19	Dec-19	Net Additions	Rate of change (%)
Andhra Pradesh	87.59	87.02	-0.57	-0.65%
Assam	24.04	23.61	-0.43	-1.80%
Bihar	85.24	84.32	-0.92	-1.07%
Delhi	53.66	52.95	-0.71	-1.33%
Gujarat	68.74	67.45	-1.30	-1.89%
Haryana	28.26	27.80	-0.46	-1.63%
Himachal Pradesh	10.77	10.60	-0.17	-1.57%
Jammu & Kashmir	11.34	10.32	-1.02	-8.96%
Karnataka	69.11	67.39	-1.72	-2.49%
Kerala	44.89	43.50	-1.39	-3.09%
Madhya Pradesh	75.42	74.88	-0.54	-0.72%
Maharashtra	93.69	92.62	-1.07	-1.14%
Mumbai	38.80	38.10	-0.70	-1.81%
North East	12.30	12.11	-0.18	-1.50%
Odisha	32.87	33.01	0.14	0.43%
Punjab	40.07	39.10	-0.96	-2.40%
Rajasthan	65.67	65.33	-0.34	-0.51%
T.N. (incl. Chennai)	82.74	81.80	-0.94	-1.14%
U.P. (E)	100.34	95.69	-4.65	-4.63%
U.P. (W)	65.10	62.90	-2.21	-3.39%
Kolkata	26.39	25.65	-0.74	-2.81%
West Bengal	56.72	55.28	-1.44	-2.54%
All India	1,173.75	1,151.44	-22.31	-1.90%

**Table 1.13: Service Area-wise Wireless Rural-Urban Subscriber Base**

Service Area	Subscriber Base (in million)			
	Total	Rural	Urban	% of Rural Subscribers
Andhra Pradesh	87.02	41.61	45.41	47.82%
Assam	23.61	13.63	9.98	57.73%
Bihar	84.32	52.77	31.55	62.59%
Delhi	52.95	1.57	51.37	2.97%
Gujarat	67.45	26.66	40.79	39.52%
Haryana	27.80	12.67	15.13	45.58%
Himachal Pradesh	10.60	6.96	3.64	65.68%
Jammu & Kashmir	10.32	4.54	5.78	43.99%
Karnataka	67.39	27.39	40.00	40.64%
Kerala	43.50	19.83	23.67	45.59%
Madhya Pradesh	74.88	33.71	41.17	45.02%
Maharashtra	92.62	42.94	49.69	46.36%
Mumbai	38.10	1.83	36.26	4.81%
North East	12.11	5.81	6.30	47.96%
Odisha	33.01	21.69	11.32	65.71%
Punjab	39.10	13.43	25.67	34.35%
Rajasthan	65.33	34.81	30.52	53.29%
T.N. (incl. Chennai)	81.80	26.27	55.53	32.11%
U.P. (E)	95.69	54.18	41.51	56.62%
U.P. (W)	62.90	28.74	34.16	45.69%
Kolkata	25.65	1.95	23.70	7.60%
West Bengal	55.28	34.46	20.82	62.34%
All India	1,151.44	507.46	643.97	44.07%

1.21 A detailed table of service provider-wise subscriber base in each service area is

at Annexure-1.1.

**Table 1.14 : Service Area-wise Wireless Tele-density**

Service Area	As on 30th September, 2019			As on 31st December, 2019		
	Rural Tele-density	Urban Tele-density	Total Tele-density	Rural Tele-density	Urban Tele-density	Total Tele-density
A.P.	63.60	181.09	96.59	63.70	177.97	95.79
Assam	44.40	203.36	71.31	48.57	173.81	69.85
Bihar	43.95	156.29	59.59	42.76	157.92	58.80
Delhi	-	-	227.90	-	-	223.32
Gujarat	72.65	145.43	103.96	70.66	142.77	101.74
Haryana	73.04	138.65	97.95	70.71	137.22	96.04
H.P.	112.87	397.91	147.71	108.65	406.29	145.13
J&K	53.19	175.73	88.27	49.47	156.60	80.19
Karnataka	68.41	166.35	107.62	71.09	154.99	104.75
Kerala	75.58	264.89	123.24	72.67	257.95	119.29
M.P.	43.52	135.86	69.42	43.02	134.46	68.71
Maharashtra (incl. Mumbai)*	70.67	137.73	104.09	70.06	134.85	102.41
North East	45.82	196.86	85.03	54.16	167.15	83.56
Odisha	59.54	145.31	75.34	60.87	140.22	75.53
Punjab	79.95	177.95	124.87	77.30	173.56	121.56
Rajasthan	58.74	170.57	85.98	60.09	163.47	85.28
Tamil Nadu (incl. Chennai)	88.53	129.19	114.26	99.35	120.56	112.83
Uttar Pradesh (incl. UPE & UPW)*	49.18	132.43	68.61	44.72	133.78	65.54
West Bengal (incl. Kolkata)*	54.47	160.61	85.18	52.41	157.31	82.77
All India	57.28	156.18	88.90	56.39	151.90	86.98

\*Population data/projections are available state-wise only.

Notes:

1. Tele-density figures are derived from the subscriber data provided by the operators and the population projections, for Urban and Rural areas, of the country, published by the Office of the Registrar General & Census Commissioner, India.
2. Delhi service area, apart from the State of Delhi, includes the areas served by the local exchanges of Ghaziabad & Noida (in UP) and Gurgaon & Faridabad (in Haryana).
3. Data/information for Andhra Pradesh includes Telengana, Madhya Pradesh includes Chhattisgarh, Bihar includes Jharkhand, Maharashtra includes Goa, Uttar Pradesh includes Uttarakhand, West Bengal includes Sikkim and North-East includes Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland & Tripura States.

**Table 1.15 : State/UT-wise Wireless Subscriber Base**

Sl.No.	States/UT	Wireless Subscribers (in million)		
		Total	Rural	Urban
1	Andhra Pradesh	44.32	24.51	19.81
2	Arunachal Pradesh	1.39	0.76	0.63
3	Assam	23.60	13.63	9.97
4	Bihar	61.68	41.32	20.36
5	Chhattisgarh	20.02	9.75	10.27
6	Goa	2.97	1.18	1.78
7	Gujarat	66.61	26.44	40.18
8	Haryana	33.50	12.75	20.76
9	Himachal Pradesh	10.60	6.96	3.63
10	Jammu & Kashmir	10.32	4.54	5.78
11	Jharkhand	22.41	11.46	10.95
12	Karnataka	67.39	27.39	40.01
13	Kerala	43.35	19.75	23.60
14	Madhya Pradesh	54.54	23.96	30.57
15	Maharashtra	127.88	43.59	84.29
16	Manipur	2.23	0.88	1.35
17	Meghalaya	2.46	1.35	1.11
18	Mizoram	1.27	0.49	0.78
19	Nagaland	1.61	0.81	0.80
20	Odisha	33.01	21.69	11.31
21	Punjab	37.10	13.37	23.73
22	Rajasthan	65.29	34.81	30.48
23	Sikkim	0.67	0.38	0.29
24	Tamil Nadu	80.60	25.92	54.68
25	Telangana	42.45	17.10	25.35
26	Tripura	3.15	1.52	1.63
27	Uttar Pradesh	154.47	76.65	77.82
28	Uttarakhand	13.03	6.31	6.72
29	West Bengal	79.83	35.85	43.98
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	0.38	0.18	0.20
2	Chandigarh	1.92	0.07	1.85
3	Dadar & Nagar Haweli	0.44	0.17	0.27
4	Daman & Diu	0.30	0.05	0.25
5	Delhi	39.38	1.47	37.91
6	Lakshdweep	0.08	0.08	0.00
7	Puduchery	1.20	0.35	0.86
	<b>Total</b>	<b>1151.44</b>	<b>507.46</b>	<b>643.97</b>

**Table 1.16 : State/UT-wise Wireless Tele-density**

Sl.No.	States/UT	Wireless Tele-density		
		Total	Rural	Urban
1	Andhra Pradesh*	95.52	63.70	177.00
2	Arunachal Pradesh	101.57	99.52	104.17
3	Assam	69.82	48.57	173.64
4	Bihar	57.01	42.70	178.00
5	Chhattisgarh	74.09	48.74	146.34
6	Goa	137.33	160.72	125.24
7	Gujarat	101.82	70.92	142.74
8	Haryana	115.76	71.14	188.28
9	Himachal Pradesh	145.09	108.65	405.96
10	Jammu & Kashmir	80.15	49.47	156.45
11	Jharkhand	63.63	42.95	128.25
12	Karnataka	104.76	71.09	155.01
13	Kerala	119.15	72.54	257.77
14	Madhya Pradesh	66.54	41.06	129.56
15	Maharashtra	101.91	69.00	135.27
16	Manipur	82.90	43.55	201.69
17	Meghalaya	85.23	59.56	178.44
18	Mizoram	115.41	102.22	125.67
19	Nagaland	65.18	39.71	186.48
20	Odisha	75.51	60.87	140.13
21	Punjab	123.41	77.87	184.01
22	Rajasthan	85.23	60.09	163.27
23	Sikkim	100.28	67.21	275.92
24	Tamil Nadu	114.21	100.15	122.36
25	Tripura	79.20	48.12	197.52
26	Uttar Pradesh	66.90	43.12	146.47
27	Uttarakhand	117.26	82.17	195.82
28	West Bengal	82.72	52.28	157.49
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	63.15	53.72	74.54
2	Chandigarh	90.92	31.14	97.67
3	Dadar & Nagar Haweli	91.82	129.47	77.51
4	Daman & Diu	76.79	15.51	329.18
5	Delhi	166.09	194.41	165.16
6	Lakshdweep	97.47	129.54	0.00
7	Puduchery	62.31	62.17	62.37
	All India Tele-density	86.98	56.39	151.90

\*Data of Telengana is included in A.P. State as the separate projected population data of Telengana is not available.

**Table 1.17 : Rural Wireless Subscriber Base and Market Share**  
**[As on 31.12.2019]**

Service Provider	Total number of Wireless Subscribers (in millions)	Rural Subscribers (in millions)	% of Rural Subscribers in total	Market Share of Rural Subscribers (%)
Vodafone Idea Ltd	332.61	172.44	51.85	33.98
Reliance Jio	370.02	152.14	41.12	29.98
Bharti Airtel	327.30	145.48	44.45	28.67
BSNL	118.12	37.35	31.62	7.36
MTNL	3.38	0.05	1.35	0.01
Reliance Com.	0.02	-	-	-
<b>Total</b>	<b>1151.44</b>	<b>507.46</b>	<b>44.07</b>	<b>100</b>

Note: 1. M/s Reliance Com. has not reported the number of its rural wireless subscribers and hence its rural wireless subscription has been taken as NIL.  
 2. M/s Bharti Airtel Ltd has reported wireless subscribers including the subscribers of M/s Tata Teleservices Ltd for QE December, 2019. However, DoT has not yet approved the merger of these two.

## Wireless Data Usage

**1.22** Volume of total wireless data usage increased from 19,838,886 terabytes during Q.E. Sept-19 to 20,899,931 during Q.E. Dec-19 with a quarterly growth rate of 5.55%. Out of

the total wireless data usage, 2G data usage was 148,124 terabytes, 3G data usage was 934,401 terabytes and 4G data usage was 19,817,406 terabytes during the quarter.

**1.23** The total number of wireless data subscribers increased from 664.80 million

at the end of Sep-19 to 695.75 million at the end of Dec-19.

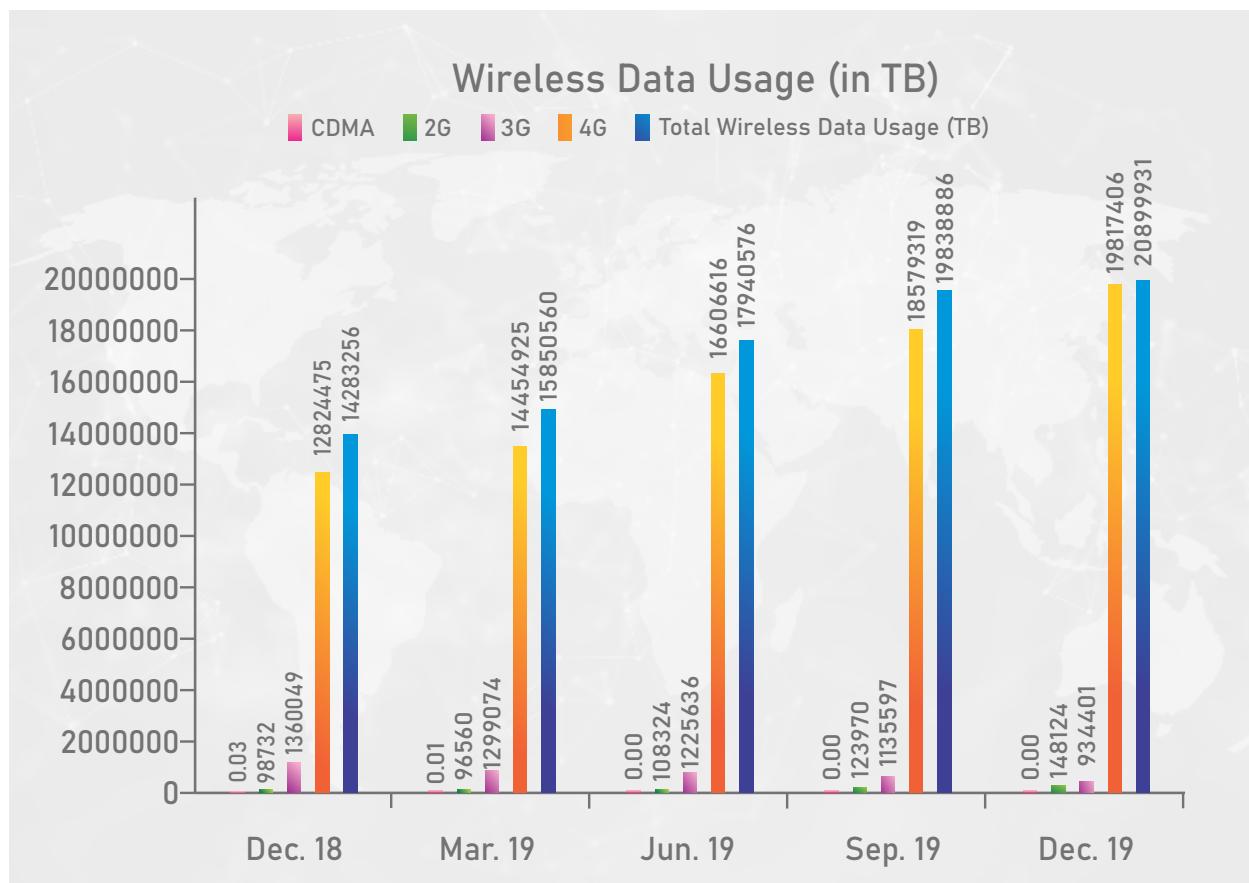
**1.24** The contributions of 3G and 4G data usage in the total volume of wireless data usage are about 4.47% and 94.82%

respectively during the QE Dec-19. The share of 2G data usage remained 0.71% during the quarter.

**1.25** Technology-wise trend of growth in volume of wireless data usage is depicted in

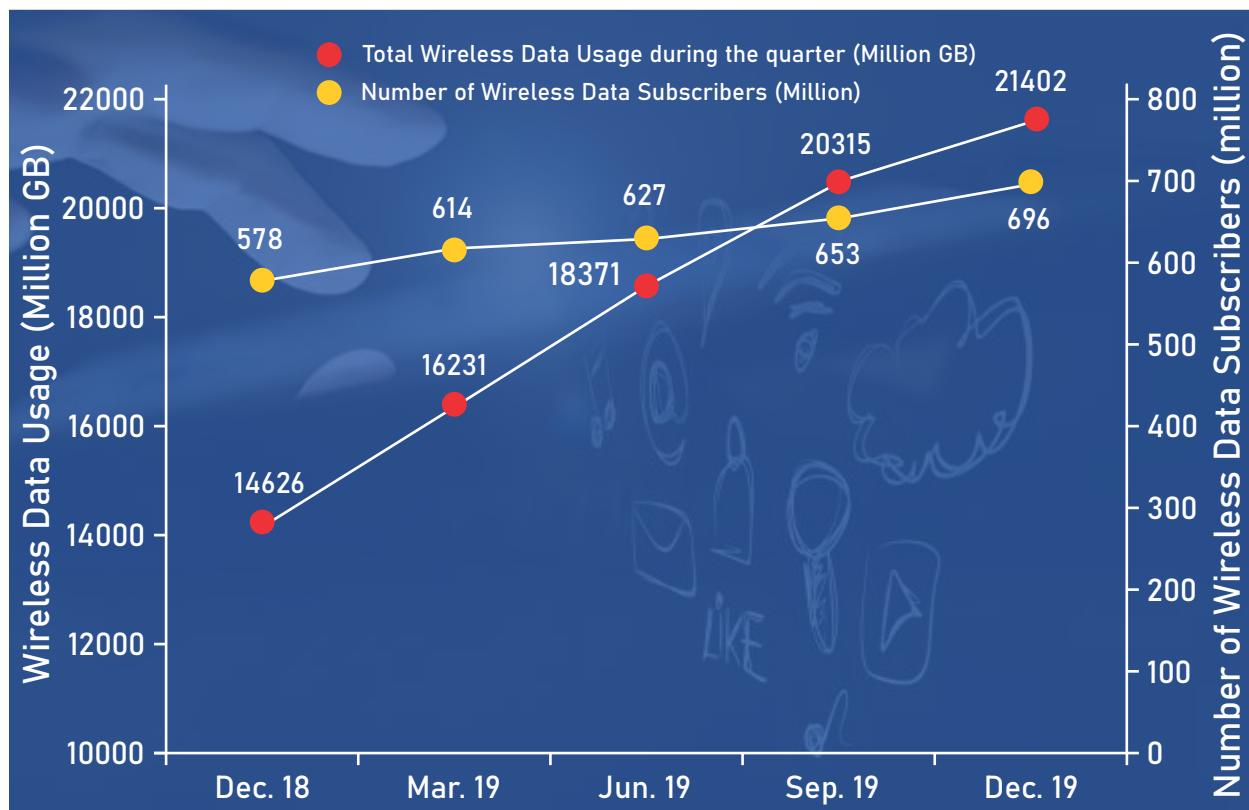
the chart on the following page.

## Chart 1.8: Trend of Technology-wise Wireless Data Usage (in TB)



1.26 The following chart depicts the trend of number of wireless data subscribers and the volume of wireless data usage in QE Dec-19.

## Chart 1.9: Trend of Wireless Data Subscribers (million) and volume of Wireless Data Usage (million GB)



## Section C : Wireline Services

**Table 1.18 : Service Providers providing Wireline Services**  
**[As on 31st December, 2019]**

Sl. No.	Name of the Service Provider	Area of Operation
1	Bharti Airtel Ltd	Telangana, Delhi, Gujarat, Haryana, Karnataka, Kerala, Kolkata, Madhya Pradesh (excluding Chhattisgarh), Chhattisgarh, Maharashtra (excluding Mumbai), Mumbai, Punjab, Rajasthan, Tamil Nadu (excluding Chennai), Chennai, UP-East and UP-West (excluding Uttarakhand).
2	BSNL	All India except Delhi & Mumbai
3	MTNL	Delhi & Mumbai
4	Quadrant Televentures Ltd.	Punjab
5	Reliance Communications Ltd.	Andhra Pradesh (excluding Telangana), Telangana, Bihar (excluding Jharkhand), Jharkhand, Delhi, Gujarat, Haryana, Himachal Pradesh, Karnataka, Kerala, Kolkata, Madhya Pradesh (excluding Chhattisgarh), Chhattisgarh, Maharashtra (excluding Mumbai & Goa), Goa, Mumbai, Odisha, Punjab, Rajasthan, Tamil Nadu (excluding Chennai), Chennai, UP-East, UP-West (excluding Uttarakhand), Uttarakhand and West Bengal (excluding Andaman & Nicobar and Sikkim)
6	Tata Teleservices (Maharashtra) Ltd.	Maharashtra & Goa, Mumbai
	Tata Teleservices Ltd.	Andhra Pradesh (excluding Telangana), Telangana, Bihar (excluding Jharkhand), Jharkhand, Delhi, Gujarat, Haryana, Himachal Pradesh, Karnataka, Kerala, Kolkata, Maharashtra (excluding Mumbai & Goa), Goa, Mumbai, Madhya Pradesh (excluding Chhattisgarh), Chhattisgarh, Odisha, Punjab, Rajasthan, Tamil Nadu (excluding Chennai), Chennai, UP-East, UP-West (excluding Uttarakhand), Uttarakhand and West Bengal (excluding Andaman & Nicobar and Sikkim)
7	Vodafone Idea Ltd	Andhra Pradesh (excluding Telangana), Telangana, Assam, Bihar (excluding Jharkhand), Jharkhand, Delhi, Gujarat, Haryana, Himachal Pradesh, Karnataka, Kerala, Kolkata, Madhya Pradesh (excluding Chhattisgarh), Chhattisgarh, Maharashtra (excluding Mumbai & Goa), Goa, Mumbai, Meghalaya, Odisha, Punjab, Rajasthan, Tamil Nadu (excluding Chennai), UP-East, UP-West (excluding Uttarakhand), Uttarakhand and West Bengal (excluding Andaman & Nicobar and Sikkim)
8	Reliance Jio	Andhra Pradesh (excluding Telangana), Telangana, Assam, Bihar (excluding Jharkhand), Jharkhand, Delhi, Gujarat, Haryana, Himachal Pradesh, Jammu & Kashmir, Karnataka, Kerala, Kolkata, Madhya Pradesh (excluding Chhattisgarh), Chhattisgarh, Maharashtra (excluding Mumbai), Mumbai, Manipur, Meghalaya, Mizoram, Nagaland, Odisha, Punjab, Rajasthan, Tamil Nadu (excluding Chennai), Chennai, UP-East, UP-West (excluding Uttarakhand), Uttarakhand and West Bengal (excluding Andaman & Nicobar and Sikkim)

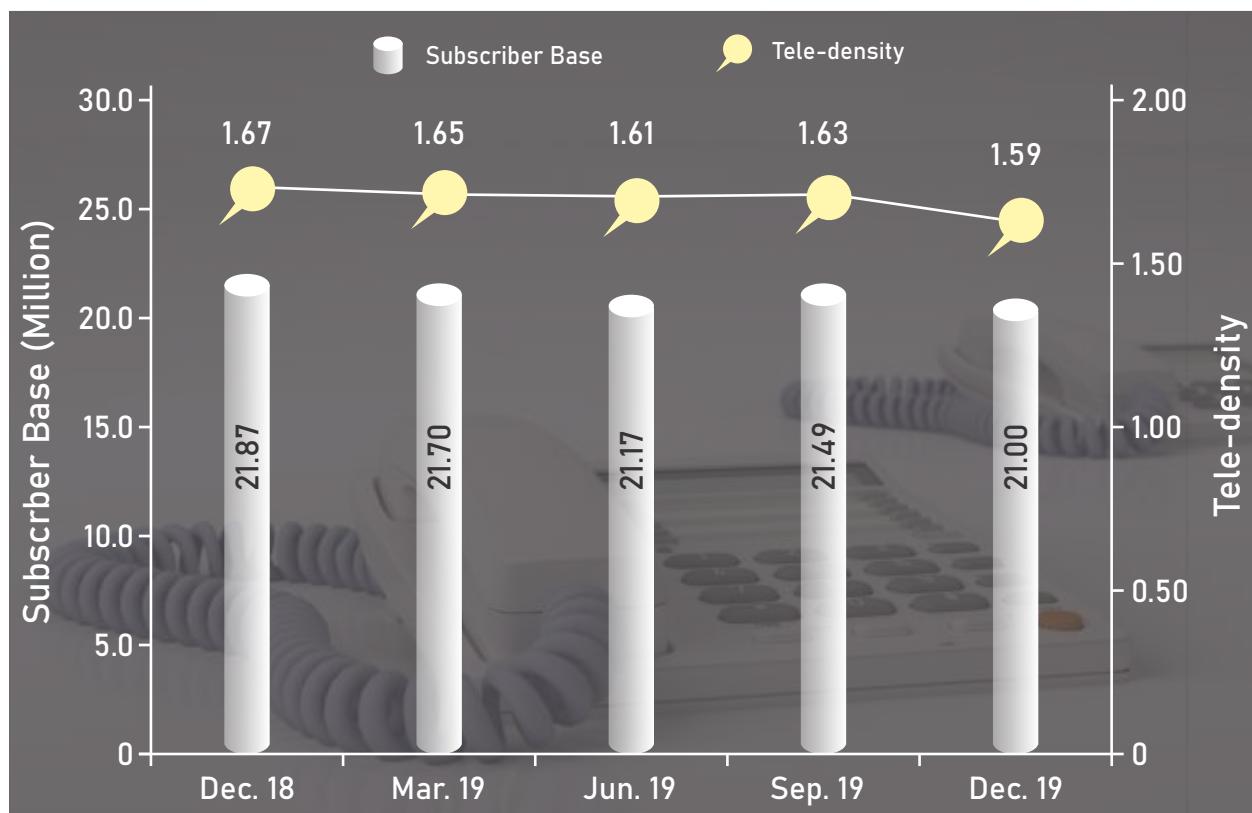
**1.27** The total number of Wireline subscribers decreased from 21.49 million at the end of Sep-19 to 21 million at the end of

Dec-19 with a quarterly decline rate of 2.26%. Overall Wireline Teledensity also decreased from 1.63 at the end of Sep-19 to 1.59 at the end of Dec-19.

**1.28** Urban Wireline subscriber base declined by 1.56%, from 18.77 Million at the end of Sep-19 to 18.47 Million at the end of

Dec-19. Rural Wireline subscriptions also declined by 7.07%, from 2.72 million to 2.53 million during the same period.

## Chart 1.10: Wireline Subscriber Base and Tele-density



**Table 1.19 : Wireline Subscriber Base & Tele-density - Rural & Urban**

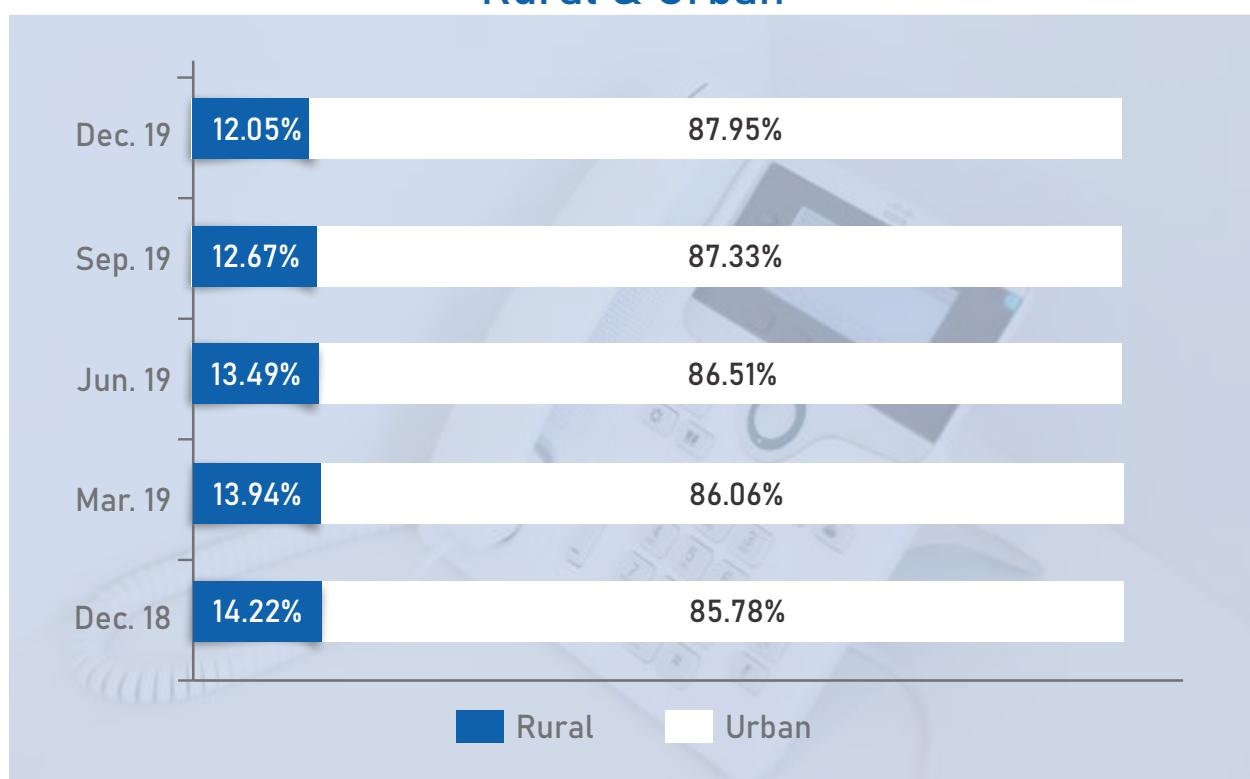
Quarter ending	Subscriber Base (million)		Tele-density (%)	
	Rural	Urban	Rural	Urban
Dec-18	3.11	18.76	0.35	4.50
Mar-19	3.02	18.67	0.34	4.46
Jun-19	2.85	18.31	0.32	4.36
Sep-19	2.72	18.77	0.30	4.45
Dec-19	2.53	18.47	0.28	4.36

**Table 1.20 : Service Provider-wise Subscriber Base – Rural – Urban**  
 [As on 31.12.2019]

Service Provider	Subscriber Base (million)			Share of Rural Subscriptions (%)
	Rural	Urban	Total	
BSNL	2.44	7.14	9.58	25.48%
Bharti	0.00	4.31	4.31	--
MTNL	0.00	3.12	3.12	--
Tata Tele.	0.05	1.74	1.79	2.62%
Reliance Com.	0.00	0.55	0.55	0.18%
Quadrant	0.04	0.16	0.20	19.49%
Vodafone Idea	0.00	0.40	0.40	--
Reliance Jio	0.00	1.05	1.05	0.28%
<b>Total</b>	<b>2.53</b>	<b>18.47</b>	<b>21.00</b>	<b>12.05%</b>

1.29 A detailed table on service provider-wise subscriber base in each service area is at Annexure-1.2.

**Chart 1.11: Composition of Wireline Subscriber Base – Rural & Urban**



1.30

The Market Share of Rural wireline subscriptions declined from 12.67% in QE

Sep-19 to 12.05% in QE Dec-19.

**Table 1.21 : Service Provider-wise growth in Wireline Subscriber Base**

Service Provider	Subscriber Base (million)			Rate of change (%)	Market Share-Sep-19(%)	Market Share-Dec-19(%)
	Sep-19	Dec-19	Net Addition			
BSNL	10.13	9.58	-0.550	-5.43%	47.13	45.61
Bharti	4.31	4.31	-0.001	-0.02%	20.06	20.52
MTNL	3.18	3.12	-0.057	-1.80%	14.80	14.87
Tata Tele.	1.82	1.79	-0.029	-1.59%	8.46	8.51
Reliance Com	0.61	0.55	-0.058	-9.45%	2.85	2.64
Quadrant	0.21	0.20	-0.011	-5.37%	0.97	0.94
Vodafone	0.37	0.40	0.027	7.21%	1.74	1.91
Reliance Jio	0.86	1.05	0.193	22.54%	3.99	5.00
<b>Total</b>	<b>21.49</b>	<b>21.00</b>	<b>-0.486</b>	<b>-2.26%</b>	<b>100.00</b>	<b>100.00</b>

**Table 1.22: Service Area-wise Wireline Subscriber Base & Net Additions (in million)**

Service Area	Sep-19	Dec-19	Net Additions	Rate of Change (%)
Andhra Pradesh	1.38	1.36	-0.021	-1.55
Assam	0.11	0.11	-0.001	-0.76
Bihar	0.18	0.18	-0.004	-2.36
Delhi	3.35	3.27	-0.082	-2.44
Gujarat	1.21	1.19	-0.016	-1.33
Haryana	0.26	0.27	0.011	4.33
Himachal Pradesh	0.11	0.10	-0.004	-3.75
Jammu & Kashmir	0.12	0.13	0.015	12.96
Karnataka	2.15	2.12	-0.028	-1.29
Kerala	1.83	1.72	-0.102	-5.59
Madhya Pradesh	0.94	0.86	-0.071	-7.59
Maharashtra	1.44	1.39	-0.048	-3.31
Mumbai	3.08	3.07	-0.002	-0.08
North East	0.10	0.10	-0.002	-1.71
Odisha	0.23	0.21	-0.011	-4.97
Punjab	0.75	0.73	-0.024	-3.20
Rajasthan	0.53	0.51	-0.016	-3.08
T.N. (incl. Chennai)	2.14	2.07	-0.066	-3.08
U.P. (E)	0.43	0.42	-0.004	-0.95
U.P. (W)	0.29	0.32	0.028	9.62
Kolkata	0.70	0.67	-0.028	-4.04
West Bengal	0.19	0.18	-0.010	-5.25
All India	21.49	21.00	-0.486	-2.26

1.31 J&K service area registered the maximum growth of 12.96% and Madhya Pradesh service area the maximum decline

of 7.59% in their wireline subscriber base during the quarter ending Dec-19.

**Table 1.23: Service Area-wise Wireline Rural-Urban Subscriber Base (in million)**

Service Area	Total Subscribers	Rural Subscribers	Urban Subscribers	% of Rural Subscribers
Andhra Pradesh	1.36	0.16	1.20	11.58
Assam	0.11	0.02	0.10	14.62
Bihar	0.18	0.02	0.16	11.93
Delhi	3.27	0.00	3.27	0.00
Gujarat	1.19	0.14	1.05	11.62
Haryana	0.27	0.05	0.23	17.12
Himachal Pradesh	0.10	0.06	0.05	54.63
Jammu & Kashmir	0.13	0.01	0.12	10.70
Karnataka	2.12	0.11	2.01	5.21
Kerala	1.72	1.01	0.71	58.77
Madhya Pradesh	0.86	0.08	0.79	8.87
Maharashtra	1.39	0.21	1.18	14.90
Mumbai	3.07	0.00	3.07	0.00
North East	0.10	0.02	0.08	16.35
Odisha	0.21	0.04	0.17	19.65
Punjab	0.73	0.14	0.59	18.88
Rajasthan	0.51	0.05	0.46	10.00
T.N. (incl. Chennai)	2.07	0.28	1.80	13.35
U.P. (E)	0.42	0.06	0.37	13.26
U.P. (W)	0.32	0.02	0.29	7.79
Kolkata	0.67	0.00	0.67	0.10
West Bengal	0.18	0.07	0.11	37.76
All India	21.00	2.53	18.47	12.05

1.32 Kerala service area has the maximum share (58.77%) of rural wireline

subscribers in its total wireline subscriber base at the end of Dec-19.

**Table 1.24: Service Area-wise Wireline Tele-density**

Service Area	As on 30th September, 2019			As on 31st December, 2019		
	Rural Tele-density	Urban Tele-density	Total Tele-density	Rural Tele-density	Urban Tele-density	Total Tele-density
Andhra Pradesh	0.26	4.74	1.52	0.24	4.70	1.49
Assam	0.06	1.69	0.34	0.06	1.67	0.33
Bihar	0.02	0.80	0.13	0.02	0.79	0.12
Delhi	-	-	14.23	-	-	13.79
Gujarat	0.39	3.73	1.83	0.37	3.69	1.80
Haryana	0.26	1.95	0.90	0.26	2.05	0.94
Himachal Pradesh	0.90	5.40	1.45	0.87	5.15	1.39
Jammu & Kashmir	0.14	2.85	0.91	0.15	3.21	1.03
Karnataka	0.33	7.87	3.35	0.29	7.79	3.30
Kerala	3.97	8.10	5.01	3.71	7.75	4.73
Madhya Pradesh	0.13	2.74	0.86	0.10	2.57	0.79
Maharashtra (incl. Mumbai)*	0.34	6.77	3.55	0.32	6.68	3.50
North East	0.15	2.24	0.69	0.15	2.19	0.68
Odisha	0.13	2.24	0.52	0.12	2.14	0.49
Punjab	0.84	4.13	2.35	0.79	4.00	2.27
Rajasthan	0.11	2.51	0.70	0.09	2.48	0.67
Tamil Nadu (incl. Chennai)	1.10	4.03	2.95	1.05	3.90	2.86
Uttar Pradesh (incl. UPE & UPW)	0.05	1.12	0.30	0.04	1.16	0.31
West Bengal (incl. Kolkata)*	0.11	2.88	0.91	0.10	2.76	0.87
All India	0.30	4.45	1.63	0.28	4.36	1.59

\* Population data/projections are available state-wise only

Notes:

1. Tele-density figures are derived from the subscriber data provided by the operators and the population projections, for Urban and Rural areas, of the country, published by the Office of the Registrar General & Census Commissioner, India.
2. Data/information for Andhra Pradesh includes Telengana, Madhya Pradesh includes Chhattisgarh, Bihar includes Jharkhand, Maharashtra includes Goa, Uttar Pradesh includes Uttarakhand, West Bengal includes Sikkim and North-East includes Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland & Tripura States.

**Table 1.25: State/UT-wise Wireline Subscriber Base**

Sl.No.	States/UT	Wireline Subscribers (in million)		
		Total	Rural	Urban
1	Andhra Pradesh	0.74	0.12	0.62
2	Arunachal Pradesh	0.02	0.01	0.02
3	Assam	0.11	0.02	0.10
4	Bihar	0.10	0.01	0.08
5	Chhattisgarh	0.18	0.02	0.16
6	Goa	0.09	0.03	0.06
7	Gujarat	1.18	0.14	1.05
8	Haryana	0.30	0.05	0.26
9	Himachal Pradesh	0.10	0.06	0.05
10	Jammu & Kashmir	0.13	0.01	0.12
11	Jharkhand	0.08	0.01	0.08
12	Karnataka	2.12	0.11	2.01
13	Kerala	1.72	1.01	0.71
14	Madhya Pradesh	0.68	0.06	0.63
15	Maharashtra Incl. Mumbai	4.37	0.18	4.19
16	Manipur	0.02	0.00	0.02
17	Meghalaya	0.02	0.002	0.02
18	Mizoram	0.01	0.001	0.01
19	Nagaland	0.01	0.000	0.01
20	Odisha	0.21	0.04	0.17
21	Punjab	0.55	0.14	0.41
22	Rajasthan	0.51	0.05	0.46
23	Sikkim	0.01	0.00	0.01
24	Tamil Nadu (incl. Chennai)	2.02	0.27	1.75
25	Telangana	0.61	0.03	0.58
26	Tripura	0.02	0.00	0.02
27	Uttar Pradesh (UPE + UPW)	0.67	0.07	0.60
28	Uttarakhand	0.09	0.01	0.08
29	West Bengal Incl. Kolkata	0.83	0.06	0.76
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	0.02	0.01	0.01
2	Chandigarh	0.18	0.001	0.18
3	Dadar & Nagar Haweli	0.003	0.0011	0.002
4	Daman & Diu	0.00	0.002	0.003
5	Delhi	3.22	0.00	3.22
6	Lakshdweep	0.004	0.002	0.003
7	Puduchery	0.05	0.01	0.04
	<b>Total</b>	<b>21.00</b>	<b>2.53</b>	<b>18.47</b>

**Table 1.26: State/UT-wise Wireline Tele-density**

SL.No.	States/UT	Wireline Tele-density		
		Total	Rural	Urban
1	Andhra Pradesh	1.49	0.24	4.70
2	Arunachal Pradesh	1.75	0.87	2.87
3	Assam	0.33	0.06	1.67
4	Bihar	0.09	0.02	0.72
5	Chhattisgarh	0.66	0.09	2.30
6	Goa	4.17	3.68	4.43
7	Gujarat	1.81	0.36	3.73
8	Haryana	1.04	0.26	2.32
9	Himachal Pradesh	1.39	0.87	5.15
10	Jammu & Kashmir	1.03	0.15	3.21
11	Jharkhand	0.23	0.02	0.89
12	Karnataka	3.30	0.29	7.79
13	Kerala	4.73	3.71	7.73
14	Madhya Pradesh	0.84	0.10	2.65
15	Maharashtra Incl. Mumbai	3.49	0.29	6.73
16	Manipur	0.75	0.23	2.33
17	Meghalaya	0.59	0.08	2.43
18	Mizoram	1.06	0.17	1.76
19	Nagaland	0.27	0.02	1.47
20	Odisha	0.49	0.12	2.14
21	Punjab	1.83	0.79	3.22
22	Rajasthan	0.67	0.09	2.48
23	Sikkim	0.82	0.04	4.96
24	Tamil Nadu (incl. Chennai)	2.87	1.04	3.92
25	Tripura	0.48	0.06	2.10
26	Uttar Pradesh (UPE + UPW)	0.29	0.04	1.12
27	Uttarakhand	0.78	0.09	2.34
28	West Bengal incl. Kolkata	0.86	0.09	2.74
<b>Union Territories</b>				
1	Andaman & Nicobar Islands	2.77	1.95	3.76
2	Chandigarh	8.45	0.70	9.33
3	Dadar & Nagar Haweli	0.59	0.86	0.49
4	Daman & Diu	1.21	0.57	3.87
5	Delhi	13.58	0.00	13.58
6	Lakshdweep	5.22	2.83	12.50
7	Puduchery	2.49	1.22	3.00
	<b>Total</b>	<b>1.59</b>	<b>0.28</b>	<b>4.36</b>

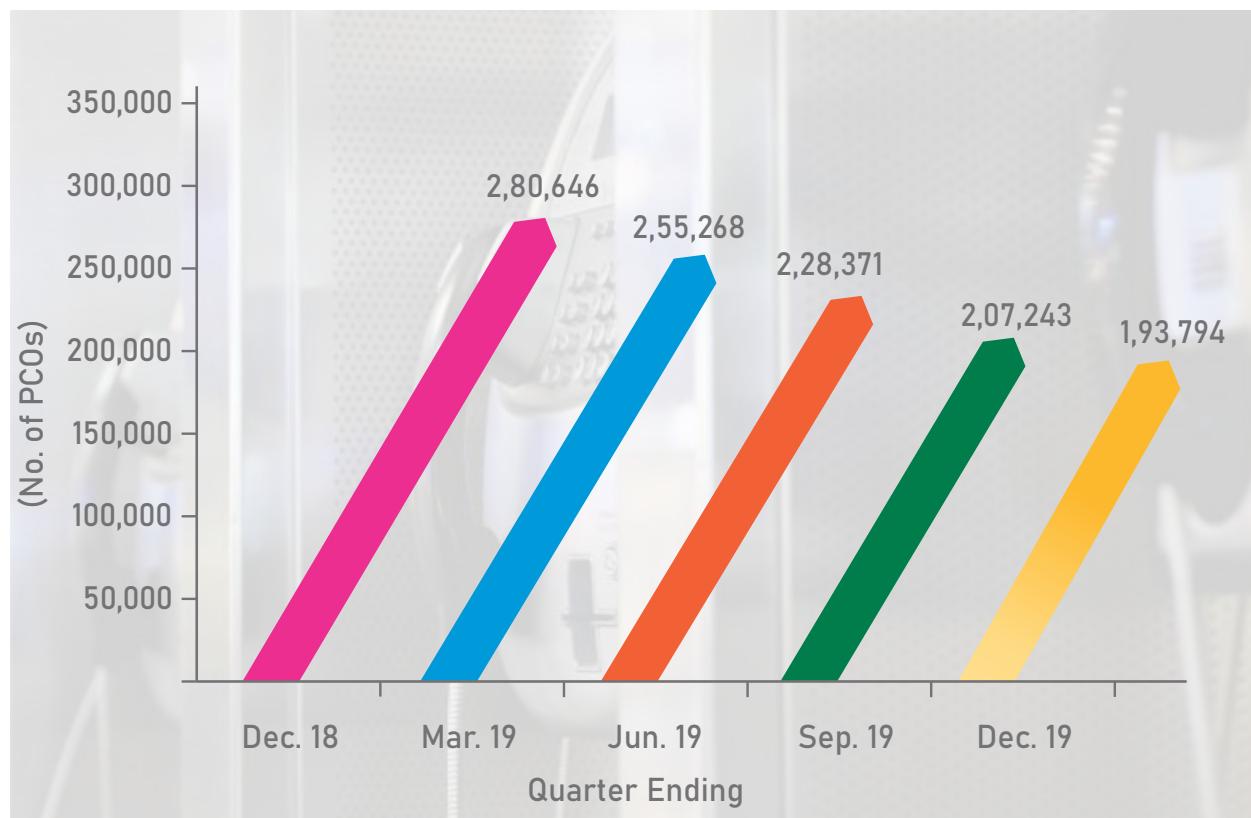
\*Data of Telengana is included in A.P. State as separate projected population data of Telengana is not available.

## Public Call Offices (PCOs)

**1.33** Total number of PCOs in the country declined from 2,07,243 at the end of Sep-19 to 1,93,794 at the end of Dec-19. A detailed

table of service provider-wise PCOs is available at Annexure -1.3.

**Chart 1.12: Trend of Number of PCOs**



**1.34** Number of PCOs continued to show a declining trend over the year. It has

recorded an overall quarterly decline rate of 6.49% and the Y-O-Y decline rate of 30.95% at the QE Dec-19.

**Table 1.27 : Rate of change & Market Share of PCOs**

Service Provider	Sep-19	Dec-19	Rate of change (%)	Market Share (%) (Dec-19)
BSNL	1,29,129	1,17,534	-8.98%	60.65%
MTNL	67,428	65,881	-2.29%	34.00%
Bharti	9,884	9,629	-2.58%	4.97%
Quadrant	802	750	-6.48%	0.39%
<b>Total</b>	<b>207243</b>	<b>193794</b>	<b>-6.49%</b>	<b>100.00%</b>

## Village Public Telephones (VPTs)

1.35 There are 5,93,731 inhabited villages in India as per Census 2001. During the Q.E.

1.36 Number of VPTs declined from 70,834 at the end of Sep-19 to 68,784 at the end of Dec-19 with a quarterly decline rate

1.37 As per the information received in TRAI, at the end of Dec-19, only M/s BSNL was

Dec-19, there were 68,784 villages having Village Public Telephones (VPTs).

of 2.89%. It registered a yearly decline of 48.22% in QE Dec-19 over the same quarter in the previous year.

providing VPTs in the country. Service area-wise detailed table of VPTs is available at Annexure -1.4.

Chart 1.13 : Trend of number of VPTs



## Section D: Internet Services

**1.38** This section summarizes information submitted by internet service providers for the quarter ending Dec-19.

Part-I consists of information of Internet services (narrowband + broadband), Part-II consists of broadband services and Part-III covers narrowband services.

### Part-I : Internet Services (Broadband + Narrowband)

**1.39** As per reports received from 358 operators (as compared to 353 operators in the last quarter) the total number of internet subscribers increased from 687.63 million at the end of Sep-19 to 718.74 million

at the end of Dec-19 with a quarterly growth rate of 4.53%. Out of the total 718.74 million internet subscribers, 661.94 million were broadband and 56.81 million were narrowband.

**1.40** Wired Internet subscribers increased from 22.26 million at the end of Sep-19 to 22.39 million at the end of Dec-19 with a quarterly growth rate of 0.58%.

Wireless Internet subscribers increased from 665.37 million at the end of Sep-19 to 696.36 million at the end of Dec-19 with a quarterly growth rate of 4.66%.

**1.41** The number of Broadband subscribers increased from 625.42 million at the end of Sep-19 to 661.94 million at the end of Dec-19 with a quarterly growth rate of 5.84%. However, the number of

Narrowband subscribers declined from 62.20 million at the end of Sep-19 to 56.80 million at the end of Dec-19 with a quarterly decline rate of 8.67%.

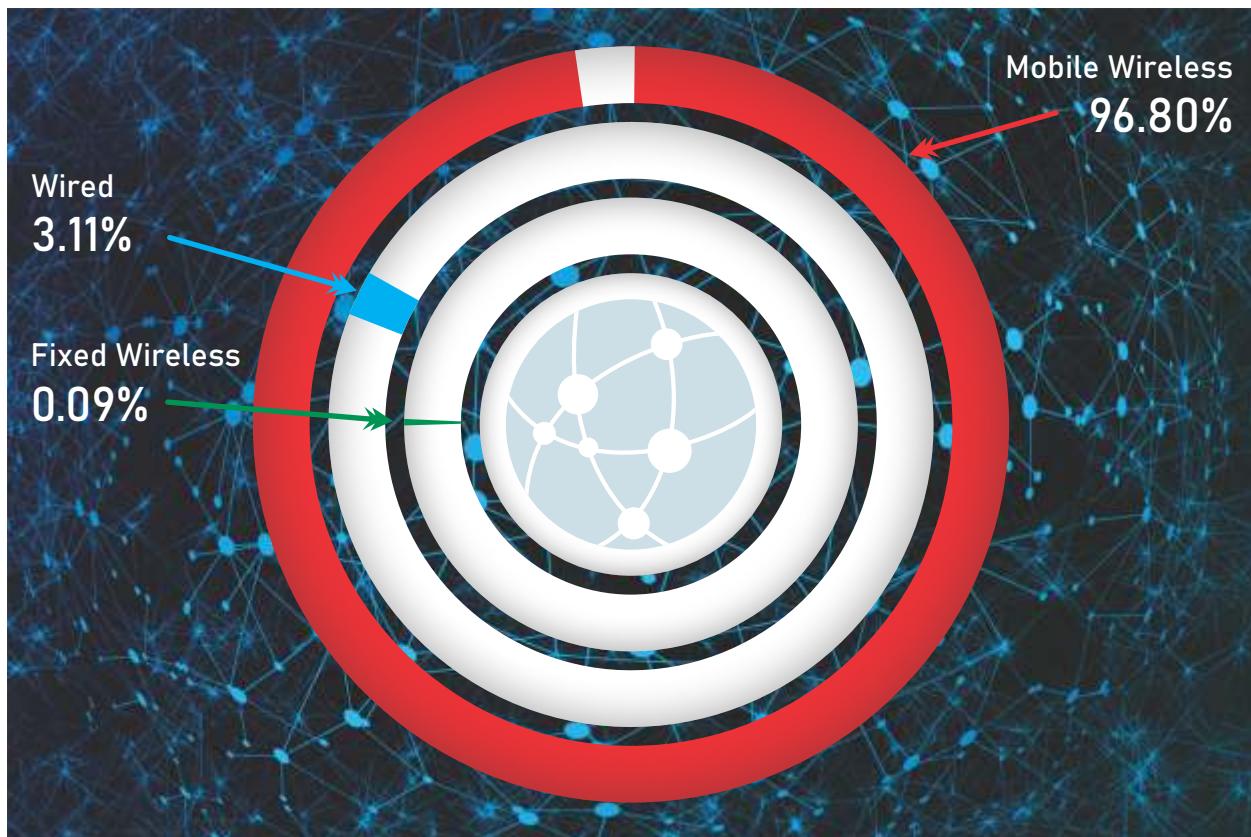
**Table 1.28: Trend of Internet Subscriber Base**

Segment			Mode of Access						Total Subscribers (in million)	
			Wireless Subscribers (in million)							
	Wired Subscribers (in million)		Fixed Wireless (Wi-Fi, Wi-Max, Radio & VSAT)		Mobile Wireless (Phone + Dongle)		Total Wireless			
	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19
Broadband	19.01	19.14	0.57	0.61	605.84	642.19	606.41	642.80	625.42	661.94
Narrowband	3.25	3.25	0.01	0.01	58.95	53.55	58.96	53.56	62.20	56.31
Total	22.26	22.39	0.58	0.62	664.79	695.74	665.37	696.36	687.62	718.74

**1.42** The following charts present the composition of Internet Subscribers by mode of access and composition of

Broadband & Narrowband subscriptions as on 31st December, 2019.

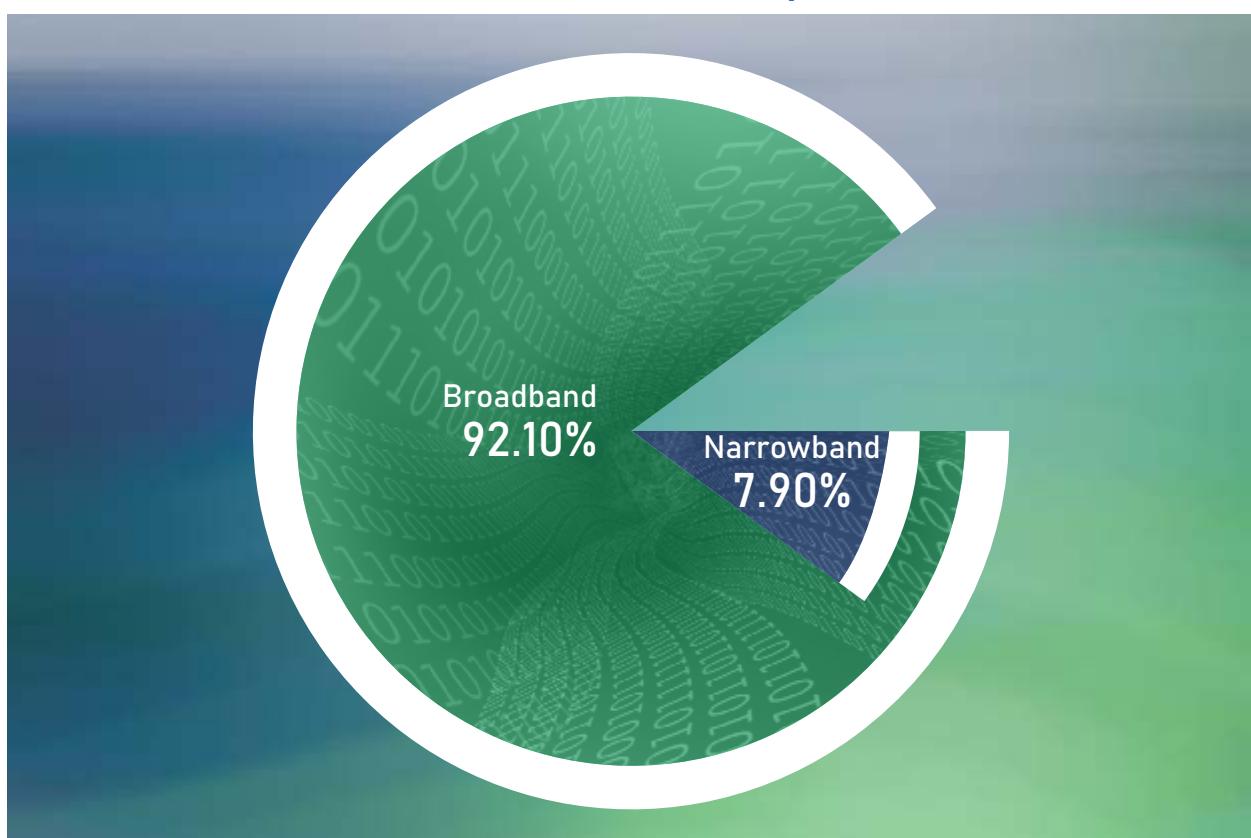
### Chart 1.14 : Composition of Internet Subscriptions



1.43 Out of the total internet subscribers, 96.80% subscribers are using Mobile devices for access to internet services.

Wired internet subscribers are only 3.11% of the total internet subscribers at the end of Dec-19.

### Chart 1.15 : Composition of Broadband & Narrowband Subscriptions



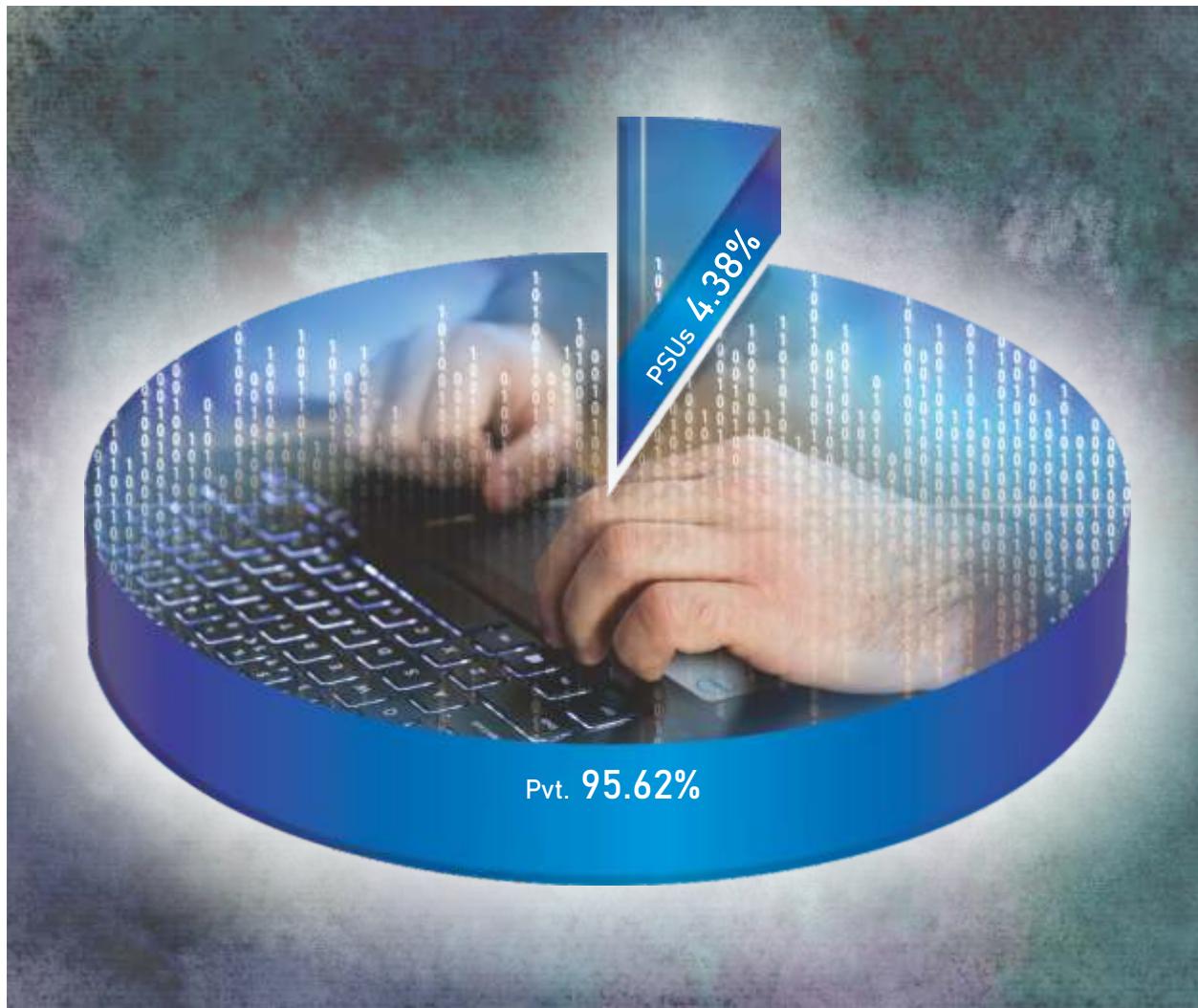
**1.44** Out of the total internet subscribers, 92.10% subscribers are using broadband

for access to internet.

**1.45** Share of private internet service providers in the total internet subscriber base decreased from 95.71% at QE Sep-19 to

95.62% at QE Dec-19. The following chart present the composition of market share of PSUs and Private Internet service providers.

### Chart 1.16 : Market Share of PSUs and Private Internet Service Providers



**1.46** The urban/rural break-up of internet subscribers are as per the table on the

following page.

**Table 1.29: Break-up of Rural-Urban Internet Subscriber Base (million)**

Telecom Service Area	Narrowband		Broadband		Total Internet	
	Rural	Urban	Rural	Urban	Rural	Urban
Andhra Pradesh	2.11	1.99	21.82	30.81	23.93	32.80
Assam	0.58	0.38	7.12	5.42	7.71	5.80
Bihar	3.22	1.34	23.55	18.41	26.78	19.75
Delhi	0.19	2.61	0.56	36.60	0.75	39.21
Gujarat	1.05	1.40	11.99	29.89	13.04	31.28
Haryana	0.48	0.55	6.10	9.75	6.58	10.30
Himachal Pradesh	0.22	0.16	3.52	2.00	3.74	2.16
Jammu & Kashmir	0.01	0.03	1.51	2.91	1.52	2.94
Karnataka	1.66	1.90	14.03	27.31	15.69	29.20
Kerala	0.73	1.03	9.91	14.75	10.64	15.79
Kolkata	0.06	1.28	1.31	14.45	1.38	15.73
Madhya Pradesh	2.27	2.05	16.44	26.47	18.71	28.52
Maharashtra	2.38	2.68	21.70	34.66	24.09	37.33
Mumbai	0.09	2.54	1.34	26.18	1.43	28.72
North East	0.31	0.22	3.54	3.58	3.85	3.81
Odisha	1.24	0.41	10.50	6.49	11.74	6.90
Punjab	0.70	0.96	7.55	16.34	8.25	17.30
Rajasthan	1.77	1.33	17.34	20.73	19.11	22.06
Tamil Nadu	1.47	2.21	11.87	34.88	13.33	37.09
Uttar Pradesh (East)	3.61	1.56	23.36	23.29	26.97	24.85
Uttar Pradesh (West)	1.40	1.49	11.77	21.41	13.16	22.90
West Bengal	2.11	0.98	13.92	14.87	16.03	15.86
<b>Total</b>	<b>27.69</b>	<b>29.12</b>	<b>240.75</b>	<b>421.19</b>	<b>268.43</b>	<b>450.31</b>
<b>Total</b>	<b>56.81</b>		<b>661.94</b>		<b>718.74</b>	

**Table 1.30: Internet Subscriber Base and Market Share of top 10 Service Providers**

S.No	ISP	No. of Subscribers	Share (%)
1	Reliance Jio Infocomm Ltd	370872755	51.60%
2	Bharti Airtel Ltd.	167027305	23.24%
3	Vodafone Idea Limited	142068179	19.77%
4	Bharat Sanchar Nigam Ltd.	30262689	4.21%
5	Atria Convergence Technologies Pvt. Ltd.	1518853	0.21%
6	Mahanagar Telephone Nigam Ltd.	1092201	0.15%
7	Hathway Cable & Datacom Pvt. Ltd.	898834	0.13%
8	You Broadband India Pvt. Ltd.	785284	0.11%
9	GTPL Broadband Pvt. Ltd.	325927	0.05%
10	Excitel Broadband Private Limited	319323	0.04%
Total of Top 10 ISPs		715171350	99.50%
Others		3572151	0.50%
Grand Total		718743501	100.00%

1.47 Reliance Jio holds the top position with 51.60% market share of internet subscribers followed by Bharti Airtel Ltd with

1.48 Out of the total 358 internet service providers, top 10 service providers together hold 99.50% of the total internet subscriber

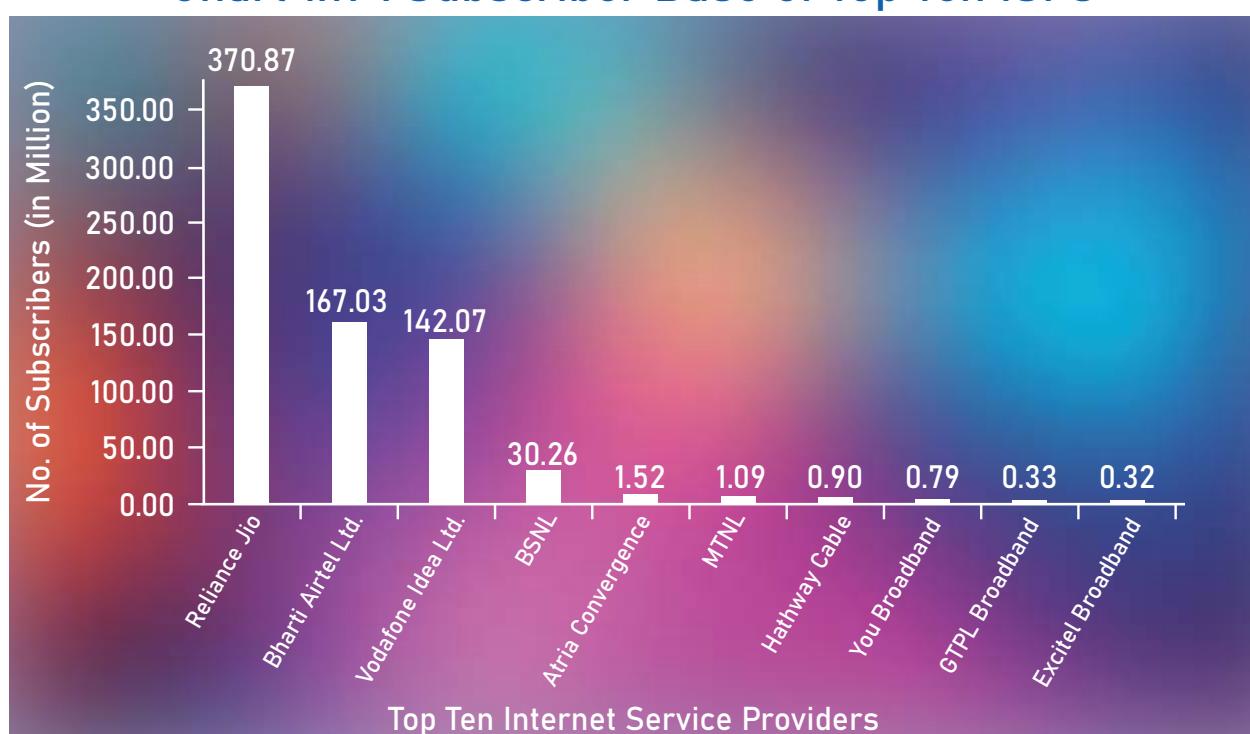
1.49 The following chart depicts the internet subscriber base of top ten Internet

23.24% at the QE Dec-19. M/s Vodafone Idea Ltd held the third position in internet subscribers with a market share of 19.77%.

base at the QE Dec-19. A detailed table of number of internet subscribers (broadband and narrowband) of all the service providers is available at Annexure-1.5.

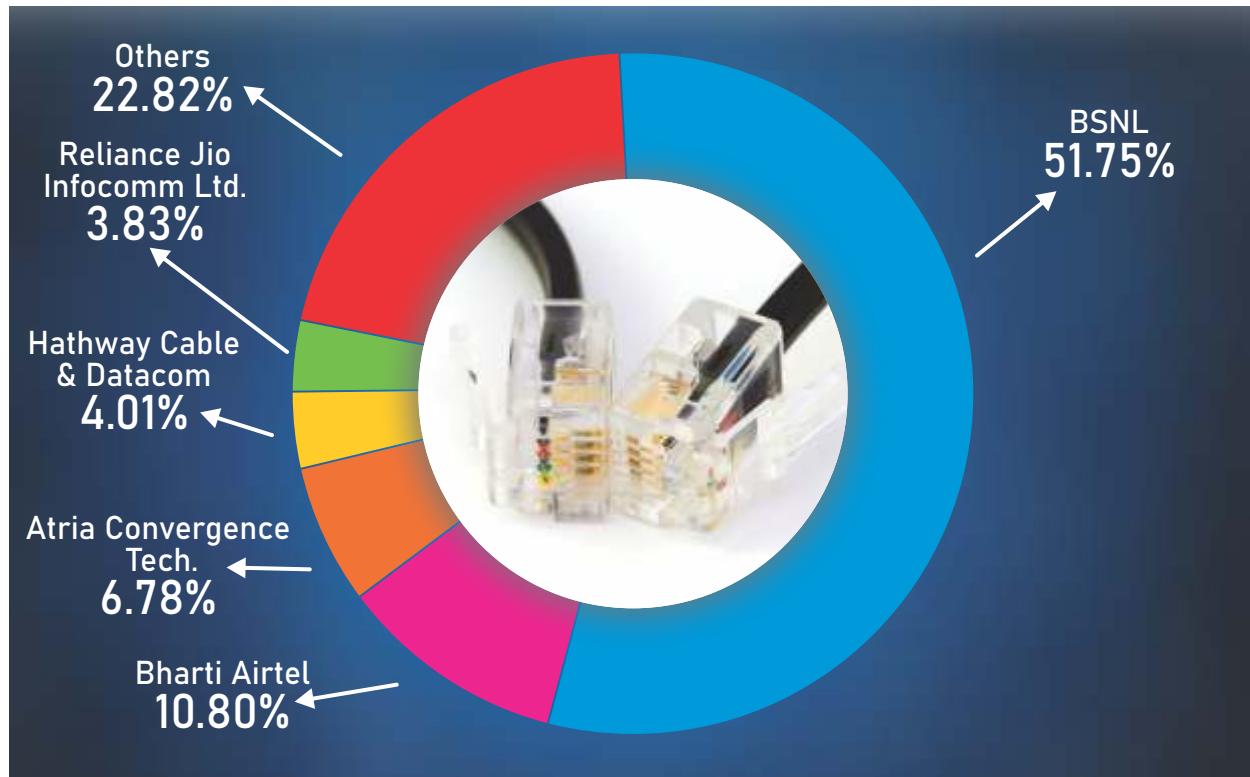
Service Providers (ISPs) at the QE Dec-19.

### Chart 1.17 : Subscriber Base of Top Ten ISPs



1.50 Among the total 22.39 million wired internet subscribers, BSNL holds 51.75% market share with 11.59 million subscribers, followed by Bharti with 2.42 million subscribers.

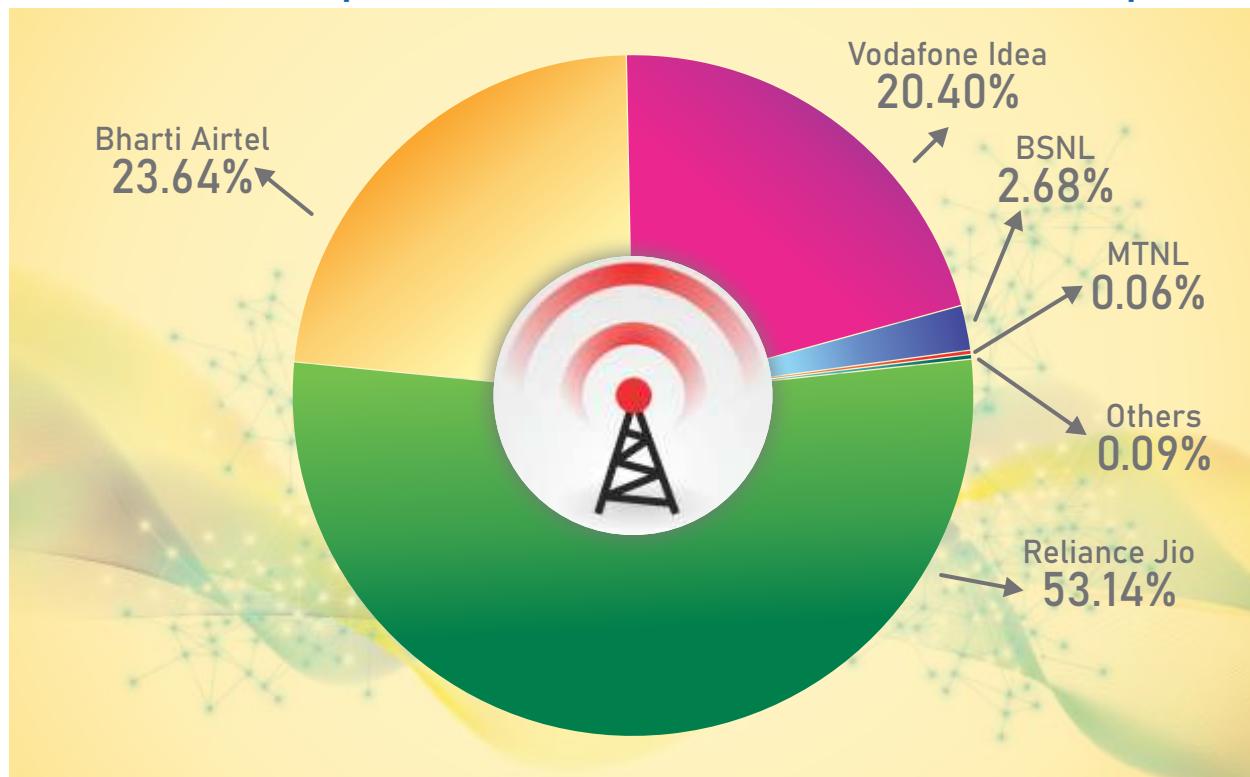
**Chart 1.18 : Composition of Wired Internet Subscribers**



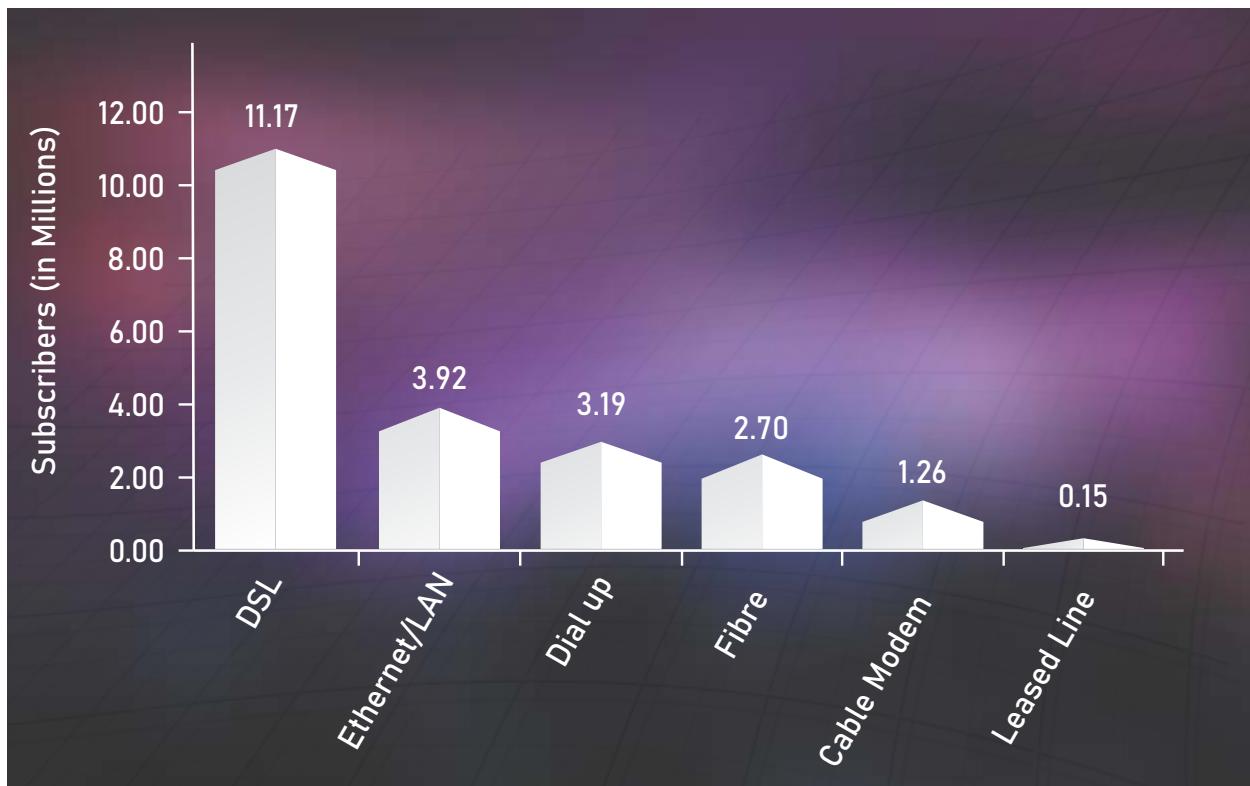
1.51 In the wireless internet segment, Reliance Jio holds 53.14% market share with 370.02 million subscribers followed by

Bharti Airtel Ltd with 23.64% of wireless internet subscribers at the QE Dec-19.

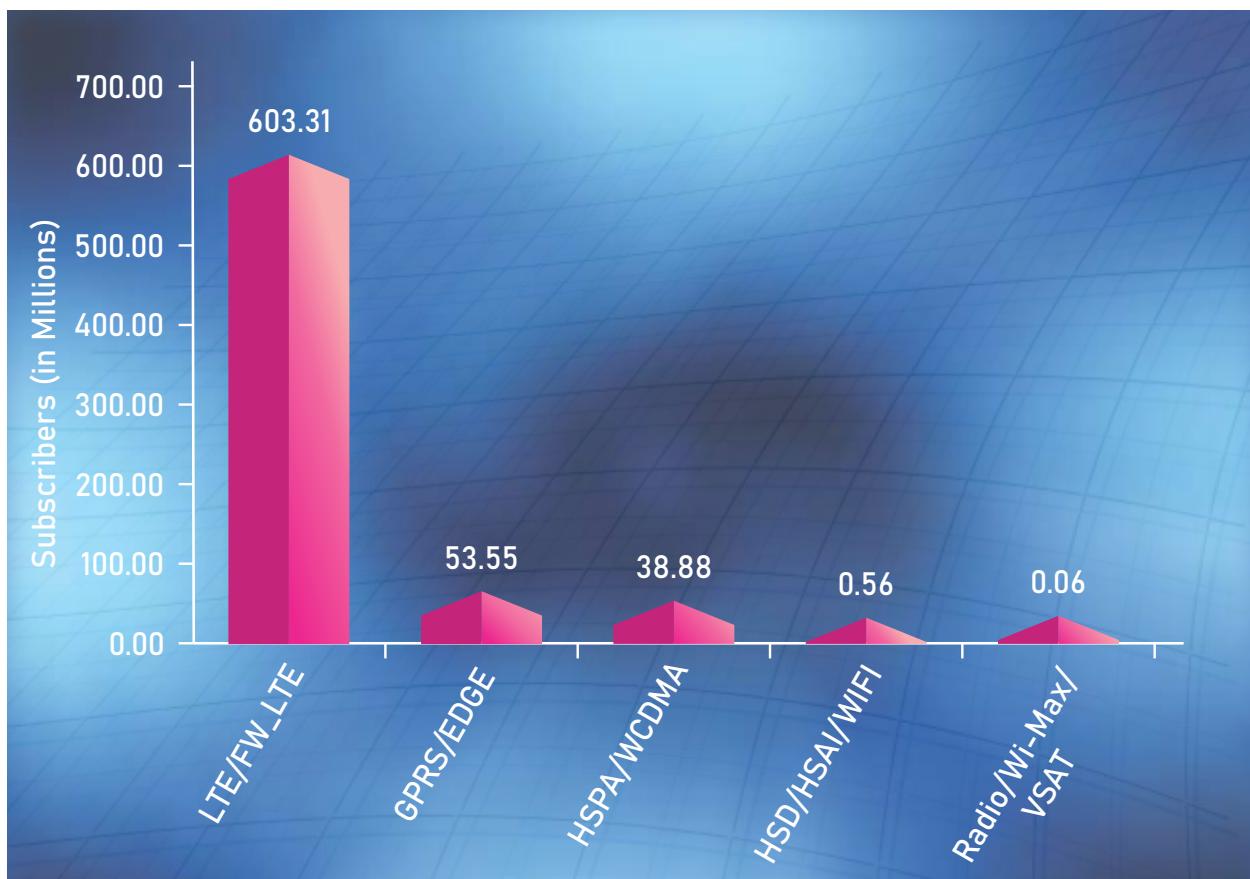
**Chart 1.19 : Composition of Wireless Internet Subscriptions**



## Chart 1.20 : Technology trend for Wireless Internet Access



## Chart 1.21 : Technology trend for Wired Internet Access



**1.52** Top five service areas in terms of internet subscriptions (wired + wireless) are Maharashtra (61.42 million), Andhra Pradesh including Telengana (56.74 million),

U.P. (East) (51.82 million), Tamil Nadu including Chennai (50.42 million) and Madhya Pradesh including Chhattisgarh (47.24 million).

**Table 1.31 : Service Area-wise number of Internet Subscribers per 100 population at the end of Dec-19**

Service Area	Internet Subscribers (in million)			No. of Internet Subscribers per 100 population		
	Rural	Urban	Total	Rural	Urban	Total
Andhra Pradesh	23.93	32.80	56.74	36.63	128.57	62.45
Assam	7.71	5.80	13.51	27.47	100.97	39.96
Bihar	26.78	19.75	46.53	21.69	98.88	32.45
Delhi	0.75	39.21	39.96	98.97	170.81	168.53
Gujarat	13.04	31.28	44.32	34.56	109.49	66.85
Haryana	6.58	10.30	16.89	36.75	93.45	58.35
Himachal Pradesh	3.74	2.16	5.90	58.29	241.68	80.78
Jammu & Kashmir	1.52	2.94	4.46	16.58	79.69	34.68
Karnataka	15.69	29.20	44.90	40.74	113.14	69.79
Kerala	10.64	15.79	26.43	39.00	172.05	72.48
Madhya Pradesh	18.71	28.52	47.24	23.88	93.16	43.34
Maharashtra	24.09	37.33	61.42	39.93	103.63	71.74
Mumbai	1.43	28.72	30.15			
North East	3.85	3.81	7.66	35.94	100.92	52.84
Odisha	11.74	6.90	18.64	32.94	85.47	42.64
Punjab	8.25	17.30	25.55	47.49	116.96	79.43
Rajasthan	19.11	22.06	41.17	32.99	118.15	53.74
Tamil Nadu	13.33	37.09	50.42	50.42	80.53	69.55
UP (East)	26.97	24.85	51.82	21.64	84.42	36.32
UP (West)	13.16	22.90	36.07			
Kolkata	1.38	15.73	17.11	25.05	111.61	50.10
West Bengal	16.03	15.86	31.88			
<b>Total</b>	<b>268.43</b>	<b>450.31</b>	<b>718.74</b>	<b>29.83</b>	<b>106.22</b>	<b>54.29</b>

\* Population data/projections are available state-wise only.

Notes:

1. No. of total internet subscribers per 100 population is derived from the subscriber data provided by the operators and the population projections of the country, published by the Office of the Registrar General & Census Commissioner, India.
2. Data/information for Andhra Pradesh includes Telengana, Madhya Pradesh includes Chhattisgarh, Bihar includes Jharkhand, Maharashtra includes Goa, Uttar Pradesh includes Uttarakhand, West Bengal includes Sikkim and North-East includes Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland & Tripura states.

## ISP Connectivity

1.53 The International Internet bandwidth owned by various service providers is reported to be 15,526 Gbps during the quarter

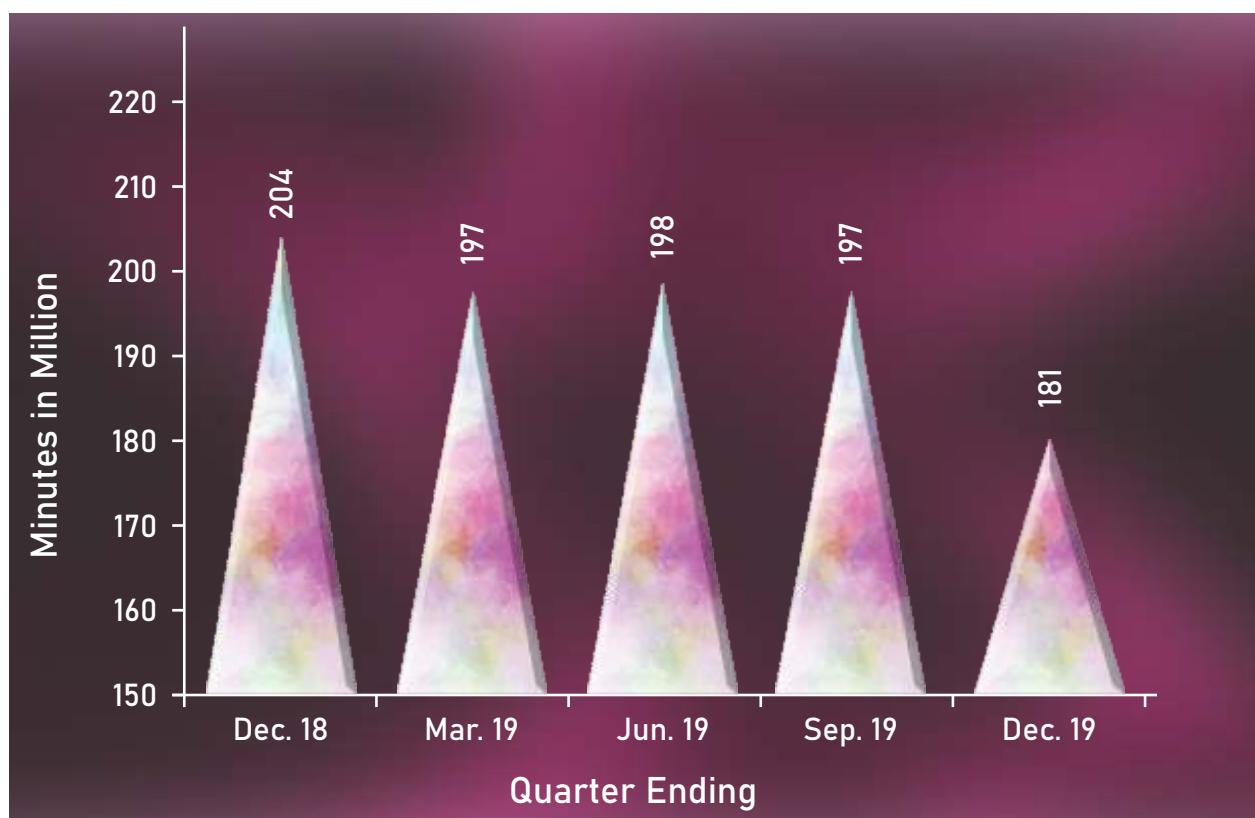
ending Dec-19 as compared to 12,328 Gbps during the previous quarter.

## Internet Telephony

1.54 As per the reports received from 15 service providers, giving Internet Telephony services, the total outgoing minutes of usage for internet telephony is

181.34 million during the Q.E. Dec-19 as compared to 197.09 million in the previous quarter. List of Internet Telephony Service providers is available at Annexure-1.6.

Chart 1.22 : Trends in MOU for Internet Telephony



## Part-II : Broadband Services (Download Speed >=512 Kbps)

1.55 The total number of broadband subscribers increased from 625.42 million at the end of Sep-19 to 661.94 million at the

end of Dec-19. Out of which, the number of wired broadband subscribers are 19.14 million and wireless broadband subscribers are 642.80 million.

1.56 The top five broadband (wired+ wireless) service providers in terms of subscribers are Reliance Jio (370.87 million),

Bharti Airtel (140.40 million), Vodafone Idea Ltd (118.45 million), BSNL (23.96 million) and Atria Convergence (1.52 million).

1.57 In the wired broadband segment, BSNL holds 42.31% market share with 8.39

million subscribers followed by Bharti with 2.42 million subscribers at QE Dec-19.

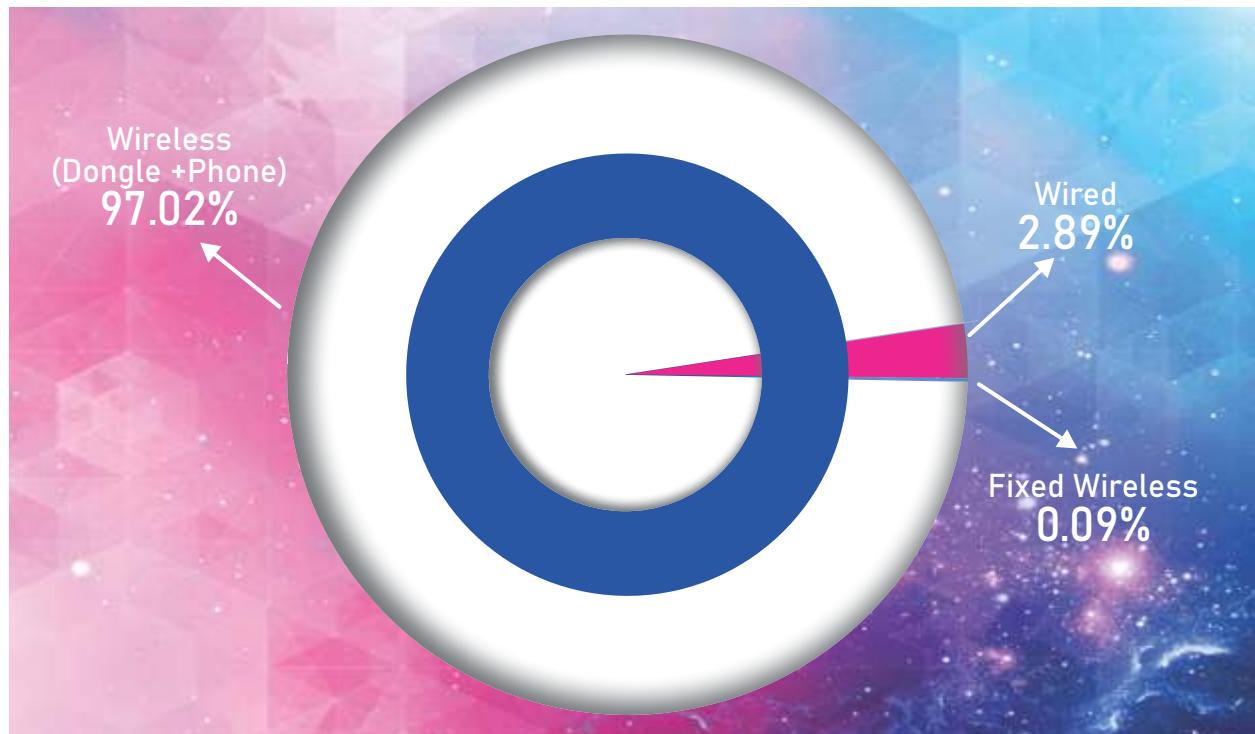
1.58 In wireless broadband segment, Reliance Jio holds 57.56% market share with 370.02 million subscribers followed by Bharti

Airtel Ltd (21.47%) with 137.98 million subscribers at Q.E Dec-19.

1.59 The top five service areas in respect of broadband subscriptions at Q.E. Dec-19 are Maharashtra (56.36 million), Andhra

Pradesh including Telengana (52.63 million), Tamil Nadu including Chennai (46.74 million), U.P.-East (46.65 million) and Madhya Pradesh (42.91 million).

### Chart 1.23 : Composition of Broadband Subscriptions – Technology-wise



1.60 Mobile Device Users (dongle + phone) constitute 97.02% of the total

broadband subscribers at the end of Dec-19.

### Part-III : Narrowband Services (Download Speed <512 Kbps)

1.61 The total number of narrowband subscribers declined from 62.20 million at the end of Sep-19 to 56.81 million at the end of Dec-19 with a quarterly decline rate of 8.67%.

Out of 56.81 million narrowband subscribers, Wired Narrowband subscribers are 3.25 million and Wireless Narrowband subscribers are 53.55 million.

1.62 The top five narrowband (wired + wireless) service providers in terms of subscriber base are Bharti Airtel (26.63

million), Vodafone Idea Ltd (23.61 million), BSNL (6.30 million), MTNL (0.20 million) and You Broadband (0.01 million) at the end of Dec-19.

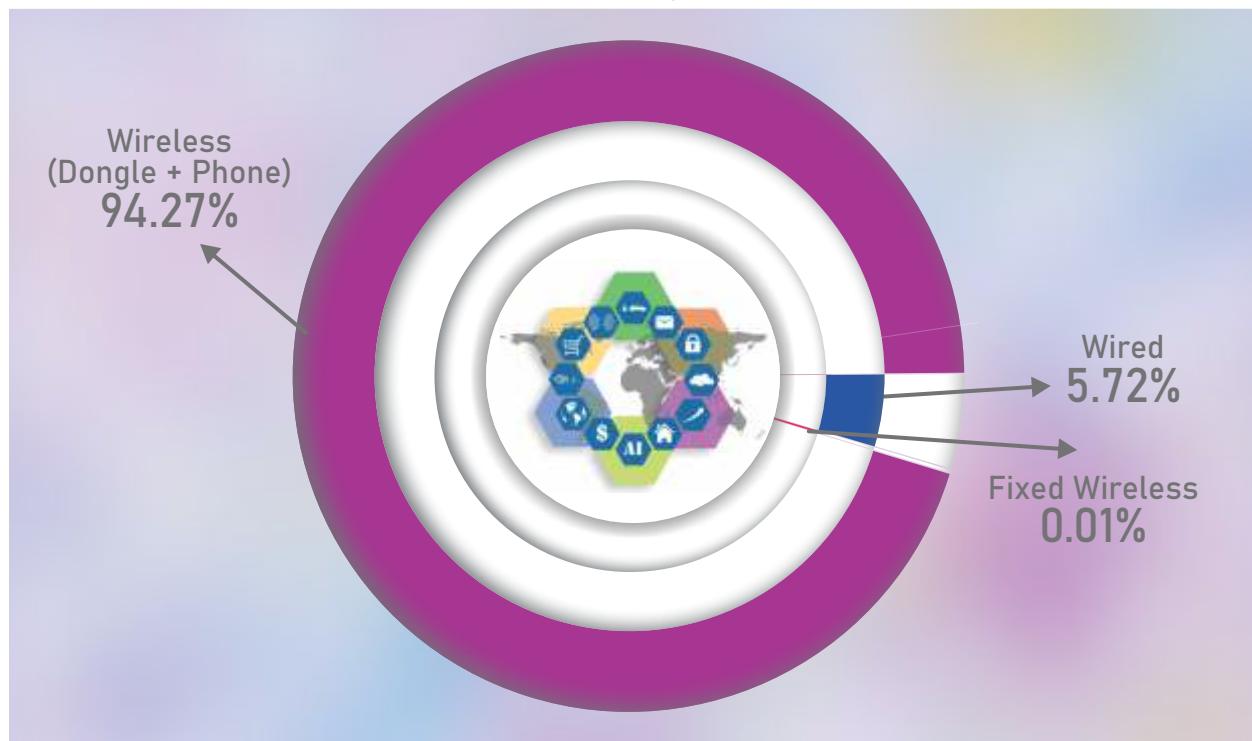
1.63 In the wired narrowband segment, BSNL holds 98.37% market share with

3.195 million subscribers followed by You Broadband India Pvt Ltd with 0.015 million.

1.64 In the wireless narrowband segment, Bharti Airtel holds 49.73% market share

with 26.63 million subscribers followed by Vodafone Idea Ltd with 23.61 million subscribers.

**Chart 1.24 : Composition of Narrowband Subscriptions – Technology-wise**



## Section E : Other Value Added Services - PMRTS & VSAT

### Public Mobile Radio Trunk Services (PMRTS)

**1.65** The subscriber base of PMRTS decreased from 59,118 at the end of Sep-19 to 59,089 at the end of Dec-19 with a quarterly growth rate of -0.05%.

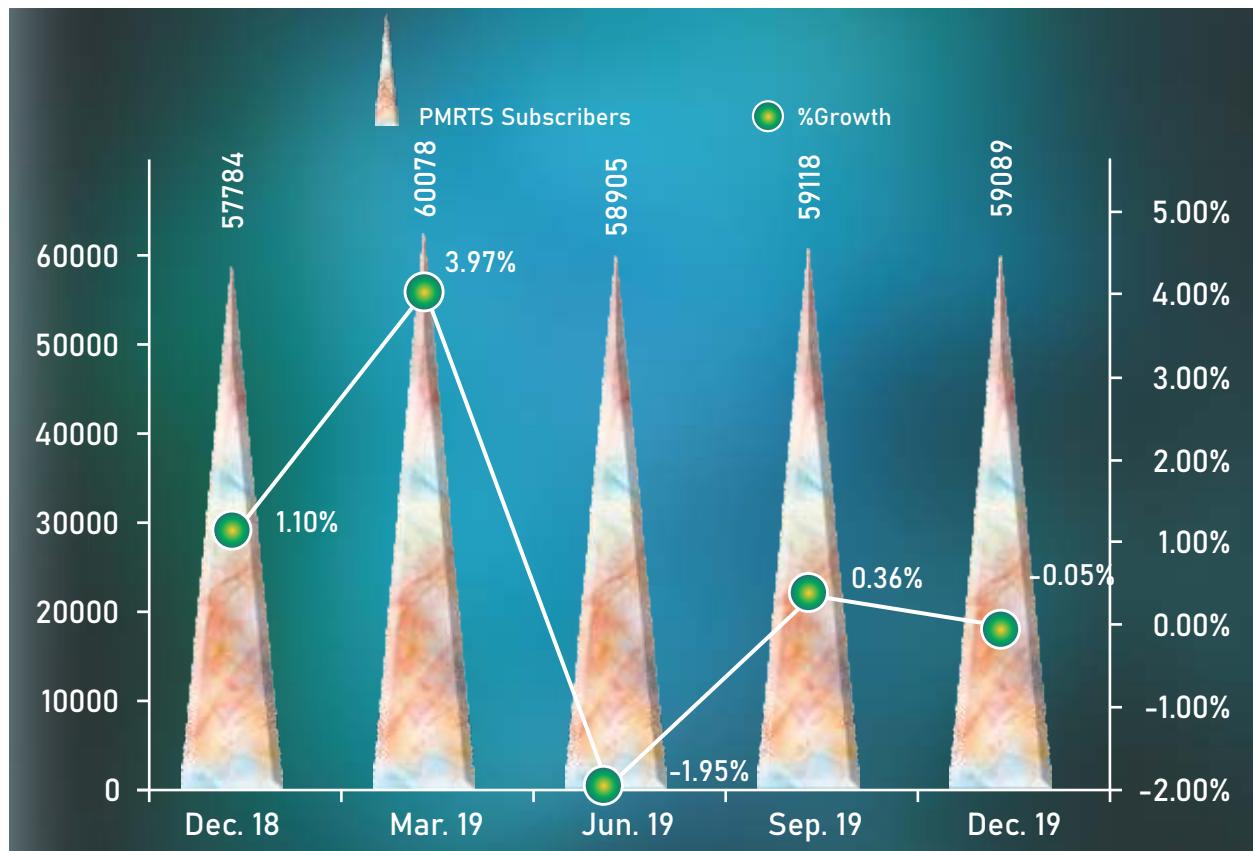
**Table 1.32 : PMRTS Subscriber Base - Service Provider-wise**

Sl. No	Name of the Service Provider	Subscriber Base as on 30.09.2019	Subscriber Base as on 31.12.2019	Growth in Subscribers	%Growth in Subscribers in QE Dec-19
1	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	48961	49043	82	0.17
2	Procall Ltd.	3277	3270	-7	-0.21
3	Quick Call	2159	2144	-15	-0.69
4	Inative Networks Pvt Ltd	1820	1820	0	0.00
5	Smartlink Pvt Ltd	1072	1074	2	0.19
6	Bhilwara Telenet Services Pvt Ltd	891	870	-21	-2.36
7	Wiwanet Solutions Pvt Ltd	457	409	-48	-10.50
8	Airtalk Solutions & Services Pvt Ltd	481	459	-22	-4.57
	<b>Total</b>	<b>59118</b>	<b>59089</b>	<b>-29</b>	<b>-0.05</b>

**1.66** A detailed table on Service Area-wise subscriber base of PMRTS as on

31 December, 2019 is available at Annexure-1.7.

### Chart 1.25 : Number of PMRTS Subscribers & Rate of Growth (%)

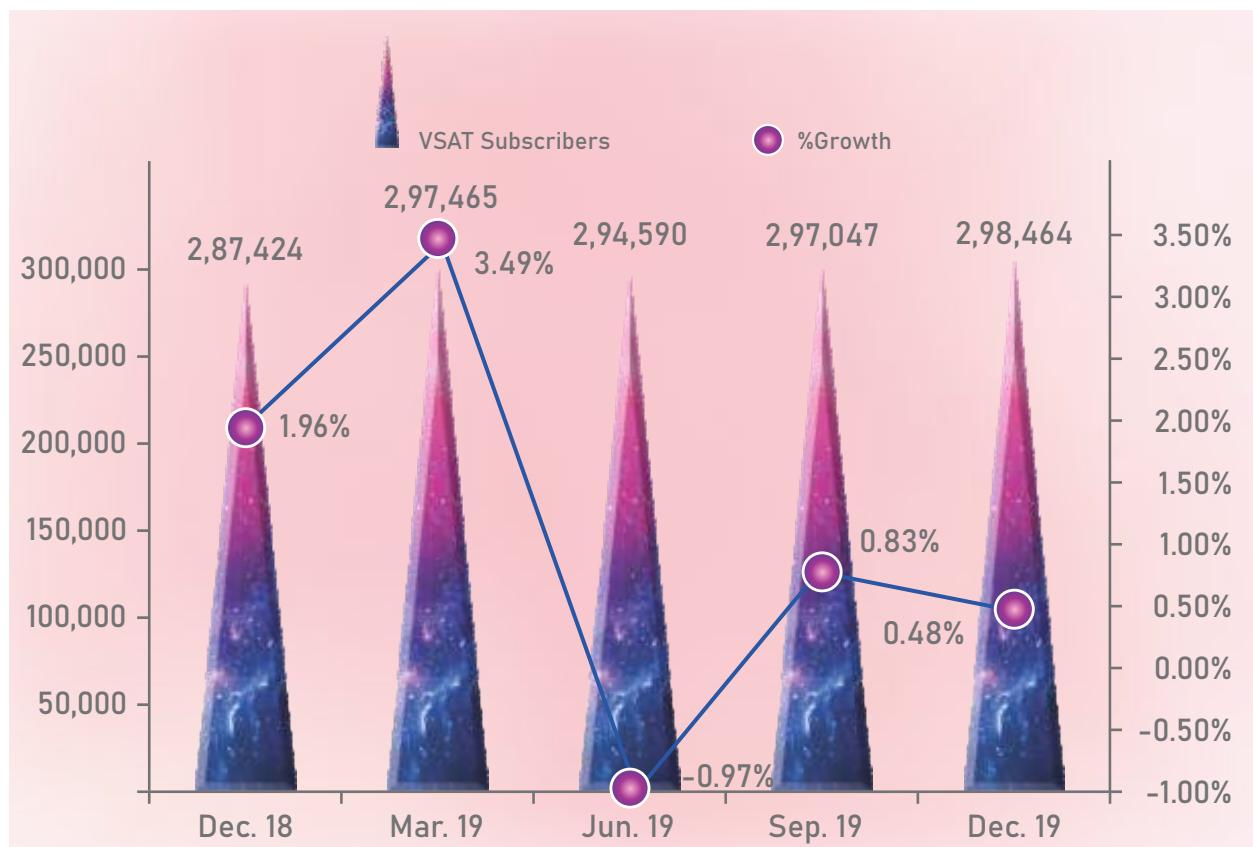


### Very Small Aperture Terminal (VSAT)

**1.67** The total number of VSAT subscribers increased from 2,97,047 at the

end of Sep-19 to 2,98,464 at the end of Dec-19. Net addition during the quarter has been 1,417 at the growth rate of 0.48%.

### Chart 1.26 : Number of VSAT Subscribers & Rate of Growth (%)



**Table 1.33 : VSAT Service Providers currently providing Services & their Subscriber Base**

Sr. No.	Name of Service Provider	Subscriber Base at the Quarter ending		Net Additions	%age Growth	Market Share (%)
		Sep-19	Dec-19			
1	Hughes Communications Ltd.	115738	119292	3554	3.07	39.97
2	Bharti Airtel Limited	81454	80857	-597	-0.73	27.09
3	Tatanet Services	66847	66367	-480	-0.72	22.24
4	HCL Comnet	17004	16442	-562	-3.31	5.51
5	BSNL	13357	12869	-488	-3.65	4.31
6	Infotel Satcom	2597	2587	-10	-0.39	0.87
7	Cloudcast Digital Ltd (erstwhile Planetcast Media Services Ltd)	50	50	0	0.00	0.02
	Total	297047	298464	1417	0.48	100.00

**1.68** Hughes Communications Limited continues to be the market leader with 39.97% share in VSAT with a subscriber base

of 1,19,292 followed by Bharti Airtel Ltd (80,857) at the end of Dec-19.

**1.69** In terms of net additions, M/s Hughes Communications Ltd added the maximum number of VSAT subscribers (3,554 subscribers) during the QE Dec-19. Bharti

Airtel Limited, Tatanet Services, BSNL, HCL Comnet and Infotel Satcom have lost their VSAT subscribers during the quarter.

## Chapter 2 :

# REVENUE AND USAGE

## Wireless Services



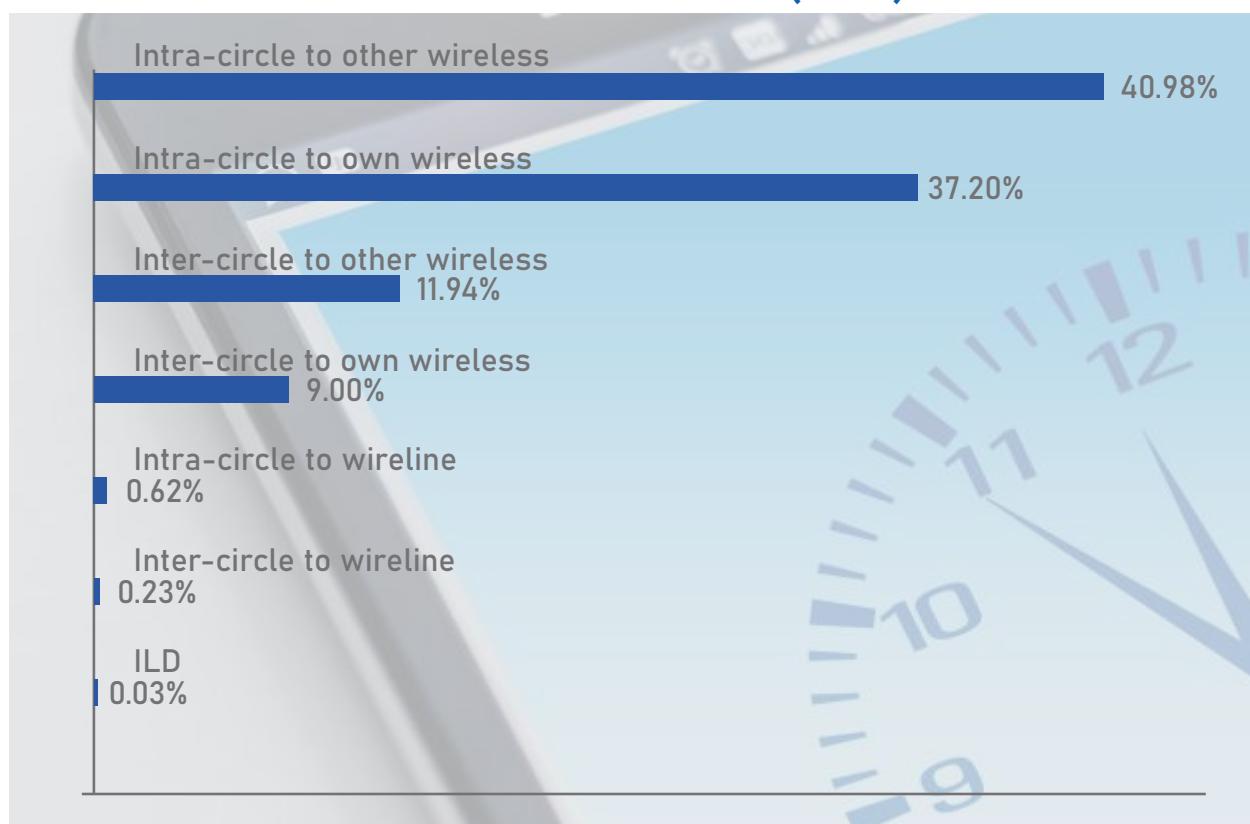
**Table 2.1 : Key Indicators – Wireless Services  
(GSM including LTE)**

Parameter	Dec-19	Sep-19	Dec-18	QoQ %age change	YoY %age change
Subscriber Base* (million)	1148.19	1174.39	1177.49	-2.23%	-2.49%
Share of Pre-paid (%)	95.46%	95.74%	95.81%	-0.29%	-0.36%
Incoming MOU per Subscriber per month	355.00	344.85	329.58	2.94%	7.71%
Outgoing MOU per Subscriber per month	357.18	345.67	337.85	3.33%	5.72%
No. of Outgoing SMS per Subscriber per month	17.86	17.67	16.15	1.05%	10.53%
Average Revenue Per User (ARPU)** per month (₹)	78.65	74.38	70.13	5.74%	12.15%

\* Subscriber figures are closing figures as on the last day of the quarter

2.1 The following chart presents % break-up of outgoing minutes from Home Service Area (HSA) in the QE Dec-19.

### Chart 2.1: Break-up of Outgoing minutes from Home Service Area (HSA)

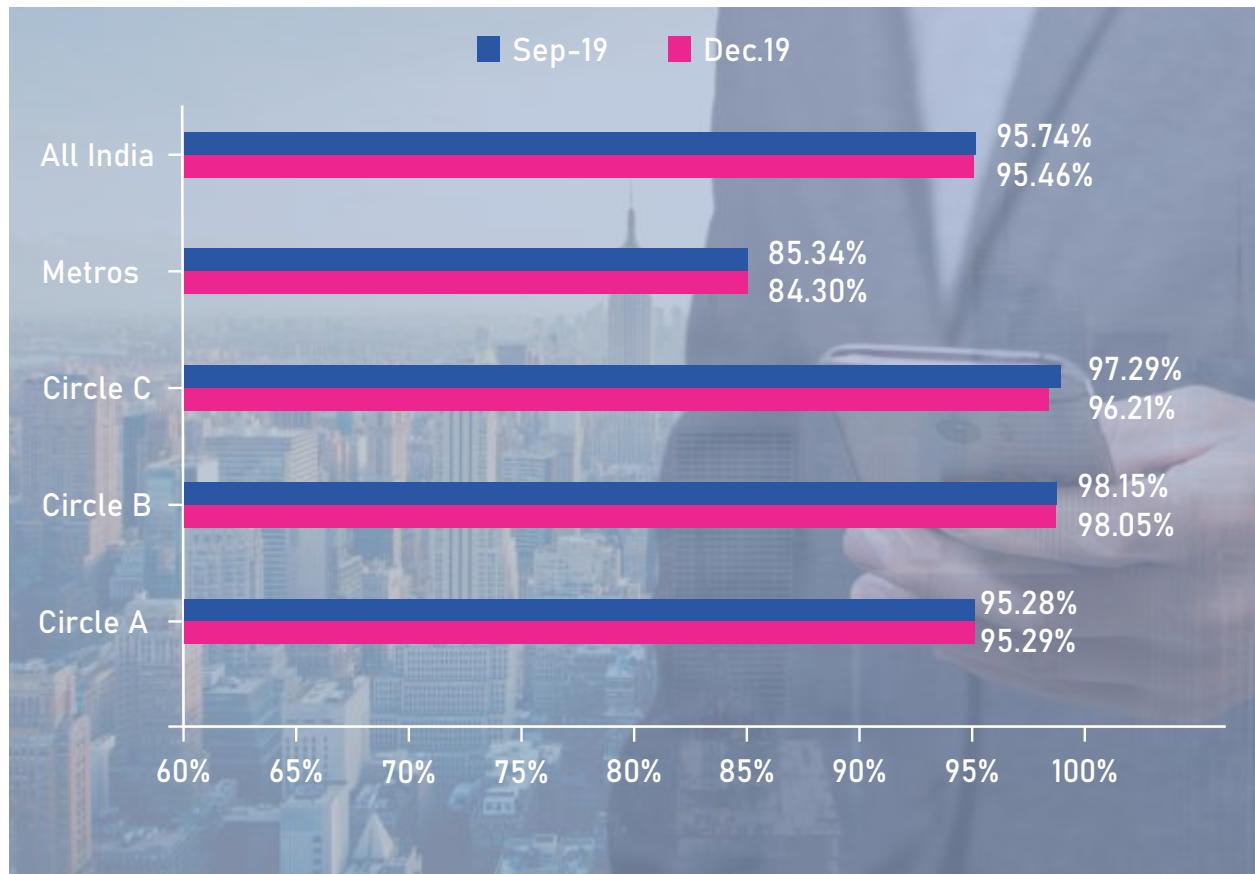


\*\* For ARPU explanation please refer to footnote on Page 50

**2.2** The following chart depicts pre-paid subscribers as a % of total wireless subscribers as on the last day of the

respective quarters for various categories of circles.

## Chart 2.2: Proportion of Prepaid Subscribers



Note: Based on subscriber figures as on the last day of the quarter.

**2.3** Market share of prepaid wireless subscribers decreased from 95.74% at the

end of Sep-19 to 95.46% at the end of Dec-19.

**2.4** The Average Revenue Per User (ARPU) per month (all India, blended) increased from 74.38 in Q.E. Sep-19 to 78.65

in Q.E. Dec-19 with a quarterly growth rate of 5.74%. On Y-O-Y basis, ARPU per month increased by 12.14% in this quarter.

**2.5** The ARPU per month for pre-paid segment is ₹70 and ARPU per month for

post-paid segment is 262 at QE Dec-19.

**2.6** The following table presents the ARPU per month for various categories

of circles and various platforms for payment viz. post-paid and pre-paid.

**Table 2.2: Monthly ARPU – Wireless Services in QE Dec-19**

Circle Category	ARPU per month (in ₹)		
	Post-paid	Pre-paid	Blended
Circle A	299	81	91
Circle B	257	67	71
Circle C	190	67	70
Metros	247	51	81
All India	262	70	78.65
All Private SPs	264	74	83.08
BSNL/MTNL	217	35	38.73

2.7 The following table presents the composition of ARPU per month for QE Dec-19.

**Table 2.3 : Composition of ARPU per month – Wireless Services**

S.No.	Item	Revenue (excl. Service Tax) per Subscriber per month (in ₹)	Share of total revenue from Subscribers
<b>1 Usage from Home Service Area</b>			
1.1.	Rental Revenue	24.31	26.3%
1.2.	Revenue from calls	9.16	9.9%
1.3.	Revenue from SMS	0.89	1.0%
1.4.	Revenue from data usage	51.83	56.1%
1.5.	Revenue from other VAS	1.54	1.7%
1.6.	Other revenue	3.27	3.5%
<b>2 Usage outside Home Service Area</b>			
2.1.	Revenue from outroamers	1.38	1.5%
<b>3 Total revenue from Subscribers (1+2)</b>		<b>92.38</b>	<b>100%</b>
4	Net inter-operator settlement charges receivable *	-13.73	
<b>5 Net Revenue (ARPU) per month (3+4)</b>		<b>78.65</b>	

\* includes Interconnect Usages Charges and roaming settlement charges

2.8 From the above table, it may be seen that the net inter-operator settlement charges payable (13.73) accounts for 14.86% of the total revenue from subscribers.

There is a difference in ARPU calculated by TRAI and the figures published by TSPs in their financial statements. This is because each TSP has a different methodology to calculate the ARPU. For example, one of the TSPs calculated ARPU by dividing the service revenue by the average number of subscribers during the quarter. Another TSP calculated ARPU by dividing operating revenue as given in the P&L account for the quarter by the average subscriber base for the current and previous quarters. Further, TRAI calculates Average Revenue Per User (ARPU) per month as Quarterly Revenue adjusted for interconnect usage charges and roaming settlement charges divided by average subscribers during the quarter for its own regulatory analysis. Therefore, the different methods result in a TRAI ARPU figure being less than what a TSP would declare in its quarterly financial results or presents to investors/Credit rating agencies.

**2.9** On an all India average, the overall Minutes of Usage (MOU) per subscriber per month increased from 691 in QE Sep-19 to 712 in QE Dec-19 with a quarterly growth rate of 10.71%.

**2.10** The following table presents the total MOU (usage from and outside the Home Service Area) per subscriber per month for various categories of circles.

**Table 2.4: MOU per Subscriber per month - QE Dec-19**

Circle category	MOU per Subscriber per month								
	Post-paid			Pre-paid			Blended		
	Outgoing MOU	Incoming MOU	Total MOU	Outgoing MOU	Incoming MOU	Total MOU	Outgoing MOU	Incoming MOU	Total MOU
Circle A	328	295	623	321	307	628	321	307	628
Circle B	343	320	663	352	362	713	351	361	713
Circle C	489	519	1008	422	454	876	424	456	880
Metro	281	222	502	426	366	792	404	344	748
All India	332	299	632	358	358	716	357	355	712

Note: MOU indicates total usage i.e. usage from and outside HSA

**2.11** The overall ratio of incoming and outgoing MOUs for the QE Dec-19 is 50.2:49.8.

**2.12** The number of outgoing SMS per subscriber per month remains the same as in the previous quarter i.e. 18 in QE Dec-19. The following table presents the outgoing SMS

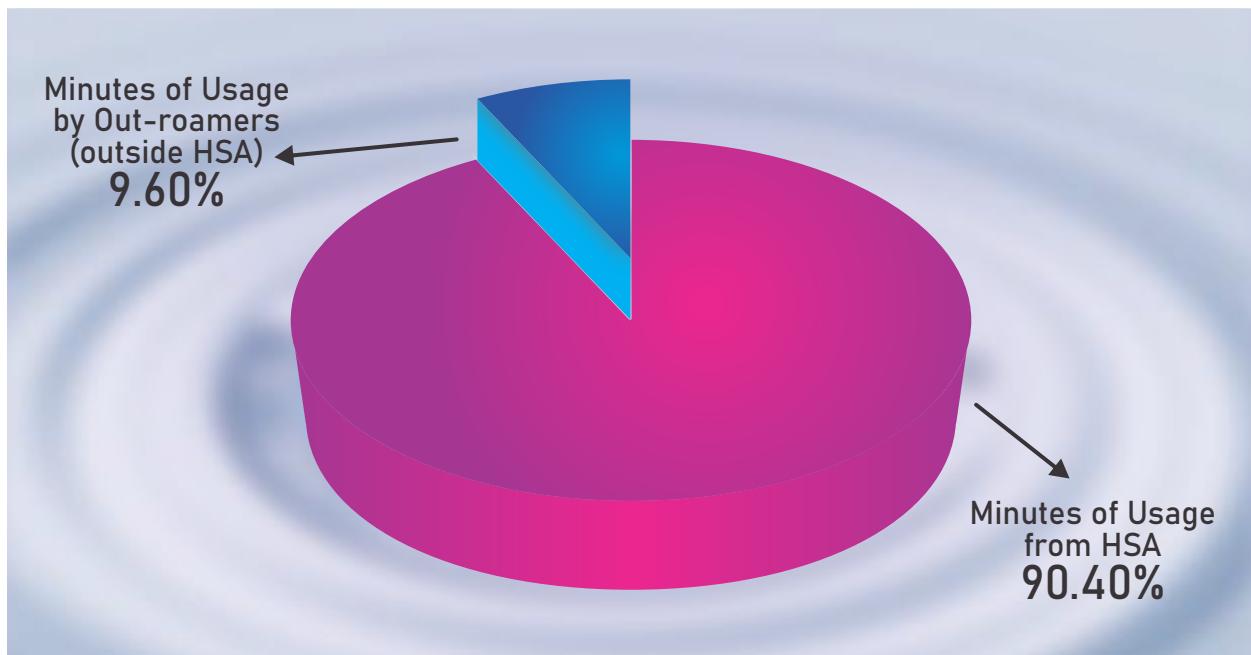
usage (usage from and outside the Home Service Area) per subscriber per month for various categories of circles and various platforms for payment viz. post-paid and pre-paid.

**Table 2.5: No. of Outgoing SMS per Subscriber per month during QE Dec-19**

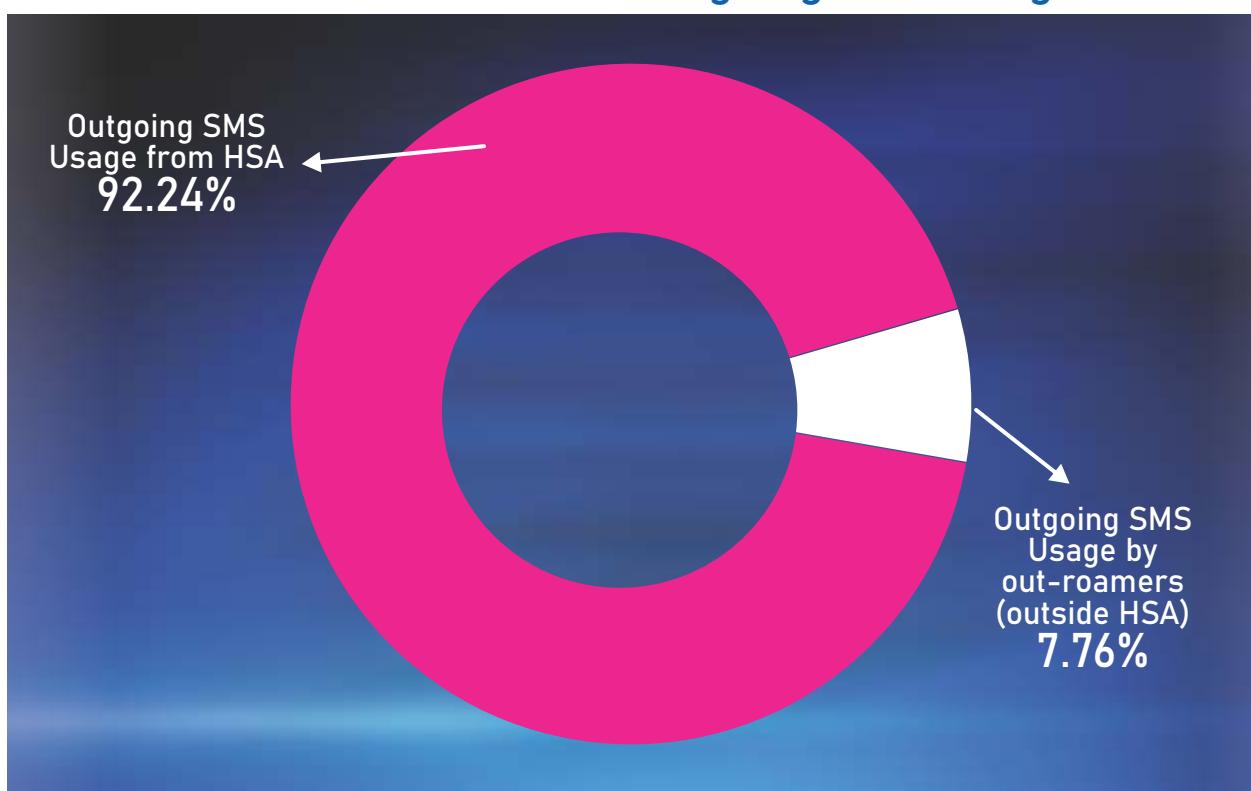
Circle Category	Outgoing SMS per Subscriber per month		
	Post-paid	Pre-paid	Blended
Circle A	53	19	20
Circle B	41	14	15
Circle C	24	19	20
Metro	38	15	19
All India	43	17	18

Note: No. of Outgoing SMS indicate total usage i.e. usage from and outside HSA

**Chart 2.3 : Minutes of Usage by Out-roamers as a % of Total Minutes of Usage**



**Chart 2.4: Outgoing SMS Usage by Out-roamers as a % of Total No. of Outgoing SMS Usage**



2.13 The table on the following page presents the percentage break-up of outgoing minutes of usage from Home Service Area between various categories of termination networks.

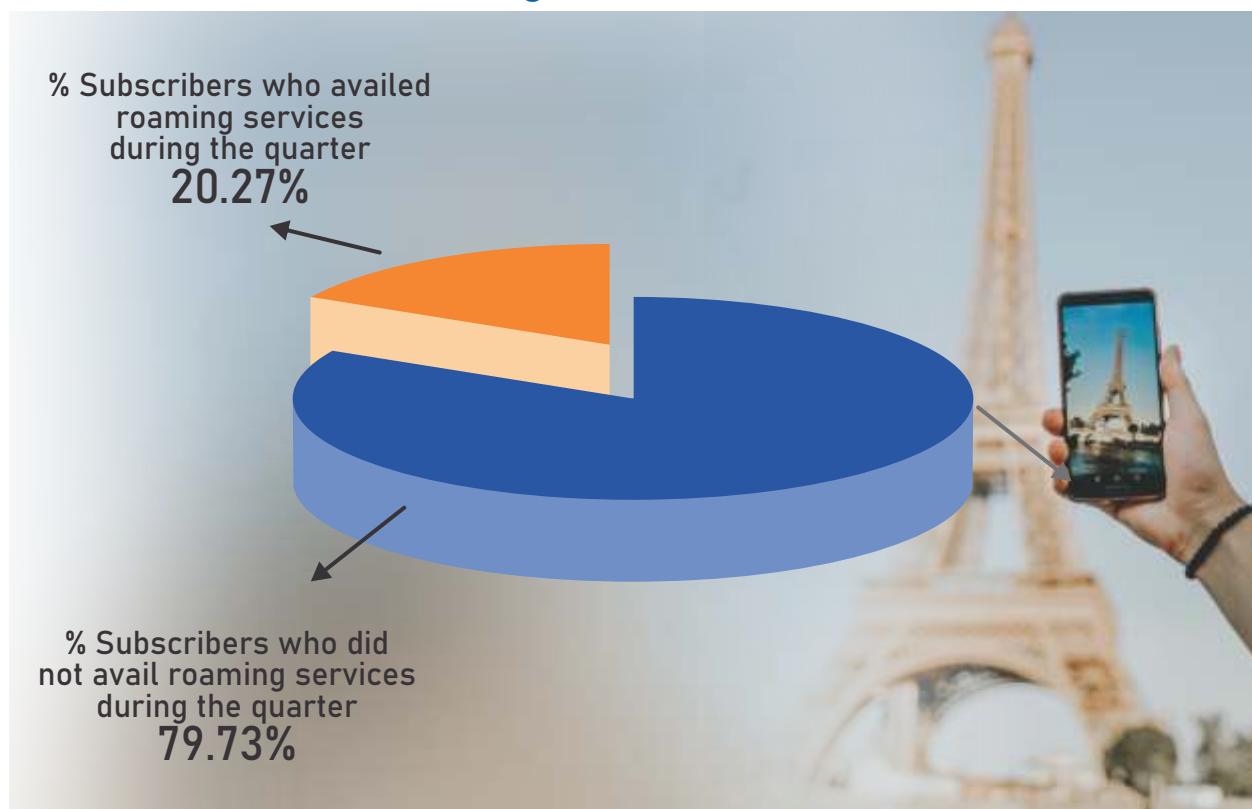
**Table 2.6: % Break-up of Outgoing minutes from Home Service Area (HSA)**

Circle Category	% Intra-circle to wireline	% Intra-circle to own wireless	% Intra-circle to other wireless	% Inter-circle to wireline	% Inter-circle to own wireless	% Inter-circle to other wireless	% ILD
Circle A	0.75%	38.49%	45.44%	0.24%	6.45%	8.60%	0.03%
Circle B	0.49%	37.86%	41.50%	0.21%	8.39%	11.52%	0.02%
Circle C	0.29%	40.28%	36.38%	0.19%	10.59%	12.26%	0.01%
Metros	1.28%	25.66%	33.05%	0.38%	16.38%	23.15%	0.09%
All India	0.62%	37.20%	40.97%	0.23%	9.00%	11.94%	0.03%

2.14 The following chart presents the percentage of subscribers who availed

roaming services (out-roamers) during the quarter ending Dec-19.

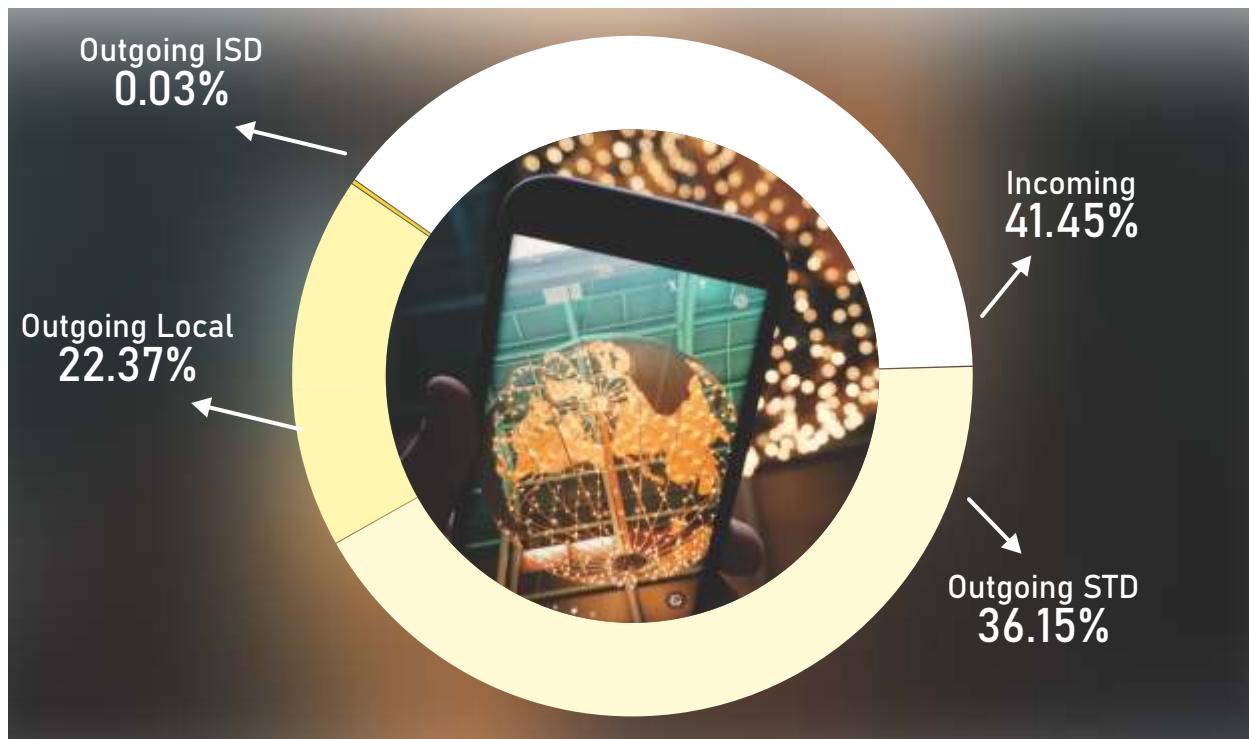
**Chart 2.5: % Subscribers who availed Roaming Services during the QE Dec-19**



2.15 The usage pattern of out-roamers i.e. usage from outside the Home Service Area shows that incoming minutes account for 41.45% of the total minutes of usage by out-

roamers in QE Dec-19 as compared to 42.42% in the previous quarter. The chart on the following page presents the break-up of minutes of usage of out-roamers during the QE Dec-19.

## Chart 2.6: % Break-up of minutes of usage of Out-roamers (usage from outside the Home Service Area)



2.16 The tariff plans are of bundled nature and the trade-off is generally between monthly fixed charges and variable (call) charges. Therefore, average outgo per

outgoing minute for usage from Home Service Area (HSA\*) as defined below would be a realistic indicator of the average tariff.

$$\text{*Average Outgo per Outgoing Minute for usage from HSA} = \frac{\text{Rental revenue} + \text{revenue from outgoing calls from HSA}}{\text{No. of outgoing minutes from HSA}}$$

**Table 2.7: Average outgo per outgoing minute from HSA in QE Dec-19**

(₹ per minute)

Circle Category	Post-paid	Pre-paid	Blended
Circle A	0.45	0.10	0.12
Circle B	0.34	0.09	0.10
Circle C	0.23	0.09	0.10
Metros	0.42	0.09	0.12
All India	0.39	0.09	0.11

2.17 The all India average outgo per outgoing minute decreased to 0.11 in the

Q.E. Dec-19 as compared to 0.13 in the previous quarter.

**Table 2.8: Trends of Key Parameters -  
GSM and LTE Services**

Parameter	Dec-18	Mar-19	Jun-19	Sep-19	Dec-19
1. ARPU (₹ Per month)	70	71	74	74	79
2. Average Revenue Realization per Subscriber per GB wireless data (in ₹)	10.51	7.95	7.70	6.99	8.45
3. MOU per Subscriber per month	667	692	702	691	712
4. Outgoing MOU per subscriber per month					
4.1 Local (Intra-circle)	248	248	261	254	265
4.2 NLD (Inter-circle)	90	100	91	92	92
4.3 ILD	0.15	0.17	0.15	0.16	0.11
5. Average no. of Outgoing SMS per Subscriber per month	16	16	17	18	18
6. Average Outgo (Voice) per outgoing minute from HSA (in ₹)	0.11	0.13	0.13	0.13	0.11

2.18

Service Area-wise statistics are

available at Annexure-2.1.



Chapter 3 :

# FINANCIAL DATA OF TELECOM SERVICES SECTOR



**Table 3.1 : Gross Revenue (GR), Adjusted Gross Revenue (AGR), Licence Fee (LF) & Spectrum Charges**

Particulars	QE Dec-18 ₹ in Crore	QE Sep-19 ₹ in Crore	QE Dec-19 ₹ in Crore	Q-O-Q % Change	Y-O-Y % Change
Gross Revenue (GR)	58,991	59,992	63,764	6.29	8.09
Adjusted Gross Revenue (AGR)	36,054	37,338	40,877	9.48	13.38
Pass Through Charges (GR-AGR)	22,936	22,654	22,887	1.03	-0.22
Licence Fee	2,890	2,989	3,270	9.41	13.15
Spectrum Usage Charges	1,064	1,115	1,256	12.67	17.99

3.1 Gross Revenue (GR) and Adjusted Gross Revenue (AGR) increased quarterly by 6.29% and 9.48% respectively in QE Dec-19.

Also, GR and AGR increased yearly by 8.09% and 13.38% respectively in QE Dec-19.

3.2 Pass through charges increased quarterly by 1.03%. However, yearly charges

declined by 0.21% in the QE Dec-19.

3.3 Pass-through charges as a percentage of Gross Revenue are 35.90% in

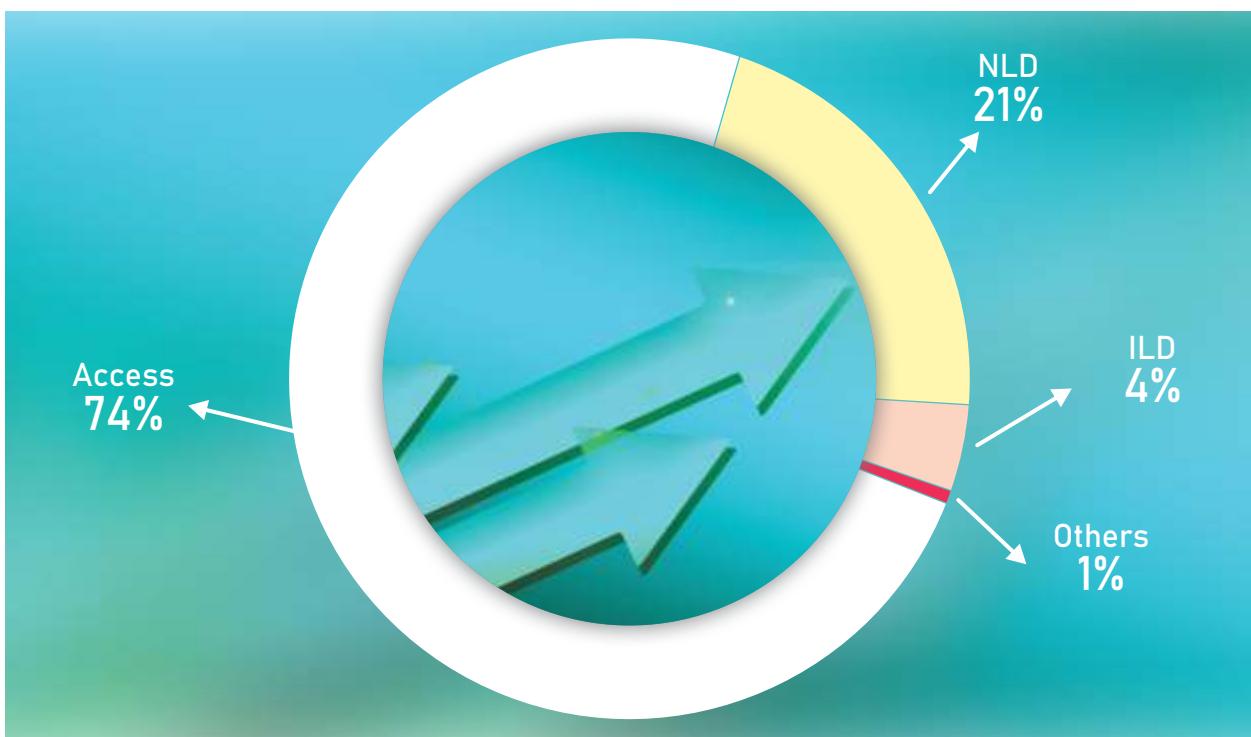
QE Dec-19 as against 37.76% in the previous quarter.

**Table 3.2: Service-wise Gross Revenue, Adjusted Gross Revenue, Licence Fee and Spectrum Charges for QE Dec-19**

(in ₹ crore)

Service	GR	AGR	LF	Spectrum Usage Charges
Access Providers	45,791	30,323	2,428	1,250
NLD	10,501	8,409	673	-
ILD	3,249	1,677	134	-
Others	4,223	467	35	6
<b>Total</b>	<b>63,764</b>	<b>40,877</b>	<b>3,270</b>	<b>1,256</b>

## Chart 3.1: Composition of Adjusted Gross Revenue



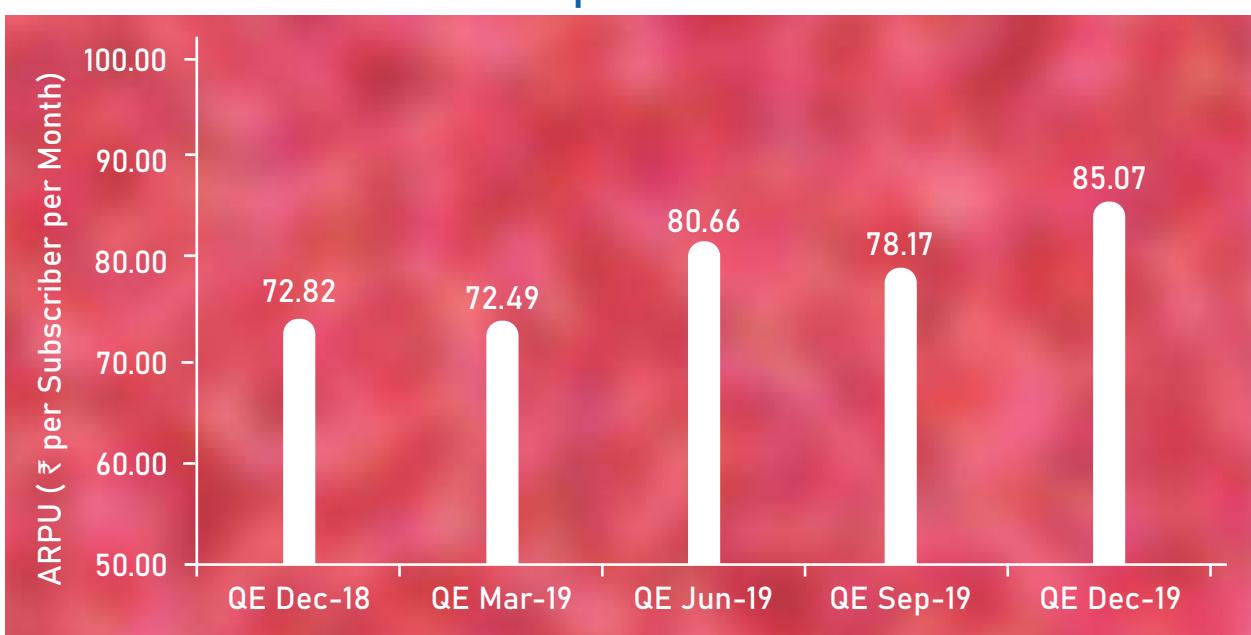
**3.4** Access services contributed 74.18% to the total Adjusted Gross Revenue of telecom services. In Access services, Gross Revenue (GR), Adjusted Gross Revenue

**3.5** Monthly Average Revenue per User (ARPU) for Access Services based on AGR increased from 78.17 in QE Sep-19 to 85.07

(AGR), Licence Fee and Spectrum Usage Charges (SUC)\*\*\* increased by 5.47%, 8.60%, 8.51% and 12.58% respectively in QE Dec-19. However, Pass Through Charges declined quarterly by 0.18% during the same period.

in QE Dec-19. The trend of ARPU per month for Access Services is depicted in the following Chart 3.2.

## Chart 3.2 : Trend in ARPU per month for Access Services



\*\*\*Spectrum Usage Charge is payable by the licencees providing mobile access services, as a percentage of their Adjusted Gross Revenue (AGR).

**Table 3.3: Access Services - Service Provider-wise Adjusted Gross Revenue** (in ₹ Crore)

Service Provider	QE Dec-19	QE Sep-19	% Change
Reliance Jio	12631.95	11528.95	9.57
Bharti Airtel	8143.48	7295.03	11.63
Vodafone Idea	6510.97	6260.22	4.01
BSNL	1950.62	1811.96	7.65
Tata Tele.	499.61	540.49	-7.56
MTNL	476.14	387.86	22.76
Reliance Com.	107.22	95.56	12.20
Quadrant	1.98	0.95	108.11
<b>Grand Total (Access)</b>	<b>30323.29</b>	<b>27921.03</b>	<b>8.60</b>

3.6 Public Sector Undertakings' share in the Access AGR of telecom services is 8% in the QE Dec-19.

**Table 3.4: Category-wise share in Adjusted Gross Revenue (AGR) of Access Services**

Category	AGR of Access Services for QE Dec-19 (in crore)	%age share of AGR
Metro	3,789.33	12.50
A	11,919.47	39.31
B	10,765.16	35.50
C	3,849.33	12.69
<b>Total</b>	<b>30,323.29</b>	<b>100</b>

Notes :

1. Source: Figures are un-audited and as submitted by the Operators.
2. The figures have been regrouped wherever considered necessary for the purpose of analysis.
3. The Spectrum usage charges (mostly) are now reported on "Payment for the current Quarter" basis. However, some operators are reporting on payment basis or on estimated basis on the projected AGR for the next quarter.
4. Metro area includes Delhi, Mumbai and Kolkata only. Chennai is clubbed with Tamil Nadu.

Chapter 4 :

# QUALITY OF SERVICE ( QoS )



## Section A: Quality of Service Performance of Wireless Service Providers

**Table 4.1: QoS Summary - Wireless Services**

Sl. No.	Parameters	Benchmark	Performance in respect of UASL/CMTS Licencees for the Parameters and Benchmarks			
			For Q. E. September, 2019		For Q. E. December, 2019	
			Out of 110 (Nos.)	Out of 110 (%)	Out of 110 (Nos.)	Out of 110 (%)
<b>I. Network Related Parameters</b>						
<b>1</b>	<b>Network Availability</b>					
(i)	BS Accumulated down-time (not available for service) (%age)	$\leq 2\%$	2	1.82%	0	0%
(ii)	Worst affected BSs due to down-time (%age)	$\leq 2\%$	3	2.73%	0	0%
<b>2</b>	<b>Connection Establishment (Accessibility)</b>					
(i)	Call Set-up Success Rate and Session Establishment Success Rate for Circuit Switched Voice or VoLTE as applicable (within licensee's own network)	$\geq 95\%$	0	0%	0	0%
(ii)	SDCCH/ Paging Channel Congestion/ RRC Congestion (%age)	$\leq 1\%$	2	1.82%	0	0%
(iii)	TCH, RAB and E-RAB Congestion (%age)	$\leq 2\%$	1	0.91%	1	0.91%
<b>3</b>	<b>Connection Maintenance (Retainability)</b>					
(i)	Network QoS DCR Spatial Distribution Measure [Network_QSD(90,90)]	$\leq 2\%$	1	0.91%	4	3.64%
(ii)	Network QoS DCR Temporal Distribution Measure [Network_QTD(97,90)]	$\leq 3\%$	3	2.73%	4	3.64%
<b>4</b>	<b>Connections with good voice quality, Circuit Switched Voice Quality and VoLTE quality</b>	$\geq 95\%$	0	0%	0	0%

			Performance in respect of UASL/CMTS Licencees for the Parameters and Benchmarks			
Sl. No.	Parameters	Benchmark	For Q. E. September, 2019		For Q. E. December, 2019	
			Out of 110 (Nos.)	Out of 110 (%)	Out of 110 (Nos.)	Out of 110 (%)
5.	Point of Interconnection (POI) Congestion (No. of POIs not meeting the benchmark) (Averaged over a period of quarter)	$\leq 0.5\%$	0	0%	0	0%
6*	Down Link (DL) Packet Drop Rate or DL-PDR	$\leq 2\%$	0	0%	0	0%
7*	Up Link (UL) Packet Drop Rate or UL-PDR	$\leq 2\%$	0	0%	0	0%
<b>II. Customer Service Quality Parameters</b>						
<b>6</b>	<b>Metering and Billing</b>					
(i)	Metering and billing credibility - post-paid	$\leq 0.1\%$	1	0.91%	0	0%
(ii)	Metering and billing credibility - pre-paid	$\leq 0.1\%$	0	0%	0	0%
(iii)	Resolution of billing/ charging/ validity complaints	98% within 4 weeks	0	0%	0	0%
	Resolution of billing/ charging/ validity complaints	100% within 6 weeks	0	0%	0	0%
(iv)	Period of applying credit/ waiver / adjustment to customer's account from the date of resolution of complaints	within 1 week of resolution of complaint	2	1.82%	0	0%
<b>7</b>	<b>Response time to the customer for assistance</b>					
(i)	Accessibility of call centre/ customer care	$\geq 95\%$	0	0%	3	2.73%
(ii)	%age of calls answered by the operators (Voice-to-Voice) within 90 seconds	$\geq 95\%$	29	26.36%	52	47.27%
<b>8</b>	<b>Termination / closure of service</b>					
(i)	%age requests for Termination / Closure of service complied within 7 days	100% within 7 days	1	0.91%	1	0.91%
(ii)	Time taken for refund of deposits after closures	100% within 60 days	2	1.82%	2	1.82%

- 4.1** The performance has improved in this quarter as compared to the previous quarter in respect of the following parameters:-
- BS Accumulated down-time (not available for service)
  - Worst affected BSs due to down-time
- 4.2** The performance has deteriorated in this quarter as compared to the previous quarter in respect of the following parameters:-
- Network QoS DCR Spatial Distribution Measure [Network\_QSD (90,90)]
- SDCCH/ Paging Channel Congestion/ RRC Congestion
  - Metering and billing credibility - post-paid
  - Period of applying credit/ waiver/ adjustment to customer's account from the date of resolution of complaints.
  - Network QoS DCR Temporal Distribution Measure [Network\_QTD (97,90)]
  - Accessibility of call centre/ customer care
  - %age of calls answered by the operators (Voice-to-Voice) within 90 sec.

**Table 4.2: Parameter-wise Analysis of Non-compliance of QoS Benchmarks for Wireless Service Providers**

Parameter	Benchmark	Service Provider	Service Area	Performance
TCH, RAB and E-RAB Congestion (%age)	≤ 2%	VIL-Brand Idea	UP (W)	2.56
Network QoS DCR Spatial Distribution Measure [Network_QSD(90,90)]	≤ 2%	BSNL	West Bengal	8.45
		VIL-Brand Idea	Himachal Pradesh	2.74
			UP (W)	2.34
		VIL-Brand Vodafone	Himachal Pradesh	2.74
Network QoS DCR Temporal Distribution Measure [Network_QTD(97,90)]	≤ 3%	BSNL	West Bengal	10.20
		VIL-Brand Idea	Himachal Pradesh	4.62
			UP (W)	3.57
		VIL-Brand Vodafone	Himachal Pradesh	4.62
Accessibility of call centre/ customer care	≥ 95%	BSNL	Karnataka	0.00
			West Bengal	0.00
		VIL-Brand Idea	Madhya Pradesh	94.52
Percentage of calls answered by the operators Voice-to-Voice) within 90 seconds	≥ 95%	Airtel	Andhra Pradesh	74.00
			Assam	44.00
			Bihar	67.00
			Delhi	68.00
			Gujarat	77.00
			Haryana	64.00
			Himachal Pradesh	59.00
			Jammu and Kashmir	67.00
			Karnataka	83.00
			Kerala	74.00
			Kolkata	68.00
			Madhya Pradesh	60.00
			Maharashtra	64.00
			Mumbai	66.00
			North East	49.00

Parameter	Benchmark	Service Provider	Service Area	Performance
Percentage of calls answered by the operators (Voice-to-Voice) Within 90 seconds	$\geq 95\%$	Airtel	Odisha	73.00
			Punjab	69.00
			Rajasthan	61.00
			Tamil Nadu	83.00
			Uttar Pradesh (East)	60.00
			Uttar Pradesh (West)	57.00
		BSNL	West Bengal	64.00
			Haryana	52.31
			Jammu And Kashmir	39.00
			Karnataka	0.00
		RJio	Rajasthan	64.00
			West Bengal	0.00
			Bihar	82.38
			Rajasthan	82.61
		VIL-Brand Idea	Uttar Pradesh (East)	83.12
			Uttar Pradesh (West)	82.35
			Karnataka	78.09
			Mumbai	94.73
			UP (W)	83.56
			Andhra Pradesh	78.02
			Assam	85.90
			Delhi	88.88
			Gujarat	83.72
			Haryana	89.28
		VIL-Brand Vodafone	Jammu and Kashmir	92.65
			Karnataka	85.69
			Kerala	90.67
			Kolkata	79.90
			Maharashtra	89.68
			Mumbai	90.33
			North East	89.31
			Punjab	90.72
			Rajasthan	94.11
			Tamil Nadu	91.51
			UP (E)	88.19
			UP (W)	83.17
			West Bengal	84.16
%age requests for Termination / Closure of service complied within 7 days	100% within 7 days	VIL-Brand Vodafone	Odisha	99.87
Time taken for refund of deposits after closures	100% within 60 days	VIL-Brand Idea	Gujarat	98.60
			Madhya Pradesh	99.71

4.3 The detailed table on Service Provider-wise performance of QoS

parameters for Wireless Services is available at Annexure-4.1.

## Section B: Quality of Service Performance of Wireline Service Providers

**Table 4.3: QoS Summary - Wireline Services**

Sl.	Parameters	Benchmark	No. of Licence Areas where operators not meeting the Benchmarks			
			September, 2019		December, 2019	
			Out of 104 in Nos.	Out of 104 in %age	Out of 104 in Nos.	Out of 104 in %age
(i)	Fault incidences (No. of faults per 100 subs/month)	$\leq 7$	0	0.00%	1	0.96
(ii)	%age Fault repaired by next working day (for urban areas)	$\geq 85\%$	2	1.92%	2	1.92%
	%age Fault repaired within 5 days (for urban areas)	$\geq 100\%$	2	1.92%	2	1.92%
(iii)	%age Fault repaired by next working day (for rural and hilly areas)	$\geq 75\%$	0	0.00%	0	0.00%
	%age Fault repaired within 7 days (for rural and hilly areas)	$\geq 100\%$	0	0.00%	0	0.00%
(iv)	Mean Time to Repair (MTTR)	$\leq 10\text{Hs}$	3	2.88%	2	1.92%
(v)	Point of Interconnection (POI) Congestion (No. of PoIs not meeting benchmark)	$\leq 0.5\%$	0	0.00%	0	0.00%
(vi)	Metering and Billing credibility - post-paid	$\leq 0.1\%$	0	0.00%	0	0.00%
	Metering and Billing credibility - pre-paid	$\leq 0.1\%$	0	0.00%	0	0.00%
(vii)	Resolution of billing/ charging/Credit & validity complaints	98% within 4 weeks	0	0.00%	0	0.00%
	Resolution of billing/ charging/ Credit & validity complaints	100% within 6 weeks	0	0.00%	0	0.00%
(viii)	Period of applying credit / waiver/adjustment to customer's account	1 week of resolution of complaint	0	0.00%	0	0.00%
(ix)	Accessibility of call centre/ customer care	$\geq 95\%$	0	0.00%	9	8.65%
	%age of calls answered by operators (Voice-to-Voice) within 90 seconds	$\geq 95\%$	15	14.42%	0	0.00%
(x)	%age of requests for termination / closure of service complied within 7 days	100% within 7 days	4	3.85%	1	0.96%
(xi)	Time taken for refund of deposits after closures	100% within 60 days	0	0.00%	0	0.00%

NOTE: Most of the SPs have not reported for the parameter "Metering and billing credibility - pre-paid" due to not providing pre-paid service in Basic (Wireline) service.

**4.4** The performance has improved in this quarter as compared to the previous quarter in respect of the following parameters :-

- a. Fault incidences (No. of faults per 100 subs/month) and Mean Time to Repair (MTTR)

**4.5** The performance has deteriorated in this quarter as compared to the previous quarter in respect of the following parameters :-

b. Response time to the customer for Assistance - %age of calls answered by the operators (Voice-to-Voice) within 90 seconds.

c. Termination/Closure of service - %age of requests for termination / closure of service complied within 7 days.

a. Fault incidences (No. of faults per 100 subs/month)

b. Response time to the customer for assistance - accessibility of call centre/ customer care.

**Table 4.4: Parameter-wise Analysis of Non-compliance of QoS Benchmarks for Wireline Service Providers**

Parameters	Benchmark	Service Provider	Service areas	Parameters not met
“Fault Repair” %age of faults repaired by next working day (for urban areas)	$\geq 85\%$	TATA	HR	80%
			KL	80%
“Fault Repair” % age of faults repaired within 5 days (for urban areas)	$\geq 100\%$	MTNL	DEL	99.00%
			MUM	99.10%
Mean Time to Repair (MTTR)	$\leq 10$ Hrs	TATA	HR	16.89
			KL	13.89
Response time to the customer for assistance - Percentage of calls answered by the operators (Voice-to-Voice) within 90 seconds	$\geq 95\%$	BSNL	PB	86.85%
			RAJ	92.09%
			UPE	91.53%
			UPW	90.54%
			UT	91.39%
			WB	91.23%
			HP	92.64%
			HR	90.10%
			JK	90.53%
Termination / closure of service %age of requests for termination / closure of service complied within 7 days	100% within 7 days	MTNL	MUM	99.97%

**4.6** A detailed table containing QoS parameters for all the Wireline Service

Providers is given in Annexure-4.2.

## Section C : Quality of Service Performance of Broadband (Wireline) Services

**4.7** There are 298 Internet Service Providers (ISPs) providing broadband (wireline) services at the end of December, 2019. Out of these 298 ISPs, 55 Service Providers are having a broadband subscriber base >10,000 and the market

share of these 55 SPs is 98.16% of the total broadband subscriber base. This report covers performance of 55 Broadband Service Providers vis-à-vis the QoS benchmarks prescribed by TRAI, for the QE December, 2019.

**Table 4.5 : Summary of Performance of Broadband Service Providers against identified parameters**

Sl.	Parameters	Benchmark	September, 2019		December, 2019	
			Out of 101	Out of 101	Out of 101	Out of 101
1	Service Provisioning	100% in = <15 working days				
1.2	%age of connections provided within 15 days of registration of demand	100%	4	3.96%	2	1.87%
<b>2 Faults Repair</b>						
2.2	%age of faults repaired by next working day (>90%)	>90%	4	3.96%	3	2.80%
2.3	%age of faults repaired within 3 working days	=>99%	5	4.95%	4	3.74%
<b>3 Billing Performance</b>						
3.3	%age of bills disputed	<2%	0	0.00%	0	0.00%
3.4	%age of billing complaints resolved within 4 weeks	100% within 4 weeks	0	0.00%	0	0.00%
3.5	%age of cases to whom refund of deposits is made within 60 days of closure	100% within 60 days	0	0.00%	0	0.00%
<b>4 Response Time to the Customer for assistance</b>						
4.2	%age of calls answered by operator (Voice-to-Voice) within 60 sec	>60%	1	0.99%	1	0.93%
4.3	%age of calls answered by operator (Voice-to-Voice) within 90 sec	>80%	2	1.98%	1	0.93%

Sl.	Parameters	Benchmark	September, 2019		December, 2019	
			Out of 101	Out of 101	Out of 101	Out of 101
<b>5</b>	<b>Bandwidth utilisation/ throughput</b>					
5.2	No. of Intra network links having Bandwidth utilisation >90% during peak hours (TCBH)	0	0	0.00%	0	0.00%
5.4	No. of Upstream links for International connectivity having bandwidth utilisation >90% during peak hours (TCBH)	0	0	0.00%	0	0.00%
5.7	%age International bandwidth utilization during peak hours (TCBH) (Enclose MRTG) <90%	<90%	0	0.00%	0	0.00%
5.8	Broadband Connection Speed available (download) from ISP node to user	>80%	0	0.00%	0	0.00%
<b>6</b>	<b>Service availability /uptime (for all users) in %age</b>					
6.3	Service availability /uptime (for all users) in %age	>98%	0	0.00%	0	0.00%
<b>7</b>	<b>Packet loss (for wired broadband access) in %age</b>					
<b>8</b>	<b>Network latency (for wired broadband access)</b>					
8.1	User reference point at POP/ISP Gateway node to IGSP/NIXI	<120 ms	0	0.00%	0	0.00%
8.2	User reference point at ISP Gateway node to International nearest NAP port abroad (terrestrial)	<350 ms	0	0.00%	0	0.00%
8.3	User reference point at ISP Gateway node to International nearest NAP port abroad (satellite)	<800 ms	0	0.00%	0	0.00%

**Table 4.6: Parameter-wise Analysis of non-compliance of QoS benchmarks for Broadband Service Providers**

Parameters	Benchmark	Name of the Service Provider not meeting the Benchmark
<b>Service Provisioning</b>		
%age of connections provided within 15 days of registration of demand	100%	MTNL - Delhi & Mumbai (99.73%), United Telecoms Ltd.- Mah.(93.00%)
<b>Faults Repair</b>		
%age of faults repaired by next working day (>90%)	>90%	Atria Convergence - All India (89.36%), TATA (TTML) - Mah. & Goa (87.19%), United Telecoms- Mah. (89.00%)
%age of faults repaired within 3 working days	=>99%	MTNL - Delhi & Mumbai (98.32%), Atria Convergence - All India (98.59%), TATA (TTML) - Mah. & Goa (95.95%), United Telecoms- Mah. (98.00%)
<b>Response Time to the Customer for assistance</b>		
%age of calls answered by operator (Voice-to-Voice) within 60 sec	>60%	Atria Convergence - All India (60.00%)
%age of calls answered by operator (Voice-to-Voice) within 90 sec	>80%	Atria Convergence - All India (63.00%)

4.8 A detailed table containing QoS parameters for all the Broadband Service

Providers is given in Annexure-4.3.

Chapter 5 :

# PERFORMANCE OF CABLE TV, DTH AND RADIO BROADCASTING SERVICES



**Table 5.1: Key Parameters - Broadcasting & Cable TV Services**

S.No	Parameter	QE Sep-19	QE Dec-19
1	Number of Private satellite TV Channels permitted by the Ministry of Information and Broadcasting (MIB) for uplinking only/ downlinking only/both uplinking and downlinking	910	918
2	Number of Pay TV Channels as reported by Broadcasters	330	332
3	Number of FM Radio Stations (excluding All India Radio)	367	368
4	Number of Pay DTH Operators	4	4
5	Number of Operational Community Radio Stations	275	278

## A. Satellite TV Channels

5.1 A total of 918 private satellite TV Channels have been permitted by the Ministry of Information and Broadcasting (MIB) for uplinking only/ downlinking

only/both uplinking and downlinking, as on 31st January, 2019. The quarter-wise figures of the total number of TV channels is depicted in the chart given below.

**Chart 5.1: Quarterly growth in number of Satellite TV Channels (FTA & Pay) registered with Ministry of I&B**



## B. Pay TV Channels

5.2 Telecom Regulatory Authority of India (TRAI), in March, 2017, notified the new regulatory framework for Broadcasting and Cable services. The framework comprises Tariff Order 2017, Interconnection Regulations 2017 and Quality of Service & Consumer Protection Regulations 2017. The

5.3 As per the Telecommunication (Broadcasting and Cable) Services (Eighth) (Addressable Systems) Tariff Order, 2017 dated 3rd March 2017, every broadcaster has to offer all its channels on an a-la-carte basis to all distributors of television channels and declare the maximum retail

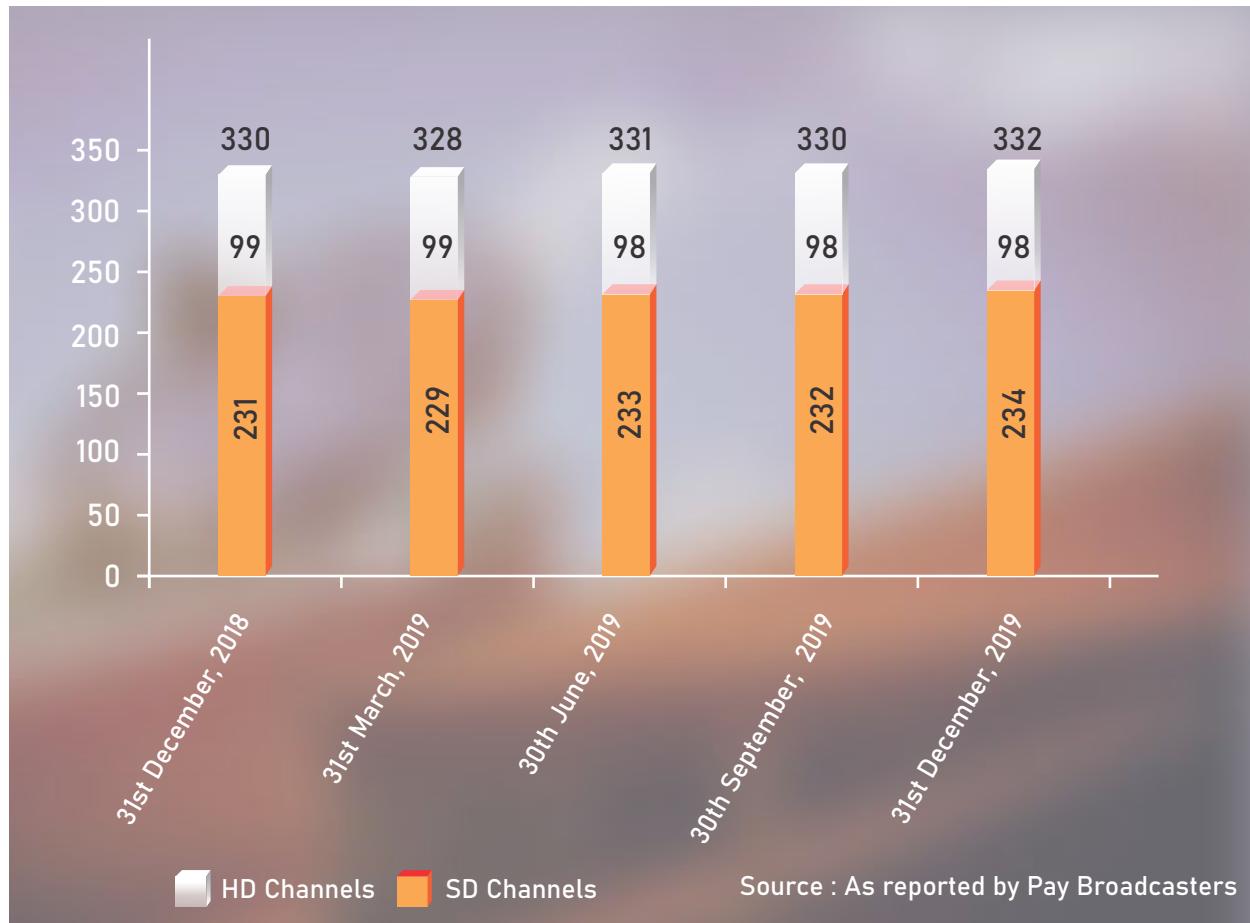
5.4 As per the reporting done by broadcasters, in pursuance of the Tariff Order dated 3rd March 2017, there are 332 pay channels as on 31st December 2019

framework was duly notified vide press release no.71/2018 dated 3rd July 2018 with revised timelines for implementation. All the timelines prescribed in the above-mentioned framework commenced from 3rd July 2018. The new regulatory framework came into effect on 29th December, 2018.

price, per month, payable by a subscriber for each of its pay channels offered on an a-la-carte basis. Further, it is also permissible for a broadcaster to offer its pay channels in the form of bouquets and declare the maximum retail price, per month, of such bouquets payable by a subscriber.

which include 234 SD Pay TV channels and 98 HD Pay TV channels. A list of the Maximum Retail Prices (MRP) of pay channels offered by broadcasters to subscribers as reported to TRAI is attached as Annexure-5.1.

**Chart 5.2 : Quarterly Growth in number of Satellite Pay TV Channels in India**



## C. Cable TV Sector

**5.5** The country has achieved 100% digitization of Cable TV network. This is a stupendous achievement making India as

**5.6** As on 31st December 2019, there are 1613 MSOs registered with the Ministry of Information & Broadcasting (MIB). Further, as per the data reported by MSOs / HITS operators, there are 13 MSOs & 1 HITS

the only large country where 100% digital cable has been achieved through mandatory regulations.

operator who have a subscriber base of more than one million. Details of the total active subscribers of these 13 MSOs and 1 HITS operator are given in the following table 5.2.

**Table 5.2: Subscriber Base of major MSOs/HITS Operators at the end of December, 2019 (more than one million Subscribers)**

Sl. No.	Name of the Operator	Total Active Subscriber Base (includes subscribers who have been inactive or temporarily suspended for not more than last 90 days)
1.	Siti Networks	9,211,351
2.	GTPL Hathway	7,554,713
3.	Hathway Digital	5,256,930
4.	Den Networks	4,175,528
5.	Tamil Nadu Arasu Cable TV	2,878,911
6.	Kerala Communicators Cable Ltd (KCCL)	2,731,885
7.	Fastway Transmissions Pvt Ltd	2,441,575
8.	TCCL	2,426,267
9.	IndusInd Media and Communication Ltd (HITS)	1,940,496
10.	KAL Cables	1,907,901
11.	VK Digital	1,499,548
12.	IndusInd Media and Communication Ltd (CATV)	1,431,079
13.	Asianet Digital Network	1,328,564
14	E-Digital	1,217,643

## D. Direct-to-Home (DTH) Sector

**5.7** Since its introduction in the year 2003, Indian DTH service has displayed a phenomenal growth. During the quarter

ending 31st December, 2019, there were 4 pay DTH service providers in India.

**5.8** Pay DTH has attained a total active subscriber base of around 69.98 million at the end of December, 2019. This is in addition to the subscribers of the DD Free Dish (free

DTH services of Doordarshan). The total active subscriber base has increased from 69.30 million in QE September, 2019 to 69.98 million in QE December, 2019.

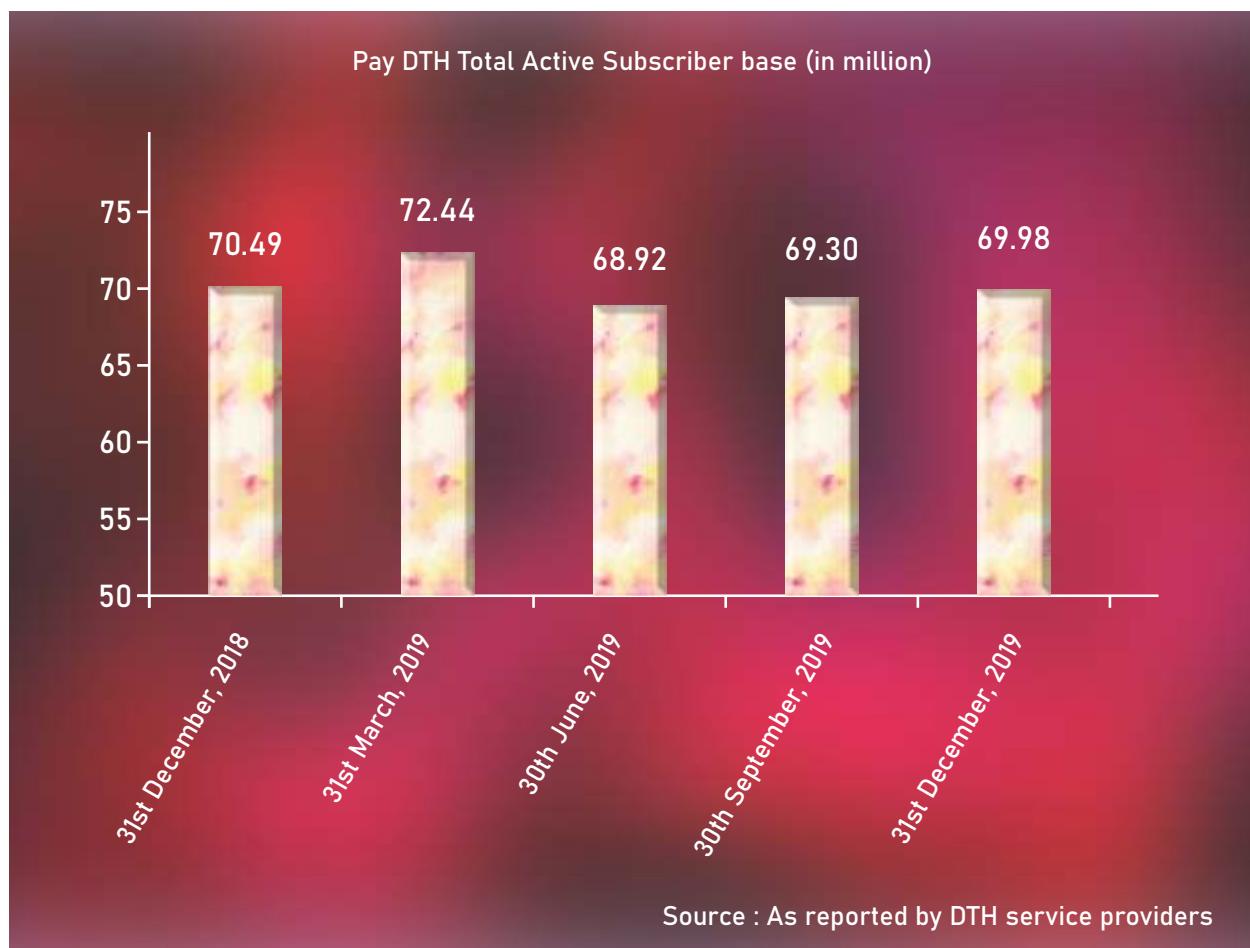
**5.9** It is important to note that till March 2019, the subscription figure of the total active subscribers included inactive and temporarily suspended subscribers for not more than the last 120 days. However, as per new regulatory framework of Broadcasting and Cable TV Services, the total active subscribers are now counted to include

only those subscribers who are inactive/temporarily suspended for not more than the last 90 days. This point has been duly clarified by the TRAI in its Press Release No. 86/2019 dated 8th October, 2019 ([https://main.trai.gov.in/sites/default/files/PR\\_No.86of2019.pdf](https://main.trai.gov.in/sites/default/files/PR_No.86of2019.pdf)).

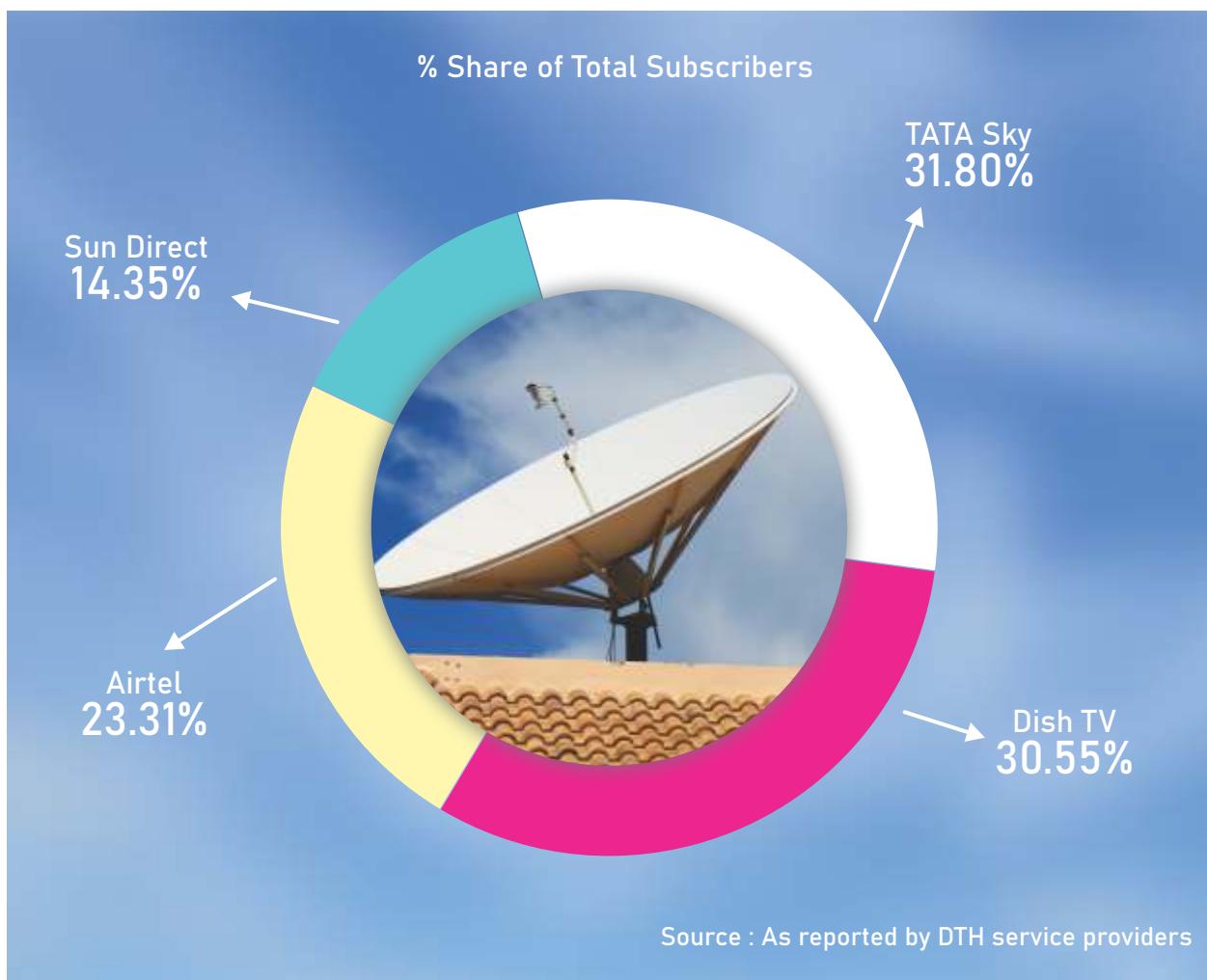
**5.10** The quarterly growth in the DTH sector in terms of the total active subscribers and the market share of DTH

operators in terms of the percentage of total active subscribers during the quarter ending December 2019 are depicted in the following charts.

### Chart 5.3 : Quarterly growth in total Active Subscribers (in million) of Pay DTH Sector



### Chart 5.4 : Market Share of DTH Operators



## E. FM Radio Services

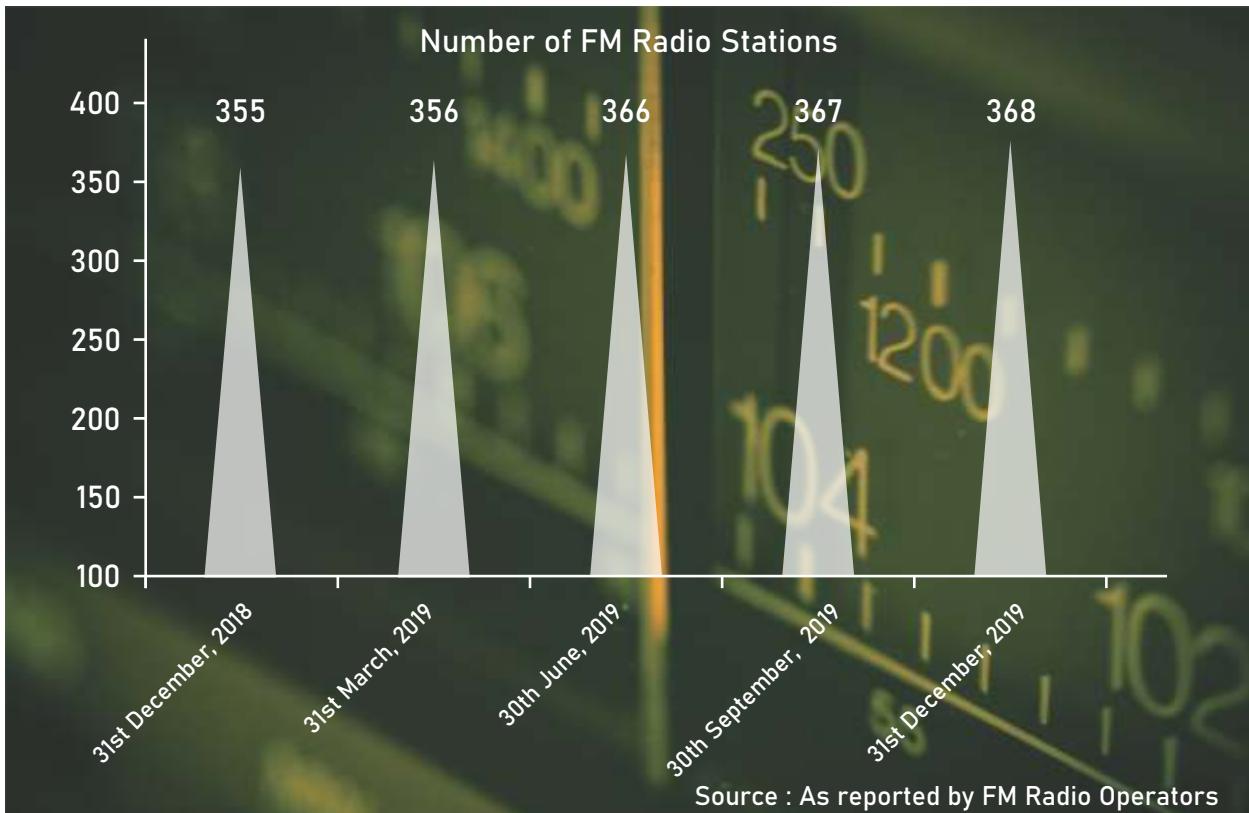
**5.11** Apart from the radio stations operated by All India Radio (the public broadcaster) as on 31st December 2019, there are 368 operational private FM Radio Stations in 105 cities run by 33 Private FM Radio broadcasters as compared to 367

**5.12** During the quarter ended 31st December 2019, One new private FM Radio Station has become operational which is operated by Purvy Broadcasts Private

private FM Radio Stations in 104 cities operated by 33 FM Radio broadcasters in the previous quarter. A list of 105 existing cities with operational private FM Radio Stations in India as on 31st December, 2019 is placed at Annexure 5.3.

Limited in Dhubri (New City). The Chart 5.5 on the following page depicts the quarterly growth in private FM Radio stations.

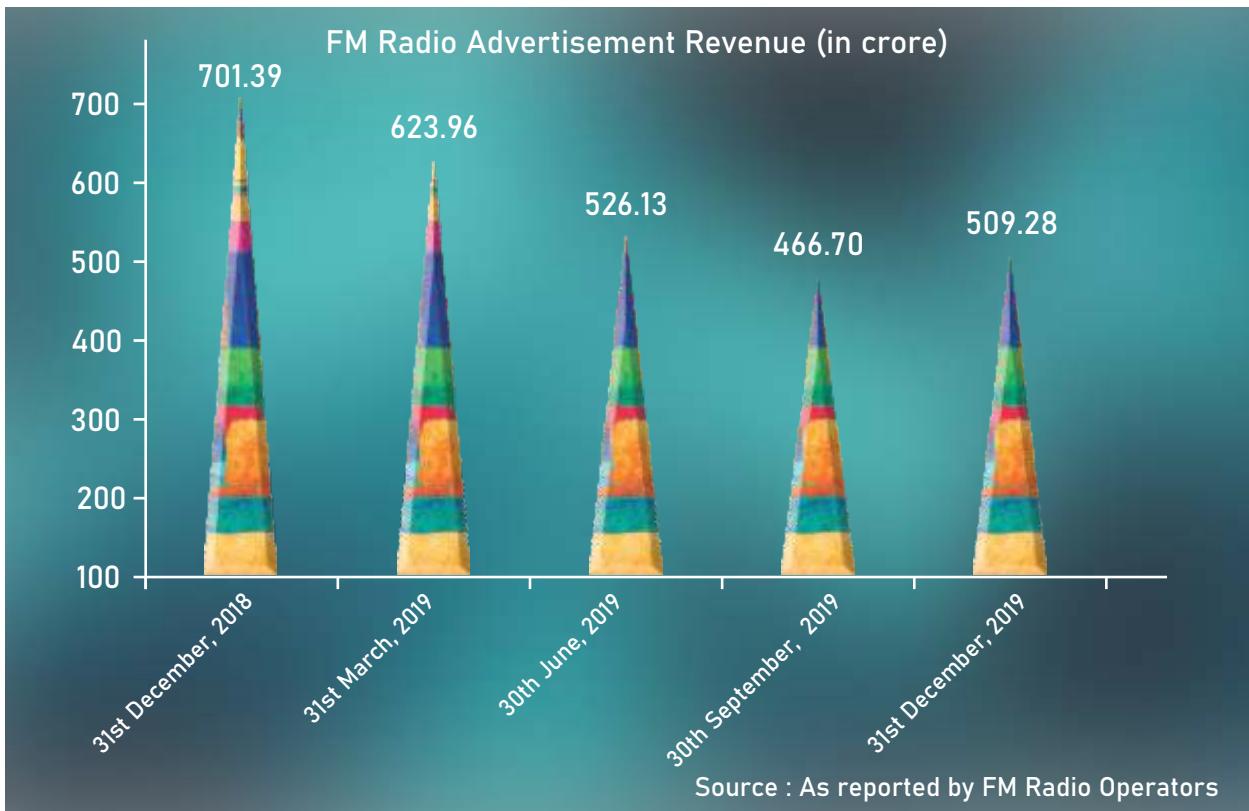
## Chart 5.5 : Quarterly growth in private FM Radio Stations



**5.13** The reported advertisement revenue during the quarter ending 31st December 2019 in respect of 367 private FM Radio stations is ₹509.28 crore as against ₹466.70 crore of 366 private FM Radio Stations

for the previous quarter ending 30th September 2019. One FM Radio Broadcaster, M/s Gwalior Firm Private Limited, operating in the city of Guwahati, has not submitted the advertisement revenue.

## Chart 5.6: Quarterly Growth in FM Radio Advertisement Revenue

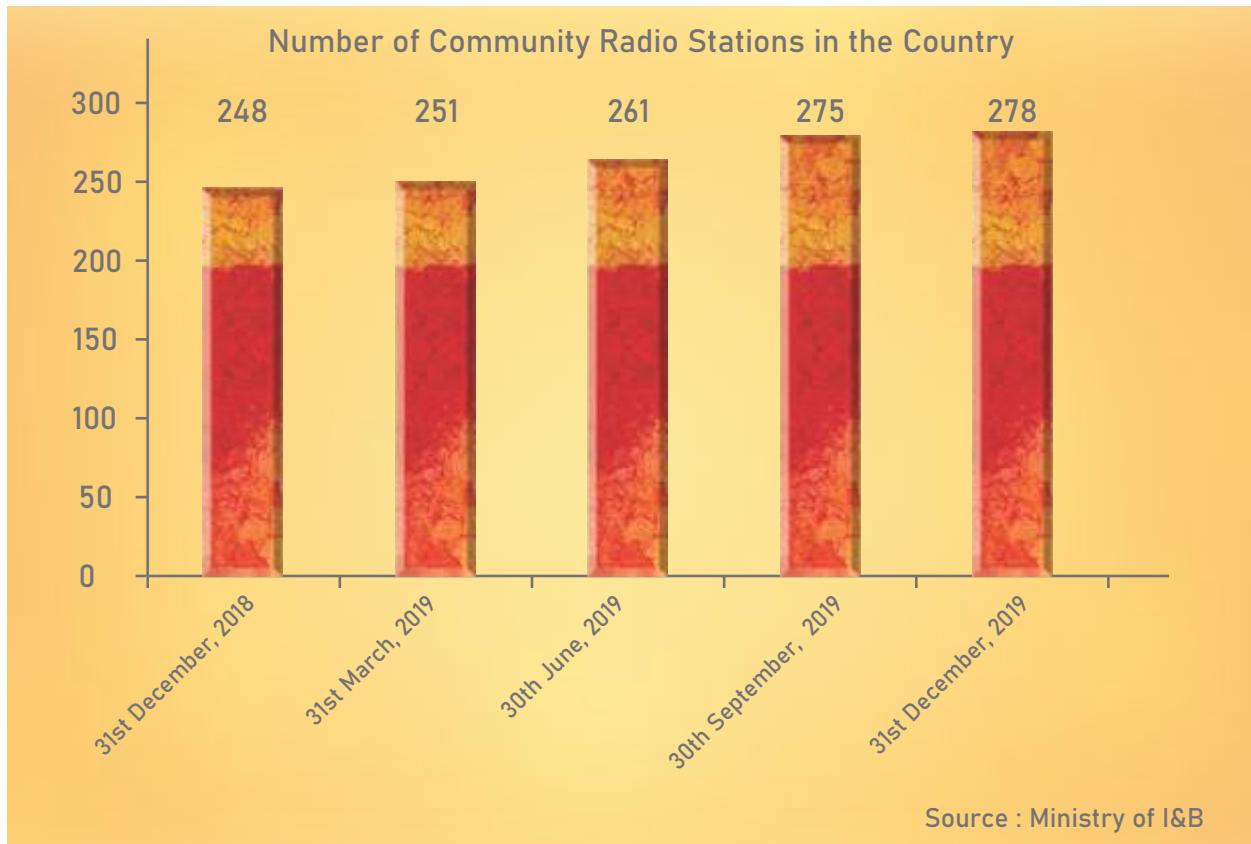


## F. Community Radio

5.14 As on 31st December, 2019, there are 278 operational Community Radio Stations. The quarterly growth in the number of

operational Community Radio Stations during the last one year is depicted in the following chart 5.7.

**Chart 5.7 : Quarterly Growth in number of Operational Community Radio Stations**



# ANNEXURES



## Annexure 1.1: Wireless Subscriber Base

Service Area	Vodafone Idea	Bharti Airtel (including Tata Teleservices)	Reliance Com.	BSNL	MTNL	Reliance Jio	Total	Net Additions	
	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	
Andhra Pradesh	2,07,85,936	1,88,85,514	2,85,82,688	2,88,73,882	1,996	2,176	1,00,01,515	99,14,603	2,82,22,163
Assam	55,52,003	46,33,250	82,80,541	83,58,529			26,83,040	27,43,312	75,24,695
Bihar	1,80,01,497	1,54,31,406	3,58,17,828	3,54,56,281	228	383	49,72,729	53,10,328	2,64,44,863
Delhi	1,90,08,494	1,77,01,405	1,51,93,043	1,55,72,477	1,955	1,729	-	21,93,766	21,86,235
Gujarat	2,96,09,720	2,75,06,873	1,09,01,828	1,09,62,911	584	577	60,63,321	60,85,008	2,21,69,402
Haryana	1,01,40,755	91,56,703	43,45,929	44,79,975	181	140	49,91,794	49,55,027	87,77,374
Himachal Pradesh	11,76,326	9,34,451	33,96,705	34,24,834	72	105	29,16,101	27,67,116	32,77,717
Jammu & Kashmir	10,66,457	5,61,433	54,01,003	45,44,784		-	12,27,142	12,64,988	36,42,212
Karnataka	1,40,24,742	1,20,07,384	2,83,48,715	2,86,30,803	1,366	1,550	73,18,899	73,24,448	1,94,12,784
Kerala	2,00,80,491	1,84,71,237	54,68,854	55,31,696	513	625	1,09,22,639	1,09,36,754	84,15,339
Madhya Pradesh	2,73,81,561	2,49,26,265	1,48,73,699	1,47,69,663	911	738	63,76,813	63,15,355	2,67,89,375
Maharashtra	4,32,58,812	3,96,76,542	1,54,57,252	1,59,70,302	872	1,082	71,14,912	70,89,469	2,78,55,424
Mumbai	1,46,95,907	1,34,68,986	95,87,377	98,00,346	3,362	2,420	-	11,99,522	11,90,068
North East	22,99,987	19,26,024	52,04,449	52,27,184	0	14,70,027	14,66,782		33,21,927
Odisha	40,78,824	34,30,621	1,19,58,328	1,17,56,381	339	368	57,73,415	60,23,748	1,10,61,289
Punjab	1,12,55,026	97,12,824	1,02,44,140	1,03,42,217	297	279	55,80,919	57,23,473	1,29,85,842
Rajasthan	1,55,43,253	1,39,58,201	2,12,28,489	2,13,34,295	447	333	60,89,184	61,39,102	2,28,04,110
Tamil Nadu (incl. Chennai)	2,32,30,608	2,11,64,029	2,53,08,215	2,56,04,916	2,849	3,200	1,22,94,633	1,24,61,401	2,19,07,077
UP (E)	3,27,48,382	2,66,65,805	3,04,08,251	3,08,64,257	871	856	1,15,94,150	1,16,54,121	2,55,90,939
UP (W)	2,77,40,350	2,46,79,320	1,31,72,868	1,35,45,301	62	306	58,82,986	59,41,889	1,83,07,439
Kolkata	85,42,813	76,79,355	63,75,036	63,54,972	33	36	17,25,876	18,56,520	97,49,967
West Bengal	2,22,64,844	2,00,35,243	1,60,12,386	1,58,91,719	769	814	20,59,221	21,42,879	1,63,86,914
Total	37,24,86,788	33,26,12,871	32,55,67,624	32,72,97,725	17,707	17,717	11,70,59,316	11,81,16,323	33,93,288
							33,76,303	35,52,23,250	37,00,16,160
							1,17,37,47,973	1,15,14,37,099	2,23,10,874

## Annexure 1.2: Wireline Subscriber Base

Service Area	Bharti Airtel	Reliance Com.	Quadrant	Tata Tele.	MTNL	BSNL	Vodafone Idea	Reliance Jio	Total	Net Additions
	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	Dec-19	Sep-19	
Andhra Pradesh	2,13,024	2,15,233	36,093	32,460						-21,400
Assam										-864
Bihar		2,455	2,203		8,316	8,334				-4,320
Delhi	15,03,158	14,84,992	88,482	75,735	1,52,806	1,46,623	14,49,474	14,10,426		-81,812
Gujarat	97,626	97,525	14,983	11,058		87,974	86,137			-16,036
Haryana	22,751	21,975	2,130	1,815		38,745	39,029			11,308
Himachal Pradesh			1,684	1,343	1,902	1,957		1,01,583	97,819	-3,954
Jammu & Kashmir			0			-		1,13,382	1,23,459	15,233
Karnataka	7,16,038	7,26,529	1,10,456	1,03,570		2,74,740	2,75,474			-27,726
Kerala	62,538	63,134	13,402	11,847		19,714	19,586			-1,02,148
Madhya Pradesh	2,42,992	2,40,471	6,186	5,316		15,215	13,635			-70,955
Maharashtra	1,04,364	1,07,293	42,071	38,805		2,66,368	2,62,002			-47,597
Mumbai	3,83,002	3,90,886	1,59,114	1,49,162		5,49,234	5,42,573	17,30,772	17,12,597	
North East								97,145	93,865	-1,720
Odisha		1,944	1,771		8,221	8,588		2,05,227	1,91,530	-11,229
Punjab	1,37,774	1,38,041	10,515	10,165	2,09,109	1,97,881	12,214	12,093	3,49,295	-24,077
Rajasthan	58,353	57,267	16,928	13,830		11,598	11,569		3,97,932	-16,333
Tamil Nadu (incl. Chennai)	5,47,608	5,47,511	60,323	52,922		1,25,959	1,22,882		13,08,841	-65,916
U.P. (E)	63,977	62,411	4,474	3,213		8,333	8,297		3,10,533	-4,045
U.P. (W)	24,144	24,538	2,469	2,276		4,773	4,792		2,38,018	27,831
Kolkata	1,33,472	1,31,949	36,288	34,760		53,862	50,247		4,32,700	-28,182
West Bengal			1,654	1,615		2,511	2,477		1,79,223	-9,928
<b>Total</b>	<b>43,10,821</b>	<b>43,09,755</b>	<b>6,11,651</b>	<b>5,53,866</b>	<b>2,09,109</b>	<b>1,97,881</b>	<b>18,17,174</b>	<b>17,88,221</b>	<b>31,23,023</b>	<b>4,01,807</b>
									<b>3,74,798</b>	<b>8,57,461</b>
									<b>95,79,279</b>	<b>2,14,90,732</b>
									<b>10,50,702</b>	<b>2,10,04,534</b>
									<b>-4,86,218</b>	

### Annexure 1.3: Service Area and Operator-wise details of PCOs

Name of Telecom Service Area	Service Provider	Number of PCOs as on 30.09.2019	Number of PCOs as on 31.12.2019	Net PCO increase/decrease as on 31.12.2019
Andhra Pradesh (Excluding Telangana)	Bharat Sanchar Nigam Ltd.	2,226	4,912	2,686
	Bharti Airtel	182	184	2
Telangana	Bharat Sanchar Nigam Ltd.	4,218	0	-4,218
Assam	Bharat Sanchar Nigam Ltd.	949	915	-34
Bihar (Excluding Jharkhand)	Bharat Sanchar Nigam Ltd.	822	822	0
Jharkhand	Bharat Sanchar Nigam Ltd.	2,441	2,441	0
Delhi	Bharti Airtel	330	330	0
	MTNL	46,042	45,694	-348
Gujarat	Bharat Sanchar Nigam Ltd.	9,529	7,509	-2,020
	Bharti Airtel	14	14	0
Haryana	Bharat Sanchar Nigam Ltd.	788	789	1
	Bharti Airtel	139	138	-1
Himachal Pradesh	Bharat Sanchar Nigam Ltd.	772	730	-42
Jammu & Kashmir	Bharat Sanchar Nigam Ltd.	1,004	973	-31
Karnataka	Bharat Sanchar Nigam Ltd.	14,305	13,348	-957
	Bharti Airtel	3,090	3,036	-54
Kerala	Bharat Sanchar Nigam Ltd.	13,425	12,585	-840
	Bharti Airtel	402	397	-5
Kolkata	Bharat Sanchar Nigam Ltd.	2,555	2,189	-366
	Bharti Airtel	36	37	1
Madhya Pradesh (Excluding Chhattisgarh)	Bharat Sanchar Nigam Ltd.	11,649	8,865	-2,784
	Bharti Airtel	1,377	1,338	-39
Chhattisgarh	Bharat Sanchar Nigam Ltd.	965	925	-40
Maharashtra (Excluding Mumbai & Goa)	Bharat Sanchar Nigam Ltd.	16,371	15,620	-751

### Annexure 1.3 (contd.)

Name of Telecom Service Area	Service Provider	Number of PCOs as on 30.09.2019	Number of PCOs as on 31.12.2019	Net PCO increase/decrease as on 31.12.2019
Mumbai	Bharti Airtel	50	50	0
	MTNL	21,386	20,187	-1,199
Arunachal Pradesh	Bharat Sanchar Nigam Ltd.	627	589	-38
Manipur	Bharat Sanchar Nigam Ltd.	1,352	1,352	0
Meghalaya	Bharat Sanchar Nigam Ltd.	772	772	0
Mizoram	Bharat Sanchar Nigam Ltd.	118	115	-3
Nagaland	Bharat Sanchar Nigam Ltd.	10	0	-10
Tripura	Bharat Sanchar Nigam Ltd.	483	483	0
Odisha	Bharat Sanchar Nigam Ltd.	1,304	1,283	-21
Punjab	Bharat Sanchar Nigam Ltd.	1,554	1,455	-99
	Bharti Airtel	10	9	-1
	Quadrant	802	750	-52
Rajasthan	Bharat Sanchar Nigam Ltd.	2,246	2,064	-182
	Bharti Airtel	209	209	0
Tamil Nadu (Excluding Chennai)	Bharat Sanchar Nigam Ltd.	20,461	18,639	-1,822
	Bharti Airtel	3,972	3,814	-158
Chennai	Bharat Sanchar Nigam Ltd.	7,344	7,239	-105
Uttar Pradesh East	Bharat Sanchar Nigam Ltd.	6,741	7,225	484
	Bharti Airtel	73	73	0
Uttar Pradesh West (Excluding Uttarakhand)	Bharat Sanchar Nigam Ltd.	1,509	1,448	-61
Uttarakhand	Bharat Sanchar Nigam Ltd.	557	500	-57
West Bengal (Excl. Andaman & Nicobar and Sikkim)	Bharat Sanchar Nigam Ltd.	1,735	1,453	-282
Andaman & Nicobar	Bharat Sanchar Nigam Ltd.	39	39	0
Sikkim	Bharat Sanchar Nigam Ltd.	0	0	0
	Total	2,07,243	1,93,794	-13,449

## Annexure 1.4: Service Area & Operator-wise details of Village Public Telephones

Sl.No	Name of Telecom Service Area	Service Provider	Number of VPTs as on 30.09.2019	Number of VPTs as on 31.12.2019	Net VPTs increase/decrease as on 31.12.2019
1	Andhra Pradesh (Excl. Telangana)	Bharat Sanchar Nigam Ltd	2098	2098	0
2	Telangana	Bharat Sanchar Nigam Ltd	1073	844	-229
3	Assam	Bharat Sanchar Nigam Ltd	105	105	0
4	Bihar (Excl. Jharkhand)	Bharat Sanchar Nigam Ltd	5893	5893	0
5	Jharkhand	Bharat Sanchar Nigam Ltd	472	221	-251
6	Gujarat	Bharat Sanchar Nigam Ltd	5278	5278	0
7	Haryana	Bharat Sanchar Nigam Ltd	651	462	-189
8	Himachal Pradesh	Bharat Sanchar Nigam Ltd	1891	1875	-16
9	Jammu & Kashmir	Bharat Sanchar Nigam Ltd	810	810	0
10	Karnataka	Bharat Sanchar Nigam Ltd	3962	3656	-306
11	Kerala	Bharat Sanchar Nigam Ltd	332	331	-1
12	Kolkata	Bharat Sanchar Nigam Ltd	130	130	0
13	Madhya Pradesh (Excl. Chhattisgarh)	Bharat Sanchar Nigam Ltd	9907	9907	0
14	Chhattisgarh	Bharat Sanchar Nigam Ltd	210	193	-17
15	Maharashtra (Excl. Mumbai & Goa)	Bharat Sanchar Nigam Ltd	7739	7615	-124
16	Goa	Bharat Sanchar Nigam Ltd	239	231	-8
17	Arunachal Pradesh	Bharat Sanchar Nigam Ltd	623	623	0
18	Manipur	Bharat Sanchar Nigam Ltd	93	93	0
19	Meghalaya	Bharat Sanchar Nigam Ltd	207	207	0

### Annexure 1.4 (contd.)

Sl.No	Name of Telecom Service Area	Service Provider	Number of VPTs as on 30.09.2019	Number of VPTs as on 31.12.2019	Net VPTs increase/decrease as on 31.12.2019
20	Mizoram	Bharat Sanchar Nigam Ltd	12	12	0
21	Nagaland	Bharat Sanchar Nigam Ltd	25	25	0
22	Tripura	Bharat Sanchar Nigam Ltd	222	222	0
23	Odisha	Bharat Sanchar Nigam Ltd	1554	1554	0
24	Punjab	Bharat Sanchar Nigam Ltd	4915	4625	-290
25	Rajasthan	Bharat Sanchar Nigam Ltd	346	0	-346
26	Tamil Nadu (Excl. Chennai)	Bharat Sanchar Nigam Ltd	5751	5478	-273
27	Uttar Pradesh East	Bharat Sanchar Nigam Ltd	568	568	0
28	Uttar Pradesh West (Excl. Uttarakhand)	Bharat Sanchar Nigam Ltd	1637	1637	0
29	Uttarakhand	Bharat Sanchar Nigam Ltd	2121	2121	0
30	West Bengal (Excl. Andaman & Nicobar and Sikkim)	Bharat Sanchar Nigam Ltd	11557	11557	0
31	Andaman & Nicobar	Bharat Sanchar Nigam Ltd	93	93	0
32	Sikkim	Bharat Sanchar Nigam Ltd	320	320	0
		Total	70,834	68,784	-2050

**Annexure 1.5 : Internet Service Provider (ISP)-wise  
Internet Subscriber Base**  
[As on 31.12.2019]

S.No.	Name of Service Provider	Narrowband	Broadband	Total
1	Reliance Jio Infocomm Ltd	0	370872755	370872755
2	Bharti Airtel Ltd.	26632137	140395168	167027305
3	Vodafone Idea Limited	23614475	118453704	142068179
4	Bharat Sanchar Nigam Ltd.	6299248	23963441	30262689
5	Atria Convergence Technologies Pvt. Ltd.	0	1518853	1518853
6	Mahanagar Telephone Nigam Ltd.	201088	891113	1092201
7	Hathway Cable & Datacom Pvt. Ltd.	0	898834	898834
8	You Broadband India Pvt. Ltd.	14675	770609	785284
9	GTPL Broadband Pvt. Ltd.	0	325927	325927
10	Excitel Broadband Private Limited	0	319323	319323
11	Tikona Infinet Ltd. (HCL Infinet Ltd.)	0	256944	256944
12	Planet E-Shop Holdings India Ltd.	0	247193	247193
13	D-Vois Broadband Private Limited	0	230035	230035
14	Asianet Satellite Communications Ltd.	0	216927	216927
15	Alliance Broadband Services Pvt. Ltd.	0	213906	213906
16	Quadrant Televentures Ltd. (HFCL Infotel Ltd.)	102	194696	194798
17	INTECH ONLINE PVT LTD	0	193855	193855
18	Joister Infoserve Pvt. Ltd.	0	151975	151975
19	Indinet Service Pvt Ltd	0	126278	126278
20	DEN Broadband Private Limited	0	119912	119912
21	RailTel Corporation of India Ltd.	0	117347	117347
22	Tata Teleservices Limited	385	78992	79377
23	ANI Network Pvt Ltd	0	61910	61910
24	Wish Net Pvt. Ltd.	0	61769	61769
25	Five Network Solution (India) Ltd.	0	56716	56716
26	Airlink Communications Pvt. Ltd	0	56621	56621
27	Nextra Teleservices Pvt. Ltd.	0	55462	55462
28	Tata Sky Broadband Private Limited	0	51742	51742
29	Honesty Net Solutions (I) Pvt Ltd	94	42809	42903
30	Fusionnet Web Services Pvt. Ltd.	0	38765	38765

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
31	AIRNET CABLE AND DATACOM PVT LTD	0	38243	38243
32	Citycom Networks Pvt. Ltd.	0	35366	35366
33	CSC e-Governance Services India Ltd.	0	32751	32751
34	Limras Eronet Broadband Service Pvt Ltd	5406	27054	32460
35	Ishan Netsol Pvt Ltd	0	32356	32356
36	Wan and Lan Internet Pvt. Ltd.	0	30869	30869
37	K NET SOLUTIONS PVT LTD	0	27992	27992
38	Digital Satellite Connect Pvt. Ltd.	0	24267	24267
39	Vasai Cable Pvt. Ltd.	0	21884	21884
40	Hi Reach Broadband Pvt. Ltd.	0	21825	21825
41	City Online Services Ltd	0	21354	21354
42	DNA Infotel Pvt Ltd	0	21344	21344
43	MICROSCAN COMPUTERS PVT LTD	7230	13262	20492
44	SITI Broadband Services Pvt. Ltd.	0	19458	19458
45	Ortel Communication Ltd.	0	18534	18534
46	RAJESH DIGITAL DATACOM PVT LTD	21	17221	17242
47	Sikka Broadband (P) Ltd.	0	15525	15525
48	IKF Technologies Ltd	0	15350	15350
49	Digital Network Associates Pvt. Ltd	0	15172	15172
50	Tata Communications Limited	214	14570	14784
51	Netplus Broadband Services Pvt. Ltd	0	14532	14532
52	Quest Consultancy Pvt. Ltd.	0	14375	14375
53	Meghbela Cable & Broadband Services (P) Ltd	0	13781	13781
54	Geocity Network Solutions Pvt. Ltd.	0	12187	12187
55	Sifi Online Pvt. Ltd.	0	11646	11646
56	World Phone Internet Services Pvt Ltd	0	11641	11641
57	United Telecoms Ltd.	0	10090	10090
58	Sai Prasad Internet Pvt Ltd	0	10062	10062
59	Pioneerelabs Pvt Ltd	351	9643	9994
60	RI Networks Pvt Ltd	0	9945	9945

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
61	North East Data Network Pvt Ltd.	0	9754	9754
62	Shree Omkar Infocom Pvt. Ltd.	0	9541	9541
63	Yashash Cable Network Pvt Ltd	0	9395	9395
64	Tachyon Communications Pvt. Ltd.	0	8848	8848
65	CANDOR INFOSOLUTION PVT LTD	8496	0	8496
66	Net 9 Online Hathway Private Limited	0	8429	8429
67	Intermedia Cable Communication Pvt Ltd	0	8185	8185
68	Cityzone Infonet Pvt. Ltd	0	7612	7612
69	Jetway Broadband India Pvt. Ltd.	0	7567	7567
70	FOXTEL TELECOMMUNICATIONS PVT LTD	7325	0	7325
71	DL GTPL BROADBAND PVT LTD	0	7304	7304
72	Readylink Internet Services Pvt Ltd	28	7204	7232
73	WOW SOLUTIONS & SYSTEM PVT LTD	0	7063	7063
74	Apna Telelink Ltd.	0	6984	6984
75	Shree Balaji Infoway Pvt Ltd	0	6680	6680
76	Kappa Internet Services Pvt Ltd.	0	6611	6611
77	Limerick Technologies Pvt Ltd	0	6363	6363
78	Bittel Telecom Pvt. Ltd	0	6329	6329
79	Reliance Communications Limited	157	6037	6194
80	SSCN PVT LTD	0	6079	6079
81	Broadband Pacenet (I) Pvt. Ltd.	0	6038	6038
82	Swiftmail Communications Ltd.	200	5650	5850
83	L S Fibernet Pvt. Ltd.	0	5427	5427
84	Spiderlink Networks Pvt. Ltd.	0	5139	5139
85	Swiftnet Broadband Pvt Ltd	0	4816	4816
86	IAXN Telecom Pvt. Ltd.	0	4766	4766
87	Siliguri Internet & Cable TV Pvt. Ltd.	0	4553	4553
88	Multicraft Digital Technologies Private Limited	0	4538	4538
89	Mukand Infotel Pvt. Ltd.	4415	0	4415
90	GBPS Networks Pvt. Ltd.	0	4344	4344

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
91	Blazenet Ltd.	0	4017	4017
92	Multinet (Udaipur) Pvt. Ltd.	0	4002	4002
93	SUPER SONIC BROADBAND PVT LTD	0	3850	3850
94	FIVE NET SERVICE PROVIDER PVT LTD	0	3848	3848
95	CHANNEL III INTERNET PVT LTD	0	3637	3637
96	Zoram Business Enterprise Private Limited	0	3624	3624
97	Vision Smartlink Networking Pvt. Ltd.	0	3616	3616
98	SONALI INTERNET SERVICES PVT LTD	0	3583	3583
99	GIGATEL NETWORKS PVT LTD	0	3442	3442
100	Powernet Communication Pvt Ltd	3381	0	3381
101	LM ENERGY & SOFTWARE PVT LTD	0	3345	3345
102	GETWAY BROADBAND PVT LTD	0	3214	3214
103	Juweriyah Networks Pvt Ltd	0	3208	3208
104	Rainbow Internet Teleservices Pvt Ltd	16	3184	3200
105	Spacenet Internet Services Pvt Ltd	0	3144	3144
106	Star Broadband Services (I) Pvt Ltd	0	3076	3076
107	Airgenie Communications Pvt. Ltd.	0	2877	2877
108	WSNS PVT LTD	0	2763	2763
109	S.S. Netcom Pvt Ltd	0	2704	2704
110	Angel Air Network Solutions Private Limited	0	2698	2698
111	TGN NETWORKS PVT LTD	0	2679	2679
112	Kaizen Infonet Pvt Ltd	0	2526	2526
113	Chandra Net Pvt. Limited	0	2435	2435
114	Pink Broadband Services Pvt. Ltd.	1711	720	2431
115	NISS INTERNET SERVICES PVT. LTD.	0	2391	2391
116	Blu Ultraband Internet Services Private Limited	0	2293	2293
117	Transmedia Technologies (Ap) Pvt Ltd	0	2183	2183
118	F/X Wireless Technology Services Pvt. Ltd.	0	2016	2016
119	SMARTLINK SOLUTIONS PVT. LTD.	0	1965	1965
120	Symbois Creations Pvt. Ltd.	0	1919	1919

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
121	Aerocast Networks Pvt Ltd.	0	1877	1877
122	Speed Online.net Pvt. Ltd.	0	1872	1872
123	GALAXYNET CONNECTIONS PVT LTD	0	1835	1835
124	Capture Network Systems Pvt. Ltd.	288	1517	1805
125	Jetspot Networks Pvt. Ltd.	0	1792	1792
126	INET FIBER INDIA PVT LTD	0	1767	1767
127	Assistive Networks & Technologies Pvt Ltd	0	1701	1701
128	Ultranet Infotech Solution Private Limited	0	1600	1600
129	Nettinx Ltd.	0	1591	1591
130	SCUD COMMUNICATION PVT LTD	0	1576	1576
131	Touch Net India Pvt. Ltd.	0	1570	1570
132	Elyzium Technologies Pvt. Ltd.	0	1532	1532
133	Southern Online Bio Technologies Ltd.	1	1527	1528
134	Sphier Infotech Pvt. Ltd.	0	1515	1515
135	Wnet Telecom Private Limited	0	1501	1501
136	delDSL Internet Pvt Ltd	0	1437	1437
137	Netfirre Communications Pvt Ltd	0	1408	1408
138	Bakcom Networks India Pvt Ltd	0	1398	1398
139	Prompt Infracom Pvt Ltd	0	1387	1387
140	Imperium Digital Network Pvt. Ltd.	0	1322	1322
141	Rajesh Patel Net Services Pvt. Ltd.	13	1299	1312
142	Fiberzone Communications Pvt. Ltd.	0	1310	1310
143	Skylink Fibernet Pvt. Ltd.	0	1307	1307
144	Hardwork Cable & Internet Services Pvt Ltd	0	1306	1306
145	MAKS COMMUNICATIONS PVT. LTD.	0	1248	1248
146	Hughes Communications India Ltd.	125	1052	1177
147	Aeroway Networks Pvt Ltd.	0	1162	1162
148	GIGACAST NETWORK PVT LTD	0	1151	1151
149	Smart Net India Pvt Ltd	0	1128	1128
150	CJ Online Pvt. Ltd.	0	1127	1127

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
151	Click4Net Internet Services Private Limited	0	1127	1127
152	ACN Fiber Pvt. Ltd.	0	1107	1107
153	Craze IT Solutions Pvt Ltd	0	1100	1100
154	DA Smartzone Pvt Ltd	0	1037	1037
155	SS Fiber Net Optical Communication Pvt. Ltd	0	1014	1014
156	Amar Broadband Private Limited	0	973	973
157	AHM Digital Network Pvt Ltd	0	970	970
158	Sanchit Infocomm Pvt Ltd	0	968	968
159	Touchnet Broadband Services Pvt. Ltd.	0	956	956
160	Karunay Internet Private Limited	0	947	947
161	Grace Teleinfra Pvt Ltd	0	927	927
162	Deenet Services Pvt Ltd	0	907	907
163	Correl IT Services Pvt. Ltd.	0	893	893
164	Ficus Telecom Pvt. Ltd.	0	873	873
165	Varesha Air World Networks Pvt Ltd	433	433	866
166	SKY ONLINE TECHNOSYSTEM PVT LTD	0	863	863
167	Japra Tele Link Pvt. Ltd.	0	859	859
168	NetMagic Solutions (P) Ltd.	0	855	855
169	DREAMLINK TECHNOLOGIES PVT LTD	0	848	848
170	FASTNET COMMUNICATION PVT LTD	211	632	843
171	NGC Broadband Pvt. Ltd.	833	0	833
172	ESTO BORADNAD PVT LTD./ESTO INTERNET PVT LTD	0	824	824
173	SVD DIGITAL NETWORKS PVT LTD	0	781	781
174	Ani Broadband Service Pvt. Ltd.	0	763	763
175	Datawave IT Solutions Pvt. Ltd.	0	761	761
176	Daksh Broadband Services Pvt Ltd	0	732	732
177	Light Air Transmission Pvt. Ltd.	363	363	726
178	CLOUDNET COMMUNICATIONS PVT LTD	0	714	714
179	Spirenet Digital Communication Pvt Ltd	0	704	704
180	Unitel Media Pvt Ltd	0	697	697

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
181	HOSTAXIS NETWORKS PVT LTD	0	695	695
182	Acegen Broadband Pvt. Ltd	0	678	678
183	HPS DIGITAL BROADBAND PVT LTD	0	672	672
184	Telosy Telecom Pvt. Ltd.	0	662	662
185	DATAMAX TECHNOLOGY PVT LTD	64	582	646
186	SEFARO NETWORKS PRIVATE LTD	0	642	642
187	Darer Internet Services Pvt. Ltd.	0	636	636
188	Speedmaxx Digital Networks Pvt Ltd	0	633	633
189	Primenet Global Ltd.	0	623	623
190	Wi-Link Network Pvt. Ltd	0	614	614
191	NETVISION AWADH NETWORKS PVT LTD	137	474	611
192	Packenet Solutions Pvt. Ltd.	0	602	602
193	LAIRONET COMMUNICATION PVT LTD	0	599	599
194	STN Communication & Advertising Pvt Ltd.	1	593	594
195	WEBRIDERS INTERNET PVT LTD	0	594	594
196	ADRI INFOCOM PVT. LTD.	0	578	578
197	Alphanet Broadband Pvt Ltd	0	571	571
198	Reticule Infotech Pvt. Ltd.	0	560	560
199	Alegra Communication Pvt Ltd	0	552	552
200	Digital2Virtual ISP Pvt. Ltd.	0	549	549
201	VIVA Communications Pvt Ltd	0	542	542
202	Rida Communication Pvt. Ltd.	0	526	526
203	Data Ingenious Global Ltd	4	514	518
204	Sify Technologies Ltd.	264	238	502
205	Power Grid Corporation of India Ltd.	0	490	490
206	Elecon Information Technology Ltd	0	483	483
207	HELM CONSULTANTS PVT LTD	193	274	467
208	Oasis Cable Pvt Ltd.	0	445	445
209	Tamana Winet Pvt. Ltd.	0	418	418
210	Shree Manoranjan Broadband Pvt Ltd	0	410	410

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
211	Spider Broadband and Cable Pvt Ltd	0	409	409
212	Oistel Telecom Pvt. Ltd.	203	203	406
213	VRD Web Services Pvt Ltd	0	404	404
214	REVOLUTION BROADBAND PVT LTD	0	397	397
215	CNS INFOTEL SERVICES PVT LTD	0	392	392
216	Pulse Telesystems Pvt. Ltd.	0	391	391
217	SmartLink Broadband Services	0	385	385
218	WINDSOR INTERNET PVT LTD	0	374	374
219	Panav Network and Communications Pvt Limited	0	368	368
220	Kartik Network Pvt. Ltd.	0	364	364
221	Gorakhpur Net Services Pvt. Ltd.	0	363	363
222	Gleam Worldwide Services Pvt. Ltd.	0	341	341
223	BASS JOKERNET PRIVATE LIMITED	0	338	338
224	Bass Networks Pvt Ltd	0	338	338
225	Sai Akshay Internet Services Pvt Ltd.	0	332	332
226	CATLA IT & ENGG. CO. PVT LTD.	0	327	327
227	Moradabad Internet Services Pvt Ltd	0	327	327
228	ALWAR ONLINE PVT LTD	0	325	325
229	Twincity Communication Private Limited	0	325	325
230	Development Logics Solutions Pvt Ltd	0	307	307
231	Bhiwani Communications Pvt. Ltd.	73	233	306
232	Panchsheel Broadband Services Pvt Ltd.	0	305	305
233	NR DATA SERVICE PVT LTD	0	302	302
234	AUSPICE INFRATAL PVT LTD	166	129	295
235	Citylink Broadband Services Pvt. Ltd.	0	293	293
236	Harisree CableNet Pvt. Ltd.	0	289	289
237	Lotus Broadband Pvt Ltd	0	289	289
238	Dhanam Internet Services India Pvt. Ltd.	0	289	289
239	Goodwill Smartlink Pvt. Ltd.	0	277	277
240	NEXTGEN COMPUSOFT PVT LTD	0	272	272

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
241	Singh Internet Services Pvt. Ltd.	0	260	260
242	Quick Link Broadband And Services Pvt. Ltd	0	255	255
243	WAVETREE NETWORKS PVT LTD	0	255	255
244	Antariksh Broadband & Wireless Solutions Pvt Ltd	254	0	254
245	Cityline Networks Pvt Ltd	0	251	251
246	Airmesh Communications Limited	0	246	246
247	ANUSHREE DIGITAL NETWORK PVT LTD	0	246	246
248	Faiconet Internet Pvt Ltd	0	245	245
249	SOUTHNET BROADBAND PVT LTD	0	243	243
250	Khetan Cable Network (P) Ltd	0	228	228
251	Barani Data Solutions Private Limited	227	0	227
252	VISPUTES INTERNET PRIVATE LIMITED	0	227	227
253	VMO BROADBAND PVT LTD	225	0	225
254	ACEBROWSE PVT LTD	0	219	219
255	Smart Wi5 Pvt. Ltd.	0	218	218
256	CIT SOLUTIONS PVT. LTD.	0	217	217
257	Srinagar Technology Consultants Ltd	213	0	213
258	Wi5 Internet Services P Limited	0	212	212
259	Microsense Pvt. Ltd.	0	209	209
260	Saibaba Broadband Pvt. Ltd.	0	206	206
261	Shineplus Networks Pvt Ltd	0	202	202
262	Fastx Broadband Private Limited	0	199	199
263	CERALINK COMMUNICATION PVT LTD	0	196	196
264	Suncity Broadband Pvt Ltd.	0	190	190
265	Satpar Infotech Pvt Ltd	0	175	175
266	STN Infotech Pvt. Ltd	0	175	175
267	Gazillio Technologies Pvt. Ltd.	0	172	172
268	Kataria Net Solutions Pvt. Ltd.	0	170	170
269	Optisky Fiber Pvt Ltd	0	168	168
270	PROLINE DATATECH SERVICES PVT LTD	0	161	161

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
271	Verizon Communications India Pvt. Ltd.	0	160	160
272	AIRMAX INTERNET PVT LTD	0	158	158
273	Nanjil Internet Services Pvt. Ltd.	0	158	158
274	NETTECH INFOVISION PVT LTD	0	158	158
275	PMG NETWORK PVT LTD	0	153	153
276	Pimoony Broadband Services Pvt Ltd	0	152	152
277	Sense Connect IT Pvt. Ltd.	0	146	146
278	ERNET India	52	89	141
279	Achiever Communication and Services Pvt. Ltd.	0	141	141
280	Global India Tele Infra Pvt. Ltd.	36	100	136
281	Texes Connect Private Limited	112	24	136
282	AT&T Global Network Services India Private Ltd	0	128	128
283	MLC INTERNET PVT LTD	0	126	126
284	Mediatech Communication Pvt. Ltd.	0	125	125
285	Sri Ram Broadband Services Pvt. Ltd.	0	125	125
286	ROYAL WIRELESS SERVICES PVT LTD	0	120	120
287	Shri Vinayagaa Internet Pvt Ltd	0	119	119
288	V NET NETWORKS PVT. LTD	0	118	118
289	Micronova Network Solutions Ltd	4	111	115
290	AirFiber IT Solutions Pvt. Ltd	0	112	112
291	Shri Ram Broadband Services Pvt Ltd	0	112	112
292	White Stallion Networks Pvt. Ltd.	0	108	108
293	Pronoc Technologies Pvt. Ltd.	0	107	107
294	Telstra Telecommunications Pvt. Ltd.	0	105	105
295	Omkar Net Services Pvt. Ltd.	0	102	102
296	Shreepad Communication Pvt. Ltd.	0	100	100
297	SATH TECHNOLOGIES PVT LTD	0	99	99
298	S A INTERNET SOLUTION PVT LTD	0	98	98
299	Cheetah Networks Pvt Ltd	0	94	94
300	Invensys Networks Pvt Ltd	0	91	91

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
301	Radinet Info Solutions Pvt Ltd	0	91	91
302	INFINITY WIRELESS SERVICES PVT. LTD.	0	89	89
303	NETWIRE INTERNET SOLUTIONS PVT. LTD.	0	89	89
304	Airtechzone Services India Pvt Ltd	85	0	85
305	ARP INFONET PVT. LTD.	0	84	84
306	Vidarbha Wi-Fi & Network Services Pvt. Ltd.	84	0	84
307	Dream Plus Multi Services Pvt. Ltd.	0	82	82
308	DRONAGIRI INFOTECH PVT LTD	0	81	81
309	TRIPLE LINK PVT LTD	0	75	75
310	Malang Solutions Pvt. Ltd.	0	73	73
311	Mtel Networks Pvt. Ltd.	0	73	73
312	BSL Technologies Pvt. Ltd.	0	67	67
313	M-TEL Networks (P) Ltd	0	65	65
314	Wireline Solution (India) Pvt. Ltd.	0	65	65
315	Veer Point Pvt. Ltd.	0	60	60
316	Airlink Broadband Pvt Ltd	0	56	56
317	Infiber Broadnet Pvt. Ltd.	0	56	56
318	QBC Infotech Pvt. Ltd.	0	54	54
319	City Broadband Pvt. Ltd.	0	52	52
320	Edge Telecommunications Pvt. Ltd.	0	50	50
321	Divine Broadband Services Pvt Ltd	0	44	44
322	GURU NETCOMM PVT LTD	0	41	41
323	CLASSIC INTERNET AND CABLE SERVICES PVT LTD	40	0	40
324	KKM Broadband Internet Pvt Ltd	0	36	36
325	JAI MATA DI TELETRONIX PVT LTD	0	34	34
326	Navariya Satellite Services Pvt. Ltd.	33	0	33
327	Mesh Infranet Pvt Ltd	0	32	32
328	Dreamnet Pvt. Ltd.	0	30	30
329	Sanyog Networks Pvt Ltd	0	29	29
330	SUN BROADBAND AND DATA SERVICES PVT LTD	0	28	28

## Annexure 1.5 (contd.)

S.No.	Name of Service Provider	Narrowband	Broadband	Total
331	WE INTERNET LIMITED	0	27	27
332	West Bengal Electronics Industry Development Corp. Ltd.	0	25	25
333	Pacific Internet India Pvt. Ltd.	0	23	23
334	Orange Business Services India Network Pvt. Ltd.	0	22	22
335	Trans Virtual Pvt. Ltd.	2	18	20
336	Angrow Netcomm Pvt. Ltd.	20	0	20
337	FASTHOOK NETWORKS PVT LTD	0	18	18
338	Hienet Internet Services Pvt Ltd	0	18	18
339	Microtel Internet Network Pvt Ltd	0	15	15
340	Adya Tech One Services Pvt Ltd	0	14	14
341	UBERCORE DATA LABS PVT LTD	0	13	13
342	Clear Beam Communication Pvt Ltd	10	0	10
343	Marutham Networks Pvt. Ltd.	0	10	10
344	Rajdhani Telecom Pvt. Ltd.	2	6	8
345	Mastek Infosystems OPC Pvt. Ltd.	0	8	8
346	Essel Shyam Communications Limited	0	7	7
347	Financial Technologies Communications Ltd.	7	0	7
348	A TO Z INFOLINK PVT. LTD.	0	7	7
349	SHEEN TELECOM CONSULTANTS PVT LTD	3	4	7
350	SKYNETZONE WIFI SERVICES PVT LTD	0	7	7
351	Tatanet Services Ltd	0	5	5
352	Critel Technologies Pvt. Ltd.	0	5	5
353	Cloudcast Digital Ltd	0	4	4
354	INSTANET TECHNOLOGIES PRIVATE LIMITED	0	4	4
355	ABT Ltd.	3	0	3
356	Aristo Telenet Pvt Ltd	0	3	3
357	Novanet India Ltd.	0	2	2
358	Sabse Internet Services Provider Pvt Ltd	0	2	2
	<b>Total</b>	<b>56805939</b>	<b>661937562</b>	<b>718743501</b>

Note: Some wireless service providers exclude incidental data users from their subscriber base, based on minimum usage decided by them.

## Annexure 1.6: List of Service Providers which reported IP Telephony Minutes for Q.E. Dec-19

S. No.	Name of Service Providers who reported IP Telephony Minutes
1	Alliance Broadband Services Pvt. Ltd.
2	Asianet Satellite Communications Ltd.
3	Blazenet Ltd.
4	City Online Services Ltd.
5	Citycom Networks Pvt. Ltd.
6	delDSL Internet Pvt Ltd
7	Novanet Ltd.
8	Pulse Telesystems Pvt. Ltd.
9	Sify Technologies Ltd.
10	Tata Communications Limited
11	Trikon Electronics Pvt. Ltd.
12	VIVA Communications Pvt. Ltd.
13	World Phone Internet Services Pvt. Ltd.
14	You Broadband & Cable India Pvt. Ltd.
15	Warmconnect Internet Services Pvt. Ltd.

## Annexure 1.7: Service Area-wise PMRTS Subscriber Base

Sl. No.	Operative Area	Service Provider	Subscriber Base	
			30.09.2019	31.12.2019
1	Delhi (Faridabad/ Gurgaon)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	5848	5588
		Procall (Delhi)	2989	2980
		Procall (Faridabad)		
		Procall (Gurgaon)		
		<b>Total</b>	<b>8837</b>	<b>8568</b>
2	Mumbai (Navi Mumbai)	Arya Omnitalk Radio Trunking Services Pvt. Ltd	8455	8242
		Smartalk (Mumbai)	626	636
		Bhilwara Telenet (Mumbai)	891	870
		Airtalk Solutions & Services Pvt. Ltd	481	459
		<b>Total</b>	<b>10453</b>	<b>10207</b>
3	Kolkata	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	2369	2410
		<b>Total</b>	<b>2369</b>	<b>2410</b>
4	TN (Chennai)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	7330	7492
		Quick Calls	566	551
		<b>Total</b>	<b>7896</b>	<b>8043</b>
5	Karnataka (Bangalore)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	7097	7061
		Quick Calls	744	745
		<b>Total</b>	<b>7841</b>	<b>7806</b>
6	Andhra Pradesh (Vishakhapatnam & Hyderabad)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	1832	1885
		Quick Calls (Hyderabad Urban)	849	848
		<b>Total</b>	<b>2681</b>	<b>2733</b>
7	Madhya Pradesh (Indore)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	1553	1576

## Annexure 1.7: (contd.)

Sl. No.	Operative Area	Service Provider	Subscriber Base	
			30.09.2019	31.12.2019
8	Rajasthan (Jaipur)	Procall	288	290
		Arya Omnitalk Radio Trunking Services Pvt. Ltd.	542	514
		<b>Total</b>	<b>830</b>	<b>804</b>
9	Gujarat (Ahmedabad/Surat/Vadodara/Bharuch/Dahej/Kutch/Amrela / Jamnagar)	Arya Omnitalk Radio Trunking Services Pvt. Ltd. (Ahmedabad/Surat/ Vadodara/ Bharuch/ Kutch/Amrela / Jamnagar)	7012	7120
		Inative Network Pvt. Ltd. (Ahmedabad/Surat/ Vadodara/ Bharuch/ Kutch/Amrela / Jamnagar)	1820	1820
		<b>Total</b>	<b>8832</b>	<b>8940</b>
10	Maharashtra (Pune)	Arya Omnitalk Radio Trunking Services Pvt. Ltd.	1693	1840
		Smartalk	446	438
		<b>Total</b>	<b>2139</b>	<b>2270</b>
11	Kerala (Cochin City & Quilon)	Wiwanet Solutions Pvt. Ltd.	457	409
		Arya Omnitalk Radio Trunking Services Pvt. Ltd.	898	955
		<b>Total</b>	<b>1355</b>	<b>1364</b>
		<b>Grand Total</b>	<b>59,118</b>	<b>59,089</b>



## Annexure 4.1: Performance of QoS Parameters for Cellular Mobile Services

Name of Service Area		Name of Service Provider		Network Related Parameters		Connection Establishment (Accessibility)		Connection Maintenance (Retainability)		POI		Customer Service Quality Parameters						
												Response time to the customer for assistance	Termination / closure of service					
Andhra Pradesh	VIL-Brand Idea	Airtel BSNL Rjio VIL-Brand Idea	BS Accrued down-time (not available for service) (%)	Worst affected BSs due to down-time	Call Set-up Success Rate and Session Establishment Success Rate for Circuit Switched Voice over VOLTE as applicable (within licensees's own network)	SDCCH/Paging Channel Congestion/RRC Congestion (%)age)	TCH, RAB and E-RAB Congestion (%)age)	Network QoS DCR Temporal Distribution Measure [QSD(90,90)]	Network QoS DCR Spatio-temporal Distribution Measure [QSD(97,90)]	Point of Interconnection (PoI) Congestion (No. of PoIs not meeting the benchmark) averaged over a period of quarter)	Up Link (UL) Packet Drop Rate or DL-PDR	Metering and billing credibility - post-paid	Resolution of billing/charging complaints	Period of applying credit/Waiver/adjustment to customers account from the date of resolution of complaints by the operators (Voice-to-Voice)	%age requests for calls answered by the customer care	Accessibility of call centre/percentage of calls answered within 70 seconds	Time taken for refund of deposits after closure of services	Termination / closure of service
Assam	VIL-Brand Idea	Airtel BSNL Rjio VIL-Brand Idea	BS Accrued down-time (not available for service) (%)	Worst affected BSs due to down-time	Call Set-up Success Rate and Session Establishment Success Rate for Circuit Switched Voice over VOLTE as applicable (within licensees's own network)	SDCCH/Paging Channel Congestion/RRC Congestion (%)age)	TCH, RAB and E-RAB Congestion (%)age)	Network QoS DCR Temporal Distribution Measure [QSD(90,90)]	Network QoS DCR Spatio-temporal Distribution Measure [QSD(97,90)]	Point of Interconnection (PoI) Congestion (No. of PoIs not meeting the benchmark) averaged over a period of quarter)	Up Link (UL) Packet Drop Rate or DL-PDR	Metering and billing credibility - post-paid	Resolution of billing/charging complaints	Period of applying credit/Waiver/adjustment to customers account from the date of resolution of complaints by the operators (Voice-to-Voice)	%age requests for calls answered by the customer care	Accessibility of call centre/percentage of calls answered within 70 seconds	Time taken for refund of deposits after closure of services	Termination / closure of service
Bihar	VIL-Brand Idea	Airtel BSNL Rjio VIL-Brand Idea	BS Accrued down-time (not available for service) (%)	Worst affected BSs due to down-time	Call Set-up Success Rate and Session Establishment Success Rate for Circuit Switched Voice over VOLTE as applicable (within licensees's own network)	SDCCH/Paging Channel Congestion/RRC Congestion (%)age)	TCH, RAB and E-RAB Congestion (%)age)	Network QoS DCR Temporal Distribution Measure [QSD(90,90)]	Network QoS DCR Spatio-temporal Distribution Measure [QSD(97,90)]	Point of Interconnection (PoI) Congestion (No. of PoIs not meeting the benchmark) averaged over a period of quarter)	Up Link (UL) Packet Drop Rate or DL-PDR	Metering and billing credibility - pre-paid	Resolution of billing/charging complaints	Period of applying credit/Waiver/adjustment to customers account from the date of resolution of complaints by the operators (Voice-to-Voice)	%age requests for calls answered by the customer care	Accessibility of call centre/percentage of calls answered within 70 seconds	Time taken for refund of deposits after closure of services	Termination / closure of service
Delhi	VIL-Brand Idea	Airtel MTNL Rjio VIL-Brand Idea	BS Accrued down-time (not available for service) (%)	Worst affected BSs due to down-time	Call Set-up Success Rate and Session Establishment Success Rate for Circuit Switched Voice over VOLTE as applicable (within licensees's own network)	SDCCH/Paging Channel Congestion/RRC Congestion (%)age)	TCH, RAB and E-RAB Congestion (%)age)	Network QoS DCR Temporal Distribution Measure [QSD(90,90)]	Network QoS DCR Spatio-temporal Distribution Measure [QSD(97,90)]	Point of Interconnection (PoI) Congestion (No. of PoIs not meeting the benchmark) averaged over a period of quarter)	Up Link (UL) Packet Drop Rate or DL-PDR	Metering and billing credibility - post-paid	Resolution of billing/charging complaints	Period of applying credit/Waiver/adjustment to customers account from the date of resolution of complaints by the operators (Voice-to-Voice)	%age requests for calls answered by the customer care	Accessibility of call centre/percentage of calls answered within 70 seconds	Time taken for refund of deposits after closure of services	Termination / closure of service

The achievement of benchmark against each parameter is to be averaged over a period of one quarter for 2G, 3G and 4G VOLTE Services (combined) as per the measurement methodology explained in Explanatory Memorandum to regulations







## Annexure 4.2 : Performance of QoS Parameters for Basic (Wire-line) Services

Sl. No.	Name of Service Area Provider	Name of Service Provider	Quarterly Performance Monitoring Report (PMR) on QoS of Basic Telephone Services (Wireline) for Q4 December, 2019				Termination / Closure of service
			Faults Incidences (No. of faults/ 100 Subs./ month)	Fault Repair	Rent Rebate	Mean Time to Repair (MTTR)	
			≤ 7	For urban areas by next working day: ≥ 85%	For rural and hilly areas: ≥ 100%	< 10 Hrs	≤ 0.5%
1	A&N	BSNL	6.00	85.00%	100.00%	101	7.00
2	AP	Bharti	1.48	90.32%	100.00%	NA	5.26
3		BSNL	4.00	94.00%	100.00%	88.00%	7.00
4		RJIL	0.01	87.00%	100.00%	87.00%	0
5		TTSL	4.93	96.59%	100.00%	NA	1
6		VIL	0.17	100.00%	100.00%	NA	2.51
7	Assam	BSNL	3.00	94.00%	100.00%	77.00%	487
8		RJIL	0.00	NA	NA	NA	0.00
9		VIL	2.07	100.00%	100.00%	NA	6.59
10	Bihar	BSNL	4.00	92.00%	100.00%	88.00%	0
11		RJIL	0.01	100.00%	100.00%	100.00%	0
12		TTSL	4.32	100.00%	100.00%	NA	1.62
13		VIL	3.11	100.00%	100.00%	NA	7.21
14	Chattisgath	BSNL	3.00	97.00%	100.00%	97.00%	502
15	Chennai	BSNL	4.00	93.00%	100.00%	93.00%	355
16	Delhi	Bharti	1.57	90.61%	100.00%	NA	1067
17		MTNL	2.90	86.21%	99.00%	NA	5339
18		RJIL	0.01	88.00%	100.00%	88.00%	0
19		TTSL	1.34	97.28%	100.00%	NA	3.61
20		VIL	0.63	100.00%	100.00%	NA	2.12
21	Gujarat	Bharti	1.17	93.54%	100.00%	NA	13.6
22		BSNL	4.00	97.00%	100.00%	94.00%	14.4
23		RJIL	0.00	100.00%	100.00%	100.00%	0
24		TTSL	1.92	88.83%	100.00%	NA	7.56
25		VIL	0.19	100.00%	100.00%	94.00%	255
26	HP	BSNL	4.00	90.00%	100.00%	100.00%	6.00
27		RJIL	0.03	100.00%	100.00%	100.00%	0
28		VIL	0.00	100.00%	100.00%	NA	9.20
29	HR	Bharti	2.29	96.55%	100.00%	NA	6
30		BSNL	6.00	89.00%	100.00%	90.00%	312
31		RJIL	0.19	100.00%	100.00%	100.00%	0
32		TTSL	2.42	80.00%	100.00%	NA	16.89
33		VIL	5.05	100.00%	100.00%	NA	6.56











## Annexure 5.1: Maximum Retail Price (MRP) of Pay Channels, offered by Broadcasters to Subscribers, as reported to TRAI (New Regulatory Framework)

Sl. No	Name of the Broadcaster	Sl. No	Name of the Channel	Genre as per new Regulatory framework	Language	MRP as per New Regulatory Framework 2017 (in ₹) (Excluding Taxes)	Declared as SD or HD
1	AETN 18 Media Pvt Limited	1	The History Channel	Infotainment	Hindi	3.00	SD
		2	FY1 TV18	Infotainment	English	0.25	SD
		3	FY1 TV18 (HD)	Infotainment	English	1.00	HD
		4	History TV 18 HD	Infotainment	Hindi	7.00	HD
2	Asianet Star Communications Private Limited	5	Vijay TV	GEC	Tamil	12.00	SD
		6	Vijay Super	GEC	Tamil	1.00	SD
		7	Vijay HD	GEC	Tamil	19.00	HD
		8	Asianet	GEC	Malayalam	12.00	SD
		9	Asianet Plus	GEC	Malayalam	5.00	SD
		10	Asianet Movies	Movies	Malayalam	12.00	SD
		11	Suvarna Plus	Movies	Kannada	1.00	SD
		12	Star Suvarna HD	GEC	Kannada	19.00	HD
		13	Asianet HD	GEC	Malayalam	19.00	HD
		14	Star Suvarna	GEC	Kannada	9.00	SD
		15	AATH	GEC	Bangla	4.00	SD
		16	SONY Marathi	GEC	Marathi	4.00	SD
4	BBC Global News India Private Limited	17	BBC World News	News	English	1.00	SD
5	Bennett, Coleman & Company Limited	18	Zoom	GEC	Hindi	0.50	SD
		19	Romedy Now	Movies	English	6.00	SD
		20	MN +	Movies	English	10.00	HD
		21	Mirror Now	News	English/ Hindi	0.50	SD
		22	ET NOW	News	English/ Hindi	3.00	SD
		23	Times Now	News	English/Hindi	3.00	SD
		24	Romedy Now HD	Movies	English	9.00	HD
		25	Movies Now HD	Movies	English	12.00	HD
		26	MNX HD	Movies	English	9.00	HD
		27	MNX	Movies	English	6.00	SD
		28	Times Now World	News	English	5.00	HD
6	Celebrities Management Pvt Limited	29	Travel XP HD	Miscellaneous	English	9.00	HD
		30	Travel XP Tamil	Miscellaneous	Tamil	1.50	SD
7	CSL Info Media Private Limited	31	JAN TV PLUS	News	Hindi	50.00	SD

## Annexure 5.1 (Contd.)

Sl. No	Name of the Broadcaster	Sl. No	Name of the Channel	Genre as per new Regulatory framework	Language	MRP as per New Regulatory Framework 2017 (in ₹) (Excluding Taxes)	Declared as SD or HD
8	Discovery Communications India	32	Animal Planet	Infotainment	English/Hindi	2.00	SD
		33	Discovery Channel	Infotainment	English/Hindi	4.00	SD
		34	Discovery Channel – Tamil	Infotainment	Tamil	4.00	SD
		35	Discovery Kids Channel	Kids	English	3.00	SD
		36	Discovery Science	Infotainment	English/Hindi	1.00	SD
		37	Discovery Turbo	Infotainment	English/Hindi	1.00	SD
		38	Discovery Jeet	GEC	Hindi	1.00	SD
		39	Discovery HD World	Infotainment	English	6.00	HD
		40	Animal Planet HD World	Infotainment	English/Hindi	3.00	HD
		41	TLC HD World	Infotainment	English/Hindi	3.00	HD
		42	Discovery Jeet HD	GEC	Hindi	2.00	HD
		43	TLC	Infotainment	English/Hindi	2.00	SD
		44	Dsport	Sports	English	4.00	SD
9	Disney Broadcasting (India) Limited	45	Disney Junior	Kids	English	3.00	SD
		46	UTV Movies	Movies	Hindi	2.00	SD
		47	Marvel HQ	Kids	English/Hindi	3.00	SD
		48	Disney International HD	GEC	English	12.00	HD
		49	Hungama TV	Kids	English/Hindi	1.00	SD
		50	The Disney Channel	Kids	English/Hindi	8.00	SD
		51	UTV HD	Movies	Hindi	8.00	HD
		52	UTV Bindass	GEC	Hindi	0.10	SD
		53	UTV Action	Movies	Hindi	2.00	SD
10	Eenadu Television Private Limited	54	ETV	GEC	Telugu	17.00	SD
		55	ETV Andhra Pradesh	News	Telugu	1.00	SD
		56	ETV - Telangana	News	Telugu	1.00	SD
		57	ETV Cinema	Movies	Telugu	6.00	SD
		58	ETV Life	GEC	Telugu	1.00	SD
		59	ETV Plus	GEC	Telugu	7.00	SD
		60	ETV Abhiruchi	GEC	Telugu	2.00	SD
		61	ETV HD	GEC	Telugu	19.00	HD
		62	ETV Plus HD	GEC	Telugu	9.00	HD
		63	ETV Cinema HD	Movies	Telugu	8.00	HD
		64	ETV Abhiruchi HD	GEC	Telugu	3.00	HD
		65	ETV Life HD	GEC	Telugu	2.00	HD

### Annexure 5.1 (Contd.)

Sl. No	Name of the Broadcaster	Sl. No	Name of the Channel	Genre as per new Regulatory framework	Language	MRP as per New Regulatory Framework 2017 (in ₹) (Excluding Taxes)	Declared as SD or HD
11	EPIC Television Networks Pvt Limited	66	EPIC TV	Infotainment	English/Hindi	2.00	SD
12	Fame Media Private Limited	67	4tv News	News	Urdu/Hindi	1.00	SD
13	Greycells18 Media Limited	68	Topper TV	Miscellaneous	English	59.32	SD
14	IBN Lokmat News Private Ltd	69	News 18 Lokmat	News	Hindi	0.10	SD
15	Lex Sportel Vision Private Limited	70	1SPORTS	Sports	English	4.00	SD
16	Living Entertainment Enterprises Private Ltd	71	Living Foodz HD	Infotainment	Hindi	10.00	HD
		72	Living Travelz	Infotainment	Hindi	0.10	SD
17	Mavis Satcom Limited	73	J Movies	Movies	Tamil	2.25	SD
		74	Jaya Max	Music	Tamil	2.25	SD
		75	Jaya Plus	News	Tamil	0.50	SD
		76	Jaya TV HD	GEC	Tamil	6.00	HD
18	MSM World Wide Factual Media Private Limited	77	SONY BBC EARTH	Infotainment	English/Hindi	4.00	SD
		78	SONY BBC EARTH HD	Infotainment	English/Hindi	10.00	HD
19	Media World Wide Limited	79	Travel XP	Miscellaneous	English	3.00	SD
20	Lifestyle and Media Broadcasting Limited	80	Good Times	Miscellaneous	English	1.50	SD
21	New Delhi Television Limited	81	NDTV 24*7	News	English	3.00	SD
		82	NDTV India	News	Hindi	1.00	SD
		83	NDTV Profit	News	English	1.00	SD
22	NGC Network (India) Pvt Limited	84	Fox Life	Miscellaneous	English/Hindi	1.00	SD
		85	National Geographic Channel (NGC)	Infotainment	English/Hindi	1.00	SD
		86	Fox Life HD	Miscellaneous	English/Hindi	1.00	HD
		87	Nat Geo Wild	Infotainment	English/Hindi	0.10	SD
		88	National Geographic HD	Infotainment	English/Hindi	10.00	HD
		89	National Geographic Tamil	Infotainment	Tamil	1.00	SD















## Annexure 5.2 : List of Pay DTH Operators

### 1. M/s. Tata Sky Ltd.,

Tata Communications Complex,  
Mandi Road, PO Chhattarpur,  
New Delhi – 110 074  
Tel: 011-6616 3000  
Fax-022-6616 3030  
Website : [www.tatasky.com](http://www.tatasky.com)

### 2. M/s Dish TV India Ltd.

FC-19, Sector-16A, Film City,  
Noida-201301  
Tel: 91-120-2467005 / 2467000  
Fax: 91-120-4357082  
Website : [www.dishtv.in](http://www.dishtv.in)

### 3. SUN Direct TV (P) Ltd.

Murasoli Maran Towers, 73, MRC Nagar,  
Main Road, MRC Nagar, Chennai – 600028  
Ph: 044-44676767, Fax No 044-40679191  
Website : [www.sundirect.in](http://www.sundirect.in)

### 4. Bharti Telemedia Ltd.

Airtel Centre, Plot No 16,  
Udyog Vihar Phase IV,  
Gurgaon – 122 015  
Ph: 0124-4222222  
Fax : 0124-4248063  
Website : [www.airtel.in](http://www.airtel.in)

### Annexure 5.3: List of existing 105 cities with operational FM Radio Stations in India as on 31st December, 2019

Sl.No.	City	Category	Stations
1	Agartala	D	2
2	Agra	B	4
3	Ahmedabad	A	7
4	Ahmednagar	C	3
5	Aizwal	D	3
6	Ajmer	C	4
7	Akola	C	4
8	Alappuzha	C	2
9	Aligarh	C	3
10	Allahabad	B	4
11	Amravati	C	1
12	Amritsar	B	4
13	Asansol	B	3
14	Aurangabad	C	4
15	Bareily	C	4
16	Bengaluru	A	8
17	Bharuch	D	1
18	Bhavangar	C	1
19	Bhopal	B	4
20	Bhubaneshwar	C	4
21	Bikaner	C	4
22	Bilaspur	C	3
23	Chandigarh	C	4
24	Chennai	A+	8
25	Cochin	B	4
26	Coimbatore	B	4
27	Dehradun	C	1
28	Delhi	A+	9
29	Dhule	C	3
30	Durg-Bhillaina	D	1
31	Dhubri	Others	1
32	Erode	C	2
33	Gangtok	D	2
34	Gorakhpur	C	4
35	Gulbarga	C	1
36	Guwahati	C	4
37	Gwalior	C	4

### Annexure 5.3 (Contd.)

Sl.No.	City	Category	Stations
38	Haflong	D	1
39	Hissar	D	4
40	Hubli - Dharwad	C	2
41	Hyderabad	A	8
42	Indore	B	4
43	Itanagar	D	1
44	Jabalpur	B	4
45	Jaipur	A	6
46	Jalandhar	C	4
47	Jalgaon	C	4
48	Jammu	C	3
49	Jamnagar	C	1
50	Jamshedpur	B	4
51	Jhansi	C	4
52	Jodhpur	C	4
53	Junagarh	D	1
54	Kannur	C	3
55	Kanpur	A	6
56	Karnal	D	3
57	Kolhapur	C	4
58	Kolkata	A+	8
59	Kota	C	4
60	Kozhikode	C	4
61	Lucknow	A	6
62	Madurai	B	4
63	Mangalore	C	3
64	Mehsana	D	1
65	Mumbai	A+	9
66	Muzaffarpur	C	4
67	Mysore	C	3
68	Nagpur	A	6
69	Nanded	C	3
70	Nasik	C	4
71	Nellore	C	1
72	Palampur	D	1
73	Panaji	D	2
74	Patiala	C	4

### Annexure 5.3 (Contd.)

Sl.No.	City	Category	Stations
75	Patna	B	4
76	Puducherry	C	4
77	Pune	A	6
78	Raigarh	D	1
79	Raipur	C	3
80	Rajahmundry	C	2
81	Rajkot	B	4
82	Ranchi	C	4
83	Rourkela	C	3
84	Salem	C	2
85	Sangli	C	5
86	Shillong	D	3
87	Shimla	D	3
88	Sholapur	C	4
89	Siliguri	C	3
90	Srinagar	C	4
91	Surat	A	6
92	Thiruvananthapuram	C	4
93	Thrissur	C	3
94	Tiruchy	C	3
95	Tirunelveli	C	3
96	Tirupati	C	2
97	Tuticorin	C	2
98	Udaipur	C	4
99	Ujjain	C	1
100	Vadodra	B	4
101	Varanasi	B	5
102	Vellore	C	2
103	Vijayawada	B	2
104	Vishakapatnam	B	3
105	Warrangal	C	2

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Source: As reported by Private FM Radio Service Providers to TRAI

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## Telecom Regulatory Authority of India

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