# Information note to the Press (Press Release No. 22/2011/QoS) Telecom Regulatory Authority of India

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TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Kerala service area.

TRAI had engaged independent agencies to conducted Network audit for the assessment of Quality of service being provided by the service providers and collected customers views, through survey, for the assessment of effectiveness in implementation of the Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and customer perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from January, 2010 to June, 2010. The main findings of the reports are given below:-

# 2 Findings of the independent agency on Quality of Service

## 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, Aircel,Bharti Airtel, BSNL, DoCoMo, Idea Cellular Limited, MTS, Reliance Communications (CDMA/GSM), TataTeleservices, Uninor and Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "A"

# 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, M/s Bharti Airtel, BSNL, Reliance Communications, and Tata Teleservices was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "B"

#### 2.3 Broadband Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, M/s Asianet, Bharti Airtel, BSNL, Reliance Communications and Tata Comm (VSNL) was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "C"

#### 3 Telecom Consumers Protection and Redressal of Grievances score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "D". The following table shows the percentage of the customers who were aware about three stage grievance Redressal mechanism in respect of Basic, Cellular mobile Telephone and Broadband service:-

Awareness of	Services										
	Basic Telephone	Cellular Mobile	Broadband								
Call Center	81.21%	84.85%	83.33%								
Nodal Officer	6.19%	2.25%	13.05%								
Appellate authority	2.93%	1.03%	8.00%								

4. The detailed Report on Quality of Service – Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period January, 2010 to June, 2010 is placed at TRAI Website (<a href="https://www.trai.gov.in">www.trai.gov.in</a>).

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Cellular Mobile Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility & Retainability				N	letering an	d Billing		Help	Supplementary services	
Name of Service Provider	(Survey)  Customers satisfied with Provision of Service	(Audit) Worst affected BTSs due to downtime (%age)	(Survey) Customers satisfied with network performance	(Audit)  Call Set-up Success Rate (within licensee's own network)	(Audit)  Call Drop Rate (%age)	%age of connection with good voice quality	billing	rs satisfied with billing	Metering a credi	and billing	satisfied with	(Audit)  Percentage of calls answered by operators (voice to voice) within 60 sec	satisfied with
Benchmarks	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0.1%	< 0.1%	≥ 90%	≥ 90%	≥ 90%
Aircel	98.84%	0.00%	96.00%	99.28%	0.51%	97.56%	100.00%	98.00%	16.68%	0.05%	93.00%	85.00%	96.11%
Bharti Airtel	97.26%	0.00%	97.00%	99.75%	0.52%	98.63%	85.00%	95.00%	0.07%	0.00%	88.00%	91.32%	91.06%
BSNL	96.33%	2.74%	95.00%	96.87%	0.52%	99.81%	80.00%	94.00%	0.02%	0.08%	83.00%	94.00%	92.86%
DoCoMo	98.84%	0.00%	97.00%	99.99%	0.51%	97.70%	99.00%	99.00%	0.08%	0.11%	97.00%	97.00%	98.84%
Idea	93.33%	0.13%	94.00%	99.82%	0.94%	96.31%	80.00%	91.00%	0.06%	0.00%	76.00%	92.00%	83.50%
MTS	96.84%	0.00%	97.00%	99.07%	0.25%	98.02%	92.00%	98.00%	NA	0.01%	96.00%	87.82%	97.42%
Rel.Comm. CDMA	78.03%	0.00%	94.00%	99.69%	0.81%	99.16%	89.00%	94.00%	0.01%	0.00%	90.00%	88.00%	84.57%
Rel. Comm. GSM	98.07%	0.00%	97.00%	99.26%	0.31%	99.03%	93.00%	95.00%	0.00%	0.01%	95.00%	81.00%	84.42%
Tata Tele. CDMA	93.53%	0.00%	96.00%	98.98%	0.58%	98.49%	61.00%	96.00%	0.00%	0.01%	96.00%	91.23%	95.83%
Uninor	98.62%	0.17%	93.00%	99.17%	0.91%	97.08%	NA	96.00%			95.00%		97.14%
Vodafone	95.24%	0.13%	97.00%	98.87%	0.64%	97.30%	90.00%	97.00%	0.10%	0.02%	87.00%	97.00%	86.29%

NA-Not Applicable

# **Basic Telephone**

Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability	Accessi	bility	Me	etering and Bi	lling	Maint	ainability	Help Service		
Name of Service Provider	(Survey)  Customers satisfied with Provision of Service	(Survey) Customers satisfied with network performance	•	s satisfied with billing	satisfied with billing performance (Pre Paid)	Metering and billing credibility No of bills	satisfied with Maintainabil	(Audit) Faults Incidences(No. of faults /100 Subscribers)	(Survey) % Customers satisfied with help service		
Benchmarks	≥ 90%	≥ 95%	≥ 55%	≥ 95%	≥ 95%	≤0.1%	≥ 95%	≤ 5	≥ 90%	≥ 90%	
Bharti Airtel	100.00%	100.00%	90.62%	100.00%	100.00%	0.03%	91.84%	2.8	95.00%	96.06%	
BSNL	79.48%	94.00%	78.14%	96.00%	75.86%	0.09%	83.65%	5.09	92.00%	97.90%	
Rel Comm.	94.64%	96.00%	NA	97.00%	96.97%	0.00%	85.13%	0.99	86.00%	92.00%	
Tata Teleservices			98.61%			0.00%		0		94.56%	

## **Broadband Services:**

Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility		Retainability		Mete	ering and Billing		Hel	Supplementary services	
Name of Service Provider	(Survey) Customers satisfied with Provision of Service	(Audit) %Connections Provided within 15 days	(Survey)  Customers satisfied with network performance	(Audit) Service availability uptime	(Audit)  % Bandwidth utilized on upstream link	(Audit) Broadband download speed	(Survey) %customers satisfied with billing performance (Post Paid)	(Survey) %customers satisfied with billing performance (Pre Paid)	(Audit)  Billing Complaints per 100 bills issued		(Audit)  Percentage of calls answered by operators (voice to voice) within 60 sec	(Survey)  % Customers satisfied with supplementary service)
Benchmarks	≥ 90%	100%	≥ 85%	≥ 98%	≤ 80%	≥ 80%	≥ 90%	≥ 90%	< 2%	≥ 90%	≥ 60%	≥ 85%
Asianet	99.20%	100.00%	96.00%	99.86%	61.69%	95.00%	98.00%	72.73%	0.47%	97.00%	DNA	99.00%
Airtel	98.08%	100.00%	98.00%	100.00%	NA	105.00%	100.00%	97.67%	0.01%	96.00%	94.06%	100.00%
BSNL	99.55%	86.37%	95.00%	99.48%	72.20%	88.50%	98.00%	85.71%	0.65%	96.00%	79.68%	99.51%
Rel.Comm.	98.78%	100.00%	95.00%	100.00%	41.84%	96.00%	98.00%	93.18%	0.08%	91.00%	76.00%	97.00%
Tata comm. (VSNL)	96.15%	100.00%	87.00%	98.16%	15.75%	85.00%	98.00%	90.27%	0.19%	71.00%	97.12%	100.00%

Annex"D"

# The following table shows the provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act. In respect of Cellular Mobile, Basic Telephone and Broadband service.

\Parameters	Services	% of pre-	% of pre-	% of new	% of	% of	% of	% of	% of	% of	% of
$\rightarrow$		paid,	paid	customers, who	customers	customers	Customers	Customers	Customers	customers	customers
		customers	customers	were provided	who were	made any	who were	whose billing	satisfied	who were	who were
* \		who were	who were	with Manual of	Aware	complaint	informed by	complaints	with	Aware	Aware
		Aware that	ever	Practice	about call	to the toll	the call	were Resolved	complaint	about the	about the
Name		they can	denied	containing terms	center/ Toll	free	center	by call	resolution	contact	contact
Of		get item-	item-wise	and conditions of	free	number	about the	center/custom	by call	detail of	detail of
Service		wise call	usage	service,	number for	within last	action	er care with in	center	nodal officer for	appellate
providers		charges details on	charge details	grievance redressal	redressing	12 months	taken on complaint	4 weeks of lodging		redressing	authority for redressing
providers \		request	uetalis	mechanism etc	grievances		Complaint	complaint		grievances	grievances
Aircel	Cellular	76.34%	1.16%	80.50%	77.46%	18.39%	90.00%	85.71%	96.33%	4.43%	25.62%
Aircei											
	Cellular	54.10%	1.61%	41.98%	65.83%	15.36%	87.63%	85.23%	87.50%	5.02%	10.66%
Airtel	Basic	100.00%	0.00%	92.86%	64.66%	24.08%	82.11%	71.90%	99.18%	6.02%	2.72%
	broadband	88.37%	0.00%	80.16%	62.64%	9.71%	93.33%	100.00%	96.67%	2.66%	27.81%
Asianet	broadband	80.56%	0.00%	85.71%	71.26%	13.65%	94.81%	63.16%	93.59%	6.26%	6.90%
	Cellular	52.85%	1.74%	64.77%	71.68%	7.53%	77.50%	72.73%	70.74%	5.25%	18.39%
BSNL	Basic	17.24%	0.00%	20.69%	56.81%	10.63%	88.71%	76.60%	93.55%	5.81%	13.46%
	broadband	84.62%	0.00%	64.19%	54.93%	20.61%	90.82%	80.36%	94.32%	9.50%	7.23%
DoCoMo	Cellular	73.30%	6.15%	70.49%	61.62%	24.89%	91.02%	85.19%	94.61%	3.60%	18.71%
Idea	Cellular	61.11%	2.59%	65.77%	71.67%	11.86%	77.33%	77.42%	73.68%	5.24%	12.94%
MTS	Cellular	83.70%	1.34%	76.60%	58.47%	26.16%	82.58%	89.02%	90.26%	9.77%	27.65%
D-10	Cellular	46.80%	1.56%	76.22%	54.06%	22.00%	89.71%	83.10%	87.50%	4.68%	10.30%
Rel.Comm CDMA	Basic	50.69%	0.71%	88.89%	70.48%	15.38%	81.48%	79.17%	79.01%	6.98%	11.45%
CDMA	broadband	98.70%	76.00%	80.25%	77.96%	23.46%	85.82%	82.09%	87.69%	10.07%	16.86%
Rel.Comm	Cellular	76.01%	1.98%	77.47%	67.60%	42.06%	96.47%	85.29%	95.32%	9.17%	26.35%
GSM											
Tata	Cellular	79.82%	1.76%	81.32%	65.62%	27.73%	83.45%	51.49%	95.57%	4.51%	22.88%
Uninor	Cellular	61.99%	0.93%	76.81%	56.71%	24.77%	75.38%	82.76%	96.90%	7.26%	30.73%
VSNL	broadband	92.11%	0.00%	58.33%	82.61%	36.04%	72.07%	73.17%	65.88%	9.29%	35.38%
Vodafone	Cellular	49.44%	2.57%	59.09%	69.51%	16.96%	90.63%	88.17%	87.63%	6.92%	16.78%