# Information note to the Press (Press Release No. 110/2012)

For Immediate release

## **Telecom Regulatory Authority of India**

# TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in North East Service Area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customers views through survey for the assessment of implementation and effectiveness of the Telecom Consumers Protection and Redressal of Grievance Regulation, 2007 and customers perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from July to September, 2011. The main findings of the reports are given below:-

### 2 Findings of the independent agency on Quality of Service

#### 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Aircel, Bharti Airtel, BSNL, Idea Cellular Limited, Loop Telecom, M/s Reliance Communications, STel, Tata and M/s Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "A"

#### 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "B".

#### 2.3 Broadband Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "C"

#### 3. Telecom Consumers Protection and Redressal of Grievances score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "**D**".

- 4. The detailed Report on Quality of Service Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period July, 2011 to September, 2011 is placed at TRAI Website (www.trai.gov.in).
- 5. In case of any clarification, please contact, Mr A.Robert J. Ravi, Advisor (QOS) at Tel. No. 011-23230404/23217914 or at email id: advqos@trai.gov.in.

(Rajeev Agrawal)
Secretary

Annexure "A"

Cellular Mobile Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

Name of Service Provider	Network Availability		Accessibility & Retainability			Metering and Billing				He	Supplem entary		
	(Surv	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(Aı	ıdit)	(Survey)	(Audit)	(Survey)
	ey) Custo mers satisfi ed with Provis ion of Servic	BTSs due to downtime (%age)	Customers satisfied with network performanc e	up Success Rate	Call Drop Rate (%age)	connection with good		rs satisfied with billing		ing and redibility (Pre Paid)	% Customers satisfied with help service)	operators (voice to voice) within 60 sec	Customer s
Benchmark	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0	.1%	≥ 90%	≥ 90%	≥ 90%
Aircel	96	4.61	95	91.45	2.04	94.72	100	98	0.01	0.01	83	79.51	91
Airtel	99	1.73	98	95.99	1.16	98.66	83	99	0.00	0.00	90	80.97	88
BSNL	98	10.99	90	95.82	2.92	95.58	96	99	0.05	0.01	90	91.23	95
ldea	99	1.56	90	95.50	1.93	96.10	100	98	0.00	0.00	82	91.09	88
Loop Telecom	-	0	-	100	0.00	100.00	-	-	-	0.00	-	-	
Reliance	93	0	89	98.00	0.93	98.98	82	98	0.02	0.02	77	91.25	73
S Tel	99	0.94	87	99.00	0.39	98.46	-	100	-	0.00	88	95.92	92
Tata	94	5.68	92	93.90	0.34	98.68	88	99	0.00	0.02	86	91.25	95
Vodafone	99	0.95	87	97.80	1.23	97.08	86	99	0.04	0.03	82	76.54	89

Annexure "B"

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability	Accessibility	Metering	and Billing	Maintainability	Help Service		
	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)		
Name of Service Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	%customers satisfied with billing performance (Post Paid)	%customers satisfied with billing performance (Pre Paid)	% Customers satisfied with Maintainability)	% Customers satisfied with help service		
Benchmark	≥ 90%	≥ 95%	≥ 95%	≥ 95%	≥ 95%	≥ 90%		
BSNL	99	99	95	-	83	89		

#### Annexure "C"

<u>Broadband Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters.

Name of Service Provider	Network Availability	Accessibility	Metering	and Billing	Help Services	Supplementary services		
	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)	(Survey)		
	Customers satisfied with Provision of Service	Customers satisfied with network performance	% customers satisfied with billing performance (Post Paid)	% customers satisfied with billing performance (Pre Paid)	% Customers satisfied with help service)	% Customers satisfied with supplementary service)		
Benchmark	≥ 90%	≥ 85%	≥ 90%	≥ 90%	≥ 90%	≥ 85%		
BSNL	50	69	95	-	70	91		

The following table shows the service provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act in respect of Cellular Mobile, Basic Telephone and Broadband service.

	Sub Parameter	Aircel	Are	BA			<b>8</b>	PLE	STA	<b>E</b> T	Vædfare
s.no.	Sub Parameter	Odlukar (in%)	Oaluar (in%)	Oblutar (in%)	Baic(in%)	Boadzard (in%)	Oblidar (in%)	Odlukar (in%)	Odlukar (in%)	Oblutar (in%)	Oalluar(in%)
1	For prepaid customers awareness about item- wise usage charge details on request	17.6	12.4	29.3	-	-	10.8	13.3	4.3	25.8	12.7
2	If aware (for pre-paid customers) ever denied of item wise usage change details for pre	43.3	32.1	52.8	-	-	63	70.7	100	36	61.5
3	For new customers provisioning of "Manual of practice while taking the new connection	30.1	38.2	28.3	47.5	63.8	20.1	37.1	37.4	46.4	15.7
4	Awareness of call center for redressing grievances	62.2	70.8	72.2	86.1	80.4	60.9	76	63.5	70	67.8
5	Percentage of consumers complaint to the toll free number within last 6 months	11.4	6.5	16.9	12.1	7.5	10.7	22	3.8	12.6	11
6	Call center informing about the action taken on complaint	75	65.5	88.8	60.8	74.1	84.4	66.2	100	80.7	74.5
7	Resolution of billing complaint by customer care within 4 weeks of lodging complaint	72.7	82.8	84.3	60.8	56.9	82.2	60.8	100	77.2	72.3
8	Percentage satisfied with complaint resolution by call center	-	-	-	-	67.2	-	-	-	-	-
9	Awareness about contact detail of nodal officer for redressing grievances	6	3.8	17.6	4.3	11.8	6.4	10.1	3.8	9.1	8.9
10	Awareness about contact detail of appellate authority for redressing grievances	6	3.8	17.6	3.8	11.1	6.4	10.1	3.8	9.1	8.7