### Information note to the Press

(Press Release No. 95/2012)

For Immediate release

# **Telecom Regulatory Authority of India**

# TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Andhra Pradesh service area.

TRAI has conducted Network audit for the assessment of Quality of Service being provided by the service providers and collected customers views through survey for the assessment of implementation and effectiveness of the Telecom Consumers Protection and Redressal of Grievance Regulation, 2007 and customers perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from July to September, 2011. The main findings of the reports are given below:-

## 2 Findings of the independent agency on Quality of Service

#### 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, Aircel, Vodafone, Videocon, Etisalat, Idea Cellular Limited, BSNL, Tata (CDMA and GSM), Reliance Communications (CDMA and GSM), Sistema Shyam and Uninor was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**A**"

#### 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, RCOM, Tata Teleservices and BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**B**"

1

#### 2.3 Broadband Service:

The objective assessment of quality of service and subjective customer satisfaction surveys of the service providers, namely, M/s Airtel, RCOM, BSNL, You Broadband, Beam Cable, SIFY, TCISL, Tikona and Hathway was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of services is annexed at "**C**"

#### **3 Telecom Consumers Protection and Redressal of Grievances score:**

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "**D**".

4. The detailed Report on Quality of Service – Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period July, 2011 to September, 2011 is placed at TRAI Website (*www.trai.gov.in*).

5. In case of any clarification, please contact, Mr A. Robert. J. Ravi, Advisor (QOS) at Tel. No. 011-23230404/23217914 or at email id: advqos@trai.gov.in.

(Rajeev Agrawal) Secretary <u>Cellular Mobile Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Av	vailability	Ac	cessibility	& Retainabi	lity	I	Metering and	Billing	Help S	Supplementa ry services		
Name of Service Provider	(Survey)	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(A	udit)	(Survey)	(Audit)	(Survey)
	Customers satisfied	Worst affected BTSs due	Customers satisfied with network		Call Drop Rate (%age)	%age of connection with good		%customer s satisfied		g & Billing libility	% Customers satisfied with	,	% Customers satisfied with
	with Provision of Service		performance			voice quality		with billing performanc e (Pre Paid)	*(Post Paid)	*(Pre Paid)	help service)		service)
Benchmark	≥ 90%	≤ 2%	≥ <b>9</b> 5%	≥ 95% ≤ 2%		≥ 95%	≥ 95%	≥ 95%	< 0.1%		≥ 90%	≥ 90%	≥ 90%
Aircel	97.92	0.00	97.88	99.37	0.36	98.66	99.03	96.44	0.04	0.01	95.52	95.52 95.67	
Airtel	70.50	0.03	75.86	99.68	0.49	99.13	72.89	67.19	0.02	0.00	62.86	90.30	66.93
BSNL	75.84	0.00	83.27	95.30	1.45	-	83.33	66.35	0.00	0.00	58.77	66.39	67.27
Idea	74.94	0.00	77.90	99.88	0.81	97.47	68.00	66.86	0.08	0.00	56.77	70.93	70.27
Etisalat	-	0.00	-	99.48	0.36	98.68	-	-	-	0.00	-	100	-
RCOM CDMA	75.34	0.00	81.83	99.15	0.08	-			0.04 0.02			53.8	
RCOM GSM	75.54	0.08	01.00	99.65	0.34	99.48	75.93	71.84	0.1	0.00	65.66	48.97	68.56
Tata CDMA	70.04	0.00	75.73	99.15	0.44	-			0.01	0.01		94.30	
Tata GSM	7 010 1	0.00	10110	98.61	0.80	97.40	71.18	66.41	0.53	0.01	59.11	87.80	68.29
Uninor	78.43	0.00	82.24	99.14	0.59	99.01	-	74.08	-	0.03	65.03	43.74	76.89
Vodafone	73.64	0.00	78.02	98.63	0.57	98.80	72.58	70.15	0.03	0.01	64.79	85.67	69.89
Videocon	-	0.00	-	98.93	1.67	99.46	-	-	- 0.00		-	96.50	-
Sistema	78.71	0.00	84.83	98.20	0.82	-	77.78	72.81	-	0.01	77.63	96.60	77.53

<u>Basic Telephone Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability	Accessil	oility	Me	etering and Bi	lling	Mainta	inability	Help Service		
	(Survey)	(Survey)	(Audit)	(Survey)	(Survey)	(Audit)	(Survey)	(Audit)	(Survey)	(Audit)	
Name of Service Provider	Customers satisfied with Provision of Service	Customers satisfied with network performance	Call completi on Rate/Ans wer to Seizure Ratio	%custome rs satisfied with billing performan ce (Post Paid)	%customer s satisfied with billing performanc e (Pre Paid)	Metering and billing credibility No of bills disputed during over a billing cycle	% Customers satisfied with Maintainabi lity)	Faults Incidences( No. of faults /100 Subscribers)	% Customer s satisfied with help service	% call answered by operator in 60 seconds	
Bench marks	≥ 90%	≥ 95%	≥ 55%/ ≥ 75%	≥ 95%	≥ 95%	<b>≤0.1%</b>	≥ 95%	≤ 5	≥ 90%	≥ 90%	
Bharti Airtel											
	83.33	84.18	90.81	72.42	0.00	0.50	78.56	2.90	83.10	90.00	
BSNL.											
	72.32	74.45	55.14 **	71.84	0.00	0.03	69.23	3.58	71.67	98.48	
Rel Comm.	71.55	76.11	88.86	72.58	66.67	0.01	82.85	0.44	73.23	90.00	
Tata Teleservices	69.24	72.84	98.81	78.80	65.10	0.04	64.6.	0.73	70.89	92.64	

\*\* Data pertains to Call Completion Rate

<u>Broadband Services</u>: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters.

Name of Service Provider	Netw Availa	-	Acces	sibility	Retai	nability	Mete	ring and Bil	ling	Help S	Services	Supplem entary services
	(Survey)	(Audit)	(Survey)	(Audit)	(Audit)	(Audit)	(Survey)	(Survey)	(Audit)	(Survey)	(Audit)	(Survey)
	Custome rs satisfied with Provision of Service	% Conne ctions Provid ed within 15 days	Customer s satisfied with network performan ce	Service availability uptime	% Band width utilized on upstream link	Broad band download speed	% customers satisfied with billing performan ce (Post Paid)	% customer s satisfied with billing performa nce (Pre Paid)	Billing Complai nts per 100 bills issued	% Customer s satisfied with help service)	%age of calls answered by operators (voice to voice) within 60 sec	% Custome rs satisfied with supplem entary service)
Bench mark	≥ 90%	100%	≥ 85%	≥ 98%	≤ <b>80</b> %	≥ 80%	≥ 90%	≥ 90%	< 2%	≥ 90%	≥ 60%	≥ 85%
Airtel	67.38	100	69.51	99.99	-	-	68.43	67.36	-	69.75	88	65.91
Beam Cable	66.89	-	69.80	-	-	-	62.44	60.40	-	61.49	-	61.93
BSNL	69.22	99.7	64.26	100	-	-	63.85	0.00	0.00	64.70	80	65.14
Hathway	70.73	100	72.32	100	78	-	68.13	69.29	1.98	69.41	88	66.10
RCOM	71.33	100	71.30	99.99	-	-	68.15	69.02	0.06	67.98	93	66.56
Sify	70.22	100	62.69	100	87	-	63.26	65.85	-	61.86	98.97	58.43
TCISL	66.32	99	64.75	-	75	94.50	65.21	60.91	-	63.68	97	63.00
TIKONA	65.20	100	61.86	99.20	87.43	100	63.00	61.19	-	60.78	-	60.23
You Broadband	71.75	100	61.13	98.27	78.40	92.80	65.32	65.87	1.37	62.56	82	61.82

The following table shows the service provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act in respect of Cellular Mobile, Basic Telephone and Broadband service.

S.No.	Sub Parameter		A irte l		Vodafone	Aircel	U ninor	Sistem a Shyam	Idea		Reliance			Tata		Sify	Beam Cable	НАТН МАҮ	ТІК 0'-	YOU BROAD BAND		BSNL	
		Cellular (in %)	Basic (in %)	Broadband (in %)	Cellular (in %)	Basic (in %)	Broadband (in %)	Cellular ( in %)	Basic (in %)	Broadband (in %)		Basic (in %)	Broadband (in %)										
1	For prepaid customers awareness about item-wise usage charge details on request	4.76	-	-	27.1	23.2	14.06	0	23.28	14.62	0	-	10.46	54.59	28.1	23.02	19.78	23.6	22.1	28.46	13.25	-	-
2	If aware (for pre-paid customers) ever denied of item wise usage change details for pre paid connection	4.76	-	35.57	27.1	23.2	14.06	0	23.28	14.62	-	-	10.46	20.78	31.4	10.34	9.43	0.00	0.81	2.27	13.25	-	-
3	For new customers provisioning of "Manual of practice while taking the new connection	94.25	88.19	14.2	87.32	98.46	85.2	100	93.65	81.4	92.69	38.7	61.22	94.94	39.2	96.35	85.21	96.87	99.16	85.96	84.24	59.07	100
4	Awareness of call center for redressing grievances	92.95	72.26	98.00	96.85	97.18	95.84	97.28	90.07	89.85	80.22	93.5	96.89	84.07	93.9	99.53	-	97.61	99.18	99.91	86.29	65	95.64
5	Percentage of consumer complaints to the toll free number within last 6 months	59.52	29.8	18.5	98.6	23.48	98.84	98.32	67.58	89.8	16.12	15.7	96.71	20.62	29.2	34.34	39.15	38.53	39.49	38.3	2.2	27.54	33.14
6	Call center informing about the action taken on complaint	55.26	2.83	92.9	29.85	83.52	52.44	0	47.48	73.58	50	89.9	56.88	29.55	96.5	83	91.56	76.37	93.59	83.62	96.54	44	88
7	Resolution of billing complaint by customer care within 4 weeks of lodging complaint	39.75	97.48	47.4	19.74	78.28	37.4	6.82	46.5	38.87	58.72	30.5	24.76	69.09	13.3	43.69	100	26.04	0.24	4.4	62.17	93.85	0
8	Percentage satisfied with complaint resolution by call center	-	-	98.00	-	-	-	-	-	-	-	100	-	-	99.7	100	-	100	100	100	-	-	73.3
9	Awareness about contact detail of nodal officer for redressing grievances	4.7	11.6	8.43	6.4	-	13.3	24.5	7.4	15	2.5	5.54	15	3.7	5.41	3	1.22	6.34	3.56	2.43	5.9	3.4	5.72
10	Awareness about contact detail of appellate authority for redressing grievances	1.7	9.3	0	2.5	-	8.8	14.8	1.3	10.5	0	0	12.7	1.00	0.00	0	0	0	0	0.00	1.1	0.2	0