



Assessment of (i) Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and (ii) Customer Perception of Service through Survey.

Market Pulse

C-11, Sector 6, Noida 201301, U.P. India DELHI CIRCLE
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The Market Intelligence & Consumer Insights Company



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PREFACE

The Telecom Regulatory Authority of India (TRAI) has been receiving a substantial number of complaints from consumers relating to the telecom services being provided by various service providers. With a view to further improve telecom services, TRAI has passed regulations on Quality of Service of Basic & Cellular Mobile Telephone (revised on 20th March, 2009), Quality of Service of Broadband Service (2006) and on the Telecom Consumers & Redressal of Grievances (2007). These regulations are applicable to all service providers of basic wire-line, cellular mobile and broadband service.

To determine the effectiveness of implementation of the regulations, TRAI has initiated the following survey:

- (i) Assessment of Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and
- (ii) Customer Perception of Service through a Survey

For this survey, customers of Basic Wire-line Service, Cellular Mobile Telephone Service and Broadband Service are interviewed to obtain their feedback on various QoS parameters.

The survey has been divided into four geographic zones covering the following Telecom Circle/ Metro Service Areas:

North Zone: Delhi, Jammu & Kashmir, Himachal Pradesh, Punjab, Delhi, Rajasthan, Uttar Pradesh – East and Uttar Pradesh – West (including Uttarakhand). For cellular mobile service the service areas of Delhi includes Ghaziabad, Faridabad, Noida and Gurgaon.



South Zone: Chennai, Andhra Pradesh, Karnataka, Tamilnadu (excluding Chennai) and Kerala.

West Zone: Mumbai, Delhi (including Goa and excluding Mumbai), Gujarat (including and Madhya Pradesh (Including Chattisgarh).

East Zone: Kolkata, West Bengal (Including Andaman & Nicobar, Sikkim and excluding Kolkata), Bihar (including Jharkhand), Orissa, Assam and North East which includes Arunachal Pradesh, Meghalaya, Mizorum, Nagaland, Manipur and Tripura.

With regard to the afore-mentioned survey, Market Pulse has been commissioned by Telecom Regulatory Authority of India (TRAI) to conduct a Customer Satisfaction Survey (CSS) among Basic Wire-line Service, Cellular Mobile Telephone Service (including FWP) and Broadband Service customers, in **North Zone**.



1. EXECUTIVE SUMMARY

In the period 1st July to 30th September of 2011, Market Pulse has carried out the customer satisfaction survey in Delhi circle.

Four basic wire-line service providers present in the circle as on July 2011 have been covered. Across 7 areas of Delhi circle, a sample of 3,831 basic wire-line customers has been covered.

Nine cellular mobile telephone service providers present in the circle as on July 2011 have been covered. A sample of 9,602 cellular mobile phone customers was covered. Of this, 8,895 were prepaid customers and 707 were postpaid customers.

Six broadband service providers present in the circle as on July 2011 have been covered. Across various points of presence in Delhi, a sample of 6,402 broadband customers was covered. Of this, 5,964 were postpaid customers and 438 were prepaid customers.

The following feedback was obtained from the sample of customers:

- Satisfaction on the Quality of Service parameters as laid down by TRAI, namely...
 - Provision of service (activation/ reactivation)
 - Billing performance
 - Help services including customer grievance redressal
 - Network performance, reliability and availability
 - Maintainability
 - Supplementary and value added service
 - Overall service quality
- Awareness of the grievance redressal mechanism set up by service providers, based on the regulations laid down by TRAI

The key findings of this survey in Delhi are presented subsequently.



1.1 Basic Wire-line Service

- 90% of the basic wire-line service customers in Delhi circle were satisfied with their service providers with overall service quality. Only Airtel & MTNL met the overall service quality benchmark.
- MTNL did not meet the benchmarks with respect to help services including customer grievance redressal, network performance and maintainability.
- Airtel met the benchmark with respect to value added services & overall quality of service.
- TTSL met the benchmark with respect to provision of service, billing performance postpaid & supplementary & value added services. Reliance met the benchmark with respect to supplementary & value added services only.
- 79% of all customers reported that the fault was repaired within 3 days. This proportion was lower for Reliance customers (74%).
- 43% of customers reported that their complaints were resolved within 4 weeks after they lodged their complaints. This incidence was much lower for both Reliance (28%) and TTSL (36%).
- 85% of the customers were aware about the call centre number of their service provider for the purpose of making a complaint/ query.
- Approximately 45% of the customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months. The proportion was higher for Reliance customers and lower among TTSL customers.
- Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer.
- Only 1% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority.



1.2 Cellular Mobile Telephone Service

- 87% of all cellular mobile customers were satisfied with overall service quality. Airtel,
 Vodafone & Aircel met the benchmark set for overall service quality.
- All the service providers met the benchmark set for provision of service. Only MTNL met the benchmark set for prepaid billing performance.
- Airtel, Reliance, Idea, Aircel & Etisalat met the benchmark set for postpaid billing performance.
- None of the service providers met the benchmark set for help services including customer grievance redressal.
- Airtel, Idea, Vodafone & MTS met the benchmark set for Network performance, reliability & availability and maintainability. Only MTS & Etisalat met the benchmark set for value added services.
- Only 43% of the cellular mobile customers who made billing complaints to the call centre reported that their complaints were resolved within 4 weeks of lodging. This was particularly low for MTNL.
- 77% of all cellular mobile customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query. Awareness was very low among Etisalat customers.
- 41% of all cellular mobile customers claimed that they had complained in the last 6 months to the toll free Call Centre/ Customer Care/ help-line telephone number. 93% of the customers reported complaint registration. Only in the case of Aircel, TTSL and Reliance, a substantial % claimed that the complaint was not registered.
- Only 6% of the cellular mobile customers were aware of the contact details of the nodal officer while 2% of the mobile phone customers were aware of the contact details of appellate authority.



1.3 Broadband Service

- 86% of all broadband customers were satisfied with overall service quality. Airtel, MTNL and TATA met the benchmark on this parameter; Reliance, Hathway & Spectranet did not meet the benchmark scores.
- All service providers met the benchmarks set for provision of service, postpaid billing performance and network performance except for Reliance & Hathway.
- Only TATA & Spectranet met the benchmark set for help services including customer grievance redressal.
- None of the service providers met the benchmark set for maintainability while All the service providers met the benchmark set for supplementary & value added services except Reliance.
- 79% of the customers got their working connection within 7 working days. However, this proportion was lower for Spectranet.
- Only 25% of customers reported that their billing complaints were resolved within 4 weeks after they lodged their complaints. 92% of Reliance customers reported that their complaints were not resolved within 4 weeks.
- 44% of broadband customers who were aware of the call centre number claimed to have complained in the last 6 months.
- 85% of all broadband customers who had complained claimed that they received a docket number for most of their complaints.
- 62% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.
- Only 10% of the broadband customers said that they were aware of the contact details of the Nodal Officer while 3% of the customers were aware of the Appellate Authority's contact details.



2. SCOPE OF THE PROJECT

2.1 Background

TRAI has passed regulations on Quality of Service of Basic & Cellular Mobile Telephone (revised on 20th March, 2009), Quality of Service of Broadband Service (2006) and on the Telecom Consumers & Redressal of Grievances (2007). To determine the effectiveness of implementation of the regulations, TRAI has initiated the following survey:

- (i) Assessment of Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007
- (ii) Customer Perception of Service through Survey

With regard to the above mentioned study, Market Pulse has been commissioned by Telecom Regulatory Authority of India (TRAI) to conduct a Customer Satisfaction Survey (CSS) among Basic Wire-line, Cellular Mobile Telephone (including FWP) and Broadband customers, in the Northern zone of India, comprising the metro circle of Delhi and the circles of Delhi, UP East, UP West, Rajasthan, Punjab, Himachal Pradesh and J&K.

The current report presents the findings of the survey for Delhi circle. This survey was conducted in the period July – September, 2011.



2.2 Survey Objectives

The objectives of this customer satisfaction survey are as follows:

- 1. To measure the level of satisfaction among customers with respect to:
 - Provision of service
 - Billing performance
 - Help services including customer grievance redressal
 - Network performance, reliability and availability
 - Maintainability
 - Supplementary and value added service
 - Overall service quality
- 2. To measure the awareness among customers with respect to the grievance redressal mechanism set up by service providers based on the regulations laid down by TRAI.

2.3 Survey Methodology

- The survey was conducted through personal, telephonic and Internet based interviews.
- In the survey of basic telephone service and cellular mobile service customers, 50% of the sample was covered with the help of personal interviews while the balance interviews were done on telephone.
- The identity of respondents was recorded in the questionnaires and the signatures of the customers who were surveyed through personal interviews were taken on the survey questionnaires. The questionnaires were filled up using a ballpoint pen.
- In the broadband service survey, 50% of the sample was covered through face-to-face interviews and 50% through a CATI/web-based survey.



2.4 Coverage of the Survey

In the period 1st July to 30th September of 2011, we conducted the Customer Satisfaction Survey (CSS) in Delhi circle. The following service providers have been covered in the Delhi circle.

2.4.1 Basic Telephone (Wire-line) Service

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- 2. Mahanagar Telephone Nigam Limited (Referred as MTNL in the report)
- 3. TTSL Teleservices Delhi Limited (Referred as TTSL in the report)
- 4. Reliance Communications (Referred as Reliance in the report)

2.4.2 Cellular Mobile Telephone Service (including FWP)

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- 2. Mahanagar Telephone Nigam Limited (Referred as MTNL in the report)
- 3. Reliance Communications (Referred as Reliance in the report)
- 4. TTSL Teleservices Delhi Limited (Referred as TTSL in the report)
- 5. Idea Cellular Limited (Referred as Idea in the report)
- 6. Vodafone Essar Mobile Services Limited (Referred as Vodafone in the report)
- 7. Sistema Shyam (Referred as MTS in the report)
- 8. Aircel Limited (Referred as Aircel in the report)
- Etisalat (Referred as Etisalat in the report)

2.4.3 Broadband Service

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- Bharat Sanchar Nigam Limited (Referred as MTNL in the report)
- 3. TTSL Teleservices Delhi Limited (Referred as TTSL in the report)
- 4. Reliance Communications (Referred as Reliance in the report)
- 5. Hathway (Referred as Hathway in the report)
- 6. Spectranet (Referred as Spectranet in the report)



2.5 Geographical Coverage

Geographical Coverage	Areas/ Exchanges Covered
Delhi	Central, East, West, Nehru Place, Trans Yamuna,
	North & Bhikaji Kama Place

2.6 Respondent Profile

The random sample included both prepaid & postpaid customers in household and commercial segments.

2.6.1 Individual/ Household users

Only those above the age of 18 years were interviewed. Actual users of basic telephone service, mobile or broadband services were interviewed

2.6.2 Commercial users

In case of the basic telephone service survey, the administration or accounts executive/ manager or whoever takes care of basic telephone service related issues was interviewed. In case of the broadband survey, the head/manager of the IT/MIS Department or the administration or accounts executive/ manager was interviewed. In case, there was no such person, then the CEO/ MD/ owner of the firm was interviewed.

2.7 Sampling Methodology & Coverage

A set of residential and commercial areas were identified in 7 main areas of Delhi for this survey. Random sampling was done in the selected areas to select the respondents.

2.7.1 Basic Telephone (Wire-line) Service: Database obtained from the service providers was used in case of private operators, while for MTNL, door to door (in residential areas) and office-to-office (in commercial areas) survey was carried out.



MTNL: In Delhi circle, there are 25 exchanges spread over 7 areas. We have covered all the 7 areas namely Central, East, West, Nehru Place, Trans Yamuna, North & Bhikaji Kama Place to get the geographical spread across Delhi circle. Rural coverage is not being considered as Delhi is a metropolitan city.

Airtel: Airtel was covered in Central, East, West, Nehru Place, Trans Yamuna, North and Bhikaji Kama Place.

TTSL: TTSL was covered in Central, East, West, Nehru Place, Trans Yamuna, North and Bhikaji Kama Place.

Reliance: Reliance was covered in Central, East, West, Nehru Place, Trans Yamuna, North, and Bhikaji Kama Place.

Service Provider	Sample Size	Areas Covered
Airtel	1067	7
MTNL	1067	7
TTSL	630	7
Reliance	1067	7
Overall	3831	7

Geographical Coverage	Areas Covered
Delhi	Central, East, West, Nehru Place, Trans Yamuna, North, Bhikaji Kama Place



2.7.2 Cellular Mobile Telephone Service : For post-paid users, a database obtained from the service providers was used to boost the sample. The survey was carried out in both residential areas and commercial areas.

For prepaid users, only a door-to-door (in residential areas) and office-to-office (in commercial areas) survey was carried out.

In all, there are 9 districts in Delhi, in which we have covered 7 main areas, namely Central, East, West, Nehru Place, Trans Yamuna, North & Bhikaji Kama Place. Rural coverage is not being considered as Delhi is a metropolitan city. For all operators including MTNL, 7 main areas have been covered.

Service Provider	Sample Size	Areas Covered
Airtel	1067	7
MTNL	1067	7
TTSL	1067	7
Reliance	1067	7
Idea	1067	7
Vodafone	1067	7
Etisalat	1067	7
MTS	1067	7
Aircel	1067	7
Overall	9602	7

Geographical Coverage	Areas Covered
Delhi	Central, East, West, Nehru Place, Trans Yamuna, North,
	Bhikaji Cama Place



2.7.3 Broadband Service: In residential areas, the customer database obtained from the service providers was used. In commercial areas, an office-to-office survey was carried out since penetration of broadband was high in these areas.

The sample for broadband service customers was evenly spread in the areas served by 10% of the Points of Presence (POPs) for each service provider in each service area. More than 10% of point of Presence, has been covered.

MTNL: There are 7 main areas (where their broadband service is available) and we covered all the 7 areas namely Central, East, West, Nehru Place, Trans Yamuna, North & Bhikaji Kama Place.

Airtel: We have covered North, West, South & East Delhi.

TTSL: We have covered North, West, South & East Delhi.

Reliance: We have covered North, West, South & East Delhi.

Hathway: We have covered North, West, South & East Delhi.

Spectranet: We have covered North, West, South & East Delhi.

Service Provider	Sample Size	Areas Covered
Airtel	1067	4
MTNL	1067	7
TTSL	1067	4
Reliance	1067	4
Hathway	1067	4
Spectranet	1067	4
Overall	6402	

Geographical Coverage	Areas Covered
Delhi	Central, East, West, Nehru Place, Trans Yamuna,
	North & Bhikaji Kama Place



2.8 Mode of Interview & Sample Size Covered

2.8.1 Basic Wire-line Service

For customer satisfaction survey of Basic Telephone Service customers, approx. 50% of the sample was covered with the help of face-to-face interviews while the balance interviews were done on the telephone.

Service Provider	Face to Face	Telephonic	Sample Size Covered
Airtel	532	535	1067
MTNL	532	535	1067
TTSL	532	98	630
Reliance	532	535	1067
Overall	2128	1703	3831



2.8.2 Cellular Mobile Telephone Service

For the survey of Cellular Mobile Telephone Service customers, approx. 50% of the sample was covered with the help of face-to-face interviews while the balance interviews were done on the telephone.

Service Provider	Face to Face	Telephonic	Sample Size Covered
Airtel	532	535	1067
MTNL	531	535	1066
TTSL	532	535	1067
Reliance	532	535	1067
Idea	532	535	1067
Vodafone	532	535	1067
Etisalat	532	535	1067
MTS	532	535	1067
Aircel	532	535	1067
Overall	4787	4815	9603



2.8.3 Broadband Service

For customer satisfaction survey of Broadband Service customer, approx. 50% of the sample were covered through face-to-face interviews and 50% through a CATI/ web-based survey. For web-based survey we used our proprietary web-based survey editor to host the survey on the Internet. After sending the survey invitations, follow up phone calls were made to drive respondents to the survey.

Service Provider	Face to Face	Telephonic	Sample Size Covered
Airtel	532	535	1067
MTNL	532	535	1067
TTSL	532	535	1067
Reliance	532	535	1067
Hathway	532	535	1067
Spectranet	532	535	1067
Overall	3192	3210	6402



2.9 Respondents Profile by Payment Mode Used

2.9.1 Basic Wire-line Service

A total of 4 basic wire-line service providers present in the circle have been covered. All of them were postpaid connections.

Service Provider	Prepaid	Postpaid	Sample Covered
Airtel		1067	1067
MTNL		1067	1067
TTSL		630	630
Reliance		1067	1067
Overall		3831	3831

2.9.2 Cellular Mobile Telephone Service

A total of 9 cellular mobile telephone service providers present in the circle as of date have been covered. Of the total sample of 9,602, prepaid users were 8,895 with the balance being postpaid customers.

Service Provider	Prepaid	Postpaid	Sample Covered
Airtel	1008	59	1067
MTNL	811	255	1066
TTSL	839	228	1067
Reliance	1023	44	1067
Idea	1038	29	1067
Vodafone	988	79	1067
Etisalat	1064	3	1067
MTS	1063	4	1067
Aircel	1061	6	1067
Overall	8895	707	9602



2.9.3 Broadband Service

A total of 6 broadband service providers present in the circle as of date have been covered. Across various Points of Presence of the Delhi circle, 6,402 broadband service customers were covered. Of this total sample, 5964 were postpaid customers and 438 were prepaid customers.

Service Provider	Prepaid	Postpaid	Sample Covered
Airtel	9	1058	1067
MTNL		1067	1067
TTSL	9	1058	1067
Reliance	15	1052	1067
Hathway	396	671	1067
Spectranet	9	1058	1067
Overall	438	5964	6402



2.10 Respondents Demographic Profile

2.10.1 Basic Wire-line Service

2.10.1.1Gender Profile

Gender	% Cus		
Gender	Male	Female	Base
Overall	79	21	3831

■ 3831 basic telephone service (Wire-line) customers were covered. Of this sample, 79% were male and the balance 21% were female respondents.

2.10.1.2 Age Profile

		% Cus	stomers		
Age Group	Less than 25	25-34	35-44	More than	Base
	years	years	years	45 years	
Overall	33	33	21	25	3831

• 66% of the customers were less than 35 years while 25% were more than 45 years old.

2.10.1.3 Occupation Profile

	% Customers						
Occupation	Service	Business- man/ Self Employed/ Farmers	Student	Housewife	Retired	Base	
Overall	39	45	6	9	2	3831	



2.11.2 Cellular Mobile Telephone Service

2.11.2.1 Gender Profile

Condon	% Cus	tomers	
Gender	Male	Female	Base
Overall	87	13	9602

 9602 cellular mobile telephone service customers were covered. Of this sample, 87% were male and 13% were female respondents.

2.11.2.2 Age Profile

		% Customers					
Age Group	Less than 25	25-34	35-44	More than	Base		
	years	years	years	45 years			
Overall	42	34	16	9	9602		

• 76% of the customers were less than 35 years of age while 16% were in the age group 35-44 years and the 9% were more than 45 years old.

2.11.2.3 Occupation Profile

	% Customers					
Occupation	Service	Businessm an/ Self Employed/ Farmers	Student	Housewife	Retired	Base
Overall	46	26	21	7	1	9602

 Out of 9602 cellular mobile telephone service customers, 26% of the customers were businessmen/ self-employed and 46% of them were salaried while 21% were students.



2.12.3 Broadband Service

2.12.3.1 Gender Profile

Gender	% Cus		
	Male	Female	Base
Overall	85	15	6402

 6402 broadband service customers were covered. Of this sample, 15% were female respondents.

2.12.3.2 Age Profile

		% Customers					
Age Group	Less than 25	25-34	35-44	More than	Base		
	years	years	years	45 years			
Overall	18	48	25	9	6402		

■ 48% of the customers were in the age group of 25 –34 years while 18% were less than 25 years and the 9% were more than 45 years old.



2.13 Questionnaire Development Process

Three separate questionnaires were developed for the customer satisfaction survey in consultation with TRAI. These questionnaires included questions on parameters of Customer Perception of Service and Implementation and Effectiveness of Telecom Consumer Protection and Redressal of Grievances Regulations, 2007.

The questionnaires developed were for:

- Basic Wire-line Service
- Cellular Mobile Telephone Service
- Broadband Service

2.14 Methodology for Calculating Percentage of Satisfied Customers

Satisfaction of subscribers has been obtained on a 4-point scale.

To measure the percentage of satisfied customers, the total percentage of satisfied customers i.e. very satisfied and satisfied customers on various sub-parameters of customer perception of service, has been computed.

For a parameter, the weighted average of scores on various sub-parameters has been computed.



2.15 Explanation of Benchmarks

TRAI has laid down benchmarks on Customer Perception of Service for the service providers of Basic Wire-line, Cellular Mobile Telephone and Broadband service. The purpose of laying down these benchmarks was to protect the interest of consumers of telecommunication services and to create conditions for maximizing consumer satisfaction by making known the quality of service that the service providers are required to provide and that the user has a right to expect. All service providers have to follow these benchmarks, as laid down by TRAI.

2.15.1 Basic Wire-line Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>95%
% % Satisfied with Network Performance, Reliability and Availability	>95%
% Satisfied with Maintainability	>95%
% Satisfaction with Supplementary and Value Added Services	>90%
% % Satisfied with Help Services including customer grievance redressal	>90%
% Satisfied with Overall Service Quality	>90%



2.15.2 Cellular Mobile Telephone Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>95%
% Satisfied with Network Performance, Reliability and Availability	>95%
% Satisfied with Maintainability	>95%
% Satisfaction with Supplementary and Value Added Services	>90%
% Satisfied with Help Services including customer grievance redressal	>90%
% Satisfied with Overall Service Quality	>90%

2.15.3 Broadband Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>90%
% satisfied with help services	>90%
% Satisfied with Network Performance, Reliability and Availability	>85%
% Satisfied with Maintainability	>85%
% satisfied with Customer satisfaction with offered supplementary services such as allocation of static/fixed IP addresses, email Ids etc.	>85%
% Satisfied with Overall Service Quality	>85%



The parameters of customer perception of service have taken into account the following subparameters:

A. Basic Wire-line Service

Provision of Service

- Time taken to provide a customer with working telephone connection
- Ease of understanding or with provision of all relevant information related to tariff plans & charges

Billing Performance (Postpaid)

- Timely delivery of bills
- Quality, accuracy & completeness of the bills
- Process of resolution of billing complaints
- Clarity of the bills sent by the service provider in terms of transparency and understandability

Billing Performance (Prepaid)

- Accuracy of amount deducted on every usage
- resolution of billing complaints and the resulting refund/credit/waiver of excess charges on account of such resolution of complaints
- Ease of recharging process and the transparency of recharge offer



Help Services including customer grievance redressal

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive"
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

Network Performance, Reliability and Availability

- Availability of working telephone (dial tone)
- Ability to make or receive calls easily
- Voice quality

Maintainability

Fault repair service

Supplementary and Value Added Services

- Quality of the supplementary services provided
- Process of activating value added services or the process of unsubscribing
- Resolution of your complaint for deactivation of VAS

Overall Service Quality

B. Cellular Mobile Telephone Service

Provision of Service

- Time taken to activate cellular mobile connection after customer applied and completed all formalities
- Ease of understanding or with provision of all relevant information related to tariff plans & charges



Billing Performance (Postpaid)

- Timely delivery of bills
- Clarity of the bills sent by the service provider in terms of transparency and understandability
- Accuracy & Completeness of bills
- Process of resolution of billing complaints

Billing Performance (Prepaid)

- Accuracy of amount deducted on every usage
- Resolution of the complaints and the resulting refund/ credit/ waiver of excess charges on account of resolution of complaints
- Ease of recharging process and the transparency of recharge offer

Help Services including customer grievance redressal

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive"
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

Network Performance, Reliability and Availability

- Availability of signal in customer locality
- Ability to make or receive calls easily
- Voice quality

Maintainability

- Availability of network (signal)
- Restoration of network (signal) problems



Supplementary and Value Added Services

- Quality of the supplementary services provided
- Process of activating value added services or the process of unsubscribing
- Resolution of your complaint for deactivation of VAS & refund of charges levied

Overall Service Quality

C. Broadband Service

Provision of Service

 Time taken to provide customer with broadband connection after registration and payment of initial deposit by customer

Billing performance (Postpaid)

- Timely delivery of bills
- Clarity of the bills issued by your service provider in terms of transparency and understandability
- Accuracy/Completeness of Bills
- Process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints

Billing Performance (Prepaid)

- Accuracy of amount deducted on every usage
- Process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints



Help Services

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

Network Performance, Reliability and Availability

- Speed of broadband connection
- Amount of time for which service is up and working

Maintainability

Restoration of broadband connection

Supplementary Services

- Process of activating value added services or the process of unsubscribing
- Resolution of your complaint for deactivation of VAS & refund of charges levied

Overall Customer Satisfaction



2.16 Definition of Key Terms Used

Appellate Authority: It means one or more persons appointed as appellate authority under

regulation 10, by a service provider, falling in the clause (a) or clause (b) of sub-regulation (3) of

regulation.

Basic Wire-line Service: It covers collection, carriage, transmission and delivery of voice or non-

voice messages over licensee's Public Switched Telephone Network in the licensed service area

and includes provision of all types of services except those requiring a separate license.

Broadband Service: It means data connection....

(1) which is always on and is able to support interactive services including Internet access.

(2) which has the capability of the minimum download speed of 256 kilo bits per second (kbps)

or such minimum download speed, as may be specified by the licensor, from time to time, to an

individual subscriber from the point of presence of the service provider intending to provide

Broadband service where a multiple of such individual Broadband connections are aggregated

and the subscriber is able to access these interactive services including the internet through the

said point of presence.

(3) in which the interactive services shall exclude and services for which a separate license is

specifically required (such as real-time voice transmission) except to the extent permitted, or, as

may be permitted, under internet service provider's license with internet telephony.

(4) which shall include such service or download speed or features, as may be specified from

time to time, by the licensor.

Call Centre: means a department or a section or a facility established under regulation 3 by the

service provider, falling in clause (a) or clause (b) of the sub-regulation 3 of regulation 1 for

redressal of grievances of its consumer by telephone or electronic means or by any other means.

Cellular Mobile Telephone Service: Means....

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(1) telecommunication service provided by mean of a telecommunication system for the conveyance of the message through the agency of wireless telegraphy where every message that is conveyed thereby has been, or is to be, conveyed by means of a telecommunication systems which is designed or adapted to be capable of being used while in motion.

(2) refers to transmission of voice or non-voice message over Licensee's Network in real time but service does not cover broadcasting of any messages, voice or non-voice; however, Cell Broadcast is permitted only to the customers of the service.

(3) in respect of which the subscriber (all types, pre-paid as well as post-paid) has to be registered and authenticated at the network point of registration and approved numbering plan shall be applicable.

Consumer: means a consumer of a service provider falling in clause (a) or clause (b) of sub-regulation (3) of regulation 1 and includes its customer and subscriber.

Manual: means the Manual of Practice for handling consumer complaints referred to in regulation 20.

Nodal Officer: means the officer appointed or designated under regulation 6 by a service provider falling in clause (a) or clause (b) of sub-regulation (3) of regulation 1.



3. COMPLIANCE REPORT ON CUSTOMER PERCEPTION OF SERVICE

The compliance report has been presented, by using the following method:

The percentage of customers satisfied on various QoS parameters was derived by using the methodology explained in section 2.14 (Page 25). According to this methodology, the total percentage of satisfied customers i.e. very satisfied and satisfied customers on various QoS parameters has been taken into account. This methodology has been used to derive the percentage of customers satisfied with QoS parameters for all the three services i.e. Basic Telephone, Cellular Mobile and Broadband.



3.1 Basic Wire-line Service

3.1.1 The following table shows the percentage of customers satisfied on QoS parameters.

Sub Parameters	Bench marks	% Customers				
		Airtel	MTNL	TTSL	Reliance	Overall
% Satisfied with Provision of Service	≥90%	88	97	100	68	89
% Satisfied with Billing Performance Postpaid	≥95%	92	96	94	90	93
% Satisfied with Billing Performance Prepaid*	≥95%					
% Satisfied with Help Services including customer grievance redressal	≥90%	83	84	77	65	77
% Satisfied with Network Performance, Reliability and Availability	≥95%	94	94	92	89	92
% Satisfied with Maintainability	≥95%	82	81	81	62	76
% Supplementary and Value Added Services*	≥90%	94	95	100	100	96
% Satisfied with Overall Service Quality	≥90%	92	92	89	87	90
Base		1067	1067	630	1067	3831

^{*} Denotes small sample and thus, statistically invalid data.

- 90% of the basic wire-line service customers in Delhi circle were satisfied with their service providers with overall service quality. Only Airtel & MTNL met the overall service quality benchmark.
- MTNL did not meet the benchmarks with respect to help services including customer grievance redressal, network performance and maintainability.
- Airtel met the benchmark with respect to value added services & overall quality of service.
- TTSL met the benchmark with respect to provision of service, billing performance postpaid & supplementary & value added services.
- Reliance met the benchmark with respect to supplementary & value added services only.



3.1.2 % of customers who reported that their telephone fault was repaired within 3 days.

	% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Overall				
Overall	85	81	77	74	79				
Base	332	462	234	400	1428				

- 79% of all customers reported that the fault was repaired within 3 days.
- This proportion was lower for Reliance customers (74%).

3.1.3 % of customers who reported that their telephone service was terminated within 7 days of request.

		% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Overall				
Overall	75			82	79				
*Base	16			22	38				

^{*}Denotes small sample and thus, statistically invalid data

3.1.4 % of customers who reported that their billing complaints were resolved by call centre within 4 weeks.

_			% Custom	ers	
Type	Airtel	MTNL	TTSL	Reliance	Overall
Overall	55	52	36	28	43
Base	461	346	126	531	1464

- 43% of customers reported that their complaints were resolved within 4 weeks after they lodged their complaints.
- This incidence was much lower for both Reliance (28%) and TTSL (36%).



3.2 Cellular Mobile Telephone Service

3.2.1 The following table shows the percentage of customers satisfied on QoS parameters.

					%	6 Custo	mers				
Sub Parameters	Bench marks	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
% Satisfied with Provision of Service	≥90%	97	97	98	98	97	97	99	97	97	97
% Satisfied with Billing Performance Prepaid	≥95%	89	95	89	84	89	92	92	87	91	89
% Satisfied with Billing Performance Postpaid	≥95%	96	82	89	98	95	91	50	96	100	88
% Satisfied with Help Services including customer grievance redressal	≥90%	81	82	77	71	77	82	87	72	89	79
% Satisfied with Network Performance, Reliability and Availability	≥90%	95	81	87	82	90	95	90	89	80	88
% Satisfied with Maintainability	≥90%	94	79	86	81	91	95	92	89	82	88
% Supplementary and Value Added Services	≥90%	86	71	89	89	83	87	90	89	92	87
% Satisfied with Overall Service Quality	≥90%	90	82	88	78	87	92	88	91	86	87
Base		1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

- 87% of all cellular mobile customers were satisfied with overall service quality. Airtel,
 Vodafone & Aircel met the benchmark set for overall service quality.
- All the service providers met the benchmark set for provision of service.
- Only MTNL met the benchmark set for prepaid billing performance.



- Airtel, Reliance, Idea, Aircel & Etisalat met the benchmark set for postpaid billing performance.
- None of the service providers met the benchmark set for help services including customer grievance redressal.
- Airtel, Idea, Vodafone & MTS met the benchmark set for Network performance, reliability & availability and maintainability.
- Only MTS & Etisalat met the benchmark set for value added services.

3.2.2 % customers who reported billing complaint resolution by call centre within 4 weeks.

		% Customers									
Туре	Airtel	MTN	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Overall	55	20	43	49	40	42	40	46	35	43	
Base	433	269	390	523	362	288	299	352	137	3053	

 Only 43% of the cellular mobile customers who made billing complaints to the call centre reported that their complaints were resolved within 4 weeks of lodging. This was particularly low for MTNL.



3.3 Broadband Service

3.3.1 Percentage of customers satisfied on QoS parameters

	Bench				% Custo	omers		
Sub Parameters	marks	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
% Satisfied with	≥90%	0.5	00	00	0.2	0.0	0.4	00
Provision of Service	250/0	96	98	99	83	90	94	93
% Satisfied with Billing	≥90%							
Performance Prepaid	230/6	100*		100*	100*	88	100*	89
% Satisfied with Billing	≥90%							
Performance Postpaid	290/6	94	96	91	79	89	98	91
% Satisfied with Help								
Services including	≥90%	82	87	97	76	87	92	87
customer grievance								
% Satisfied with								
Network Performance,	≥85%	0.4	00	0.4	00	00	0.2	00
Reliability and	203/0	91	89	94	80	80	92	88
Availability								
% Satisfied with	≥85%	F0	42	40	42	4	F4	20
Maintainability	20370	59	42	49	13	4	51	29
% Supplementary and	> 0E0/							
Value Added Services	≥85%	89	94	98	82	87	100	92
% Satisfied with								
Overall Service	≥85%	89	87	94	80	81	84	86
Base		1067	1067	1067	1067	1067	1067	6402

 86% of all broadband customers were satisfied with overall service quality. Airtel, MTNL and TTSL met the benchmark on this parameter; Reliance, Hathway & Spectranet did not meet the benchmark scores.



- All service providers met the benchmarks set for provision of service, postpaid billing performance and network performance except for Reliance & Hathway.
- Only TTSL & Spectranet met the benchmark set for help services including customer grievance redressal.
- None of the service provider met the benchmark set for maintainability while All the service providers met the benchmark set for supplementary & value added services except Reliance.

3.3.2 % of customers who reported getting a working connection within 7 days.

_	% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Overall	88	81	93	77	74	62	79		
Base	1067	1067	1067	1067	1067	1067	6402		

 79% of the customers got their working connection within 7 working days. However, this proportion was lower for Spectranet.

3.3.3 % of customers who reported that their billing complaints were resolved by call centre within 4 weeks.

Туре	% Customers									
Турс	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	16	20	24	8	57	24	25			
Base	422	251	173	593	481	407	2327			

Only 25% of customers reported that their billing complaints were resolved within 4 weeks after they lodged their complaints. 92% of Reliance customers reported that their complaints were not resolved within 4 weeks.



4. DETAILED SURVEY FINDINGS

4.1 Basic Wire-line Service - Delhi Circle

Customer Satisfaction Survey in the Delhi circle was done among customers of 4 Basic Wire-line Service providers i.e. Airtel and MTNL.

4.1.1 Customer Satisfaction with Provision of Service

4.1.1. The following table shows the percentage of customers satisfied with different subparameters of Provision of Service

	% Customers								
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall				
Time taken to provide working connection	80	96	100	42	80				
Ease of understanding	95	99	100	94	97				
Overall Provision of Service	88	97	100	68	89				
Base	40	72	63	62	237				

- 80% of the customers were satisfied with the time taken to provide a working telephone.
 This score was low among Reliance (42%) customers.
- 97% of the customers were satisfied with the ease of understanding/ provision of all relevant information related to tariff plans & charges.
- Reliance's satisfaction with provision of service was low because of the time taken to provide working connections.



4.1.2a Customer Satisfaction with Billing Performance among Postpaid Customers

4.1.2.1a The following table shows the percentage of postpaid customers satisfied with different sub-parameters of billing performance.

		% Po	ostpaid Cus	stomers	
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall
Timely delivery of bills	94	96	96	92	94
Quality, Accuracy & Completeness of the bills	94	97	96	94	95
Process of resolution of billing complaints	43	57	57	28	43
Clarity of the bills in terms of transparency & understandability	94	99	94	92	95
Overall Postpaid Billing Performance	92	96	94	90	93
Base	1067	1067	630	1067	3831

- 43% customers were satisfied on account of process of resolution of billing complaints. This was significantly low among Reliance customers and dragged down the Reliance's satisfaction score with overall billing performance.
- Performance on all other aspects was highly satisfactory.

4.1.2.2b Customer Satisfaction with Billing Performance among Prepaid Customers

Note: Service providers did not report prepaid wire-line customers and hence a corresponding sample was not covered.



4.1.3 Customer Satisfaction with Help Services including customer grievance redressal

4.1.3.1 The following table shows the percentage of customers satisfied with sub-parameters of help services including customer grievance redressal.

		%	Custome	ers	
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall
Ease of access of call centre/customer care or help-line	84	89	79	72	81
Ease of getting an option for "talking to a customer care executive"	83	85	74	68	78
Response time taken to answer the call	82	86	74	65	77
Problem solving ability of customer care executive	82	81	79	62	76
Time taken by call centre/customer care /helpline to resolve complaint	82	81	79	61	75
Overall	83	84	77	65	77
Base	735	657	342	702	2436

- Reliance customers were less satisfied with all aspects of help services.
- Time taken by customer care to resolve complaints registered the lowest proportion of satisfied customers.



4.1.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.1.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

	% Customers							
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall			
Availability of working telephone (dial tone)	95	94	94	88	93			
Ability to make or receive calls easily	95	95	91	89	93			
Voice Quality	93	92	90	89	91			
Overall Network Performance	94	94	92	89	92			
Base	1067	1067	630	1067	3831			

- A higher percentage of Airtel & MTNL's customers were satisfied with the availability of working telephone (dial tone), ability to make or receive calls easily and voice quality.
- Reliance (88%) registered a low percentage of customers satisfied with the availability of working telephone (dial tone) as well as voice quality.



4.1.5 Customer Satisfaction with Maintainability

4.1.5.1 The following table shows the percentage of customers satisfied with maintainability.

	% Customers						
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall		
Fault repair service	82	81	81	62	76		
Overall Maintainability	82	81	81	62	76		
Base	332	462	234	400	1428		

 A lower percentage of Reliance customers were satisfied with the fault repair service as compared to other service providers.

4.1.6 Customer Satisfaction with Supplementary and Value Added Services

4.1.6.1 The following table shows the percentage of customers satisfied with supplementary and value added services.

	% Customers					
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall	
Quality of the supplementary services / value added service	94	95	100	100	96	
Process of activating value added services or the process of unsubscribing	92	98	100	100	97	
Overall Value Added Services	94	95	100	100	96	
Base	79	59	63	24	225	

 All the service providers met the benchmark set for supplementary & value added services. There was no issue on any aspect.



4.1.7 Customer Satisfaction with Overall Service Quality

4.1.7.1 The following table shows the % of customers satisfied with overall service quality.

			% Custom	ers	
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall
Overall quality of Telephone service	92	92	89	87	90%
Base	1067	1067	630	1067	3831

 90% of the customers were satisfied with the overall quality of telephone service. The satisfaction was lower among Reliance & TTSL customers.



4.2 Awareness of Grievance Redressal Mechanism & Experience among Basic Telephone Service subscribers

4.2.1 Awareness and Experience of Call Centre

Table 4.2.1.1 The following table shows the percentage of customers aware about the call centre number of their service provider for making a complaint/ query

_			% Customers		
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	87	85	89	82	85
Base	1067	1067	630	1067	3831

 85% of the customers were aware about the call centre number of their service provider for the purpose of making a complaint/ query.

Table 4.2.1.2 The following table shows the percentage of customers who made a complaint on the call centre number of their service provider in the last 6 months

_	% Customers						
Туре	Airtel	MTNL	TTSL	Reliance	Overall		
Overall	50	38	23	61	45		
Base	932	903	558	874	3267		

Approximately 45% of the customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months. The proportion was higher for Reliance customers and lower among TTSL customers.



4.2.1.3 The following table shows the percentage of customers who received or did not receive docket numbers for their complaints.

			% Custom	ners	
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall
Docket number received for most					
of the complaints	86	84	50	79	80
No docket number received for				_	
most of the complaints	6	11	43	7	11
It was received on request	7	4	7	13	8
No docket number received even		_	_	_	_
on request	1	1	0	2	1
Base	461	346	126	531	1464

- 80% of the customers who had complained said that they had received a docket number for most of their complaints. This was significantly higher for Airtel customers as compared to TTSL customers.
- 11% of all customers who had complained said that they did not receive docket number for most of their complaints. 8% received it on request.



4.2.1.4 The following table shows the percentage of customers who were informed about the action taken on their complaint by call centre.

_			% Custome	rs	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	80	80	50	49	66
Base	461	346	126	531	1464

- 66% all the basic telephone service customers who had complained said that they were informed about the action taken on their complaint by call centre.
- A lower proportion of Reliance & TTSL customers were informed about the action taken on their complaint by call centre.

4.2.1.5 The following table shows the percentage of customers who got their billing complaints resolved satisfactorily by call centre/customer care within four weeks.

_			% Custome	% Customers		
Туре	1ype Airtel	MTNL	TTSL	Reliance	Overall	
Overall	55	52	36	28	43	
Base	461	346	126	531	1464	

 43% of the customers who had made billing complaints said that their complaints were resolved satisfactorily by the call centre/ customer care within four weeks of lodging their complaints. This was lower for both TTSL and Reliance.



4.2.2 Awareness and experience of Nodal Officer

Table 4.2.2.1 The following table shows the percentage of customers who were aware about contact details of nodal officer.

_			% Custom	ers	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	5	5		5	4
Base	1067	1067	630	1067	3831

 Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer. None of the TTSL customers were aware of the nodal officer.

Table 4.2.2.2 The percentage of customers who have made complaints to the Nodal Officer

_	% Customers						
Туре	Airtel	MTNL	TTSL	Reliance	Overall		
Overall	21	35		53	36		
Base	52	48		51	151		

 Of those who were aware of the Nodal Officer's contact details, 36% claimed to have complained to the nodal officer.



Table 4.2.2.3 The percentage of customers who were able to contact to the Nodal Officer without difficulty.

_			% Customers		
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	73	47		56	56
Base	11	17		27	55

 Only 56% of the customers who contacted the Nodal Officers, claimed to have been able to do so without any difficulty.

Table 4.2.2.4 The percentage of customers who were intimated about the decision taken on their complaints by the Nodal Officer

_	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Overall			
Overall	82	59		44	56			
Base	11	17		27	55			

■ 56% of those customers, who complained to the Nodal Officer, claimed that they were intimated about the decision taken on their complaints by the Nodal Officer.



Table 4.2.2.5 % of customers satisfied with redressal of complaint by the Nodal Officer

_			% Custome	rs	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	82	65		30	51
Base	11	17		27	55

 51% of customers, who complained to the Nodal Officer, claimed that they were satisfied with redressal of complaint by the Nodal Officer.

4.2.3 Awareness and experience of Appellate Authority

Table 4.2.3.1 The following table shows the percentage of customers who were aware about the contact details of the appellate authority.

_			% Customers		
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	2	1			1
Base	1067	1067	630	1067	3831

 Only 1% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority. None of the TTSL and Reliance customers were aware of the Appellate Authority's details.



4.2.3.2 Incidence of Appeal being filed in the prescribed form in the last 6 months

_			% Custome	rs	
Туре	Type Airtel	MTNL	TTSL	Reliance	Overall
Overall		7			2
Base	22	15		4	41

2% of all the basic wire-line service customers who were aware of the contact details of
 Appellate Authority claimed to have filed an appeal in last the 6 months.

4.2.3.3 Percentage of Customers who filed an appeal with the Appellate & Received an Acknowledgement

_			% Customers		
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall		100			100
Base		1			1

4.2.3.4 Percentage of Customers who filed an appeal with the Appellate & for Whom a Decision was taken within 3 months

_			% Customers	;	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall		100			100
Base		1			1



4.2.4 General Information

Table 4.2.4.1 The following table shows the percentage of the new customers who got the Manual of Practice containing the terms and conditions of service, toll free number of call centre and contact details of Nodal Officer & Appellate Authority for complaint redressal etc., while subscribing to the new basic telephone connection.

_			% Custome	rs	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	49	42	54	36	44
Base	1067	1067	630	1067	3831

44% of the new basic telephone service customers said that they got the Manual of
 Practice while subscribing to the new basic telephone connection.

Table 4.2.4.2 The following table shows the percentage of prepaid customers who were aware that a prepaid customer can get item-wise usage charge details, on request.

• **Note**: Service providers did not report prepaid wire-line customers and hence a corresponding sample was not covered.

4.2.4.3 The following table shows the percentage of customers who were denied item-wise usage charge details for their pre-paid connection.

 Note: Service providers did not report prepaid wire-line customers and hence a corresponding sample was not covered.

Table 4.2.4.4 The following table shows the percentage of customers who cited different reason(s) for their request for item-wise details being denied.

 Note: Service providers did not report prepaid wire-line customers and hence a corresponding sample was not covered.



Table 4.2.4.5 The following table shows the percentage of customers who terminated a telephone connection in the last 6 months.

_			% Customer	s	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	2	1	0	2	1
Base	1067	1067	630	1067	3831

 Only 1% of the customers claimed to have terminated a wire-line telephone connection in the last 6 months.

4.2.4.6 The following table shows the percentage of customers who terminated a telephone connection of a particular service provider in the last 6 months.

Sample is too sample to report any meaningful information.

4.2.4.8 The following table shows the percentage of customers who were aware about getting rent rebate in case fault is not repaired within 3 days

_			% Customer	s	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	18	21	27	13	19
Base	1067	1067	630	1067	3831

 Only 19% of the customers were aware about the rent rebate entitlement, in case fault was not repaired within 3 days.



4.2.5.1 The following table shows the percentage of customers who were aware about the facility for registering telephone number with the service provider for not receiving unwanted tele marketing calls/SMS.

_			% Customer	s	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	32	30	21	39	32
Base	1067	1067	630	1067	3831

 32% of the customers were aware about the facility for registering telephone number with the service provider for not receiving unwanted tele marketing calls/SMS.

4.2.5.2 The following table shows the percentage of customers who registered with service provider for not receiving any unwanted tele marketing calls/SMS

_			% Customer	S	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	6	1	0	5	4
Base	337	321	135	419	1212

 Only 4% of the aware customers were registered with the service provider for not receiving unwanted tele marketing calls/SMS.



4.2.5.3 The following table shows the percentage of customers who reported varying degrees of reduction in number of unwanted tele marketing calls/SMS received after registering.

	% Customers							
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Overall			
No change	10	25			7			
Slight decrease	5				2			
Considerable decrease	10	25			7			
Stopped receiving	76	50		100	84			
Base	21	4		19	44			

• Of the customers who had registered in the DNC register, 84% had stopped receiving unwanted tele-marketing calls/ SMSes.



4.2.5.4 The following table shows the percentage of customers who made a complaint to service provider on getting such unwanted tele marketing calls/ SMS even after registering telephone number.

_			% Customer:	s	
Туре	Airtel	MTNL	TTSL	Reliance	Overall
Overall	80	100			86
Base	5	2			7

Note: Base is too small to draw any statistically valid inference.

4.2.5.5 Service provider rating on a scale of 1 - 10 where 10 is very good and 1 is very poor.

		Custo	omer Rankir	ng	
	Airtel	MTNL	TTSL	Reliance	Overall
Mean Score	7.27	7.08	6.66	6.51	6.9
Base	1067	1067	630	1067	3831

 Airtel received the highest rating followed by MTNL (7.27 VS. 7.08). The others registered much lower ratings.



4.3 Cellular Mobile Telephone Service – Delhi Circle

Customer Satisfaction Survey in the Delhi circle was done among customers of 9 Cellular Mobile Telephone service providers i.e. Airtel, MTNL, Reliance, TTSL, Idea, Vodafone, MTS, Aircel and Etisalat.

4.3.1 Customer Satisfaction with Provision of Service

4.3.1.1 The following table shows the % of customers satisfied with sub parameters of provision of service.

					% Cust	omers				
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Process & time taken to activate connection	96	97	97	98	97	97	99	97	97	97
Ease of understanding	97	96	98	98	96	97	99	98	98	98
Overall Provision of Service	97	97	98	98	97	97	99	97	97	97
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

 Most customers were satisfied with the process and time taken to activate the mobile connection as well as ease of understanding of plans conveyed.



4.3.2a Customer Satisfaction with Billing Performance among Postpaid Customers

4.3.2.1a The following table shows the percentage of postpaid customers satisfied with subparameters of billing performance.

				%	Postpai	id Custo	omers			
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Timely delivery of bills	95	68	80	98	97	92	50	83	100	80
Clarity of the bills in terms of transparency and understandability	98	90	96	100	93	92	50	100	100	94
Accuracy & completeness of the bills	95	88	91	100	97	85	50	100	100	90
Process of resolution of billing complaints	95	83	88	96	93	94	50	100	100	88
Overall Postpaid Billing Performance	96	82	89	98	95	91	50	96	100	88
Base	59	255	228	44	29	79	*4	*6	*3	707

^{*}Denotes small sample not adequate for any statistical inference.

- Overall satisfaction was low on account of timely delivery of bills, especially for TTSL.
- Satisfaction was high on account of clarity of bills in terms of transparency and understandability.
- However, satisfaction on account of billing complaint resolution was low for most service providers with substantial population of postpaid customers.



4.3.2b Customer Satisfaction with Billing Performance - Prepaid

4.3.2.1b The following table shows the percentage of prepaid customers satisfied with subparameters of billing performance.

				% F	Prepaid	Custo	mers			
Sub Parameters	Airtel	MTM	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Accuracy of charges	88	97	90	84	88	92	94	83	93	90
Refund/Credit/Waiver of excess charges	71	71	62	59	62	64	65	69	80	66
Ease of recharging process & the transparency of recharge offer	97	97	96	96	98	98	94	97	91	96
Overall Prepaid Billing Performance	89	95	89	84	89	92	92	87	91	89
Base	1008	811	839	1023	1038	988	1063	1061	1064	8895

- MTNL, MTS, Etisalat & Vodafone had the highest % of prepaid customers satisfied on account of accuracy of charges. The others had a lower proportion satisfied on this parameter.
- A smaller % of customers were satisfied on account of refund/credit/waiver of excess charges across all the service providers.
- Most customers were satisfied on account of ease of recharging process & the transparency of recharge offer.



4.3.3 Customer Satisfaction with Help Services including customer grievance redressal 4.3.3.1 The following table shows the percentage of customers satisfied with sub-parameters of Help Services including customer grievance redressal.

					% Cust	tomers	5			
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Ease of access of call centre/customer care or help-line	82	92	79	75	80	85	89	73	90	82
Ease of getting an option for "talking to a customer care executive"	80	88	80	75	80	82	89	75	91	82
Response time taken	84	84	79	73	79	84	92	69	90	81
Problem solving ability	80	74	76	68	76	80	85	71	87	77
Time taken to resolve complaint	79	74	73	65	72	80	82	70	86	75
Overall Help Services	81	82	77	71	77	82	87	72	89	79
Base	686	580	715	748	572	527	593	634	379	5434

- MTNL & Etisalat had higher % of customers satisfied on ease of access of call centre/customer care or help-line.
- Etisalat, MTNL & MTS had a higher satisfaction level on account of ease of getting an option for "talking to a customer care executive"
- Aircel had very low satisfaction on account of response time taken by the customer care executive to answer the call.
- Operators registered lower satisfaction scores on all aspects of Help Services.



4.3.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.3.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

					% Cust	tomers				
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Availability of signal of your										
service provider in your	92	75	85	78	87	94	86	86	78	84
locality										
Ability to make or receive										
calls easily	96	84	89	84	92	97	93	91	79	89
Voice quality	96	85	87	85	90	95	91	91	84	89
Overall Network										
Performance	95	81	87	82	90	95	90	89	80	88
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

- Both Airtel and Vodafone registered higher satisfactions scores on overall network performance.
- Vodafone had the highest percentage of satisfied customers on availability of signal in the locality and ability to make or receive calls easily.
- Higher % of Airtel & Vodafone customers were satisfied with the voice quality of their connections.



4.3.5 Customer Satisfaction with Maintainability

4.3.5.1 The following table shows the % of customers satisfied with sub-parameters of maintainability.

	% Customers										
Sub Parameters	Airtel	MTNL	ПSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Availability of network (signal)	94	77	86	81	92	95	89	91	82	87	
Restoration of network (signal) problems	95	82	86	81	91	95	94	87	82	88	
Overall Maintainability	94	79	86	81	91	95	92	89	82	88	
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602	

- MTNL, Reliance and Etisalat registered much lower satisfaction scores on maintainability.
- A higher proportion of Vodafone and Airtel customers were satisfied with availability of network (signal) and restoration of network (signal) problems.



4.3.6 Customer Satisfaction with Supplementary and Value Added Services

4.3.6.1 The following graph shows the percentage of customers satisfied with supplementary and value added services.

					% Cu	stome	rs			
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Quality of supplementary service	84	58	86	85	78	84	87	86	88	83
Process of activating VAS	89	84	91	93	88	90	92	92	97	91
Overall Supplementary & Value Added Services	86	71	89	89	83	87	90	89	92	87
Base	161	43	125	182	147	156	78	205	33	1130

Etisalat & MTS had a higher percentage of satisfied customers on quality of supplementary service and on the process of activating VAS.



4.4 Awareness of Grievance Redressal Mechanism & Experience among Cellular Mobile Service subscribers

4.4.1 Awareness and experience of Call Centre

Table 4.4.1.1 The following table shows the percentage of customers aware about the call centre number of their service provider for making a complaint/ query.

					% Cust	omers				
Туре	Airtel	MTNL	ПSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	80	87	77	87	72	75	77	76	65	77
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

 77% of all cellular mobile customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query. Awareness was very low among Etisalat customers.

4.4.1.2 The following table shows the percentage of customers who had complained in last 6 months to the toll free Call Centre/ Customer Care/ Help-line telephone number.

					% Cust	omers				
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	51	29	47	56	47	36	37	43	20	41
Base	857	923	825	928	765	805	818	811	693	7425

41% of all cellular mobile customers claimed that they had complained in the last 6 months to the toll free Call Centre/ Customer Care/ help-line telephone number. This was lower among both Etisalat & MTNL customers.



4.4.1.3 The following table shows the percentage of customers who received or did not receive docket number for their complaints.

		% Customers									
	Airtel	MTNL	ПSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Complaint was registered and Docket number received	74	73	71	68	65	75	89	63	76	72	
Complaint was registered and Docket number not received	19	15	16	18	24	17	7	21	11	17	
Complaint was registered and docket number provided on request	3	5	3	2	2	1	1	3	10	3	
Complaint was registered and docket number not provided even on request	1	0	0	2	2	2	0	1	1	1	
Refused to register the complaint	4	8	11	10	7	6	3	12	3	7	
Base	433	269	390	523	362	288	299	352	137	3053	

- 93% of the customers reported complaint registration. Only in the case of Aircel, TTSL and Reliance, a substantial % claimed that the complaint was not registered.
- 72% of all the cellular mobile customers belonging to different service providers said that they had received a docket number for most of their complaints. Another 17% of those who had complained did not receive docket numbers.



4.4.1.4 The following table shows the percentage of customers who were informed about the action taken on their complaint by call centre.

					% Cust	tomers				
Туре	Airtel	MTN	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	70	61	68	64	58	62	71	67	68	65
Base	433	269	390	523	362	288	299	352	137	3053

• 65% all the cellular mobile customers who had complained said that they were informed about the action taken on their complaint by the call centre.

4.4.1.5 The following table shows the percentage of customers who got their billing complaints resolved satisfactorily by call centre/customer care within four weeks.

					% Customers						
Туре	Airtel	MTN	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Overall	55	20	43	49	40	42	40	46	35	43	
Base	433	269	390	523	362	288	299	352	137	3053	

 Only 43% of the cellular mobile customers who had made billing complaints said that their complaints were resolved satisfactorily within four weeks after they lodged their complaint.



4.4.2 Awareness and experience of Nodal Officer

4.4.2.1 The following table shows the percentage of customers who were aware about contact details of the nodal officer.

					% Cust	omers				
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	5	9	6	7	4	7	3	5	5	6
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

 Only 6% of the cellular mobile customers were aware of the contact details of the nodal officer. However, this stood at 9% among MTNL customers.

4.4.2.2 The following table shows the % of aware customers who complained to the nodal officer regarding their complaints not being resolved or unsatisfactorily resolved by the call center/customer care.

	% Customers									
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	11	12	13	29	17	7	15	8	0	13
Base	54	96	61	79	42	74	27	49	53	535

 Only 13% Of the cellular mobile customers who were aware of the nodal officer had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.



4.4.2.3 Incidence of Customer Intimation Regarding Decision taken on Complaint

	% Customers									
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	67	36	38	48	86	60		75		50
Base	6	11	8	23	7	5	4	4		68

4.4.2.4 Satisfaction with Nodal Officer

	% Customers									
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	83	36	50	48	71	100		100		56
Base	6	11	8	23	7	5	4	4		68

 Only 56% of those who had complained to the Nodal Officer were satisfied with the action taken/ response.



4.4.3 Awareness and experiences with Appellate Authority

4.4.3.1 The following table shows the percentage of customers who were aware about the contact details of the appellate authority.

	% Customers									
Type	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	1	3	2	2	2	3	1	2	3	2
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

• Only 2% of the mobile phone customers were aware of the contact details of appellate authority.

4.4.3.2 Incidence of Appeal being filed in the prescribed form in last 6 months

	% Customers									
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	0	0	6	15	19	0	0	16	6	7
Base	15	27	16	26	16	28	14	19	34	195

Only 7% of those who were aware, had filed an appeal with the Appellate Authority.



4.4.3.3 % Customers who Filed An Appeal with the Appellate Authority & Received an acknowledgement

	% Customers										
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Overall				75	67			33	100	62	
Base				4	3			3	2	13	

4.4.3.4 Reported Decisions by the Appellate Authority

	% Customers										
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Overall				75	67			33	100	62	
Base			1	4	3			3	2	13	



4.4.4 General Information

4.4.4.1 The following table shows the percentage of prepaid customers who were aware that a prepaid customer can get item-wise usage charge details, on request.

	Service Provider											
Туре	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall		
Overall	18	26	15	19	18	15	6	20	15	17		
Base	1008	811	839	1023	1038	988	1063	1061	1064	8895		

 Only 17% of the prepaid cellular mobile customers said that they were aware of the fact that they can get item-wise usage charge details on request.

4.4.4.2 The following table shows the percentage of customers who were denied item-wise usage charge details for their pre-paid connection.

	Service Provider											
Type	Airtel	MTN	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall		
Overall	3	7	6	9	2	4	11	6	7	6		
Base	180	212	127	195	188	145	63	213	155	1478		



4.4.4.3 The following table shows the percentage of customers who cited different reason(s) for their request for item-wise details being denied.

	% Customers										
	Airtel	MTNL	TTSL	Reliance	Idea	Vodafon	MTS	Aircel	Etisalat	Overall	
No reason given	80	71	88	89	100	100	86	75	100	86	
Technical problem		29	13	11			14	25		13	
Others	20									1	
Base	5	14	8	18	4	6	7	12	10	84	

4.4.4.4 The following table shows the percentage of customers who claimed to have got the Manual of Practice containing the terms & conditions of service, toll free number of the call centre and contact detail of Nodal Officer & Appellate Authority for complaint redressal while subscribing the new mobile telephone connection.

				9	Service	Provid	er			
Type	Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Overall	80	73	79	82	83	86	83	77	77	80
Base	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602

Only 80% of the new customers claimed to have received the Manual of Practice. This
proportion was significantly lower among MTNL customers.



4.5 Broadband Service - Delhi circle

The survey of customer perception of Satisfaction was done in Delhi circle among customers of 6 Broadband service providers i.e. Airtel, MTNL,TTSL, Reliance, Hathway & Spectranet.

4.5.1 Customer Satisfaction with Provision of Service

4.5.1.1 The following table shows the % of customers satisfied with provision of service.

	_				Customer	S		
Sub Parameters	Type	Airtel	MTNL	TTSL	Reliance	Hathway	Spectra net	Overall
Time taken	Overall	96	98	99	83	90	94	93
Base		1067	1067	106 7	1067	1067	1067	6402

93% the customers were satisfied with the provision of service.

4.5.2a Postpaid Customer Satisfaction with Billing Performance

4.5.2.2a The following table shows the percentage of postpaid customers satisfied with subparameters of billing performance.

Cub Davanatava			%	Postpaid	Customers		
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Timely delivery of bills	94	96	97	81	80	99	92
Clarity of the bills in terms of transparency	95	97	89	82	95	98	93
Accuracy of the bills	96	97	89	84	96	99	93
Process of resolution of billing complaints	58	63	90	43	61	88	65
Overall postpaid billing	94	96	91	79	89	98	91
Base	1058	1067	1058	1052	671	1058	5964

- All the service provider registered high satisfaction levels on account of timely delivery of bills, clarity of bills in terms of transparency & understandability and accuracy except for Reliance.
- However, all of them had a low % of satisfied customers on account of resolution of billing complaints; only 65% were satisfied.



4.5.2b Prepaid Customer Satisfaction with Billing Performance

4.5.2.1b The following table shows the % of prepaid customers satisfied with billing performance.

6.1.5	Prepaid Customers									
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Accuracy of Charges	100		100	100	93	100	94			
Process of resolution of billing Complaints					58		58			
Overall prepaid billing	100		100	100	88	100	89			
Base	9		9	15	396	9	438			



4.5.3 Customer Satisfaction with Help Services

4.5.3.1 The following table shows the percentage of customers satisfied with sub-parameters of help services.

				% Custo	omers		
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Ease of access of call							
centre/ customer	84	90	98	88	96	96	92
care or helpline							
Ease of getting an option							
for "talking to customer	83	89	98	84	94	96	91
care executive"							
Response time taken by							
customer executive to	83	89	98	82	90	97	90
answer customer call							
Problem solving ability of							
customer care executive(s)	80	85	95	65	79	85	81
Time taken by call centre/							
customer care / help-line	79	81	95	60	77	85	79
to resolve your complaint							
Overall Help Services	82	87	97	76	87	92	87
Base	675	646	774	864	845	766	4570

- Higher proportion of TTSL customers were satisfied with all the aspects of help services.
- Spectranet also registered higher satisfactions scores, especially on account of accessibility of customer care and response times.



4.5.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.5.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

Cul Danamatana				% Cust	omers		
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Speed of broadband							
connection	90	88	95	80	82	89	87
Amount of time for							
which service is up and	92	90	94	81	78	95	88
working							
Overall Network							
Performance	91	89	94	80	80	92	88
Base	1067	1067	1067	1067	1067	1067	6402

- Airtel & TTSL had the highest % of satisfied customers with respect to speed of broadband connection
- Spectranet had the highest % of satisfied customers with respect to amount of time for which service is up & working.



4.5.5 Customer Satisfaction with Maintainability

4.5.5.1 The following table shows the percentage of customers satisfied with maintainability

	%Customers										
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall				
Time taken for											
restoration of broadband connection	59	42	49	13	4	51	29				
Base	126	93	83	216	227	92	837				

 Only 29% of the customers were satisfied with the time taken for restoration of broadband connection. Airtel (59%) had the highest percentage of satisfied customers on this parameter, followed by Spectranet.

4.5.6 Customer Satisfaction with Supplementary Services

4.5.6.1 The following table shows the percentage of customers satisfied with supplementary services.

Cult Danamatana	% Customers								
Sub Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Process of activating									
VAS or process of unsubscribing	89	94	98	82	87	100	92		
Base	140	100	139	66	47	75	567		

92% of customers satisfied with process of activating VAS or process of unsubscribing.



4.5.7 Customer Satisfaction with Overall Service Quality

4.5.7.1 The following graph shows the % of customers satisfied with overall service.

Sub	% Customers								
Parameters	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Overall service quality	89	87	94	80	81	84	86		
Base	1067	1067	1067	1067	1067	1067	6402		

86% of the customers were satisfied with the quality of overall service. TTSL (94%) had
 the highest percentage of satisfied customers, followed by Airtel.

4.6 Awareness of Grievance Redressal Mechanism and Experience among Broadband Service Subscribers

4.6.1 Awareness and experience of Call Centre

4.6.1.1 % of customers aware about the call centre number for making a complaint/ query.

	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	79	76	74	84	96	85	82	
Base	1067	1067	1067	1067	1067	1067	6402	

 82% of broadband customers belonging to different service providers said that they were aware about the call centre number of their service provider for making a complaint/ query.



4.6.1.2 The following table shows the percentage of customers who had complained in last 6 months to the toll free call centre/ customer care/ help-line telephone number.

				% Custome	rs		
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Overall	50	31	22	66	47	45	44
Base	839	810	794	898	1024	909	5274

 44% of broadband customers who were of the call centre number claimed to have complained in the last 6 months.

4.6.1.3 The following table shows the percentage of customers who received or did not receive the docket number for their complaints.

				% Custo	mers		
Customers	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Docket number received for most of the complaints	92	80	69	78	90	92	85
No Docket number received for most of the complaints	3	1	23	6	1	2	4
It was received on request	4	12	8	16	6	6	9
No Docket number received even on request	1	7	0	0	2	0	1
Base	422	251	173	593	481	407	2327

- 85% of all broadband customers who had complained claimed that they received a docket number for most of their complaints.
- 4% of all broadband customers who had complained said that they did not receive docket numbers for most of their complaints. Another 9% received it on request.



4.6.1.4 The following table shows the percentage of customers who were informed about the action taken on their complaint by the call centre.

_				% Customer	S		
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Overall	81	71	84	36	79	98	71
Base	422	251	173	593	481	407	2327

 71% of all broadband customers who had complained said that they were informed about the action taken on their complaint by the call centre.

4.6.1.5 The following table shows the % of customers satisfied with complaint resolution.

_			,	% Customers	5		
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall
Overall	67	67	57	54	59	70	62
Base	422	251	173	593	481	407	2327

 62% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.



4.6.1.7 % of customers who got their billing complaint resolved satisfactorily by call centre/customer care within 4 weeks of lodging their complaints.

	% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Overall	16	20	24	8	57	24	25		
Base	422	251	173	593	481	407	2327		

Only 25% of the billing complaints were satisfactorily resolved.

4.6.2 Awareness and experience of Nodal Officer

4.6.2.1 % of customers who were aware about the contact details of the nodal officer.

T	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	12	17	2	5	23	3	10	
Base	1067	1067	1067	1067	1067	1067	6402	

 Only 10% of the broadband customers said that they were aware of the contact details of the Nodal Officer.

4.6.2.2 The following table shows the percentage of customers who had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.

	% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Overall	2	2	0	4	1	0	2		
Base	1067	1067	1067	1067	1067	1067	6402		

 2% of the customers who were aware of the nodal officer had complained to the nodal officer.



4.6.2.3 The following table shows the percentage of customers who were able to connect to the Nodal Officer without any difficulty.

		% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	58	100		88	46	100	78			
Base	24	18		40	11	3	96			

• 78% of the customers were able to connect to Nodal officer without any difficulty.

4.6.2.4 The following table shows the percentage of customers who were intimated by the Nodal Officer about the decision taken on their complaint.

_		% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	50	100		25	0	100	45			
Base	24	18		40	11	3	96			

 45% of the customers were conveyed the decision taken by the Nodal officers on their complaints.

4.6.2.5 The following table shows the percentage of customers satisfied with the redressal of the complaint by the Nodal Officer.

	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	25	100		38	0	100	44	
Base	24	18		40	11	3	96	

 44% of the customers were satisfied with the redressal of the complaint by the Nodal Officer.



4.6.4 Awareness and experience of Appellate Authority

4.6.4.1 % of customers who were aware about Appellate Authority's contact details

	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	3	3	1	2	6	1	3	
Base	1067	1067	1067	1067	1067	1067	6402	

• Only 3% of the customers were aware of the Appellate Authority's contact details.

4.6.4.2 Incidence of Appeal being filed in the prescribed form in last 6 months

_		% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	12	0	0	0	0	20	4			
Base	34	29	5	16	66	15	165			

• Of those who were aware, only 4% had filed an appeal to the Appellate Authority.

4.6.4.3 Incidence of Acknowledgement Receipt

_		% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	100					100	100			
Base	4					3	7			

Note: Sample is too small for any statistically valid inference.



4.6.4.4 Reported Incidence of Decision by the Appellate Authority

_		% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall		
Overall	0					100	43		
Base	4					3	7		

Note: Sample is too small for any statistically valid inference.

4.6.5 General Information

4.6.5.1_The following table shows the percentage of prepaid customers who were aware that they can get item-wise usage charge details, on request.

	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	44		22	0	7	0	7	
Base	9		9	15	396	9	438	

4.6.5.2 The following table shows the percentage of customers who were denied item-wise usage charge details.

-		% Customers								
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
Overall	50		0		0		6			
Base	4		2		26		32			



4.6.5.3_The following table shows the percentage of customers who cited different reason(s) for their request being denied.

	% Customers									
Customers	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall			
No reason given										
Technical problem	100						100			
Others										
Base	2						2			

Note: Sample is too small for any statistically valid inference.

4.6.5.4 The following table shows the percentage of new customers who got the Manual of Practice containing the terms and conditions of service, grievance redressal mechanism etc. while taking the connection.

	% Customers							
Туре	Airtel	MTNL	TTSL	Reliance	Hathway	Spectranet	Overall	
Overall	40	32	37	21	68	71	45	
Base	1067	1067	1067	1067	1067	1067	6402	

 Only 45% of the customers claimed to have got the Manual of Practice while taking the connection.



5. SUMMARY OF CRITICAL FINDINGS

5.1 Basic Wire-line Service

- 90% of the basic wire-line service customers in Delhi circle were satisfied with their service providers with overall service quality. Only Airtel & MTNL met the overall service quality benchmark while TTSL and Reliance did not.
- None of the service providers met the benchmarks with respect to help services including customer grievance redressal, network performance and maintainability.
- Airtel, TTSL and Reliance did not meet the benchmark with respect to billing performance.
- 79% of all customers reported that the fault was repaired within 3 days. This proportion was lower for Reliance customers (74%).

Grievance Redressal

- Approximately 45% of the aware customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months. 11% of all customers who had complained said that they did not receive docket number for most of their complaints
- Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer. 49% of customers, who complained to the Nodal Officer, were not satisfied with redressal of complaint by the Nodal Officer.
- Only 1% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority.



5.2 Cellular Mobile Service

- 87% of all cellular mobile customers were satisfied with overall service quality. Airtel, Vodafone & Aircel met the benchmark set for overall service quality. MTNL, TTSL, Reliance, Idea, MTS and Etisalat did not meet the benchmark.
- None of the service providers with the exception of MTNL met the benchmark set for prepaid billing performance.
- Airtel, Reliance, Idea, Aircel & Etisalat met the benchmark set for postpaid billing performance.
- None of the service providers met the benchmark set for help services including customer grievance redressal.
- Airtel, Idea, Vodafone & MTS met the benchmark set for Network performance, reliability & availability and maintainability; the others did not.
- None of the service providers with the exception of MTS & Etisalat met the benchmark set for value added services.

Grievance Redressal

- Only 43% of the cellular mobile customers who made billing complaints to the call centre reported that their complaints were resolved within 4 weeks of lodging.
- 41% of all cellular mobile customers claimed that they had complained in the last 6 months to the toll free Call Centre/ Customer Care/ help-line telephone number.
- Only 6% of the cellular mobile customers were aware of the contact details of the nodal officer. Only 56% of those who had complained to the Nodal Officer were satisfied with the action taken/ response.
- Only 2% of the mobile phone customers were aware of the contact details of appellate authority.
- Only 17% of the prepaid cellular mobile customers said that they were aware of the fact that they can get item-wise usage charge details on request.



5.3 Broadband Service

- 86% of all broadband customers were satisfied with overall service quality. Airtel, MTNL and TTSL met the benchmark on this parameter; Reliance, Hathway & Spectranet did not meet the benchmark scores.
- All service providers met the benchmarks set for provision of service, postpaid billing performance and network performance except for Reliance & Hathway.
- Only TTSL & Spectranet met the benchmark set for help services including customer grievance redressal.
- None of the service providers met the benchmark set for maintainability while All the service providers met the benchmark set for supplementary & value added services except Reliance.
- 79% of the customers got their working connection within 7 working days. However, this proportion was even lower for Spectranet.

Grievance Redressal Mechanism

- Only 25% of customers reported that their billing complaints were resolved within 4 weeks after they lodged their complaints. 92% of Reliance customers reported that their complaints were not resolved within 4 weeks.
- 44% of broadband customers who were aware of the call centre number claimed to have complained in the last 6 months.
- 62% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.
- Only 10% of the broadband customers said that they were aware of the contact details of the Nodal Officer. 44% of the customers were satisfied with the redressal of the complaint by the Nodal Officer.
- Only 3% of the customers were aware of the Appellate Authority's contact details.



6. RECOMMENDATIONS (QUALITY OF SERVICE)

6.1 Quality of Service

6.1.1 Basic Wire-line

- Overall quality of service needs to be improved for TTSL & Reliance.
- Network performance, reliability and availability, maintainability and Help Services need to be improved by all the services providers. Accessibility to the call centre needs to be improved.
- ➤ Both Airtel and Reliance need to improve provision of service, especially in time taken for providing the connection.
- > Airtel, TTSL and Reliance need to improve their process of resolution of billing complaints

6.1.2 Cellular Mobile

- MTNL, TTSL, Reliance, Idea, MTS and Etisalat need to improve their overall service quality.
- All service providers need to improve their Help services including customer grievance redressal. Process of resolution of billing complaints need to be improved by all service providers.
- MTNL, TTSL, Reliance, Aircel & Etisalat need to improve on maintainability. Restoration of network problems needs to be hastened.
- ➤ Network performance needs to be improved by MTNL, TTSL, Reliance, Aircel & Etisalat.
- Value added services need to be improved by all the service providers except MTS & Etisalat.



6.3 Broadband

- Reliance, Hathway and Spectranet need to improve their overall quality of service.
- Reliance needs to improve their provision of service, Help Services, network performance (speed of broadband) and process of resolution of billing complaints.
- ➤ Hathway needs to focus on help services, billing compliant resolution and network performance.
- ➤ All the service providers need to improve on maintainability quick restoration of broadband connection.
- Airtel and MTNL also need to improve their help services including customer grievance redressal, particularly accessibility and ability to solve the problem by the customer care need to be improved.

6.2 Grievance Redressal Mechanism

- Service providers should make their customers aware about the contact details of their Customer care, Nodal officer and appellate Authority.
- > The effectiveness of the Nodal Officer needs to be enhanced so that complaints are speedily addressed to the satisfaction of the customers.
- All the customers should be informed about the facility whereby they can get item-wise usage charges on request.
- > Delivery of the manual practice should be strengthened.



Annexure 1: Detailed Tables (Basic Telephone Service - Customers Survey)

A. Service Provision

Q1(a). Have you taken a telephone connection, shifted your connection or had your connection temporarily suspended in the last 6 months?

		Airtel	MTNL	TTML	Reliance	Overall
Voc	Count	40	72	63	62	237
Yes	%	4	7	10	6	6
NO	Count	1027	995	567	1005	3594
NO	%	96	93	90	94	94

Q(2). Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?

		Airtel	MTNL	TTML	Reliance	Overall
Yes	Count	25	60	54	38	177
res	%	63	83	86	61	75
NO	Count	15	12	9	24	60
NO %	%	38	17	14	39	25



Q 5 (b) Please specify the reason(s) for your dissatisfaction with the quality of bills accuracy & completeness of the bills.

		Airtel	MTNL	TTML	Reliance	Overall
Charges not as per	Count	9	7		4	20
tariff plan	%	15	19		6	10
Tariff plan changed	Count	4			4	8
without information	%	7			6	4
Charged for value	Count	1	2	9		12
added services not subscribed	%	2	5	33		6
Charged for calls/services not	Count	2	6		7	15
made/used	%	3	16		10	8
Details like item-wise	Count		3			3
charges are not provided	%		8			2
Calculations are not	Count	4	9	9	7	29
clear	%	7	24	33	10	15
Others	Count	42	12	9	51	114
Others	%	68	32	33	74	59

Qus.6 Have you made any billing related complaints in the last 6 months?

	Туре		Airtel	MTNL	TTML	Reliance	Overall
Yes	Hrbon	Count	128	75	63	136	402
	Urban	%	12	7	10	13	11
No	l lub a a	Count	939	992	567	931	3429
	Urban	%	88	93	90	87	90



Qus.9 Please specify the reason(s) for your dissatisfaction with the clarity of the bills sent by your service provider in terms of transparency and understandability.

		Airtel	MTNL	TTML	Reliance	Overall
Difficult to	Count	2				2
read the bill	%	3				1
Difficult to	Count	3	1	9		13
understand the language	%	5	6	25		6
Calculations	Count	13	4	9	24	50
not clear	%	20	25	25	28	25
Item-wise	Count	8			3	11
charges not given	%	12			4	5
Others	Count	40	11	18	59	128
Others	%	61	69	50	69	63

Qus.10(b) Please specify the reason(s) for your dissatisfaction with the charges deducted for every call i.e. amount deducted on every usage.

Note: None of the prepaid customer of basic wireline service was covered.

Qus. 10(c) Have you made any complaint relatecharging/credit/waiver/validity/adjustments in the last 6 months?

Note: None of the prepaid customer of basic wireline service was covered.

Qus.10(f) Please specify the reason(s) for your dissatisfaction.

Note: None of the prepaid customer of basic wireline service was covered.



Qus.11 In the last 6 months, have you contacted customer care/helpline/ call centre of your service provider?

		Airtel	MTNL	TTML	Reliance	Overall
Yes	Count	735	657	342	702	2436
	%	69	62	54	66	64
No	Count	332	410	288	365	1395
	%	31	38	46	34	36

Qus 19. How many times has your telephone connection required repair in the last 6 months?

		Airtel	MTNL	TTML	Reliance	Overall
NII	Count	735	605	396	667	2403
Nil	%	69	57	63	63	63
Once	Count	169	241	162	176	748
Office	%	16	23	26	17	20
2 2 times	Count	91	120	36	92	339
2-3 times	%	9	11	6	9	9
More than 3	Count	72	101	36	132	341
times	%	7	10	6	12	9

Qus.22 Do you use services like call waiting, call forwarding, voice mail or any other supplementary services / value added services?

		Airtel	MTNL	TTML	Reliance	Overall
Yes	Count	79	59	63	24	225
	%	7	6	10	2	6
No	Count	988	1008	567	1043	3606
	%	93	95	90	98	94



Qus.24(b). Please tell me the reason for dissatisfaction with the process of activating value added services or the process of unsubscribing.

		Airtel	MTNL	TTML	Reliance	Overall
Not informed of	Count	1				1
charges	%	17				14
Activated without	Count	1	1			2
consent	%	17	100			29
Not informed about	Count	4				4
toll free number for unsubscribing	%	67				57
other	Count					
other	%					

Qus.25 . In the last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?

		Airtel	MTNL	TTML	Reliance	Overall
Yes	Count	19	4	45	8	76
	%	2%	0%	7%	1%	2%
No	Count	1048	1063	585	1059	3755
	%	98%	100%	93%	99%	98%

Qus.25(a) How satisfied are you with the resolution of your complaint for deactivation of VAS

		Airtel	MTNL	TTML	Reliance	Overall
Satisfaction	Count	14	2	18	4	38
	%	74	50	40	50	50



 ${\bf Qus.26b}$. Please tell me the reason for dissatisfaction with the overall quality of your telephone service.

		Airtel	MTNL	TTML	Reliance	Overall
BILL NOT DELIVERY ON	Count	0	8	0	0	8
TIME	%	0	9	0	0	2
COMPLAIN NOT	Count	0	2	0	4	6
RESOLVE	%	0	2	0	3	2
CONNECTION NETWORK	Count	2	7	27	16	52
PROBLEM	%	2	8	38	11	14
CUSTOMER CARE ARE NOT ACTIVE AND LINE	Count	14	24	0	12	50
MAN DIDN'T	%	16	28	0	9	13
Poor Network	Count	0	0	0	3	3
Poor Network	%	0	0	0	2	1
NOT AVAILABILITY Of	Count	4	4	0	20	28
DIAL TONE	%	5	5	0	14	7
Door VOICE OHALITY	Count	7	6	9	4	26
Poor VOICE QUALITY	%	8	7	13	3	7
Othors	Count	11	2	9	12	34
Others	%	13	2	13	9	9



Qus.27. What kind of others services are you also taking from this service provider.

		Airtel	MTNL	TTML	Reliance	Overall
Droadband	Count	577	363	153	494	1587
Broadband	%	54	34	24	46	41
Mahila	Count	236	199	63	380	878
Mobile	%	22	19	10	36	23
Othora	Count	10	12	45	36	103
Others	%	1	1	7	3	3
Nama	Count	250	499	369	157	1275
None	%	23	47	59	15	33

Qus.42. Please specify the reason for your dissatisfaction with the redressal of the complaint by the Nodal Officer.

		Airtel	MTNL	TTML	Reliance	Overall
Difficult to connect to	Count				4	4
the Nodal office	%				21	15
Nodal officer not polite/courteous	Count					
	%					
Time taken by Nodal Officer for redressal of	Count		2		8	10
complaint is too long	%		33		42	37
Unable to understand	Count				3	3
the problem	%				16	11
	Count	2	4		4	10
Others	%	100	67		21	37



<u>Annexure 2: Detailed Tables (Cellular Mobile Telephone Customers Survey)</u> <u>A. Service Provision</u>

A.1. (Q 2) Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?

			% Customers								
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	534	830	602	500	525	545	605	421	479	5041
. 55	%	50	78	56	47	49	51	57	40	45	53
No	Count	533	236	465	567	542	522	462	646	588	4561
	%	50	22	44	53	51	49	43	61	55	48



B. Billing Process - Prepaid Customers

B.2. (Q 4b) Please specify the reason(s) for your dissatisfaction with the accuracy of charges for the services used such as call, SMS, GPRS etc

						% Cı	ustome	rs			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Charges not as per	Count	38	4	18	27	42	29	11	53	7	229
tariff plan subscribed	%	31	17	22	16	34	35	17	30	9	25
Tariff plan	Count	11	4	9	32	16	17	4	25	47	165
changed without information	%	9	17	11	19	13	21	6	14	63	18
Charged for value	Count	21	4	29	53	9	17	17	43	10	203
added services not subscribed	%	17	17	35	32	7	21	27	24	13	22
Charged for	Count	40		28	90	49	38	20	63	8	336
call/services not made	%	33		34	54	39	46	31	35	11	37
Others	Count	29	11	22	16	28	7	21	26	4	164
	%	24	48	27	10	22	8	33	15	5	18



B.2. (Q 5a) Have you made any complaint related to charging/credit/ waiver/ validity/ adjustments in the last 6 months?

						% Cu	stomer	s			
		Airtel	MTNL	πsι	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	408	96	282	501	315	205	180	338	227	2552
. 65	%	41	12	34	49	30	21	17	32	21	29
No	Count	600	715	557	522	723	783	883	723	837	6343
	%	60	88	66	51	70	79	83	68	79	71

B.3. (Q 5d) Please specify the reason(s) for your dissatisfaction with the ease of recharging process and the transparency of recharge offer

						% Cı	ıstomeı	rs			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Lack of complete	Count	3	4	10	6	10	4		8	9	54
information about the offer	%	10	14	32	13	39	19		23	10	14
Charges/Services	Count	4		3	9	4	6	2	5	9	42
not as per the offer	%	13		10	20	15	29	3	14	10	11
Delay in activation	Count	1	4	7	13	6	1	6	1	22	61
of recharge	%	3	14	23	29	23	5	9	3	23	16
Non availability of	Count	1		5	6		1	57	3	42	115
all denomination recharge coupons	%	3		16	13		5	85	9	44	30
Others	Count	21	20	8	14	8	9	5	18	19	122
	%	70	71	26	31	31	43	8	51	20	32



B.4. (Q 5e) Did you get information regarding call duration, amount deducted for call and balance in the account after every call?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	966	764	771	916	991	932	955	1022	1017	8334
	%	96	94	92	90	96	94	90	96	96	94
No	Count	42	47	68	107	47	56	108	39	47	561
	%	4	6	8	11	5	6	10	4	4	6

C. Billing Process - Postpaid Customers

C.1. (Q 7b) Please specify the reason(s) for your dissatisfaction with the clarity of the bills issued by your service provider in terms of transparency and understandability

						% C	ustome	rs			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Difficult to read the	Count		3					2			5
bill	%		12					100			11
Difficult to	Count		3			1					4
understand the language	%		12			50					9
Calculations not clear	Count	1	1	1			4				7
	%	100	4	10			67				15
Item-wise charges	Count		3	4			1				8
like total minutes of usage of local, STD, calls and charges thereon not given	%		12	40			17				17
Others	Count	15	5		1	1				22	15
	%	60	50		50	17				48	60



C.1. (Q 8b) Please specify the reason(s) for your dissatisfaction with the accuracy & completeness of the bills

						% Cus	stomers				
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Charges not as per	Count	1	10	5			2	2		20	1
tariff plan subscribed	%	33	32	25			17	100		29	33
Tariff plan	Count	1	6							7	1
changed without information	%	33	19							10	33
Charged for value	Count			4			2			6	
added services not subscribed	%			20			17			9	
Charged for	Count	1	7	10		1	1			20	1
calls/services not made/used	%	33	23	50		100	8			29	33
Calculations are	Count	1	8	3			7			19	1
not clear	%	33	26	15			58			28	33



(Q 9a) Have you made any billing related complaints in the last 6 months?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	4	68	56	4	9	13	2	1	0	157
	%	7	27	25	9	31	17	50	17	0	22
No	Count	55	187	172	40	20	66	2	5	3	550
	%	93	73	75	91	69	84	50	83	100	78

Q 10 In the last 6 months, have you contacted customer care/ helpline/ call centre of your service provider?

						% Cu	stomer	s			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	686	580	715	748	572	527	593	634	379	5434
. 55	%	64	54	67	70	54	49	56	59	36	57
No	Count	381	486	352	319	495	540	474	433	688	4168
	%	36	46	33	30	46	51	44	41	65	43



C.2. (Q 18) How often does your call drops during conversation?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Very	Count	7	15	10	21	8	6	22	12	10	111
Frequently	%	1	1	1	2	1	1	2	1	1	1
Frequently	Count	144	150	180	226	167	136	144	168	264	1579
	%	14	14	17	21	16	13	14	16	25	16
Occasionally	Count	392	737	558	493	517	430	473	492	523	4615
	%	37	69	52	46	49	40	44	46	49	48
Never	Count	524	164	319	327	375	495	428	395	270	3297
	%	49	15	30	31	35	46	40	37	25	34

C.2. (Q 20) How often do you face signal problems?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Very	Count	5	28	25	15	11	5	12	19	14	134
Frequently	%	1	3	2	1	1	1	1	2	1	1
Frequently	Count	1062	1038	1042	1052	1056	1062	1055	1048	1053	9468
	%	100	97	98	99	99	100	99	98	99	99
Occasionally	Count	-	-						-		
	%									1	
Never	Count										
	%										



G.1. (Q 23) Have you subscribed to any supplementary services like call forwarding, call diverting and value added services like ring tone, alerts, GPRS, e-mail, voice mail or any other such services, in the last 6 months?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	ΠSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	161	43	125	182	147	156	78	205	33	1130
	%	15	4	12	17	14	15	7	19	3	12
No	Count	906	1023	942	885	920	911	989	862	1034	8472
	%	85	96	88	83	86	85	93	81	97	88

C.3. (Q 25b) Please tell me the reasons for your dissatisfaction with the process of activating value added services or the process of unsubscribing

						% Cu	stomer	s			
		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Not informed of	Count	3		1	2				1		7
charges	%	75		100	67				50		47
Activated	Count										
without consent	%										
Not informed about toll free	Count	1			1	1	4		1		8
number for unsubscribing	%	25	1	1	33	100	100	1	50		53
Others	Count										
	%										



C.4. (Q 26) In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?

						% Cu	stomer	s			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	472	122	411	564	340	243	193	434	74	2853
. 63	%	44	11	39	53	32	23	18	41	7	30
No	Count	595	944	656	503	727	824	874	633	993	6749
	%	56	89	62	47	68	77	82	59	93	70

C.4. (Q 27) Have you complained to your service provider for deactivation of such services and refund of charges levied?

						% Cu	stomer	S			
		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	385	82	311	498	248	167	158	330	59	2238
	%	82	67	76	88	73	69	82	76	80	78
No	Count	87	40	100	66	92	76	35	104	15	615
	%	18	33	24	12	27	31	18	24	20	22



Qus 28(b) How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?

						% Cu	stomer	s			
		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
% Total	Count	306	85	243	326	211	167	133	255	49	1775
Satisfacted	%	65	70	59	58	62	69	69	59	66	62

(Q 29 b) Please specify the reason(s) for your dissatisfaction with the overall quality of your mobile service

						%	6 Custo	mers			
		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Ovarall
	Count	53	101	61	82	56	52	25	47	17	494
No reason given	%	50	52	48	35	39	60	19	47	11	39
	%										
Automatic	Count	4	0	8	13	13	4	2	5	0	49
balance Deduction	%	4	0	6	6	9	5	2	5	0	4
Unauthorized	Count	18	0	20	16	22	8	2	15		105
activation of VAS	%	17	0	16	7	15	9	2	15	3	8
Signal Problem	Count	3	3	0	0	2	0	0	0	0	8
	%	3	2	0	0	1	0	0	0	0	1
Poor customer	Count	9	40	7	51	14	11	23	6	12	173
Care	%	9	21	6	22	10	13	17	6	8	14
Poor Network	Count	8	36	18	58	15	5	65	19	101	325
	%	8	19	14	25	11	6	49	19	68	26
Others	Count	11	13	13	15	21	7	16	9	15	120
	%	10	7	10	6	15	8	12	9	10	9



C.4. (Q 30) What kind of other telecom services are you using

						% Cu	stomer	s			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Broadband	Count	62	73	76	71				48	74	404
B. Gadsana	%	5.8	6.8	7.1	6.7				4.5	6.9	4.2
Wireline	Count	48	67	55	31						201
	%	4.5	6.3	5.2	2.9						2.1
Others	Count								161		161
	%								15.1		1.7
None	Count	965	942	939	972	1067	1067	1067	858	993	8870
	%	90.4	88.4	88	91.1	100	100	100	80.4	93.1	92.4



C.4. (Q 42b)Were you able to connect to the Nodal officer without any difficulty?

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	3	7	4	11	5	4	2	1		37
	%	50	64	50	48	71	80	50	25		54
	Count	3	4	4	12	2	1	2	3		31
No	%	50	36	50	52	29	20	50	75		46
	%	50	36	50	52	29	20	50	75		46

Q31 The following table shows the percentage of customers who aware about the facility for registering your mobile number with the service provider for not receiving unwanted tele marketing calls/SMS.

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	337	550	407	606	319	333	566	432	498	4048
	%	32	52	38	57	30	31	53	41	47	42
No	Count	730	516	660	461	748	734	501	635	569	5554
	%	68	48	62	43	70	69	47	60	53	58



Q32 The following table shows the percentage of customers who registered with service provider for not receiving any unwanted tele marketing calls/SMS

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	113	92	145	340	95	94	354	139	32	1404
	%	34	17	36	56	30	28	63	32	6	35
No	Count	224	458	262	266	224	239	212	293	466	2644
	%	67	83	64	44	70	72	38	68	94	65



Q33A The following table shows the percentage of customers who significant reduction in number of unwanted tele marketing calls/SMS received even after registering

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
No change	Count	21	20	15	25	15	16	23	12	2	149
ite enange	%	19	22	10	7	16	17	7	9	6	11
Slight decrease	Count	20	32	27	25	14	15	16	10	1	160
	%	18	35	19	7	15	16	5	7	3	11
Considerable	Count	13	7	13	55	9	4	42	19	3	165
decrease	%	12	8	9	16	10	4	12	14	9	12
Stopped	Count	59	33	90	235	57	59	273	98	26	930
receiving	%	52	36	62	69	60	63	77	71	81	66

Q33b The following table shows the percentage of customers who made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number.

						% Cu	stomer	S			
Sub Parameters		Airtel	MTNL	ΠSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	28	17	22	36	8	15	13	7	4	150
	%	52	29	40	34	21	43	16	17	67	32
No	Count	26	42	33	70	30	20	68	34	2	325
	%	48	71	60	66	79	57	84	83	33	68



Q33c The following table shows the percentage of customers who made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number and...

					9	% Cus	tomer	S			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Complaint was registered by the	Count	11	7	9	21	3	6	7	2	1	67
service provider and informed about the action taken	%	39	41	41	58	38	40	54	29	25	45
Complaint was registered by the	Count	12	4	5	9	2	7	6	4	3	52
service provider and did not inform about the action taken	%	43	24	23	25	25	47	46	57	75	35
Service Provider refused to	Count	2	3	1	3	2	1	0	1	0	13
register the complaint	%	7	18	5	8	25	7	0	14	0	9
Difficult to lodge the complaint	Count	3	3	7	3	1	1	0	0	0	18
	%	11	18	32	8	13	7	0	0	0	12

Q34a The following table shows the percentage of customers who aware of facility by which you can change your service provider without changing your mobile number

						% Cu	stomers	S			
Sub Parameters		Airtel	MTNL	ТТЅГ	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Yes	Count	552	691	596	702	492	582	717	622	725	5679
	%	52	65	56	66	46	55	67	58	68	59
No	Count	515	375	471	365	575	485	350	445	342	3923
	%	48	35	44	34	54	46	33	42	32	41



Q34b The following table shows the percentage of customers who Have you utilized SMS based Mechanism for getting 'Unique Porting Code' from your existing service provider

			% Customers									
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall	
Yes	Count	22	37	15	25	21	57	425	29	7	638	
	%	4	5	3	4	4	10	59	5	1	11	
No	Count	530	654	581	677	471	525	292	593	718	5041	
	%	96	95	98	96	96	90	41	95	99	89	

34d The following table shows the percentage of customers If they have utilized the service of MNP, you satisfied with its entire process

						% Cu	stomer	5			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Very dissatisfied	Count	3	3	2	0	0	2	11	0	0	21
very aissautismed	%	14	8	13	0	0	4	3	0	0	3
Dissatisfied	Count	5	4	2	5	5	5	17	5	1	49
2.5500.5.1.00	%	23	11	13	20	24	9	4	17	14	7.70
Satisfied	Count	13	26	9	16	14	40	378	21	5	522
	%	59	70	60	64	67	70	89	72	71	82
Very satisfied	Count	1	4	2	4	2	10	19	3	1	46
	%	5	11	13	16	10	18	5	10	14	7



34 (C) When did you get 'Unique Porting Code' from your existing service provider

						% Cu	stomer	s			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Within 5	Count	12	13	6	10	8	29	210	17	0	305
minutes	%	55	35	40	40	38	51	49	59	0	48
After 5 to 10	Count	5	14	5	11	4	10	183	3	4	239
minutes	%	23	38	33	44	19	18	43	10	57	38
After 10 minutes	Count	4	10	4	2	6	16	32	5	3	82
	%	18	27	27	8	29	28	8	17	43	13
Never	Count	1	0	0	2	3	2	0	4	0	12
	%	5	0	0	8	14	4	0	14	0	2

Q35 On a scale of 1-10 where 10 is very good and 1 is very poor, how do you rate your service provider

						% Cu	stomer	s			
Sub Parameters		Airtel	MTNL	TTSL	Reliance	Idea	Vodafone	MTS	Aircel	Etisalat	Overall
Average score	Count	1067	1066	1067	1067	1067	1067	1067	1067	1067	9602
/ Heruge such	Mean	7.72	6.9	7.2	6.84	7.41	7.82	7.45	7.34	7.02	7.3



Annexure 3: Detailed Tables (Broadband Customers Survey)

A. Service Provision

A.1. (Q 1a) When did you last apply for a broadband connection?

		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
More than	Count	256	349	142	129	573	494	1943
7to 15 days ago	%	24	33	13	12	54	46	30
More than	Count	20	18	41	38	298	90	505
15 day to 30 days ago	%	2	2	4	4	28	8	8
More than	Count	791	700	884	900	196	483	3954
30 days ago	%	74	66	83	84	18	45	62



Qus.3 . In case your connection was temporarily suspended due to non-payment of bills, how much time was taken by the service provider to reactivate service after you made the payment?

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Within 24	Count	237	202	717	214	89	86	1545
hrs	%	22	19	67	20	8	8	24
2 2 days	Count	128	144	194	92	56	265	879
2-3 days	%	12	14	18	9	5	25	14
4.7 days	Count	8	14	2	16	0	24	64
4-7 days	%	1	1	0	2	0	2	1
More than	Count	38	33	2	70	0	9	152
7 days	%	4	3	0	7	0	1	2
Not	Count	656	674	152	675	922	683	3762
applicable	%	62	63	14	63	86	64	59



Qus.5(b) Please specify the reason(s) for your dissatisfaction with the clarity of the bills issued by service provider in terms of transparency and understandability

Service Providers		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Difficult to read	Count		4		44			48
the bill	%		8		24			11
Difficult to understand the	Count	8		99	22	5	9	143
language	%	16		83	12	14	38	32
Calculation-on	Count	6	11	16	32	30	6	101
not clear	%	12	32	13	17	86	25	23
Item-wise charges not	Count		1		5		-	5
given	%		1		3		1	1
	Count	34	23	4	119		9	189
others	%	68	68	3	64		38	42



Qus.6(b) Please specify the reason(s) for your dissatisfaction with the accuracy/completeness of the bills.

Service Providers		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Charges not as	Count	8	7	8	15	6		44
per tariff plan subscribed	%	18	20	7	9	20		11
Tariff plan changed	Count	4	7	2	11			24
without information	%	9	20	2	6			6
Charged for value added services not	Count	8		92	32		3	135
subscribed	%	18		80	19		25	33
Charged for	Count	8	8	2	55	24		97
calls not made	%	18	23	2	32	80		24
others	Count	20	13	11	70		9	123
others	%	46	37	10	41		75	30



Qus.7 Have you made any billing related complaints in last 6 months?

		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Yes	Count	119	56	182	293	99	146	895
103	%	11	5	17	28	15	14	15
No	Count	939	1011	876	759	572	912	5069
	%	89	95	83	72	85	86	85

Qus.9(b) Please specify the reason(s) for your dissatisfaction with the accuracy of charges i.e. amount deducted on every usage

		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Charges not as per tariff plan	Count					16		16
subscribed	%					59		59
Tariff plan	Count					5		5
changed without information	%					19		19
Charged for	Count					6		6
value added services not requested	%					22		22
Charged for calls	Count							
not made	%							
	Count							
others	%							
	%							



Qus 9(c) Have you made any complaints related to charging/credit/waiver/validity/adjustments in last 6 months?

		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Yes	Count					62		62
165	%					16		14
No	Count	9	-	9	15	334	9	376
INU	%	100		100	100	84	100	86

Qus.10 In the last 6 months, have you contacted customer care/helpline/call centre of your service provider?

		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Yes	Count	675	646	774	864	845	766	4570
res	%	63	61	73	81	79	72	71
No	Count	392	421	293	203	222	301	1832
No	%	37	40	28	19	21	28	29

Qus.17. How often do you face a problem with your Broadband connection?

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overal I
Very	Count	13	9	13	40	27	6	108
frequently	%	1	1	1	4	3	1	2
Faccionally	Count	113	84	70	176	200	86	729
Frequently	% 11	11	8	7	17	19	8	11
O a a a si a a a lliu	Count	741	760	376	731	762	796	4166
Occasionally	%	69	71	35	69	71	75	65
Name	Count	200	214	608	120	78	179	1399
Never	%	19	20	57	11	7	17	22



Qus.18 What was the broadband connection problem faced by you in last 6 months related to, please specify?

Service Providers		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overal I
Problem was related to my	Count	4	0	13	6	0	3	26
computer Hardware/software	%	3	0	16	3	0	3	3
Problem was related to broad	Count	122	93	70	210	227	89	811
band and modem provided by the service operator	%	97	100	84	97	100	97	97

Qus20(a) Do you use any value added services or supplementary services such as static/ fixed IP addresses, e-mail IDs etc.

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectran et	Overall
Yes	Count	140	100	139	66	47	75	567
163	%	13	9	13	6	4	7	9
NO	Count	927	967	928	1001	1020	992	5835
	%	87	91	87	94	96	93	91



Qus.20(c) Please tell me the reasons for your dissatisfaction with the process of activating value added services or the process of unsubscribing

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Not informed	Count	2			6			8
of charges	%	13			50			19
Activated	Count	4						4
without consent	%	25						9
Not informed about toll free	Count	2	3		6	6		17
no. for unsubscribing	%	13	50		50	100		40
-4h	Count	10	3	3				16
others	%	63	50	100				37

Qus 21(a) In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?(such as static/fixed IP addresses, email-ids, antivirus packages, etc)

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectra net	Overall
Yes	Count	16	11	8	12	0	9	56
1.03	%	2	1	1	1	0	1	1
NO	Count	1051	1056	1059	1055	1067	1058	6346
	%	99	99	99	99	100	99	99

Qus 21(b) Have you complained to your service provider for deactivation of such services and refund of charges levied?

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectra net	Overal I
Yes	Count	10	3	0	12		9	34
Yes	%	63	27	0	100		100	61
NO	Count	6	8	8	0		0	22
	%	38	73	100	0		0	39



Qus21(c) What difficulties you have faced while deactivating of such services and refund of charges levied?

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
None	Count	6					9	15
None	%	60					100	44
Delay in	Count	4			6			10
deactivation	%	40			50			29
Customer care	Count		3		6			9
refused to register	%		100		50			27
Not aware of	Count							
whom to be contacted	%							
others	Count							
others	%							

Qus22. How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
%	Count	6	3		0		9	18
Satisfaction	%	60	100		0		100	53



Qus23 (b) Please specify the reason(s) for your dissatisfaction with the overall quality of your Broadband service

		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
No Reason	Count	7	47	14	45	0	6	119
Given	%	6	35	22	21	0	3	13
bill not on time	Count	6	0	11	37	21	0	75
and speed is low	%	5	0	17	18	11	0	8
CONNECTIVIY	Count	14	7	0	6	21	6	54
PROBLEM	%	12	5	0	3	11	3	6
CUSTOMER	Count	30	27	2	15	5	74	153
CARE IS POOR	%	26	20	3	7	3	42	17
Difficulty to	Count	2	0	2	0	0	0	4
read the bill	%	2	0	3	0	0	0	0
NET WORK	Count	10	7	3	27	5	0	52
PROBLEM	%	9	5	5	13	3	0	6
SERVICE ISSUE	Count	0	0	0	25	0	0	25
SERVICE ISSUE	%	0	0	0	12	0	0	3
speed is slow	Count	32	18	17	40	135	89	331
Speed is slow	%	27	13	27	19	68	51	37
Others	Count	16	26	15	16	6	0	79
- Cilicis	%	14	19	23	8	3	0	9



Qus.24 How many persons in your house are using this Broadband connection?

		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet
Average	Count	1067	1067	1067	1067	1067	1067
score	Mean	2.87	2.84	2.33	2.38	3.22	3.18



Qus.24(a) What kind of other telecom services are you also taking from your service provider

Service Providers		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Mobile	Count	196	98	260	154			708
Wiobiic	%	18.4	9.2	24.4	14.4			11.1
Wireline	Count	584	739	27	615			1965
Wilcinic	%	54.7	69.3	2.5	57.6			30.7
Others	Count							
Others	%							
None	Count	419	278	789	394	1067	1067	4014
140110	%	39.3	26.1	73.9	36.9	100	100	62.7

Qus 25 Are you aware of the facility for measuring the broadband connection speed provided by your service provider?

Service Providers		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Yes	Count	516	747	620	596	872	732	4083
163	%	48	70	58	56	82	69	64
No	Count	551	320	447	471	195	335	2319
	%	52	30	42	44	18	31	36



Qus.32 Please specify the reason(s) for your dissatisfaction with the system of resolving of your complaints by call centre/customer care/ helpline

Service Providers		Airtel	MTNL	ТАТА	Reliance	Hathway	Spectranet	Overall
Difficult to	Count	2	3	3		6		14
connect to the call centre	%	1	4	4		3		2
Customer care	Count	6	10	3	10	30		59
executive not polite	%	4	12	4	4	15		7
Customer care not equipped	Count	10	3	5	98	33	9	158
with adequate information	%	7	4	7	36	17	7	18
Time taken by call centre for	Count	66	48	17	89	95	107	422
redresser of complaint is too long	%	47	59	23	33	49	88	48
Customer care ex. Was unable	Count	2		37		21		60
to understand the problem	%	1		49		11		7
Otherna	Count	58	18	10	75	11	6	178
Others	%	41	22	13	28	6	5	20



Qus.36(b) Please specify the reason(s) for your dissatisfaction with the redressal of the complaint by the Nodal Officer.

		Airtel	MTNL	TATA	Reliance	Hathway	Spectranet	Overall
Difficult to connect	Count							
to the nodal officer	%							
Nodal officer not	Count							
polite	%							
officer not equipped	Count							
with adequate information	%							
Time taken by Nodal	Count	2				5		7
officer for redresser of complaint is too	%	10				46		13
Nodal officer was	Count	2						2
unable to understand the problem	%	10						4
Others	Count	16			25	6		47
	%	80			100	55		84



SURVEY A: Basic Service (WireLine)

Serial No.					
Good morning/ afternoon/ evening. I am from Market Pulse, a reputed market research and consulting company. We are currently doing a survey on satisfaction amongst phone and broadband users. This survey is being carried out on behalf of TRAI – Telecom Regulatory Authority of India a body set up by the government, so that customers like you get better service in future. We would appreciate if you could spare 15 minutes of your valuable time to answer a few questions. Thank you.					
THE QUESTIONNAIRE SHALL BE FILLED USING ONLY BALL POINT PEN. ALL QUESTIONS ARE SINGLE CODE UNLESS MULTICODE IS SPECIFIED.					
51.1. Which landline service provider are you using currently? READ OUT & TICK [1] Airtel [2] BSNL [3] Reliance [4] Tata Indicom [5] MTS/ Sistema Shyam [6] HFCL [7] MTNL					
IF ANY OPTION IS TICKED ABOVE, THEN CONTINUE ELSE TERMINATE>					
S1.2. Name: S1.3. RECORD Gender: 1 Male 2 Female					
Could you please sign here. We are taking your signature to establish that someone has actually taken your feedback and not some one else's:(QUESTIONNAIRE WITHOUT SIGNATURE WILL BE CONSIDERED INVALID)					
S1.4 Tel: S1.5. Age (in years): 1 Less than 25 2 25-34 3 35-44 4 More than 45					
STD Telephone Number Code					
Sale Please tell us your Occupation: 1 Service 2 Business/self employed 3 Student 4 Housewife 5 Retired					
S1.7. RECORD Usage Type: 1 Residential 2 Commercial					
S1.8. RECORD Area: 1 Rural 2 Urban					
S1.9. User Type: 1 Postpaid 2 Prepaid					
61.10. RECORD State: [1] Jammu & Kashmir [2] Himachal Pradesh [3] Rajasthan [4] Punjab					
[5] Haryana [6] Delhi [7] Uttar Pradesh(East) [8] Uttar Pradesh(West)					
S1.11. RECORD District Address:					
51.12. RECORD Name of SDCA:					
S1.13. RECORD Name of Exchange:					
61.14. RECORD Mode of Interview: 1 Telephonic 2 In-person					



QUESTIONNAIRE FOR CUSTOMER SATISFACTION SURVEY

A. SERVICE PROVISION

1(a) . Have you taken a telephone connection, shifted your connection or had your connection temporarily suspended in the last 6 months?	[1] Yes ADMINISTER Q.NOS. 1 - 3 [2] No SKIP TO SECTION B
1(b). In case you have taken a telephone connection in the last 6 months, how satisfied are you with time taken to provide working phone connection?	4 Very Satisfied 2 Dissatisfied 1 Very Dissatisfied
Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?	1 Yes 2 No
How satisfied are you with the ease of understanding or with provision of all relevant information related to tariff plans & charges?	4 Very Satisfied 2 Dissatisfied 1 Very Dissatisfied

B. BILLING RELATED (Only for Postpaid Customers) (For Pre-Pa	id customers go to Q 10)
4. How satisfied are you with the time taken to deliver your bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
5(a). How satisfied are you with the quality of your bills? accuracy & completeness of the bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 5(b) only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q5(a)) 5(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	1 Charges not as per tariff plan subscribed 2 Tariff plan changed without information 3 Charged for value added services not subscribed 4 Charged for calls/services not made/used
	5 Details like item-wise charges are not provided 6 Calculations are not clear 7 Others (please specify)
6. Have you made any billing related complaints in the last 6 months?	1 Yes
7. How satisfied are you with the process of resolution of billing complaints?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied



Mindware: Mindshare Delivered.	
8. How satisfied are you with the clarity of the bills sent by your service provider in terms of transparency and understandability?	y 4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 9 only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q 9(a))	1 Difficult to read the bill
9. Please specify the reason(s) for your dissatisfaction. (Multiple Code)	2 Difficult to understand the language 3 Calculations not clear 4 Item-wise charges like total minutes of usage of local, STD, ISD calls and charges thereon not given 5 Others (please specify)
For Prepaid Customers only	
10(a) How satisfied are you with the charges deducted for every call i.e. amount deducted on every usage?	4 Very Satisfied 2 Dissatisfied 1 Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in Q10(a)) 10(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	1 Charges not as per tariff plan subscribed 2 Tariff plan changed without information 3 Charged for value added services not subscribed
	4 Charged for calls/services not made/used

2 Dissatisfied

(Ask Q 10(f) only if 1 OR 2 is coded)

1 Very Dissatisfied

process and the transparency of recharge offer?



10(f) Please specify the reason(s) for your dissatisfaction. (Multiple Code)	Lack of complete information about the offer Charges/Services not as per the offer Delay in activation of recharge Non availability of all denomination recharge coupons		
	5 Others (please specify)		
C. HELP SERVICES/CUSTOMER CARE INCLUDING CUSTOMER G	RIFVANCE REDRESSAL		
11. In the last 6 months, have you contacted customer care, helpline/ call centre of your service provider?		──── (If No, go	
12(a). How satisfied are you with the ease of access of cal centre/customer care or helpline?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
12(b). How satisfied are you with the ease of getting ar option for "talking to a customer care executive"?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
13. How satisfied are you with the response time taken to answer your call by a customer care executive?	Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
14. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
15. How satisfied are you with the time taken by cal centre/customer care /helpline to resolve you complaint?	 	3 Satisfied 1 Very Dissatisfied	
D. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY			
16. How satisfied are you with the availability of working telephone (dial tone)?	Very Satisfied Dissatisfied	3 Satisfied 1 Very Dissatisfied	
17. How satisfied are you with the ability to make or receive calls easily?	2 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
18. How satisfied are you with the voice quality?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied	
E. MAINTAINABILITY (FAULT REPAIR)			
19. How many times has your telephone connection required repair in the last 6 months?	1 Nil 3 2-3 times	2 One time 4 More than 3 times	



Fillidware. Fillidshare Delivered.		
20. How long did it take generally for repairing the fault after lodging a complaint?	1 1 day 3 4 - 7 days	2 2-3 days 4 more than 7 days
21. How satisfied are you with the fault repair service?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
F. SUPPLEMENTARY SERVICES AND VALUE ADDED SERVICES		
22. Do you use services like call waiting, call forwarding, voice mail or any other supplementary services / value added services?	1 Yes 2 No 26(a))	→ (If No, go to Q
23. How satisfied are you with the quality of the supplementary services / value added service provided?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
24(a) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
24(b) Please tell me the reasons for your dissatisfaction.	1 Not informed of chace 2 Activated without of 3 Not informed about unsubscribing 4 If any other reasons.	onsent t toll free number for
25. In the last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?	1 Yes 2 No - 26(a))	►(If No, go to Q
(Ask only If Yes in Q25)	4 Very Satisfied	3 Satisfied
25(a). How satisfied are you with the resolution of your complaint for deactivation of VAS?	2 Dissatisfied	1 Very Dissatisfied
G. OVERALL CUSTOMER SATISFACTION		
26(a). How satisfied are you with the overall quality of your telephone service?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

(Ask Q 26(b) only if 1 OR 2 is coded)



(Ask this question only if 1 OR 2 is coded in Q25(a))	1
26(b) Please specify the reason(s) for your dissatisfaction	
	2
	3
H. GENERAL INFORMATION	
27. What kind of other services are you also taking from this	1 Broadband 2 Mobile
service provider?	3 Others 4 None
28(a) Have you terminated a telephone connection that you had in the last 6 month?	1 Yes 2 No
28(b) If Yes, Please name your service provider?	1 Airtel 2 BSNL 3 TATA Indicom
	4 Rel Com 5 MTNL 6 HFCL
	7 Shyam/MTS 8 MTNL
29. How many days were taken for termination of your	1 1 day 2 2-3 days
telephone connection?	3 4-7 days 4 more than 7 days
30. Are you aware that in case your fault was not repaired within 3 days you are entitled for rent rebate?	1 Yes 2 No
31. Are you aware about the facility for registering your	1 Yes
telephone number with the service provider for not receiving unwanted tele marketing calls/SMS?	2 No
32(a). Have you registered with your service provider for not receiving any unwanted tele marketing calls/SMS?	1 Yes
	2 No
(Ask only if Yes in Q 32(a))	4 Stopped receiving 3 Considerable decrease
32(b). Is there a significant reduction in number of unwanted tele marketing calls/SMS received even after	2 Slight decrease 1 No change
registering?	(Ask Q 32(b) only if 3 OR 2 OR 1 is coded)
(Ask only if 3 OR 2 OR 1 coded in Q 32 (b))	1 Yes — (If Yes, go to Q 32(c))
32.(c) Have you made any complaint to your service provider	2 No
on getting such unwanted tele marketing calls/ SMS	
even after registering your telephone number?	



(Ask only if Yes in Q32 (c))	1 Complaint was registered by the service
32.(d) If Yes then ask	provider and informed about the action taken
Please indicate whether -	2 Complaint was registered by the service provider and did not inform about the action taken
	3 Service Provider refused to register the complaint
	4 Difficult to lodge the complaint
33. On a scale of 1 – 10 where 10 is very good and 1 is very poor, how do you rate your service provider?	

QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

34(a). Are you aware of the call centre telephone number of your telecom service provider for making complaints/ query?	1 Yes 2 No
34(b). Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone number?	1 Yes 2 No → (If No, go to Q 40)
35. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you? (Single Code)	Docket number received for most of the complaints No Docket number received for most of the complaints It was received on request No docket number received even on request
36. Did the Call Centre inform you about the action taken on your complaint?	1 Yes 2 No
37. Was your complaint resolved satisfactorily by call centre/customer care within four weeks after lodging of the complaint?	1 Yes 2 No 3 Not applicable
38. In case the complaint has not been resolved by the call centre, you can contact the next level called as Nodal Officer. Are you aware of the contact details of the Nodal Officer?	1 Yes 2 No → (If No, go to Q 43)



39(a). Have you ever made a complaint to the Nodal Officer regarding your complaints not resolved or unsatisfactorily resolved by the call center/customer care?	1 Yes 2 No → (If No, go to Q 43)
39(b). Were you able to contact to the Nodal officer without difficulty?	1 Yes 2 No
40. Did the Nodal Officer intimate you about the decision taken on your complaint?	1 Yes 2 No
41. How satisfied are you with the redressal of the complaint by the Nodal Officer?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 42 only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q41)	Difficult to connect to the Nodal Officer
42. Please specify the reason(s) for your dissatisfaction.	2 Nodal Officer not polite/courteous
(Multiple Code)	3 Nodal Officer not equipped with adequate information
	4 Time taken by Nodal Officer for redressal of complaint is too long
	5 Nodal Officer was unable to understand the problem
	6 Others (please specify)
43. In case the complaint has not been resolved by the Nodal Officer or you are not satisfied with the decision taken by the Nodal Officer, you can file an appeal to the appellate authority of the service provider. Are you aware of the contact details of the appellate authority for filing of appeals?	1 Yes
44. Have you filed any appeal in last 6 months?	1 Yes 2 No
45. Did you receive any acknowledgement?	1 Yes 2 No
46. Did the appellate authority take a decision upon your appeal within 3 months of filing the appeal?	1 Yes 2 No 3 Appeal filed only recently



(Q47 to Q49 are for Prepaid Customers only)	
47. Are you aware that a prepaid customer can get item-wise usage charge details, on request?	1 Yes 2 No
48. Have you been denied of your request for item-wise usage charge details for your pre-paid connection?	1 Yes 2 No → (If No, go to Q 50)
49. What were the reason(s) for denying your request?	1 No reason given2 Technical problem3 Others (please specify)
50. Have you been provided the Manual of Practice, containing the terms and conditions of service, toll free number of call centre and contact detail of Nodal Officer and appellate authority for complaint redressal etc., while subscribing the new telephone connection?"	1 Yes 2 No
SURVEY B: CELLULAR MOBIL	E TELEPHONE SERVICE
Serial No.	
Good morning/ afternoon/ evening. I am from Marke company. We are currently doing a survey on satisfaction amon carried out on behalf of TRAI – Telecom Regulatory Authority customers like you get better service in future. We would appretime to answer a few questions. Thank you.	gst phone and broadband users. This survey is being of India a body set up by the government, so that
THE QUESTIONNAIRE SHALL BE FILLED U ALL QUESTIONS ARE SINGLE CODE UNLE	
S1.1 Which mobile phone or fixed wireless phone (FWP) service	provider are you using currently? READ OUT & TICK
	[4] Tata Indicom [7] Vodafone [8] Dishnet [9] S Tel [12] MTNL [13] Aircel [13] Unitech
<if above,="" any="" continue="" else="" is="" option="" term<br="" then="" ticked="">\$1.2Name:\$1.3 RECORD Ge</if>	
Could you please sign here. We are taking your signature to feedback and not some one else's: WILL BE CONSIDERED INVALID)	
S1.4 Please tell us your Mobile/ fixed wireless No. STD Code: _	Telephone Number:
	140



S1.5. Age (in years): 1 Less than 25 2 25-34 3 35-44 4 More than 45		
S1.6 Please tell us your Occupation: Service Business/self employed		
3 Student 4 Housewife 5 Retired		
S1.7. RECORD Usage Type: 1 Residential 2 Commercial		
S1.8. RECORD Area: 1 Rural 2 Urban		
S1.9. User Type: 1 Postpaid 2 Prepaid		
S1.10. RECORD State: [1] Jammu & Kashmir [2] Himachal Pradesh [3] Rajasthan [4] Punjab		
[5] Haryana [6] Delhi [7] Uttar Pradesh (E	East) [8] Uttar Pradesh(West)	
S1.11. RECORD District Ac	ddress:	
S1.12. RECORD Name of SDCA:		
S1.13. RECORD Name of Exchange:		
S1.14. RECORD Mode of Interview: 1 Telephonic 2 In-pers	son	
QUESTIONNAIRE FOR CUSTOMER SA	ATISFACTION SURVEY	
A. SERVICE PROVISION		
How satisfied are you with the process and time taken to activate the mobile connection, after you applied and	4 Very Satisfied 3 Satisfied	
completed all formalities?	2 Dissatisfied 1 Very Dissatisfied	
2. Have you been informed in writing, at the time of subscription of service or within a week of activation of	1 Yes 2 No	
service the complete details of your tariff plan?		
3. How satisfied are you with the ease of understanding or	4 Very Satisfied 3 Satisfied	
with provision of all relevant information related to tariff plans & charges?	2 Dissatisfied 1 Very Dissatisfied	
B. BILLING RELATED – PREPAID CUSTOMER		
4(a) How satisfied are you with the accuracy of charges for the	4 Very Satisfied 3 Satisfied	
services used such as call, SMS, GPRS etc.?	2 Dissatisfied 1 Very Dissatisfied	
4(b). Please specify the reason(s) for your dissatisfaction.	1 Charges not as per tariff plan subscribed	
(Multiple Code)	2 Tariff plan changed without information	
	3 Charged for value added services not subscribed	
	4 Charged for calls/services not made/used	
	5 Others (please specify)	



5(a). Have you made any complaint related to charging/credit/ waiver/validity/adjustments in the last 6 months?	/ 1 Yes 2 No	
	(If Yes go to 5(b))	
5(b).ASK IF YES IN Q.5a. How satisfied are you with the resolution of the complaints and the resulting refund	₁/ l	
credit/ waiver of excess charges on account of sucresolution of complaints?	1 1 2 Discretistical 11 Discretistical	
5(c). How satisfied are you with the ease of recharging process	Very Satisfied 3 Satisfied	
and the transparency of recharge offer?	2 Dissatisfied 1 Very Dissatisfied	
	(Ask Q 5(d) only if 1 OR 2 is coded)	
5(d) Please specify the reason(s) for your dissatisfaction. (Multiple Code)	Lack of complete information about the offer	
	2 Charges/Services not as per the offer	
	3 Delay in activation of recharge	
	4 Non availability of all denomination	
	recharge coupons	
	5 Others (please specify)	
5(e) Did you get information regarding call duration, amount deducted for call and balance in the account after ever call?		
C. BILLING RELATED – POSTPAID CUSTOMER		
6. How satisfied are you with the time taken to deliver your	4 Very Satisfied 3 Satisfied	
bills?	2 Dissatisfied 1 Very Dissatisfied	
7(a). How satisfied are you with the clarity of the bills	4 Very Satisfied 3 Satisfied	

6. How satisfied are you with the time taken to deliver your bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
7(a). How satisfied are you with the clarity of the bills issued by your service provider in terms of transparency and understandability?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
(Ask this question only if 1 OR 2 is coded in Q7(a)) 7(b) Please specify the reason(s) for your dissatisfaction. (Multiple Code)	Difficult to read the bill Difficult to understand the language Calculations not clear Item-wise charges like total minutes of usage local, STD, ISD calls and charges thereon not given Others (please specify)	



Timeware. Timeshare penvereur		
8(a). How satisfied are you with the accuracy & completeness of the bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
(Ask this question only if 1 OR 2 is coded in Q8(a)) 8(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	1 Charges not as per tariff plan subscribed 2 Tariff plan changed without information 3 Charged for value added services not subscribed 4 Charged for calls/services not made/used 5 Calculations are not clear 6 Others (please specify)	
9(a). Have you made any billing related complaints in the last 6 months?	1 Ye s 2 No → (If No, go to Q 10)	
9(b). How satisfied are you with the process of resolution of billing complaints?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
D. HELP SERVICES/CUSTOMER CARE INCLUDING CUSTOMER GRIEVANCE REDRESSAL		
10. In the last 6 months, have you contacted customer care, helpline/ call centre of your service provider?	1 Yes 2 No → (If No, go to Q 16)	

10. In the last 6 months, have you contacted customer care/helpline/call centre of your service provider?	1 Yes 2 No → (If No, go to Q 16)
11. How satisfied are you with the ease of access of call centre/customer care or helpline?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
12. How satisfied are you with the ease of getting an option for "talking to a customer care executive"?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
13. How satisfied are you with the response time taken to answer your call by a customer care executive?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
14. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
15. How satisfied are you with the time taken by call centre/customer care /helpline to resolve your complaint?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied

E. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY

16. How satisfied are you with the availability of signal of your service provider in your locality?	4 Very Satisfied	3 Satisfied
	2 Dissatisfied	1 Very Dissatisfied



17. How satisfied are you with the ability to make or receive calls easily?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
18. How often does your call drops during conversation?	1 Never 2 Frequently	3 Occasionally 1 Very Frequently
19. How satisfied are you with the voice quality?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
F. MAINTAINABILITY		
20. How often do you face signal problems?	4 Never 2 Frequently	3 Occasionally 1 Very Frequently
21. How satisfied are you with the availability of signal in your area?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
22. How satisfied are you with the restoration of network (signal) problems?	4 Very Satisfied	3 Satisfied

2 Dissatisfied

1 Very Dissatisfied

G. SUPPLEMENTARY SERVICES AND VALUE ADDED SERVICES

23. Have you subscribed to any supplementary services like call forwarding, call diverting and value added services like ring tone, alerts, GPRS, e-mail, voice mail or any other such services, in the last 6 months?	1 Yes 2 No → (If No, go to Q 24)
24. How satisfied are you with the quality of the supplementary / value added services provided?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
25(a) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
25(b) Please tell me the reasons for your dissatisfaction.	Not informed of charges Activated without consent Not informed about toll free number for unsubscribing If any other reasons, please specify



26. In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?	1 Yes 2 No	
27. ASK IF YES IN Q26 . Have you complained to your service provider for deactivation of such services and refund of charges levied?	1 Yes 2 No	
28(a). What difficulties have you faced while deactivating of such services and refund of charges levied?	1 None 2 Delay in deactivation resulting in repeat complaints 3 Customer care refused to register the complaint 4 Not aware of whom to contact 5 Others please specify	
28(b).How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
G. OVERALL CUSTOMER SATISFACTION		
29(a).How satisfied are you with the overall quality of your mobile service?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
(Ask this question only if 1 OR 2 is coded in Q29(a))	1.	
29(b) Please specify the reason(s) for your dissatisfaction		
	2.	
	3.	
H. GENERAL INFORMATION		
30. What kind of other telecom services are you using?	1Broadband2Wire line3Others4None	



31. Are you aware about the facility for registering your mobile number with the service provider for not receiving unwanted tele marketing calls/SMS?	1 Yes 2 No
32. Have you registered with your service provider for not receiving any unwanted tele marketing calls/SMS?	1 Yes
(Ask only if Yes in Q 32) 33(a). Is there a significant reduction in number of unwanted tele marketing calls/SMS received even after registering?	4 Stopped receiving 3 Considerable decrease 2 Slight decrease 1 No change (Ask Q 33(b) only if 3 OR 2 OR 1 is coded)
(Ask only if 3 OR 2 OR 1 coded in Q 33 (a)) 33.(b) Have you made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number?	1 Yes
(Ask only if Yes in Q33 (b)) 33.(c) If Yes, please indicate the following -	Complaint was registered by the service provider and informed about the action taken Complaint was registered by the service provider and did not inform about the action taken Service Provider refused to register the complaint Difficult to lodge the complaint
34(a). Are you aware of facility by which you can change your service provider without changing your mobile number?	1 Yes 2 No → (If No, go to Q35)
34(b). Have you utilized SMS based mechanism for getting unique porting code?	1 Yes 2 No
34(c) If yes, when did you get 'Unique Porting Code' from your existing service provider?	1 Within 5 miuntes 2 After 5 to 10 miuntes 3 After 10 miuntes 4 Never
34 (d) If you have utilized the service of MNP, are you satisfied with its entire process?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied



35. On a scale of 1 – 10 where 10 is very good and 1 is very poor,
how do you rate your service provider?

QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

36. Are you aware of the call centre telephone number of your telecom service provider for making complaints?	1 Yes 2 No
37. Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone number?	1 Yes 2 No → (If No, go to Q 41)
38. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you? (Single Code)	1 Complaint was registered and Docket number received 2 Complaint was registered and Docket number not received 3 Complaint was registered and docket number provided on request 4 Complaint was registered and docket number not provided even on request 5 Refused to register the complaint
39. Did the Call Centre inform you about the action taken on your complaint?	1 Yes 2 No
40. Was your billing/charging complaint resolved satisfactorily by call centre/customer care within four weeks after lodging of the complaint?	1 Yes 2 No 3 Not applicable
41. In case the complaint has not been resolved by the call centre, you can contact the next level called as Nodal Officer. Are you aware of the contact detail of the Nodal Officer?	1 Yes 2 No → (If No, go to Q 46)
42(a). Have you ever made a complaint to the Nodal Officer regarding your complaints not resolved or unsatisfactorily resolved by the call center/customer care?	1 Yes 2 No → (If No, go to Q 46)
42(b). Were you able to connect to the Nodal officer without any diffculty?	1 Yes 2 No
43. Did the Nodal Officer intimate you about the decision taken on your complaint?	1 Yes 2 No



44. How satisfied are you with the redressal of the complaint	4 Very Satisfied 3 Satisfied
by the Nodal Officer?	2 Dissatisfied 1 Very Dissatisfied
	(Ask Q 45 only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q44)	1 Difficult to connect to the Nodal Officer
45. Please specify the reason(s) for your dissatisfaction.	2 Nodal Officer not polite/courteous
(Multiple Code)	3 Nodal Officer not equipped with adequate
	information
	4 Time taken by Nodal Officer for redressal of complaint is too long
	5 Nodal Officer was unable to understand the problem
	6 Others (please specify)
46. In case the complaint has not been resolved by the Nodal	1 Yes 2 No ——— (If No, go to
Officer or you are not satisfied with the decision taken by the Nodal Officer, you can file an appeal to the appellate	Q 50)
authority of the service provider. Are you aware of the	
contact details of the appellate authority for filing of	
appeals?	
47. Have you filed any appeal in last 6 months?	1 Yes 2 No → (If No, go to Q 50)
48. Did you receive any acknowledgement?	1 Yes 2 No
49. Did the appellate authority take a decision upon your	1 Yes 2 No
appeal within 3 months of filing the appeal?	3 Appeal filed only recently
(Q50 to Q52 are for prepaid customers only)	
	1 Yes 2 No
50. Are you aware that a prepaid customer can get item-wise usage charge details, on request?	
51. Have you been denied of your request for item-wise usage	
charge details for your pre-paid connection?	1 Yes 2 No → (If No, go to Q 53)
52. What were the reason(s) for denying your request?	1 No reason given
	2 Technical problem
	3 Others (please specify)
53. Have you been provided the Manual of Practice, containing	
the terms and conditions of service, toll free number of	
call centre and contact detail of Nodal Officer and	



appellate authority for complaint redressal etc., while subscribing the new mobile telephone connection?"

	SURVE	Y C: BROADBAN	D SERVICE	
	Serial No.			
company. We carried out or customers like	g/ afternoon/ evening. I am _ are currently doing a survey on behalf of TRAI – Telecom R e you get better service in futuer a few questions. Thank you.	on satisfaction amongst egulatory Authority of ure. We would apprecia	phone and broadband use India a body set up by the	rs. This survey is being e government, so that
			IG ONLY BALL POINT PEN. MULTICODE IS SPECIFIED.	
\$1.1 Which br	oadband service provider are	you using currently? RE	AD OUT & TICK	
[1] B: [6] H		SNL [3] Airtel k [8] You Telecom [9] S		fy
<if any="" option<="" td=""><td>ON IS TICKED ABOVE, THEN C</td><td>ONTINUE ELSE TERMIN</td><td>ATE></td><td></td></if>	ON IS TICKED ABOVE, THEN C	ONTINUE ELSE TERMIN	ATE>	
S1.2 Name:		S1.3 RECORD Ge	ender: 1 Male	2 Female
feedback and	ase sign here. We are taking y not some one else's:SIDERED INVALID)	_		
\$1.4 Tel:	AgeS1.5. Age (in	years): 1 Less than	25 25-60 3 Mor	re than 60
STD Code Area:	Telephone Number 1 Rural 2	S1.6. RECORD Usage Urban	e Type: 1 Residential	2 Commercial S1.7. RECORD
S1.8. User Typ S1.9 E-mail	pe: 1 Postpaid	2 Prepaid		
S1.10 User Ty	pe: 1 Prepaid 2 Po	stpaid		
S1.11. RECOR	D State: [1] Jammu & Kashmir			
S1.12. RECOR	[5] Haryana [6] Deli D District		ast) [8] Uttar Pradesh(Wes	st)
S1.13. RECOR	D Name of SDCA:	S1.14. RECORI	Name of Exchange:	
S1.15 RECORI	O Name of POP:			
S1.16 RECORI	O Mode of interview: 1 Tele	ephonic 2 In-person	3 E-mail 4 Web/	'Online



Address:		
QUESTIONNAIRE FOR CUSTOMER	SATISFACTION SURVEY	
A. SERVICE PROVISION		
1(a). When did you last apply for a broadband connection?	1 less than half month 2 half month-1 month	
	3 more than 1	
1(b).After registration and payment of initial deposit by you	1 Within 7 working days	
within how many working days did the broadband connection get activated?	2 More than 7 working Days	
2. How satisfied are you with the time taken in the provision	4 Very Satisfied 3 Satisfied	
of the Broadband connection after registration and payment of initial deposit by you?	2 Dissatisfied 1 Very Dissatisfied	
3. In case your connection was temporarily suspended due to	1 Within 24 hrs. 2 2-3 days	
non-payment of bills, how much time was taken by the service provider to reactivate service after you made the	3 4-7 days 4 More than 7 days	
payment?	5 Not Applicable	
B. BILLING RELATED - POSTPAID CUSTOMER		
4. How satisfied are you with the timely delivery of bills?	4 Very Satisfied 3 Satisfied	
	2 Dissatisfied 1 Very Dissatisfied	

4. How satisfied are you with the timely delivery of bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied	
5(a). How satisfied are you with the clarity of the bills issued by your service provider in terms of transparency and understandability?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 5(b) only if 1 OR 2 is coded)	
(Ask this question only if 1 OR 2 is coded in Q8(a))	1 Difficult to read the bill	
5(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	2 Difficult to understand the language 3 Calculations not clear	
	4 Item-wise charges like total minutes of usage of local, STD, ISD calls and charges thereon not given	
	5 Others (please specify)	
6(a). How satisfied are you with the accuracy/completeness of the bills?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 6(b) only if 1 OR 2 is coded)	
(Ask this question only if 1 OR 2 is coded in Q6(a))	1 Charges not as per tariff plan subscribed	



6(b) Please specify the reason(s) for your dissatisfaction.	2 Tariff plan changed without information
(Multiple Code)	3 Charged for value added services not requested
	4 Charged for calls/services not made/used
	5 Others (please specify)
7. Have you made any billing related complaints in last 6	1 Yes
months?	2 No → (If No, go to Q 9(a))
8. How satisfied are you with the process of resolution of	4 Very Satisfied 3 Satisfied
complaints and refund/credit/waiver of excess charges on account of such resolution of complaints?	2 Dissatisfied 1 Very Dissatisfied
C. BILLING RELATED - FOR PREPAID CUSTOMER ONLY	
9(a). How satisfied are you with the accuracy of charges i.e.	4 Very Satisfied 3 Satisfied
amount deducted on every usage?	2 Dissatisfied 1 Very Dissatisfied
	(Ask Q 9(b) only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q9(a))	1 charges not as per tariff plan subscribed
9(b) Please specify the reason(s) for your dissatisfaction	2 tariff plan changed without information
	3 charged for value added services not requested
	4 charged for calls/services not made/used
	5 Others (please specify)
9(c).Have you made any complaints related to	1 Yes
charging/credit/waiver/validity/adjustments in last 6	2 No
months?	[2]10
9 (d). How satisfied are you with the process of resolution of	4 Very Satisfied 3 Satisfied
complaints and refund/credit/waiver of excess charges on account of such resolution of complaints?	2 Dissatisfied 1 Very Dissatisfied
D. HELP SERVICE	
10. In the last 6 months, have you contacted customer care/helpline/call centre of your service provider?	1 Yes
	2 No
11(a). How satisfied are you with the ease of access of	4 Very Satisfied 3 Satisfied
customer care or helpline?	2 Dissatisfied 1 Very Dissatisfied



11(b). How satisfied are you with the ease of getting an option for "talking to a customer care executive"?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
12. How satisfied are you with the response time taken to answer your call by a customer care executive?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
13. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
14. How satisfied are you with the time taken by call centre/customer care /helpdesk to resolve your complaint?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
E. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY		
15. How satisfied are you with the speed of Broadband connection?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
16. How satisfied are you with the amount of time for which service is up and working?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
F. MAINTAINABILITY		
17. How often do you face a problem with your Broadband connection?	1 Never 3 Frequently	2 Occasionally 4 Very Frequently
(Ask if response to Q17 is Frequently/Very Frequently)	1 Problem was related	I to my computer
18. What was the broadband connection problem faced by you in last 6 months related to, please specify?	hardware/ software 2 Problem was related to the broadband connection and modem provided by the service provider.	
19. How satisfied are you with the time taken for restoration of Broadband connection?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
G. SUPPLEMENTARY SERVICES		
20(a) .Do you use any value added services or supplementary services such as static/ fixed IP addresses, e-mail IDs etc.	1 Yes 2 No → (If No	o, go to Q 23(a)
20(b) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
20(c) Please tell me the reasons for your dissatisfaction.	1 Not informed of char	rges



	2 Activated without consent
	3 Not informed about toll free number for unsubscribing
	4 If any other reasons, please specify
21(a). In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?(such as static/fixed IP addresses, email-ids, antivirus packages, etc)	1 Yes 2 No — (If No, go to Q 23(a)
21(b). ASK IF YES IN Q26. Have you complained to your service provider for deactivation of such services and refund of charges levied?	1 Yes 2 No
21(c). What difficulties you have faced while deactivating of such services and refund of charges levied?	None Delay in deactivation resulting in repeat complaints Customer care refused to register the complaint Not aware of whom to be contacted
	5 Others please specify
22.How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
G. OVERALL CUSTOMER SATISFACTION	
23(a). How satisfied are you with the overall quality of your Broadband service?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in Q22(a))	1.
23(b) Please specify the reason(s) for your dissatisfaction	2
H. GENERAL	
24. How many persons in your house are using this Broadband connection?	
24(a). What kind of other telecom services are you also taking from your service provider?	1 Mobile 2 Wireline 3 Others



	4 None
25. Are you aware of the facility for measuring the broadband connection speed provided by your service provider?	1 Yes 2 No
26. On a scale of 1-10 where 10 is very good and 1 is very poor, how do you rate your service provider?	

QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

 27. Are you aware of the call centre telephone number of your telecom service provider for making complaints/ query? 28. Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone 	1 Yes 2 No → (If No, go to Q 31) 1 Yes 2 No → (If No, go to Q 34(a))
number? 29. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you? (Single Code)	Docket number received for most of the complaints No Docket number received for most of the complaints It was received on request No docket number received even on request
30. Did the Call Centre inform you about the action taken on your complaint?	1 Yes 2 No
31. How satisfied are you with the system of resolving of your complaints by call centre/customer care/ helpline?	4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied (Ask Q 32 only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q 28) 32. Please specify the reason(s) for your dissatisfaction. (multiple code)	Difficult to connect to the call centre executive Customer care executive not polite/courteous
	3 Customer care executive not equipped with adequate information 4 Time taken by call centre for redressal of complaint is too long 5 Customer care executive was unable to understand the problem



	6 Others (please specify)
33. Was your billing/charging complaint resolved	1 Yes 2 No
satisfactorily by call centre/customer care within four	
weeks after lodging of the complaint?	3 Not applicable
34(a). In case the complaint has not been resolved by the	1 Yes
call centre, you can contact the next level called as	2 No ──→ (If No, go to
Nodal Officer. Are you aware of the contact detail of the Nodal Officer?	Q37)
34(b). Have you ever made a complaint to the Nodal Officer	[T].
regarding your complaints not resolved or	1 Yes
unsatisfactorily resolved by the call center/customer	2 No
care?	37)
34(c). Were you able to connect to the nodal officer without	1 Yes
any difficulty?	
35. Did the Nodal Officer intimate you about the decision	
taken on your complaint?	1 Yes 2 No
36(a). How satisfied are you with the redressal of the	4 Very Satisfied 3 Satisfied
complaint by the Nodal Officer?	2 Dissatisfied 1 Very Dissatisfied
	(Ask Q 36(b) only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q36(a))	Difficult to connect to the Nodal Officer
36(b). Please specify the reason(s) for your dissatisfaction.	2 Nodal Officer not polite/courteous
(Multiple Code)	Nodal Officer not equipped with adequate
	information
	4 time taken by Nodal Officer for redressal of complaint is too long
	5 Nodal Officer was unable to understand the problem
	6 Others (please specify)
37. In case the complaint has not been resolved by the Nodal	1 Yes
Officer or you are not satisfied with the decision taken	
by the Nodal Officer, you can file an appeal to the	2 No
appellate authority of the service provider. Are you	72)
aware of the contact details of the appellate authority	
for filing of appeals? 38. Have you filed any appeal in last 6 month?	
30. Have you med any appear in last o month:	1 <u>1</u> Yes
	2 No (if no go to Q 41)



39. Did you receive any acknowledgement?	1 Yes 2 No
40. Did the appellate authority take a decision upon your	1 Yes 2 No
appeal within 3 months of filing the appeal?	
	3 Appeal filed only recently
(Q41 to Q43 are for prepaid customers only)	
41. Are you aware that a prepaid customer can get item-wise	
usage charge details, on request?	1 Yes 2 No
42. Have you been denied of your request for item-wise	1 Yes
usage charge details for your pre-paid connection?	
	2 No
43. What were the reason(s) for denying your request?	1 No reason given
	2 technical problem
	3 Others (please specify)
44. Have you been provided the Manual of Practice,	
containing the terms and conditions of service, toll free	
number of call centre and contact detail of Nodal	
Officer and appellate authority for complaint redressal	1 Yes 2 No
etc., while subscribing the new Broadband	
connection?"	
THANKS	
Name of the interviewer: Date:	
Name of the scrutinizer: Date:	
•	ck-check:
Name of field officer:	