# Information note to the Press

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For Immediate release

## **Telecom Regulatory Authority of India**

# TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Maharashtra service area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customers views through survey for the assessment of implementation and effectiveness of the Telecom Consumers Protection and Redressal of Grievance Regulation, 2007 and customers perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from July to September, 2011. The main findings of the reports are given below:-

### 2. Findings of the independent agency on Quality of Service

#### 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Bharti Airtel, Aircel, Vodafone, Idea Cellular Limited, BSNL, Tata (CDMA and GSM), Reliance Communications (CDMA and GSM), Sistema Shyam, Uninor, Videocon and Etisalat was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**A**"

#### 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Bharti Airtel, RCOM, TTSL and BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**B**".

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#### 2.3 Broadband Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Bharti Airtel, BSNL, RCOM, TCISL,TTSL, Sify, You Broadband, Tikona and Hathway was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**C**"

# 3. Telecom Consumers Protection and Redressal of Grievances score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "**D**".

4. The detailed Report on Quality of Service – Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period July, 2011 to September, 2011 is placed at TRAI Website (*www.trai.gov.in*).

5. In case of any clarification, please contact, Mr A.Robert J. Ravi, Advisor (QOS) at Tel. No. 011-23230404/23217914 or at email id: advqos@trai.gov.in.

> (Rajeev Agrawal) Secretary

<u>Cellular Mobile Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Av	vailability	Ac	cessibility	& Retainabi	lity	r	Metering and	Billing		Help S	Supplement ary services	
	(Survey)	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(A	udit)	(Survey)	(Audit)	(Survey)
Name of Service Provider	Customers satisfied with Provision of Service	BTSs due	Customers satisfied with network performance	Call Set- up Success Rate (within licensee's own network)	Call Drop Rate (%age)	%age of connection with good voice quality	%customers satisfied with billing performance (Post Paid)	%customer s satisfied with billing performanc e (Pre Paid)		ring and credibility (Pre Paid)	% Customers satisfied with help service)		% Customers satisfied with supplementa ry service)
Bench marks	≥ 90%	≤2%	≥ 95%	≥ <b>9</b> 5%	≤ <b>2</b> %	≥ <b>9</b> 5%	≥ 95%	≥ 95%	<	0.1%	≥ 90%	≥ 90%	≥ 90%
Aircel	94.7	0.05	81.2	99.81	0.60	98.20	94.3	94.25	0.07	-	76.65	88.80	89.8
Airtel	93.85	0.07	90.25	98.79	0.83	98.74	95.7	91.85	0.02	0.00	89.4	94.95	84.15
BSNL	93.90	1.94	90.35	97.42	1.89	98.30	93.5	96.5	0.01	0.01 -		96.27	89.8
Etisalat	-	4.17	-	99.20	1.30	97.39	-	-	-	0.02	-	100	-
Idea	93.90	1.84	92.65	97.76	1.63	96.99	83.8	94.65	0.09	0.03	82.65	95.06	93.1
RCOM CDMA	94.45	0.00	88.8	0.00	0.00	-			0.08	0.04		90.53	
RCOM GSM	04.40	1.00	00.0	99.70	0.19	98.80	96.2	94.55	0.10	0.10	82.85	91.56	89.4
Tata CDMA	95.05	0.04	91.25	98.10	1.24	-	90.85	02.55	0.06	0.00	88.9	97.00	90.CE
Tata GSM		0.00		99.18	1.00	96.67	90.85	93.55	0.10	0.03	00.9	97.44	89.65
Uninor	91.90	0.59	86.65	97.50	1.67	95.93	-	92.5	-	0.29	80.15	96.77	89.7
Vodafone	92.20	0.56	91.25	98.01	1.18	97.00	91.45	91.15	0.18 0.02		87.8	89.44	93.5
Videocon	-	0.00	-	98.76	0.67	98.88	-	-	-	0.00	-	97.06	-
Sistema	92.70	0.00	90.9	99.06	0.31	-	85.7	92.5	0.28	0.01	89.3	95.71	88.1

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability	Accessibility	Metering a	and Billing	Maintainability	Help Service			
-	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)			
Name of Service Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	%customers satisfied with billing performance (Post Paid)	%customers satisfied with billing performance (Pre Paid)	% Customers satisfied with Maintainability)	% Customers satisfied with help service			
Benchmark	≥ 90%	≥ 95%	≥ <b>9</b> 5%	≥ 95%	≥ 95%	≥ 90%			
Bharti Airtel	90.8	95.3	97.55	-	88.3	95.85			
BSNL.	91.8	96.3	97.7	-	67.7	96.4			
Rel Comm.	95.05	95.5	97.0	-	87.65	97.35			
TTSL	91.15	94.05	96.9	-	79.5	95.45			

Broadband Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters.

Name of Service Provider	Network Availability	Accessibility	Metering a	and Billing	Help Services	Supplementary services		
	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)		
	Customers satisfied with Provision of Service	Customers satisfied with network performance	% customers satisfied with billing performance (Post Paid)	% customers satisfied with billing performance (Pre Paid)	% Customers satisfied with help service)	% Customers satisfied with supplementary service)		
Benchmark	≥ 90%	≥ 85%	≥ 90%	≥ 90%	≥ 90%	≥ 85%		
BSNL	95.80	89.90	92.1	94.05	99.20	88.3		
Airtel	98.75	89.30	95.00	-	87.95	84.15		
RCOM	97.70	83.25	93.40	-	84.15	85.55		
TTSL	98.40	80.35	93.55	-	81.25	87.15		
TCISL	93.10	88.50	95.75	91.90	93.95	87.55		
Hathway	98.30	87.80	89.15	93.95	98.00	85.55		
Sify	94.25	87.40	-	94.15	98.95	93.55		
You Broadband	92.85	86.90	84.80	91.70	97.20	86.70		
Tikona	99.00	83.40	95.55	-	88.90	86.10		

The following table shows the service provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act in respect of Cellular Mobile, Basic Telephone and Broadband service.

S.NO,	Sub Parameter		Airtel		Vodafone	Aircel	Uninor	Sistema Shyam		BSNL		Idea		Reliance			TTSL		sify	Hathway	Tata tele	TIKONA	You Broadband
		Cellular (in %)	Basic (in %)	Broadband (in %)	Cellular (in %)	Basic (in %)	Broadband (in %)	Cellular (in %)	Cellular (in %)	Basic (in %)	Broadband (in %)	Cellular ( in %)	Basic (in %)	Broadband (in %)									
1	For prepaid customers awareness about item-wise usage charge details on request	24.95	-	-	21.75	30.95	27.3	10.15	19.95	-	32.50	14.6	24.65	-	-	13.1	-	17.2	25.95	33.25	-	-	20.3
2	If aware (for pre-paid customers) ever denied of item wise usage change details for pre paid connection	36.65	-	-	35.15	22	22.35	6.15	11.15	-	12.45	30.75	20.9	-	-	5.1	-	43.65	1.25	21.35	-	-	28.45
3	For new customers provisioning of "Manual of practice while taking the new connection	23.05	22.8	24	21.9	24.7	18.6	8.60	11.55	3.9	20.1	17.15	21.95	18.9	21.95	6.5	15.95	7.95	16.9	24.45	22.9	13.05	4.95
4	Awareness of call center for redressing grievances	79.85	100.00	96.95	77.6	91.8	88.65	45.30	88.8	96.75	93.65	77.5	93.2	99.2	95.15	92.75	97.45	95.6	95.85	93.9	99	97.15	91.75
5	Percentage of consumers complaint to the toll free number within last 6 months	21.1	18.7	1.25	19	43.50	23	7.95	23.3	8.85	8.1	14.8	23.5	4.9	2.3	19.65	6.45	5.25	6.40	11.1	3.1	1.30	7.6
6	Call center informing about the action taken on complaint	95.25	83.65	100	91.2	55.3	71.1	40.60	86.6	57.6	61.1	94.55	75.55	97.9	100	79.75	90.1	45.15	70.55	72.7	79	20.00	45.05
7	Resolution of billing complaint by customer care within 4 weeks of lodging complaint	79.7	28.65	-	67.2	61.6	63.95	42.05	77.7	44.55	35.4	94.9	68.8	8.70	-	90.65	31.90	17.15	10.4	50.85	21.1	40.00	18.8
8	Percentage satisfied with complaint resolution by call center	-	-	100	-	-	-	-	-	-	79.85	-	-	-	100	-	-	70.2	94.8	86.1	100	100.00	59.2
9	Awareness about contact detail of nodal officer for redressing grievances	18.25	0.75	0.05	16.85	12.05	15.3	10.35	23.05	2.65	18.85	15.75	18.1	1.45	0.65	17.50	1.80	6.25	11.85	23.4	0.25	0.35	9.9
10	Awareness about contact detail of appellate authority for redressing grievances	18.2	0.35	0.8	17.25	20.7	13.75	5.60	6.55	1.55	24.75	10.1	13.45	0.9	4.65	3.55	3.75	5.65	27.55	24.1	2.85	0.60	10.65