

**TELECOM REGULATORY AUTHORITY OF INDIA**

**FINANCIAL ANALYSIS DIVISION**

**FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENCE FEE &  
SPECTRUM CHARGES IN RESPECT OF ALL THE TELECOM SERVICE PROVIDERS FOR THE QTR ENDING  
December, 2007 (Rs. in Crore)**

**Statement of AGR, Licence Fee and Spectrum Charges**

For the quarter ending December, 2007 of F.Y. 2007-08

(Rs. in Crore)

Table No. 1

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>RELIANCE GROUP</b>							
<b>Reliance Communication Ltd.</b>	<b>A. P.</b>	UASL	248.22	191.56	77%	19.15	3.63
	<b>Bihar</b>	UASL	118.40	95.27	80%	5.71	1.90
	<b>Chennai</b>	UASL	0.00	0.00	0%	0.00	0.00
	<b>Delhi</b>	UASL	252.71	194.13	77%	19.41	3.61
	<b>Gujarat</b>	UASL	171.62	138.00	80%	13.80	2.47
	<b>Harayana</b>	UASL	59.08	48.14	81%	3.85	0.95
	<b>H. P.</b>	UASL	22.99	20.38	89%	1.22	0.40
	<b>J &amp; K</b>	UASL	13.89	13.88	100%	0.83	0.27
	<b>Karnataka</b>	UASL	194.30	155.82	80%	15.58	2.74
	<b>Kerala</b>	UASL	203.71	113.92	56%	9.11	2.17
	<b>Kolkata</b>	UASL	126.64	107.92	85%	10.79	1.69
	<b>M. P.</b>	UASL	132.81	112.23	85%	8.97	2.10
	<b>Maharashtra</b>	UASL	213.30	164.27	77%	16.42	3.00
	<b>Mumbai</b>	UASL	326.97	260.19	80%	26.01	4.49
	<b>Orissa</b>	UASL	44.94	38.22	85%	2.29	0.73
	<b>Punjab</b>	UASL	77.39	59.92	77%	4.79	1.09
	<b>Rajasthan</b>	UASL	110.48	87.81	79%	7.02	1.73
	<b>Tamilnadu</b>	UASL	250.63	173.90	69%	17.39	3.30
	<b>U. P. (E)</b>	UASL	158.89	131.10	83%	10.48	2.52
	<b>U. P. (W)</b>	UASL	125.81	97.01	77%	7.76	1.93
<b>W. Bengal</b>	UASL	60.11	52.46	87%	4.19	1.04	
	<b>All India</b>	<b>NLD</b>	567.29	291.65	51%	17.49	0.00
	<b>All India</b>	<b>ILD</b>	452.05	171.84	38%	10.31	0.00
<b>Reliance Telecom Ltd.</b>	<b>Assam</b>	Mobile	64.89	54.37	84%	2.71	1.63
	<b>Bihar</b>	Mobile	92.73	77.09	83%	3.85	3.08
	<b>H. P.</b>	Mobile	22.84	19.65	86%	0.98	0.58
	<b>M. P.</b>	Mobile	66.19	54.36	82%	3.26	1.63
	<b>North East</b>	Mobile	27.63	21.41	77%	1.07	0.64
	<b>Orissa</b>	Mobile	49.39	40.90	83%	2.04	1.22
	<b>W. Bengal</b>	Mobile	36.10	29.69	82%	1.78	0.89
<b>Reliable Internet Service Ltd.</b>	<b>Kolkata</b>	Mobile	15.59	12.61	81%	1.26	0.37
<b>Grand Total of RELIANCE GROUP</b>			<b>4307.59</b>	<b>3029.70</b>	<b>70%</b>	<b>249.52</b>	<b>51.80</b>

Table No. 2

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>AIRCEL GROUP</b>							
<b>Aircel Ltd.</b>	<b>TN &amp; Pondi.</b>	Mobile	318.05	230.96	73%	18.47	10.86
<b>Aircel Cellular Ltd.</b>	<b>Chennai</b>	Mobile	156.10	111.47	71%	11.14	5.35
<b>Dishnet Wireless Ltd. (Aircel)</b>	<b>Assam</b>	UASL	62.39	58.95	94%	3.53	2.18
	<b>Bihar</b>	UASL	13.13	10.63	81%	0.63	0.27
	<b>H. P.</b>	UASL	1.13	0.90	80%	0.05	0.02
	<b>J &amp; K</b>	UASL	15.24	13.29	87%	0.79	0.33
	<b>North East</b>	UASL	38.90	36.08	93%	2.16	0.97
	<b>Orissa</b>	UASL	17.64	14.46	82%	0.86	0.36
	<b>West Bengal</b>	UASL	14.14	11.44	81%	0.91	0.31
	<b>All India</b>	<b>NLD</b>	0.67	0.55	82%	0.03	0.00
	<b>All India</b>	<b>ILD</b>	0.00	0.00	0%	0.00	0.00
<b>All India</b>	<b>ISP</b>	5.49	0.28	5%	0.02	0.00	
<b>Grand Total of AIRCEL GROUP</b>			<b>642.88</b>	<b>489.01</b>	<b>76%</b>	<b>38.59</b>	<b>20.65</b>

Table No. 3

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BHARTI GROUP</b>							
<b>Bharti Airtel Ltd.</b>	<b>A. P.</b>	UASL	581.80	488.97	84%	39.11	23.56
	<b>Assam</b>	UASL	85.18	72.87	86%	4.37	2.69
	<b>Bihar</b>	UASL	290.60	263.72	91%	15.82	12.92
	<b>Chennai</b>	UASL	0.00	0.00	0%	0.00	0.00
	<b>Delhi</b>	UASL	783.42	600.77	77%	60.07	25.54
	<b>Gujarat</b>	UASL	205.13	158.21	77%	15.82	6.42
	<b>Haryana</b>	UASL	91.18	70.08	77%	5.60	2.48
	<b>H. P.</b>	UASL	73.77	60.81	82%	3.04	2.25
	<b>J &amp; K</b>	UASL	123.62	104.13	84%	6.24	3.85
	<b>Karnataka</b>	UASL	777.88	632.69	81%	50.61	28.76
	<b>Kerala</b>	UASL	188.60	132.35	70%	10.58	4.77
	<b>Kolkata</b>	UASL	188.09	147.12	78%	14.71	7.19
	<b>M. P.</b>	UASL	238.32	198.81	83%	15.90	6.27
	<b>Maharashtra</b>	UASL	352.61	276.79	78%	27.67	12.00
	<b>Mumbai</b>	UASL	390.75	295.38	76%	29.53	18.68
	<b>Orissa</b>	UASL	130.97	115.08	88%	6.90	5.63
	<b>Punjab</b>	UASL	336.86	272.31	81%	16.33	12.96
	<b>Tamil Nadu</b>	UASL	623.48	493.82	79%	49.38	19.33
	<b>U. P. (E)</b>	UASL	238.35	197.09	83%	15.76	7.56
	<b>U. P. (W)</b>	UASL	139.64	114.14	82%	9.13	4.41
<b>West Bengal</b>	UASL	130.65	106.14	81%	8.49	3.07	
<b>All India</b>	<b>NLD</b>	709.94	459.54	65%	27.57	0.00	
<b>All India</b>	<b>ILD</b>	583.83	85.16	15%	5.10	0.00	
<b>All India</b>	<b>V-SAT</b>	8.00	8.00	100%	0.00	0.00	
<b>Bharti Hexacom Ltd.</b>	<b>North East</b>	<b>Mobile</b>	50.38	41.42	82%	2.07	1.03
	<b>Rajasthan</b>	UASL	306.94	243.48	79%	14.60	9.46
<b>Bharti Broadband Ltd.</b>	<b>All India</b>	<b>V-SAT</b>	3.00	3.00	100%	0.00	0.00
<b>Grand Total of BHARTI GROUP</b>			<b>7632.99</b>	<b>5641.88</b>	<b>74%</b>	<b>454.40</b>	<b>220.83</b>

Table No. 4

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>VODAFONE ESSAR GROUP *</b>							
Vodafone Essar Mobile Services Ltd	Delhi	Mobile	462.26	351.22	76%	35.12	21.43
Vodafone Essar Ltd.	Mumbai	Mobile	602.87	438.07	73%	43.80	23.87
Vodafone Essar Cellular Ltd	Kerala	Mobile	158.73	115.98	73%	6.95	4.29
	Mah. & Goa	Mobile	224.05	176.18	79%	14.09	6.87
	Tamil Nadu	Mobile	188.03	151.39	81%	12.11	5.90
Vodafone Essar East Ltd.	Kolkata	Mobile	192.58	147.35	77%	14.73	7.07
Vodafone Essar South Ltd.	A. P.	Mobile	225.40	174.83	78%	17.48	6.90
	Chennai	Mobile	125.39	95.49	76%	9.54	4.58
	Karnataka	Mobile	274.27	189.44	69%	18.94	8.61
	Punjab	Mobile	140.60	114.17	81%	9.13	4.33
	U. P. (W)	UASL	189.92	160.83	85%	12.86	5.95
	West Bengal	Mobile	171.36	145.06	85%	11.60	3.91
	All India	NLD	113.64	69.74	61%	4.18	0.00
	All India	ILD	28.54	21.88	77%	1.31	0.00
Vodafone Essar Digilink Ltd	Haryana	Mobile	87.08	66.29	76%	3.97	2.45
	Rajasthan	Mobile	183.84	150.60	82%	9.03	5.19
	U. P. (E)	Mobile	304.35	257.28	85%	15.43	13.76
Vodafone Essar Gujarat Ltd.	Gujarat	Mobile	487.42	412.88	85%	33.03	18.78
<b>Grand Total of VODAFONE ESSAR GROUP</b>			<b>4160.33</b>	<b>3238.68</b>	<b>78%</b>	<b>273.30</b>	<b>143.89</b>

\* Previously Hutchison Essar Group

Table No. 5

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>IDEA GROUP</b>							
Idea Cellular Ltd.	A. P.	Mobile	250.74	201.53	80%	16.12	10.37
	Delhi	Mobile	197.66	147.33	75%	14.73	8.02
	Gujarat	Mobile	180.18	138.69	77%	11.09	5.68
	Maharashtra	Mobile	366.87	299.97	82%	23.81	16.82
	All India	NLD	96.88	33.73	35%	2.02	0.00
Idea Telecommunications Ltd.	H. P.	Mobile	4.50	3.16	70%	0.19	0.07
	Rajasthan	Mobile	48.00	35.38	74%	2.83	1.73
	U. P. (E)	Mobile	47.41	35.55	75%	2.84	1.35
Idea Mobile Communications Ltd.	Haryana	Mobile	80.50	54.85	68%	3.29	2.07
	Kerala	Mobile	183.92	149.21	81%	8.95	7.99
	U. P. (W)	Mobile	204.41	151.44	74%	9.08	7.15
BTA Cellcom Ltd.	M. P.	Mobile	199.68	170.78	86%	10.24	8.02
<b>Grand Total of IDEA GROUP</b>			<b>1860.75</b>	<b>1421.62</b>	<b>76%</b>	<b>105.19</b>	<b>69.27</b>

Table No. 6

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>MTNL</b>							
MTNL	Delhi **	Basic+WLL	539.29	437.44	81%	43.74	0.11
	Mumbai	Basic+WLL	640.51	480.31	7%	48.03	0.24
	Delhi	Mobile	104.91	84.03	80%	8.40	4.28
	Mumbai	Mobile	129.14	106.44	82%	10.64	6.17
	Delhi	ISP	38.05	2.78	7%	0.16	0.00
	Mumbai	ISP	45.31	25.73	57%	1.54	0.00
<b>Grand Total of MTNL</b>			<b>1497.21</b>	<b>1136.73</b>	<b>76%</b>	<b>112.51</b>	<b>10.80</b>

\*\* In Delhi - Revenue including Corporate Office.

Table No. 7

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>TATA GROUP</b>							
<b>Tata Teleservices Ltd.</b>	A. P.	UASL	229.81	161.07	70%	16.42	3.38
	Bihar	UASL	64.64	43.34	67%	2.98	1.11
	Chennai	UASL	51.13	35.64	70%	3.76	0.82
	Delhi	UASL	246.51	185.71	75%	19.40	4.95
	Gujarat	UASL	97.91	66.53	68%	6.89	1.18
	Haryana	UASL	50.70	38.19	75%	3.28	0.91
	H. P.	UASL	9.00	6.11	68%	0.42	0.13
	Karnataka	UASL	146.41	103.00	70%	10.30	2.11
	Kerala	UASL	72.76	37.19	51%	2.86	1.00
	Kolkata	UASL	74.38	55.32	74%	5.53	1.46
	M. P.	UASL	42.46	28.60	67%	2.59	0.74
	Orissa	UASL	28.75	21.19	74%	1.27	0.54
	Punjab	UASL	72.15	47.60	66%	4.06	1.12
	Rajasthan	UASL	75.78	55.01	73%	5.03	1.41
	Tamil Nadu	UASL	67.58	40.16	59%	0.36	0.85
	U. P. (E)	UASL	55.64	35.53	64%	3.46	0.85
	U. P. (W)	UASL	73.88	50.61	69%	4.39	1.30
West Bengal	UASL	33.43	24.16	72%	2.10	0.66	
<b>Tata Teleservices (Maharashtra) Ltd.</b>	Maharashtra	UASL	183.84	133.43	73%	13.72	3.41
	Mumbai	UASL	253.46	195.79	77%	21.05	6.16
<b>Grand Total of TATA GROUP</b>			<b>1930.22</b>	<b>1364.18</b>	<b>71%</b>	<b>129.87</b>	<b>34.08</b>

Table No. 8

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>SHYAM (Rainbow)</b>							
Shyam Telelink(Rainbow)	Rajasthan	UASL	31.28	19.60	63%	1.56	0.21
<b>Grand Total of SHYAM (Rainbow)</b>			<b>31.28</b>	<b>19.60</b>	<b>63%</b>	<b>1.56</b>	<b>0.21</b>

Table No. 9

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BPL Mobile Communications Ltd.</b>							
BPL Mobile Communications Ltd.	Mumbai	Mobile	155.42	119.01	77%	11.90	6.48
<b>Grand Total of BPL Mobile Comm. Ltd.</b>			<b>155.42</b>	<b>119.01</b>	<b>77%</b>	<b>11.90</b>	<b>6.48</b>

Table No. 10

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>VSNL GROUP</b>							
VSNL	All India	NLD	167.89	115.40	69%	6.87	0.00
	All India	ILD	588.90	172.22	29%	10.02	0.00
	All India	ISP	171.84	6.31	4%	0.37	0.00
VSNL Broadband	All India	IP - II	11.68	10.40	89%	0.62	0.00
<b>Grand Total of VSNL GROUP</b>			<b>940.31</b>	<b>304.33</b>	<b>32%</b>	<b>17.88</b>	<b>0.00</b>

Table No. 11

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>SPICE GROUP</b>							
Spice Communication	Punjab	Mobile	196.00	145.93	74%	8.69	6.30
Spice Communication	Karnataka	Mobile	109.38	87.59	80%	7.00	2.97
<b>Grand Total of SPICE GROUP</b>			<b>305.38</b>	<b>233.52</b>	<b>76%</b>	<b>15.69</b>	<b>9.27</b>

Table No. 12

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>HFCL INFOTEL</b>							
HFCL Infotel Ltd.	Punjab	UASL	56.52	43.43	77%	3.47	0.28
<b>Grand Total of HFCL</b>			<b>56.52</b>	<b>43.43</b>	<b>77%</b>	<b>3.47</b>	<b>0.28</b>

Table No. 13

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BSNL</b>							
<b>BSNL</b>	Andhra Pradesh	Basic	428.64	379.53	89%	35.76	0.12
		Mobile	167.29	159.69	95%	15.96	6.78
	Assam	Basic	98.73	92.64	94%	5.95	0.04
		Mobile	75.25	70.55	94%	4.23	2.82
	Bihar	Basic	151.55	136.05	90%	8.96	0.12
		Mobile	91.05	90.95	100%	5.45	3.14
	Kolkatta	Basic	232.15	210.96	91%	16.69	0.01
		Mobile	58.12	56.67	98%	5.66	2.69
	Chennai	Basic	252.19	241.25	96%	22.95	0.02
		Mobile	77.71	72.76	94%	7.27	2.23
Gujarat	Basic	408.05	363.94	89%	34.38	0.07	
	Mobile	69.86	69.86	100%	6.82	4.56	
Haryana	Basic	213.62	199.39	93%	15.74	0.07	
	Mobile	52.59	52.59	100%	4.20	1.84	
Himachal Pradesh	Basic	70.64	64.40	95%	4.28	0.04	
	Mobile	28.00	26.70	95%	1.60	0.86	
J & K Telecom	Basic	75.31	71.57	95%	4.80	0.11	
	Mobile	45.92	42.54	93%	2.56	0.96	
<b>BSNL</b>	Karnataka	Basic	493.46	470.16	95%	44.75	0.16
		Mobile	151.90	145.73	96%	14.57	7.94
<b>BSNL</b>	Kerala	Basic	583.58	568.64	97%	45.62	0.49
		Mobile	165.62	159.89	97%	12.79	6.95
<b>BSNL</b>	M. P.	Basic	240.93	213.79	89%	17.30	0.31
		Mobile	113.38	105.25	93%	9.25	3.83
<b>BSNL</b>	Maharashtra	Basic	701.73	621.87	89%	58.52	0.25
		Mobile	166.31	159.48	96%	15.94	7.65
<b>BSNL</b>	N. E.	Basic	35.25	32.76	93%	1.79	0.04
		Mobile	63.45	62.42	98%	4.01	2.14
<b>BSNL</b>	Orissa	Basic	84.39	76.54	91%	5.02	0.08
		Mobile	122.43	118.57	97%	7.11	3.85
<b>BSNL</b>	Punjab	Basic	274.05	254.49	93%	20.04	0.08
		Mobile	132.11	123.99	94%	9.91	4.23
<b>BSNL</b>	Rajasthan	Basic	306.32	281.91	92%	22.22	0.18
		Mobile	236.51	236.51	100%	15.08	9.47
<b>BSNL</b>	Tamil Nadu	Basic	524.02	503.89	96%	48.23	0.34
		Mobile	226.56	199.87	88%	19.98	9.59
<b>BSNL</b>	U. P. (E)	Basic	236.27	200.05	85%	15.76	0.05
		Mobile	255.67	206.96	81%	16.55	10.58
<b>BSNL</b>	U. P. (W)	Basic	260.47	239.80	92%	18.88	0.07
		Mobile	148.87	148.87	100%	11.93	5.94
<b>BSNL</b>	West Bengal Telecom	Basic	143.30	125.31	87%	4.27	0.03
		Mobile	102.97	98.60	96%	7.56	3.63
<b>BSNL</b>	All India	NLD	700.34	694.37	99%	38.59	0.00
		ILD	91.30	90.47	99%	5.40	0.00
		ISP	130.02	127.24	98%	7.44	0.00
		V-SAT	4.09	4.09	100%	0.24	0.00
<b>Grand Total of BSNL</b>			<b>9291.97</b>	<b>8673.56</b>	<b>93%</b>	<b>702.01</b>	<b>104.36</b>

Table No. 14

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>AT &amp; T GROUP</b>							
AT & T Global Network Services India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	73.59	65.50	89%	3.93	0.00
<b>Grand Total of AT &amp; T GROUP</b>			<b>73.59</b>	<b>65.50</b>	<b>89%</b>	<b>3.93</b>	<b>0.00</b>

Table No. 15

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>BT GROUP</b>							
BT Telecom India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	0.00	0.00	0%	0.00	0.00
BT Global Communications India Pvt. Ltd.	All India	NLD	0.00	0.00	0%	0.00	0.00
	All India	ILD	26.14	25.48	97%	1.50	0.00
<b>Grand Total of BT GROUP</b>			<b>26.14</b>	<b>25.48</b>	<b>97%</b>	<b>1.50</b>	<b>0.00</b>

Table No. 16

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>Rail Tel Corporation of India Ltd.</b>							
Rail Tel Corporation of India Ltd.	All India	IP-II	29.63	29.63	100%	1.78	0.00
	All India	NLD	0.62	0.62	100%	0.04	0.16
<b>Grand Total of Rail Tel Corp. of India Ltd.</b>			<b>30.25</b>	<b>30.25</b>	<b>100%</b>	<b>1.82</b>	<b>0.16</b>

Table No. 17

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>Tulip IT Services Ltd</b>							
Tulip IT Services Ltd	All India	ISP	0.28	0.00	0%	0.00	0.00
	All India	NLD	27.95	24.88	89%	1.49	0.00
<b>Grand Total of Tulip IT Services Ltd</b>			<b>28.23</b>	<b>24.88</b>	<b>89%</b>	<b>1.49</b>	<b>0</b>

Table No. 18

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>Sify Technologies Ltd.</b>							
Sify Communications Ltd.	All India	NLD	30.59	30.59	100%	1.83	0.00
	All India	ILD	1.73	1.73	100%	0.10	0.00
Sify Technologies Ltd.	All India	ISP	41.03	4.87	12%	0.29	0.00
<b>Grand Total of Sify</b>			<b>73.35</b>	<b>37.19</b>	<b>51%</b>	<b>2.16</b>	<b>0.00</b>

Table No. 19

(Rs. in Crore)

Name of Company	Circle	Licence	Gross Revenue	AGR	AGR % age of GR	Licence Fee	Spectrum Charges
<b>HCL Infinet Ltd.</b>							
HCL Infinet Ltd.	All India	NLD	7.10	7.10	100%	0.42	0.00
	All India	ISP	3.32	0.13	4%	0.00	0.00
<b>Grand Total of HCL Infinet Ltd.</b>			<b>10.42</b>	<b>7.23</b>	<b>69%</b>	<b>0.42</b>	<b>0.00</b>