nielsen

## **MULTISCREEN MEASUREMENT**

Emerging Trends in Rating and Weightage of Different Media

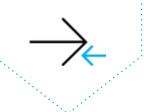
### PILLARS OF MULTISCREEN MEASUREMENT

#### **COVERAGE**



A competitive view of the entire marketplace

#### METADATA ALIGNMENT



A look beyond the traditional linear window

#### **DEDUPLICATION**



Reach and deduplication

## COMPARABLE METRICS

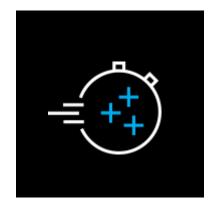


Metrics that make sense across platforms

## SYNDICATED AUDIENCES



One truth set across buyers and sellers



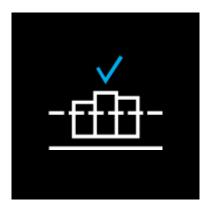
**COMPETE** 

Sharpen your competitive edge



**MONETISE** 

Plan and sell with confidence



**GROW** 

Understand and grow your audience

# **COMPETE** — HOLISTIC MARKETPLACE VIEW OF CONTENT CONSUMPTION

# OBTAIN A MARKETPLACE VIEW OF CONTENT CONSUMPTION

Deliver advertisers' audience targets by packaging content that reaches their desired demos across all platforms



---> Independent measurement of the *complete ecosystem* 

Consistent, comparable, set of metrics across TV and Digital

**De-duplication** across content, platforms, and devices

Episodes and programs aligned across all platforms

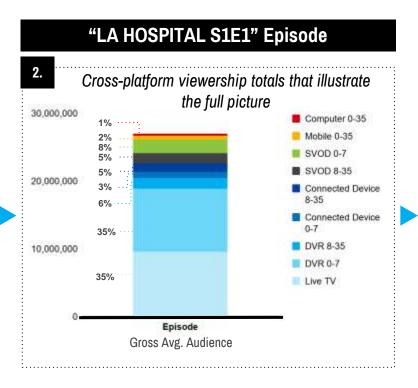
# COMPETE — TRUSTED DATA THAT SIMPLIFIES STRATEGIC PERFORMANCE RESEARCH

#### **Episode Alignment**

Episode name matching and

Episode name matching and alignment

- LA HOSPITAL S1E1
- LA HOSPITAL S1E1
- 867121 S1E1
- 867121 S1E1
- 867121 S1E1
- Season 1 Episode 1



#### **Complete Audience View**

Comparable measurement of deduplicated audiences across all platforms

26,967,685 Total avg. audience







Episode names

**Platforms** 

Viewership

centralized content consumption

### **MONETISE** — SELL AUDIENCES WITH CONFIDENCE

#### **CUSTOMIZE YOUR OFFERINGS**

Deliver advertisers' campaign targets by packaging content that reaches their desired demos across all platforms



### COMMAND PREMIUM PRICES FOR COVETED AUDIENCES

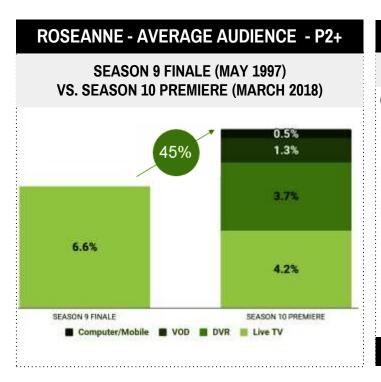
Price inventory according to demand for desired demos and media events across TV and digital platforms Package multiscreen audiences

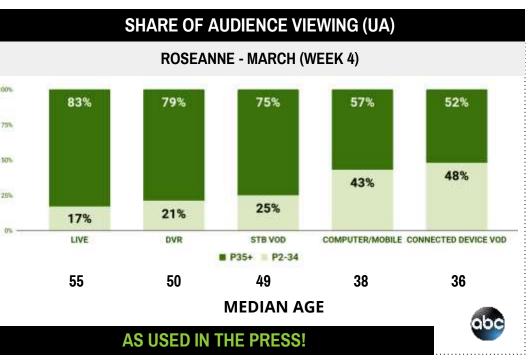
Rationalise *premium rates* 

Speak the *language of the agencies and brands* 

More effective **Cost Per Rating Point (CPRP) rates** 

## MONETISE — DIFFERENTIATE YOUR MARKETING PROPOSITION TO ADVERTISERS AND AGENCIES





### **GROW** — AUDIENCES, ENGAGEMENT & REVENUE

#### DEVELOP A DATA-DRIVEN CONTENT STRATEGY

Understand where and when consumers are most engaged with content.

Strategize and execute content delivery to grow your audiences and engagement



Identify **where consumers are viewing** across all platforms to inform your content strategy



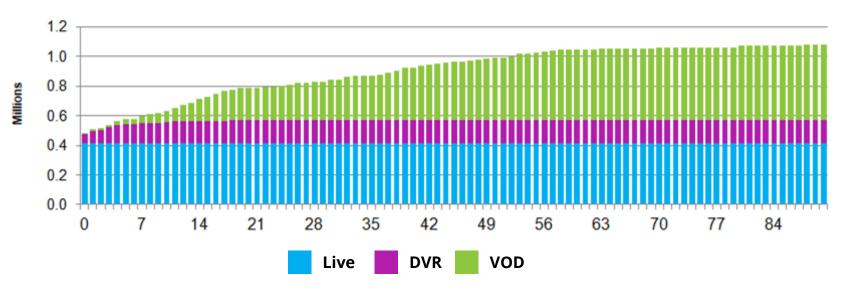
- Identify viewer trends and **when they're most engaged** to increase
- Make platform investment decisions based on actual measured viewing trends on TV and digital

# **GROW** — DISCOVER WHEN AUDIENCES ARE ENGAGED TO GUIDE DISTRIBUTION STRATEGY

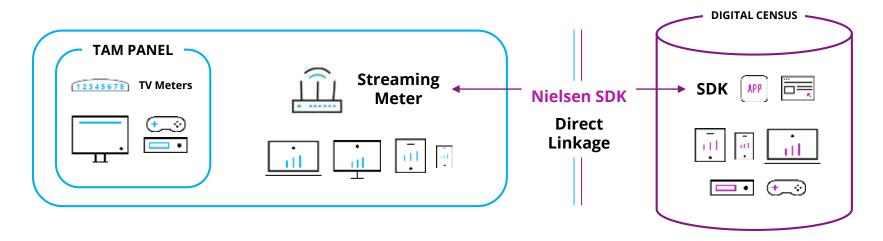


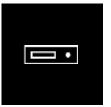
**Good Behaviour on TNT Episode 1 Viewing Out to Day 90** 

Rolling Avg. Audience by Day P18-49

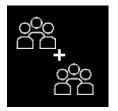


### **TECHNOLOGICAL INNOVATION IN CROSS PLATFORM**



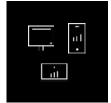














NANO METERS

AUDIO SIGNATURE

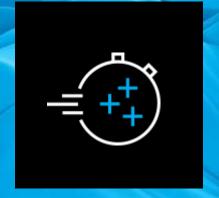
AUDIENCE LINK

SDK CENSUS

STREAMING METERS

SINGLE SOURCE

SYNTHETIC DATA







**MONETISE** 



**GROW**