Subject: Fwd: Supplementary Consultation Paper on 'Data Communication Services Between Aircraft and Ground Stations Provided by Organizations Other Than Airports Authority of India'.



Akhilesh Kumar Trivedi <advmn.trai@nic.in> to Rachna Mathur, Pavan Kumar Sharma Fri, Aug 18, 12:08 PM (7 days ago)

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From: "poonam yadav" poonam.yadav@spicejet.com>

To: "Pavan Kumar Sharma" <pavan.sharma@trai.gov.in>

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Sent: Friday, August 18, 2023 10:36:46 AM

**Subject:** Fwd: Supplementary Consultation Paper on 'Data Communication Services Between Aircraft and Ground Stations Provided by Organizations Other Than Airports Authority of India'.

Dear Sir.

With reference to the previous email, we are pleased to present a proposal from SpiceJet Airlines for your consideration regarding the assignment of frequencies for data communication services in the aviation industry.

As it stands, the allocation of frequencies for data communication services is typically directed through agencies like SITA and BCS. While these agencies provide essential services, we would like to propose an alternative approach that could potentially offer more flexibility and cost-effectiveness.

Our proposal is as follows:

<u>Direct Frequency Assignment</u>: Rather than assigning frequencies to intermediaries, such as SITA and BCS, we recommend that TRAI consider assigning frequencies directly to the Airline Operators.

Reduction in Charges: The current model involves these agencies levying substantial charges for data communication services provided to the Airline Operators. By assigning frequencies directly to the operators, the charges associated with intermediaries could be minimized.

<u>Customization and Flexibility</u>: Once frequencies are assigned to Airline Operators, agencies like SITA and BCS could approach the operators to establish customized contracts for the services required. This approach would allow the operators to tailor their communication services according to their specific needs.

<u>Economic Considerations</u>: We acknowledge that significant expenditure is incurred by Airline Operators on data communication services under the current structure. Our proposal aims to mitigate these expenses and provide a more economically viable solution.

To ensure the viability and effectiveness of this proposal, we believe it is crucial to gather input and feedback from all Airline Operators. By collaborating and pooling our collective insights, we can work towards identifying the best possible solution that meets both our operational needs and financial considerations.

We eagerly await your thoughts and feedback on this proposal. Your input is highly valued as we strive to enhance the efficiency and cost-effectiveness of our data communication services.

Thanks and Regards,

Poonam Yadav Senior Manager-Ground Services SpiceJet Ltd

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