

FINANCIAL ANALYSIS DIVISION

FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENCE FEE & SPECTRUM CHARGES IN RESPECT OF ALL THE TELECOM SERVICE PROVIDERS FOR THE QTR ENDING MARCH, 2007 (Rs. In Crores)

Statement of Gross Revenue, Adjusted Gross Revenue, Licence Fee and Spectrum Charges*

For the Quarter ending March '07

Table No. : 1

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Reliance Communication Ltd.	A.P	UASL	239.26	190.82	80%	19.08	3.26
	Bihar	UASL	88.48	71.97	81%	4.31	1.19
	Chennai	UASL	78.38	58.56	75%	5.85	0.95
	Delhi	UASL	257.27	208.39	81%	20.84	3.65
	Gujarat	UASL	167.95	128.49	77%	12.85	2.29
	Harayana	UASL	42.81	30.65	72%	2.45	0.56
	H.P	UASL	8.50	6.22	73%	0.37	0.086
	J&K	UASL	0.86	0.86	100%	0.05	0.0001
	Karnataka	UASL	171.95	134.20	78%	13.42	2.08
	Kerala	UASL	180.55	108.10	60%	8.65	1.81
	Kolkata	UASL	97.95	77.76	79%	7.78	1.43
	M.P	UASL	106.88	85.63	80%	6.85	1.52
	Maharashtra	UASL	212.37	164.54	77%	16.45	2.85
	Mumbai	UASL	288.27	221.33	77%	22.13	3.96
	Orissa	UASL	30.63	23.73	77%	1.42	0.44
	Punjab	UASL	68.06	50.26	74%	4.02	0.90
	Rajasthan	UASL	107.26	84.66	79%	6.77	1.65
	Tamilnadu	UASL	151.42	111.91	74%	11.19	1.97
	U.P	UASL	143.45	112.21	78%	8.98	2.00
		U.P(west)	UASL	112.05	87.97	79%	7.03
	W. Bengal	UASL	43.03	34.13	79%	2.73	0.59
	All India	NLD	501.27	227.78	45%	13.67	0
	All India	ILD	439.54	151.00	34%	9.06	0
Reliance Telecom Ltd.	Assam	Mobile	38.73	31.36	81%	1.57	0.96
	Bihar	Mobile	65.95	51.73	78%	2.59	2.30
	H.P	Mobile	9.01	6.58	73%	0.33	0.25
	M.P	Mobile	47.07	33.42	71%	2.01	1.47
	North East	Mobile	13.07	9.71	74%	0.49	0.35
	Orissa	Mobile	27.82	22.48	81%	1.12	0.81
	W. Bengal	Mobile	27.05	18.48	68%	1.11	0.81
Grand Total of Reliance Group			3766.89	2544.94	68%	215.16	41.58

Table No. : 2

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Aircel Ltd	TN & Pondicherry	Mobile	212.40	178.52	84%	14.28	9.63
Aircel Cellular Ltd.	Chennai	Mobile	125.17	94.21	75%	9.42	4.71
Aircel Dishnet Wireless Ltd.	Assam	UASL	38.74	35.31	91%	2.12	2.21
	NorthEast	UASL	24.08	22.47	93%	1.34	1.07
	Orissa	UASL	8.24	7.48	91%	0.45	0.24
	West Bengal	UASL	3.87	3.33	86%	2.66	0.37
	Jammu&Kas	UASL	5.24	4.74	90%	0.28	0.19
	Bihar	UASL	0.35	0.35	100%	0.02	0.09
	H.P.	UASL	0.17	0.16	96%	0.01	0.02
Grand Total of Aircel Group			418.26	346.57	83%	30.58	18.53

* These are the figures provided by the service providers and are provisional figures.

Table No. : 3

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Bharti Airtel Ltd.	All India	ILD	476.20	137.68	29%	8.26	0
	All India	NLD	658.95	496.24	75%	29.78	0
	Delhi	UASL	702.63	532.66	76%	53.27	22.78
	UP (West)	UASL	105.89	79.59	75%	6.37	3.08
	Tamil Nadu	UASL	446.23	321.83	72%	32.18	14.79
	Kerala	UASL	116.95	76.20	65%	6.10	2.82
	Chennai	UASL	10.90	7.99	73%	0.80	0.31
	Karnataka	UASL	633.45	489.01	77%	39.12	21.97
	A.P.	UASL	426.09	327.87	77%	26.23	15.90
	Punjab	UASL	302.42	232.72	77%	13.96	11.30
	Kolkata	UASL	132.81	98.76	74%	9.88	4.85
	M.P.	UASL	175.40	135.52	77%	10.84	3.64
	Gujarat	UASL	140.79	104.44	74%	10.44	4.25
	Maharashtra	UASL	277.05	207.85	75%	20.78	9.10
	Mumbai	UASL	315.33	236.05	75%	23.60	15.48
	Haryana	UASL	73.70	53.57	73%	4.29	1.92
	H.P.	UASL	58.42	47.81	82%	2.39	1.77
	Bihar	UASL	209.90	175.24	83%	10.51	8.59
	West Bengal	UASL	79.16	58.56	74%	4.69	1.70
	UP East	UASL	160.89	117.72	73%	9.42	4.54
J & K	UASL	73.97	61.22	83%	3.67	2.39	
Orissa	UASL	95.13	80.69	85%	4.84	3.95	
Assam	UASL	62.87	52.67	84%	3.16	1.95	
Bharti Hexacom	North East	Mobile	30.91	25.86	84%	1.29	0.65
	Rajasthan	UASL	192.78	140.39	73%	8.42	5.48
Grand Total of Bharti Group			5958.82	4298.14	72%	344.29	163.21

* These are the figures provided by the service providers and are provisional figures.

Table No. : 4

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
HFCL Infotel	Punjab	UASL	55.37	38.72	70%	3.10	0.30
Grand Total of HFCL Infotel Group			55.37	38.72	70%	3.10	0.30

* These are the figures provided by the service providers and are unaudited figures.

Table No. : 5

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Hutchisson Essar Mobile Services Ltd	Delhi	Mobile	380.40	287.20	75%	28.72	15.64
Hutchisson Essar Ltd.	Mumbai	Mobile	536.33	358.47	67%	35.85	20.07
Hutchisson Essar Cellular Ltd	Tamil Nadu	Mobile	85.95	61.71	72%	4.94	2.41
	Kerala	Mobile	72.63	51.02	70%	3.01	1.89
	Maharashtra & Goa	Mobile	132.23	94.11	71%	7.53	3.67
Hutchisson Telecom East Ltd.	Kolkata	Mobile	153.31	115.78	76%	11.58	5.56
Hutchisson Essar South Ltd.	Punjab	Mobile	107.45	86.93	81%	6.95	2.96
	UP(west),	UASL	138.76	116.72	84%	9.34	4.26
	Chennai	Mobile	96.97	63.78	66%	6.37	3.06
	A.P	Mobile	161.12	134.12	83%	13.21	5.22
	Karnataka	Mobile	195.63	193.12	99%	15.31	6.96
	West Bengal	Mobile	104.78	89.96	86%	7.2	2.43
Aircel Digilink India Ltd.	Rajasthan	Mobile	132.22	109.83	83%	4.06	3.79
	Haryana	Mobile	64.92	49.13	76%	2.95	1.82
	UP (East)	Mobile	291.07	218.04	75%	13.08	12.96
Fascel Ltd.	Gujarat	Mobile	442.53	297.17	67%	23.77	13.52
Grand Total of Hutchisson Group			3096.29	2327.09	75%	193.87	106.20

* These are the figures provided by the service providers and are provisional figures.

Table No. : 6

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Idea Cellular Ltd.	Delhi	Mobile	172.64	132.24	77%	13.22	7.96
	Maharashtra	Mobile	316.91	262.56	83%	21.00	14.77
	Gujarat	Mobile	155.72	124.93	80%	9.99	4.2
	A.P	Mobile	183.84	149.13	81%	11.93	7.22
Idea Telecommunications Ltd.	H.P.	Mobile	1.58	1.18	75%	0.07	0.03
	UP (East)	Mobile	20.43	15.26	75%	1.22	0.59
	Rajasthan	Mobile	20.60	15.58	76%	1.25	0.58
Idea Mobile Communications Ltd.	UP (West)	Mobile	147.95	116.60	79%	7.00	5.77
	Haryana	Mobile	70.96	52.34	74%	3.14	1.94
	Kerala	Mobile	144.28	107.61	75%	6.46	5.27
BTA Cellcom Ltd.	M.P	Mobile	139.38	117.70	84%	7.06	5.84
Grand Total of Idea Group			1374.29	1095.13	80%	82.34	54.17

* These are the figures provided by the service providers and are provisional figures.

Table No. : 7

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
MTNL	Delhi	Basic (Incl. WLL)	424.99	341.59	80%	34.15	0.08
	Mumbai	Basic (Incl. WLL)	656.34	536.34	82%	53.63	0.26
	Delhi	Mobile	80.13	61.50	77%	6.15	1.87
	Mumbai	Mobile	119.55	100.74	84%	10.07	4.31
	Delhi	Internet	25.51	4.82	19%	0.29	0
	Mumbai	Internet	4.78	0.99	21%	0	0
Grand Total of MTNL Group			1311.30	1045.98	80%	104.29	6.52

* These are the figures provided by the service providers and are provisional figures.

Table No. : 8

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
VSNL	All India	ILD	691.50	230.06	33%	13.60	#
	All India	NLD	152.71	103.09	68%	6.09	#
VSNL Broadband	All India	ISP	168.01	6.56	4%	0.39	#
Grand Total of VSNL Group			1012.22	339.71	34%	20.08	0

* These are the figures provided by the service providers and are estimated figures.

Revenue sharing spectrum charges are not available

Table No. : 9

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Spice Communication	Punjab	Mobile	151.74	127.41	84%	7.53	0.44
Spice Communication	Karnataka	Mobile	77.18	58.79	76%	4.70	1.82
Grand Total of Spice Group			228.92	186.20	81%	12.23	2.25

* These are the figures provided by the service providers and are provisional figures.

Table No. : 10

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Tata Teleservices Ltd.	Bihar	UASL	41.77	31.04	74%	1.86	0.77
	Kerala	UASL	76.66	46.00	60%	3.68	0.56
	Tamil Nadu	UASL	69.18	46.80	68%	4.68	0.82
	Kolkata	UASL	57.75	42.37	73%	4.24	1.26
	Haryana	UASL	44.42	27.74	62%	2.22	0
	Punjab	UASL	68.08	41.32	61%	3.31	1.03
	H.P.	UASL	8.43	5.99	71%	0.36	0.09
	M.P.	UASL	37.42	24.15	65%	1.93	0.46
	Orissa	UASL	21.17	14.65	69%	0.88	0.44
	West Bengal	UASL	24.91	18.93	76%	1.51	0.52
	Gujarat	UASL	109.23	67.70	62%	6.77	1.39
	Rajasthan	UASL	59.48	40.75	69%	3.26	0.95
	Delhi	UASL	232.21	162.28	70%	16.22	4.66
	U.P(East)	UASL	49.76	38.98	78%	3.11	0.84
U.P(WEST)	UASL	54.36	39.49	73%	3.16	1.54	
Karnataka	UASL	151.63	98.91	65%	9.89	1.78	
	A.P	UASL	220.74	153.56	70%	15.35	3.54
	Chennai	UASL	55.07	39.81	72%	3.98	0.89
Tata Teleservices Maharashtra Ltd.	Maharashtra	UASL	157.28	114.39	73%	12.40	1.07
	Mumbai	UASL	227.11	171.99	76%	17.20	3.61
Grand Total of Tata Group			1766.65	1226.85	69%	116.00	26.22

* These are the figures provided by the service providers and are Estimated figures.

Table No. : 11

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
Shyam Telelink(Rainbow)	Rajasthan	UASL	31.93	21.25	67%	1.70	0.29
Grand Total of Shyam Telelink (Rainbow)			31.93	21.25	67%	1.70	0.29

* These are the figures provided by the service providers

Table No. : 12

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
BSNL	A.P. Tel.	Basic	NA	417.90		41.79	0
		Mobile		164.33		16.43	6.98
	Assam Tel.	Basic	NA	103.87		6.23	0.05
		Mobile		105.84		6.35	2.95
	Bihar Tel.	Basic	NA	87.12		5.23	0.09
		Mobile		98.79		5.93	3.21
	Calcutta Tele.	Basic	NA	246.72		17.26	0.03
		Mobile		51.53		4.93	1.27
	CAO TCO Kolkata	Basic	NA	1.21		0.10	0.00
		Mobile		0.00		0.00	0.00
	CGM ALTTC	Basic	NA	0.23		0.02	0.00
		Mobile		0.00		0.00	0.00
	CGM A&N	Basic	NA	4.00		0.24	0.00
		Mobile		5.25		0.31	0.19
	CGM Jabalpur	Basic	NA	0.19		0.02	0.00
		Mobile		0.00		0.00	0.00
	CGM M.Chennai	Basic	NA	97.26		9.50	0.00
		Mobile		0.00		0.00	0.00
	CGMM. Kolkata	Basic	NA	38.27		2.49	0.00
		Mobile		0.00		0.00	0.00
	CGMM Mumbai	Basic	NA	75.79		3.28	0.00
		Mobile		0.00		0.00	0.00
	CGMM N.D	Basic	NA	208.37		15.48	0.00
		Mobile		0.00		0.00	0.00
	CGM NCES	Basic	NA	0.01		0.00	0.00
		Mobile		0.00		0.00	0.00
	CGM Pro. Chennai	Basic	NA	0.13		0.01	0.00
		Mobile		0.00		0.00	0.00
	CGMP Kolkata	Basic	NA	0.05		0.00	0.00
		Mobile		0.00		0.00	0.00
	CGMP Mumbai	Basic	NA	0.15		0.01	0.00
		Mobile		0.00		0.00	0.00
	CGMP N.D	Basic	NA	0.17		0.01	0.00
		Mobile		0.00		0.00	0.00
	CGMQA Bangalore	Basic	NA	2.17		0.17	0.00
		Mobile		0.00		0.00	0.00
	CGM Rabmn	Basic	NA	0.02		0.00	0.00
		Mobile		0.00		0.00	0.00
	CGMTD Jabalpur	Basic	NA	0.01		0.00	0.00
		Mobile		0.00		0.00	0.00
	CGMTF Guwahati	Basic	NA	0.01		0.00	0.00
		Mobile		0.01		0.00	0.00
	Chattisgarh Telc.	Basic	NA	46.42		3.71	0.02
		Mobile		36.43		2.19	1.18
	Chennai Telephones	Basic	NA	148.29		14.83	0.03
		Mobile		67.83		6.78	2.34
Corporate Office	Basic	NA	0.00		0.00	0.00	
	Mobile		0.00		0.00	0.00	
CPAO ITI Bangl.	Basic	NA	0.00		0.00	0.00	
	Mobile		0.00		0.00	0.00	
DDG IBF	Basic	NA	695.47		55.01	0.00	
	Mobile		0.00		0.00	0.00	
Gujarat Telecom	Basic	NA	425.00		42.50	0.04	
	Mobile		83.36		8.34	2.71	

BSNL ⊗	Haryana Telecom	Basic	NA	179.62	14.37	0.11
		Mobile		56.41	3.28	1.83
	H.P. Telecom	Basic	NA	39.52	2.37	0.05
		Mobile		42.50	2.55	1.38
	J & K Telecom	Basic	NA	46.15	2.77	0.12
		Mobile		0.77	0.05	2.50
	Jharkhand Telecom	Basic	NA	75.01	4.50	0.00
		Mobile		50.62	3.04	1.65
	Karnataka Telecom	Basic	NA	298.11	29.81	0.14
		Mobile		301.32	30.13	4.53
	Kerala Telecom	Basic	NA	441.46	35.32	0.42
		Mobile		172.43	13.80	8.31
	M.P. Telecom	Basic	NA	150.36	12.03	0.20
		Mobile		101.68	8.13	3.30
	Maharashtra Tel	Basic	NA	415.81	41.58	0.15
		Mobile		206.68	20.64	0.88
	N.E Telecom	Basic	NA	20.01	1.20	0.02
		Mobile		30.00	1.80	0.48
	Natfm Hyderabad	Basic	NA	0.02	0.00	0.00
		Mobile		0.00	0.00	0.00
	N.E II	Basic	NA	27.64	1.66	0.04
		Mobile		32.10	1.93	1.93
	Orissa Telecom	Basic	NA	97.22	5.83	0.10
		Mobile		91.78	5.51	2.00
	PAO,HQ	Basic	NA	365.80	28.94	0.00
		Mobile		0.00	0.00	0.00
	Punjab Telecom	Basic	NA	212.59	17.01	0.00
		Mobile		108.98	8.72	0.00
	Rajasthan Telecom	Basic	NA	191.05	15.28	0.18
		Mobile		155.12	12.41	5.52
	Tamil Nadu Telecom	Basic	NA	388.36	38.84	0.38
		Mobile		197.17	19.72	9.32
	Telecom Factory	Basic	NA	5.06	0.40	0.00
	Mobile		0.00	0.00	0.00	
Telecom Factory	Basic	NA	1.32	0.10	0.00	
	Mobile		0.00	0.00	0.00	
Telecom Factory	Basic	NA	0.56	0.04	0.00	
	Mobile		0.00	0.00	0.00	
Telecom Stores	Basic	NA	0.15	0.01	0.00	
	Mobile		0.00	0.00	0.00	
U. P. East Telecom	Basic	NA	144.19	11.53	0.20	
	Mobile		188.96	15.12	8.50	
U. P. West Telecom	Basic	NA	277.90	22.23	0.15	
	Mobile		100.05	8.00	4.25	
Uttaranchal Telecom	Basic	NA	34.24	2.74	0.04	
	Mobile		42.82	3.43	0.73	
West Bengal Telecom	Basic	NA	155.18	8.00	0.07	
	Mobile		110.33	17.50	4.50	
NLD	All India	NA	740.77	44.01	0.00	
ILD	All India		92.66	5.94	0.00	
Grand Total of BSNL			NA	9602.68	NA	791.42
						85.09

* These are the figures provided by the service providers and are provisional figures.

NA - Not available

⊗ - Gross Revenue figures are not received from BSNL. It shall be published along with report of next quarter.

Table No. : 13

Name of Company	Circle	Licence Category	Gross Revenue (Rs. in Crores)	AGR (Rs. in Crores)	%age of AGR to Gross Revenue	Licence Fee (Rs. in Crores)	Spectrum Charges (Rs. in Crores)
BPL Mobile Communications Ltd.	Mumbai	Mobile	154.02	122.68	80%	12.26	6.63
Grand Total of BPL Mobile Communications			154.02	122.68	80%	12.26	6.63

* These are the figures provided by the service providers and are unaudited figures.

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Note: Spectrum Charges in few cases are higher than the Licence Fee, same are being checked with the service providers.