



# SUMI STUDENTS' UNION

DIPHUPAR 'B'

DIMAPUR : NAGALAND

Motto : EVER RISING

Estd. - 2003

Ref. No. 3148/19

Date. 12/10/19

To,  
Mr. R.S. Sharma,  
Chairman, TRAI,  
Mahanagar Doorsanchar Bhawan,  
Jawaharlal Nehru Marg,  
New Delhi – 110 002

Subject : Consultation paper on IUC review

Sir.

It is seen from the balance sheets of telecom players that some of them are not generating enough surplus to stay competitive in telecom sector. This has happened because they have not adopted the latest and most efficient technology for their telecom systems by avoiding adequate capital investment in their business.

Telecom business is fast paced and is not like traditional industry where cycle for obsolescence is pretty long. Lack of modernization and upgradation in telecom would start adversely impacting the business metrics pretty fast.

In ordinary course such laggards gradually wither and are weeded out. However TRAI thinks differently and is devising ways and means to support these obsolete dinosaurs.

IUC continuation scheme is an attempt in that direction by TRAI. IUC help to sick telecom companies is like offering paracetamol to a terminal patient. The malaise of obsolescence runs much deeper in telecom sector to be cured by IUC. On the other hand IUC will make the whole telecom sector costlier.

It is therefore an earnest request that TRAI should focus its attention on making telecom sector modernized and efficient rather than devoting its energies on rescuing sick companies who are suffering because of their own inertia.

Yours,

President

Sumi Students' Union  
Diphupar 'B' Village  
4th Mile, Dimapur