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#### For Immediate release

Tel. No.:011-23217914 Fax: 011-23211998 E-mail: <u>advqos@trai.gov.in</u> Website: www.trai.gov.in

# TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Haryana service area.

TRAI has conducted Network audit for the assessment of Quality of service being provided by the service providers and collected customers views through survey for the assessment of implementation and effectiveness of the Telecom Consumers protection of grievances regulations, 2007 and customers Perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from July to December, 2009. The main findings of the reports are given below:-

#### 2 Findings of the independent agency on Quality of Service

#### 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, Bharti-Airtel, Vodafone, Idea Cellular, BSNL, Tata Teleservices and Reliance Communications was conducted . Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "**A**"

#### 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely M/s Bharti Airtel, BSNL, RCOM, and Tata Teleservices was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale

i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "**B**"

#### 2.3 Broadband Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, namely M/s BSNL, Bharti Airtel, You Telecom and Sify was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "**C**"

#### **3 Telecom Consumers Protection and Redressal of Grievances score:**

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "**D**". The following table shows the percentage of the customers who were aware about three stage grievance Redressal mechanism in respect of Basic, Cellular mobile Telephone and Broadband service :-

Awareness of	Services										
	Basic Telephone	Broadband									
Call Center	92.4%	90.6%	91.9%								
Nodal Officer	3%	2.4%	4.2%								
Appellate authority	0.7%	0.3%	1.5%								

4. The detailed Report on Quality of Service – Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period July, 2009 to December, 2009 is placed at TRAI Website (www.trai.gov.in).

Contact Address in case any clarification required: S.K.Gupta, Advisor (QOS), TRAI Mahanagar Door Sanchar Bhawan, Jawaharlal Nehru Marg (Old Minto Road), New Delhi -110002, Tel. No. 23230404/23220708

Authorized to issue: Advisor (QOS)

Annex "A"

## Cellular Mobile Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility & Retainability				N	letering and E	Billing	Help	Supplementary services	
Name of Service Provider	(Survey) Customers satisfied with Provision of Service	(Audit) Worst affected BTSs due to downtime (%age)	(Survey) Customers satisfied with network performance	(Audit) Call Set-up Success Rate (within licensee's own network)	(Audit) Call Drop Rate (%age)	(Audit) %age of connection with good voice quality	(Survey) %customers satisfied with billing performance (Post Paid)	satisfied with billing	(Audit) Metering and billing credibility	(Survey) % Customers satisfied with help service)	(Audit) Percentage of calls answered by operators (voice to voice) within 60 sec	(Survey) % Customers satisfied with supplementary service)
Benchmarks	≥ 90%	≤ 2%	≥ 95%	≥ 95%	≤ 2%	≥ 95%	≥ 95%	≥ 95%	< 0.1%	≥ 90%	≥ 90%	≥ 90%
Airtel	93.6%	0.32%	99.2%	98.28%	0.87%	99.17%	92.7%	97.5%	0.10%	97.6%	70.00%	92.2%
Vodafone	97.1%	0.13	99.2%	99.40%	1.08%	97.31%	100.0%	96.9%	0.03%	96.7%	91.88%	98.7%
ldea	96.6%	0.41%	96.9%	99.89%	1.45%	99.87%	91.4%	93.2%	0.03%	94.7%	94.00%	96.0%
BSNL	100.00%	0.00	94.7%	95.40%	1.04%	96.00%	100.0%	96.9%	0.08%	96.6%	78.00%	96.0%
ΤΑΤΑ	96.1%	0.00%	87.4%	97.72%	1.38%	98.25%	90.8%	92.7%	0.03%	95.0%	83.00%	97.7%
RCOM CDMA	97.2%	1.73%	94.6%	98.99%	1.30%	98.38%	94.6%	91.7%	0.09%	94.9%	76.22%	93.2%
R.com GSM		1.61		99.01%	0.62%	97.87%			0.01%		76.22%	

Basic Telephone Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility		N	letering and E	Billing	Maint	ainability	Help Service	
	(Survey) Customer s satisfied with Provision of Service	completed within 7 days	(Survey) Customers satisfied with network performance	(Audit) Call completion Rate	satisfied with billing	satisfied with billing performance (Pre Paid)	(Audit) Metering and billing credibility No of bills disputed during over a billing cycle	(Survey) % Customers satisfied with Maintainability)		(Survey) % Customers satisfied with help service	(Audit) % call answered by operator in 60 seconds
Benchmarks	≥ 90%	100%	≥ 95%	≥ 55%	≥ 95%	≥ 95%	<b>≤0.1%</b>	≥ 95%	≤ 5	≥ 90%	≥ 90%
Bharti Airtel	89.6%	99.80%	98.1%	95.34%	95.8%	97.2%	0.00%	90.4%	4.93	97.0%	96.01%
BSNL	100.0%	85.40%	97.8%	61.34%	97.4%	100.0%	0.04%	93.2%	4.06	95.4%	34.87%
R.Com.	93.7%		95.6%		94.5%	93.1%		93.1%		94.8%	
TTSL	93.6%		94.3%		94.5%	91.4%		92.1%		93.9%	

#### Annex"C"

## Broadband Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

	Network Availability		Accessibility		Retain ability		N	Netering and E	Billing	Help	Supplementary services	
Name of Service Provider		(Audit) %Connections Provided within 15 days	(Survey) Customers satisfied with network performance	(Audit) Service availability uptime	(Audit) % Bandwidth utilized on upstream link	(Audit) Broadband download speed	satisfied with billing		Billing Complaints per 100 bills	(Survey) % Customers satisfied with help service)	(Audit) Percentage of calls answered by operators (voice to voice) within 60 sec	(Survey) % Customers satisfied with supplementary service)
Benchmarks	≥ 90%	100%	≥ 85%	≥ 98%	≤ 80%	≥ 80%	≥ 90%	≥ 90%	< 2%	≥ 90%	≥ 60%	≥ 85%
BSNL	100.0%	100.0%	93.1%	99.98%	70.01%	91.70%	96.8%	100.0%	0.07%	97.0%	89.90%	81.7%
Bharti Airtel	96.7%	93.93%	97.1%	100.0%	NA	90.00%	97.7%	91.3%	0.00%	96.5%	97.36%	95.0%
You Telecom		100.0%		99.72%	78.57%	85.00%			0.22%		83.53%	
VSNL		100.0%		99.70%	44.88%	90.30%			0.81%		79.11%	
Sify		100.0%		100.0%	83.22%	87.50%			NA		99.11%	

NA- Not Applicable

#### Annex"D"

The following table shows the provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Act. In respect of Cellular Mobile, Basic Telephone and Broadband service.

Parameters → ↓ Name Of Service providers		For pre-paid customers awareness about item- wise usage charge details on request	If aware (for pre-paid customers) ever denied of item wise usage charge details for pre paid connection	For new customers provisioning of "Manual of practice while taking the new connection	Awareness of call center for redressing grievances	Penetration of consumers made any complaint to the toll free number within last 12 months	Call center informing about the action taken on complaint	Resolution of billing complaint by customer care with in 4 weeks of lodging complaint	Percentage satisfied with complaint resolution by call center	Awareness about contact detail of nodal officer for redressing grievances	Awareness about contact detail of appellate authority for redressing grievances
	Cellular	20.7%	8.6%	82.1%	94.7%	51.0%	76.5%	31.6%	82.0%	3.5%	0.2%
Airtel	Basic	51.0%	32.4%	84.5%	95.4%	50.0%	92.5%	86.3%	53.4%	3.8%	1.0%
	broadband	91.3%	33.3%	63.9%	90.7%	22.5%	70.5%	29.6%	61.6%	2.0%	1.2%
Vodafone	Cellular	21.1%	1.6%	77.7%	87.1%	45.3%	72.1%	44.4%	89.3%	1.6%	0.2%
	Cellular	18.1%	12.3%	82.1%	97.6%	54.0%	78.4%	14.3%	78.1%	1.3%	0.4%
BSNL	Basic	45.5%	40.0%	88.2%	87.5%	43.5%	72.8%	64.7%	62.8%	4.8%	0.3%
	broadband	90.0%	22.2%	85.3%	92.9%	43.5%	76.2%	31.1%	57.8%	6.0%	1.8%
Tata	Cellular	16.3%	9.4%	87.3%	86.5%	47.7%	41.6%	16.7%	91.3%	1.5%	0.4%
I ald	Basic	62.0%	41.8%	74.1%	88.7%	52.6%	70.1%	52.9%	66.6%	2.0%	0.6%
RCOM CDMA	Cellular	24.7%	9.5%	88.8%	89.4%	47.3%	62.7%	9.7%	82.7%	3.1%	0.4%
	Basic	53.7%	41.4%	89.2%	98.3%	56.1%	77.4%	73.0%	66.8%	1.1%	1.0%
ldea	Cellular	14.0%	3.8%	75.0%	88.0%	44.3%	69.5%	11.8%	82.0%	3.1%	0.2%