# Information note to the Press (Press Release No. 48/2010/QoS) Telecom Regulatory Authority of India

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TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in North East service area.

TRAI has conducted Network audit for the assessment of Quality of service being provided by the service providers and collected customers views through survey for the assessment of implementation and effectiveness of the Telecom Consumers protection of grievances regulations, 2007 and customers Perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from July,2009 to December, 2009. The main findings of the reports are given below:-

# 2 Findings of the independent agency on Quality of Service

## 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, Bharti Airtel, Vodafone, BSNL, Reliance Telecom, Aircel and TataTeleservices, was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "A"

## 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service provider namely, M/s BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very

Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "B"

#### 2.3 Broadband Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, M/s BSNL and SIFY was conducted . Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "C"

#### 3 Telecom Consumers Protection and Redressal of Grievances score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "D". The following table shows the percentage of the customers who were aware about three stage grievance Redressal mechanism in respect of Basic, Cellular mobile Telephone and Broadband service :-

Awareness of	Services										
	Basic Telephone	Cellular Mobile	Broadband								
Call Center	59.87%	68.14%	47.39%								
Nodal Officer	8.18%	2.57%	2.81%								
Appellate authority	7.14%	4.15%	4.05%								

4. The detailed Report on Quality of Service - Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period July, 2009 to December, 2009 is placed at TRAI Website (www.trai.gov.in).

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Annex" A"

Cellular Mobile Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility & Retainability				Me	etering and I	Billing	Help	Supplementar y services	
l	(Survey)	(Audit) Worst	(Survey) Customers	(Audit)	(Audit)	(Audit)	(Survey) %customer	(Survey) %customer	(Audit)	(Survey)	(Audit)	(Survey)
Name of Service Provider	Customers satisfied with	BTSs due	satisfied with network	Success	Drop		s satisfied with billing	s satisfied with billing	Metering and billing	% Customers	Percentage of calls answered	% Customers satisfied with
	Provision of Service	to downtime (%age)	performance		Rate (%age)	good voice quality	e	performanc e (Pre Paid)	credibility	satisfied with help service)	by operators (voice to voice) within 60 sec	supplementary service)
		, ,		own network)			,	,				
Benchmark	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0.1%	≥ 90%	≥ 90%	≥ 90%
Airtel	97.79%	39.80%	93.92%	90.75%	2.70%	95.32%	88.41%	95.87%	0.04%	80.83%	93.00%	85.37%
Vodafone	100.0%	2.42%	85.14%	97.80%	1.91%	98.10%	89.66%	95.82%	0.47%	81.38%	87.55%	94.62%
BSNL	90.91%	13.40%	72.39%	95.90%	3.23%	96.90%	88.55%	88.42%	0.05%	74.19%	82.50%	83.33%
RTL	97.06%	1.05%	82.02%	98.13%	1.29%	95.18%	87.71%	95.40%	0.00%	71.51%	94.00%	94.68%
Aircel	97.83%	16.67%	89.74%	90.62%	4.35%	92.49%	93.55%	93.09%	0.04%	85.16%	96.00%	81.36%
TATA	97.91%	6.67%	95.32%	98.83%	0.48%	98.69%	95.61%	92.27%	0.01%	84.43%	95.27%	95.65%

Annex"B"

Basic Telephone Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility		Me	tering and	Billing	Maint	ainability	Help Service	
	(Survey)	(Audit)	(Survey) Customers	(Audit)	(Survey)	(Survey) %custom	(Audit)	(Survey)	(Audit)	(Survey)	(Audit)
Name of Service Provider	satisfied	Connectio n	satisfied	Call completi on Rate	ers satisfied with billing performa nce		Metering and billing credibility No of bills disputed during over		Faults Incidences(No . of faults /100 Subscribers)		% call answered by operator in 60 seconds
Benchmark	≥ 90%	100%	≥ 95%	≥ 55%	≥ 95%	≥ 95%	≤0.1%	≥ 95%	≤ 5	≥ 90%	≥ 90%
BSNL NEI	88.24%	89.47%	89.94%	60.65%	90.19%	NA	0.33%	73.31%	5.3	83.21%	98.04%
BSNL NEII		78.23%		60.11%			0.04%		1.55		100.0%

### Annex"C"

Broadband Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility		Retainability		M	letering and E	Billing	Help	Supplementary services	
	(Survey)	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(Audit)	(Survey)	(Audit)	(Survey)
Name of Service Provider	satisfied	%Connections Provided within 15 days	satisfied with	Service availability uptime	% Bandwidth utilized on upstream link	Broadband download speed		%customers satisfied with billing performance (Pre Paid)	Billing Complaints per 100 bills issued	satisfied with	Percentage of calls answered by operators (voice to voice) within 60 sec	satisfied with
Benchmarks	≥ 90%	100%	≥ 85%	≥ 98%	≤ 80%	≥ 80%	≥ 90%	≥ 90%	< 2%	≥ 90%	≥ 60%	≥ 85%
BSNL NEI	90.21%	100.0%	80.80%	98.37%	74.59%	90.23%	89.87%	NA	0.04%	83.41%	97.26%	94.49%
BSNL NEII		100.0%		98.68%	74.59%	90.23%			0.00%		85.99%	
Sify	100%	NA	81.28%	100.0%	83.22%	87.50%	NA	88.00%	NA	76.35%	100.0%	100.0%

Annex"D"

The following table shows the provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act. In respect of Cellular Mobile, Basic Telephone and Broadband service.

Parameters	Service	For pre- paid customers awareness about item-wise usage charge details on request	If aware (for pre- paid customers) ever denied of item wise usage charge details for pre paid connection	For new customers provisioning of "Manual of practice while taking the new connection	Awareness of call center for redressing grievances	Penetration of consumers made any complaint to the toll free number within last 12 months	Call center informing about the action taken on complaint	Resolution of billing complaint by customer care with in 4 weeks of lodging complaint	Percentage satisfied with complaint resolution by call center	Awareness about contact detail of nodal officer for redressing grievances	Awareness about contact detail of appellate authority for redressing grievances
Airtel	Cellular	72.22%	4.73%	82.35%	67.17%	11.07%	72.88%	77.78%	65.51%	2.06%	3.19%
Vodafone	Cellular	76.52%	4.80%	82.54%	78.87%	18.18%	78.38%	56.25%	66.21%	2.95%	6.63%
	Cellular	65.11%	2.75%	67.78%	65.59%	11.98%	74.19%	53.85%	67.03%	4.64%	6.70%
BSNL	Basic	0.00%	NA	23.53%	59.87%	13.38%	80.58%	70.00%	78.64%	8.18%	7.14%
	Broadband	33.33%	0.00%	90.12%	31.14%	10.34%	63.29%	58.33%	75.41%	5.63%	6.28%
Tata	Cellular	89.71%	2.06%	94.12%	55.10%	14.80%	77.59%	78.26%	80.36%	1.53%	1.53%
RCOM CDMA	Cellular	85.42%	1.75%	94.20%	75.45%	29.46%	84.21%	76.19%	66.37%	2.84%	3.88%
Aircel/Dishnet	Cellular	76.47%	1.23%	78.72%	66.67%	17.02%	83.56%	81.82%	79.45%	1.40%	2.56%
Sify	Broadband	35.29%	1.12%	79.63%	63.64%	31.82%	68.57%	0.00%	92.00%	0.00%	1.82%