

Dear Sir,

Ishan Netsol Private Ltd is a Category A ISP and also has NLD license. With reference to the Pre-Consultation Paper on DLC tariffs , we wish to submit our views as under:

- There is a pressing need to revisit , review and rationalize the DLC tariffs to enable deeper digital penetration, particularly in Tier-3 and Tier-4 cities.
- It is our view that DLC tariffs should not be distance dependent or there should be fewer slabs distance wise . Also the tariff for various speeds in a particular distance slab should depend upon overall comparative costing.
- As data consumption is rising exponentially across India, especially in urban and semi-urban regions, the demand for robust wireline infrastructure to carry this growing traffic is critical. However, the current DLC tariff structure continues to be a significant barrier for other service providers, limiting their ability to expand and sustain operations in these high-potential but cost-sensitive geographies.
- It is observed that the need for transit internet capacity is diminishing, owing to the increasing availability of localized content and distributed network topologies. The challenge now lies not in content delivery from remote origin points, but in efficiently transporting data across local and regional hubs. In this context, affordable DLC pricing becomes a cornerstone for enabling widespread data accessibility.
- We strongly recommend that TRAI considers revising the existing NLD/DLC rate charts to a more economically viable level. This single step could catalyse a surge in data consumption, drive digital inclusion and foster a broadband revolution across India. Reducing the carrying cost of traffic would significantly ease the burden on service providers and pave the way for sustainable infrastructure investments.

We thank TRAI for inviting inputs on this important matter and remain hopeful for a forward-looking revision that supports Digital India's objectives."

Thanks & Regards

Advait Gautam

Ishan Netsol Private Limited